

# Mark A. Wagner

## Objective

To provide the most qualified real estate service and management for my staff and company. To be a positive motivator and trainer for my business, association and my community. To be able to give back to my business and the community I live in, to help make both better for my being there.

## Work experience

Feb. 1999 to present      Ogden – The Real Estate Company      Bayside, WI  
Administrative Director      Ogden Home Services Division

- Oversee and Manage the Residential, Relocation, Condominium Divisions and Craftmasters Contractors.

1995 to Feb. 1999      Better Homes & Gardens/First Realty      Wauwatosa, WI  
Manager      Wauwatosa & Lake Country Branches

- Open new office and build production, sales staff and systems. Work 4 person Office to a staff of 70 with new office added in 1996.

1991 to 1995      Famous Homes Realty      Greenfield, WI  
General Manager

- Work with existing staff of small company and build into a productive, Dynamic market sensitive office.

1990 to 1991      Better Homes & Gardens/First Realty      Milwaukee, WI  
Manager      Milwaukee Branch

- Open new office on Milwaukee's South Side and build sales team and a Productive real estate office.

1983 to 1991      Merrill Lynch Realty      Milwaukee, WI  
Assistant Manager      became Prudential Preferred Properties  
Executive Sales Associate

- Work with existing office group to motivate and train new agents. Develop New systems and help build technology base for office.

1982 to 1983      Salico's Catering & Restaurant      Milwaukee, WI  
General Manager

Sales Director

- Take a small catering business with one restaurant and build into a large Catering business with 8 restaurants and 10 halls, plus the Eagles Club.