

LARRY KAMKE

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EXPERIENCE

Vice President / Partner

United Tool Inc., Milwaukee, Wisconsin

Manage and promote business development for the job shop, machine shop, and fabricator of custom parts to print from ferrous and non-ferrous materials.

Sales Engineer

L.L. Richards Machinery, Butler, WI

Commissioned outside sales of chip making and fabricating machinery in Southern Wisconsin. Responsible for maintaining current customer base, business development, and project management.

Assistant General Manager

Alro Specialty Metals, Menomonee Falls, Wisconsin

Managed staff of eighteen and responsible for facility maintenance and upgrades, budgeting and forecasting, quality control, and training. Promoted from Sales Engineer. Role was sales of a variety of specialty metals within the tool and die industry. Established sales strategies and exceeded management targets.

Sales Engineer

Superior Die Set Corporation, Oak Creek, Wisconsin

Achieved over \$2 million in annual sales of fabricating and job shop machining products within the Southern Wisconsin territory.

Sales Manager

Renner Manufacturing, Milwaukee, Wisconsin

Responsible for all sales functions of product line and job shop fabrication business. Coordinated national advertising and worked with North American distributors for the Hydro-Porter Industrial Straddle Crane.

Maintenance Supervisor

Falk Corporation, Milwaukee, Wisconsin

Managed a staff of fourteen that was responsible for maintenance crafts.

EDUCATION

Machine Tool Repair Apprenticeship Program

Milwaukee Area Technical College, Milwaukee, Wisconsin

Hamilton High School, Milwaukee, Wisconsin

Personal

Hobbies

- Automotive restoration and collecting
- Golf
- Boating

- Former coach, New Berlin Special Olympics
- Father of three, including one son with special needs.