## Direct Supply Open Positions 7-13-06





Please visit www.DirectSupplyCareers.com for more information on our open positions.

## **DSSI Open Positions**

	*		
<b>Business Development</b>			
Business Development Director - Pharmacy	5 to 10 years of experience as a pharmacist with heavy emphasis in long term care. 3 to 5 years of pharmacy management. Ability to conceptualize new and innovative programs. Conceptualize and manage development of DSSI's pharmacy products and services. Travel required 20% to 25%.		
ReadyMed Operations Specialist	Bachelor's degree or equivalent pharmacy experience required. Three years of customer service experience required. Technical expertise in pharmacy operations systems preferred. Strong work ethic with high attention to detail.		
National Accounts			
Corporate Account Manager	Bachelor's degree preferably in a technical field and 4 years of Business Sales experience or an equivalent combination of education and experience. Must be action oriented and have a sense of urgency; Must be able to penetrate assigned accounts at all customer organizational levels and sell to key decision-makers.		
National Account Manager	Bachelor's degree preferably in a technical field and 5 years business sales experience. Excellent communication skills. Exemplary selling and presentation skills. Travel time is 50%.		
Operations			
Data Operations Coordinator	Bachelor's degree or equivalent required. 5 years of database management experience preferred. experience preferred. Extremely proficient in Microsoft Excel, Word and other Windows-based applications. Exceptionally detail-oriented.		
mplementation Analyst	Bachelor's degree in Business and/or Engineering; 1 to 4 years of experience in technical client service; Knowledge of file transmission protocols (EDI, XML, etc.) is a strong plus; Proficient in data manipulation processes and tools; Strong interest in working as part of a team.		

Creative Services	DSE Open Positions		
Graphic Design Intern	Currently enrolled in a bachelor's degree program in Graphic Design required. Minimum of one year production or Graphic Design experience. Keen eye for detail. Experience using QuarkXPress, InDesign, Photoshop and Illustrator.		
Production Intern	Currently enrolled in a bachelor's degree program in related field required. Day-to-day knowledge and use of QuarkXPress, Photoshop and Illustrator. Excellent organizational skills.		
Senior Graphic Designer	Minimum of 8 years design experience (agency experience a plus). Top notch design skills. Extensive knowledge of QuarkXPress, InDesign, Photoshop and Illustrator. Catalog design experience and illustration skills a plus.		
User Interface Designer	Bachelor's degree in Graphic Design, Interface Design		
Eldercare Interiors	experience. Creative in all aspects of work and exude energy and enthusiasm.		
Interior Designer	Bachelor's degree in Interior Design. 3+ yrs experience. Healthcare background strongly preferred.		
Logistics Intern	Must be currently enrolled in a bachelor's degree program, supply chain or logistics major or emphasis preferred. Energetic, self-motivated individual with a desire to succeed. Hours: school year - part time, approximately 20-25/wk; summer - full time, approximately 40/wk		
Regional Project Consultant	Minimum 5 years of successful sales experience – preferably in the construction/renovation field. Bachelor's degree or equivalent desired. Strong presentation skills. Thorough understanding of vendors and products used in long term care projects.		
Senior Project Manager	5-10 yrs experience in extensive project management background within the Healthcare profession. Strong leadership, communication and computer skills. History of managing multiple projects and tasks with a team player attitude.		
acilities			
Campus Services Manager	Bachelor's degree or equivalent experience. 3- 5 yrs leadership experience. Ability to assimilate and analyze data. Excellent communication and project management skills and abilities required.		
acilities Operations Nanager	Bachelor's degree or equivalent experience required. 2 years of proven leadership. Superior organizational skills, including the ability to prioritize, multi-task and meet deadlines. Responsibilities will include overseeing all warehouse and mail services functions.		
lousekeeper	Self motivated; Computer proficiency, including Microsoft Outlook and Word required; Customer service and detail oriented; Excellent follow-up skills. Ability to perform hard floor/carpet care duties and knowledge of floor care equipment operation; Solid work history a must.		
perational Sciences	The wark instery a must.		
ustomer Validation pecialist	High School Diploma. Previous experience in customer service. Previous Windows/computer experience. This project will run for 7 weeks, starting August 14th, 2006 and ending on September 29th, 2006.		
atabase Reporting Analyst	2+ yrs experience with database reporting tools; High familiarity with relational databases and SQL.		
rategic Database Reporting tern	GPA 3.0+, 15-20hrs/wk during school year, full time in summer; Working toward Bachelor's degree in Reporting, MIS or related field.		
perations			
	Bachelor's degree in Business/Computer Systems/MIS or related field; 2+ years experience with database reporting tools; Highly proficient in Structured Query Language (SQL) and Microsoft Excel; Fluent with relational databases. Strong attention to detail.		
rchasing			
rchasing Specialist-	Bachelor's degree or equivalent experience required. 3 years of experience and a proven track record negotiating contracts and project procurement with suppliers in the construction industry.		

		~
174	ŧ	

Sales		
Account Executive	Business development role with a focus on qualifying and closing large sale opportunities; Proven track record of success and sales experience working with leaders in the long term care community.	
Account Manager	Bachelor degree or equivalent desired. Previous sales experience strongly preferred. Consultative selling within a dedicated territory. Responsible for meeting and exceeding budget and territory grow goals. Must be highly motivated and energetic.	
Sales Manager	Bachelor's degree strongly desired. Prior experience leading and managing others required. Responsibilities may include: Deliver strong sales and margin growth within the territory to meet or preferably exceed budget.	
Marketing		
Copywriter	3+ years of proven experience. Well-skilled in editing and proofreading. Detailed oriented with strong organizational skills. Proficient in using Microsoft Office applications.	
Copywriting Intern	Working towards a Bachelor's degree in Advertising, Marketing or English: Skilled in editing and proofreading; Comfortable working under deadlines and interpersonal, interviewing and research skills.	
Director of Product Management	Bachelor's degree in marketing. 3 to 5 years Product Management experience is preferred. Proven track record of success. Ability to manage multiple priorities and projects effectively and efficiently.	
Environmental Services Sales Specialist	Bachelor's degree in Business. 3-5 years of successful sales experience within the Environmental Services or long term care profession. Engineering or equivalent experience within the Environmental Services area. 30 - 40% travel required.	
Lift Sales Specialist	Bachelor's degree in business or clinical degree is required. 3-5 years of successful sales experience with healthcare or clinical equipment essential. Knowledge and experience with new product development and introduction processes helpful. 30-40% travel required.	
Market Manager - Skilled Nursing	Bachelor's degree required, MBA preferred; minimum of 5 years Marketing experience required; familiarity with long term healthcare field helpful. Solid understanding of Marketing planning and	
National Accounts		
Corporate Account Manager- California	Bachelor's degree is required. Prior sales experience to the long term healthcare market. Aggressive, results-oriented individual with a proven track record in small-corporation and large-sale-opportunity selling. History of meeting and exceeding budget goals.	
Corporate Account Manager	Bachelor's degree is required. Prior sales experience to the long term healthcare market. Aggressive, results-oriented individual with a proven track record in small-corporation and large-sale-opportunity selling. History of meeting and exceeding budget goals.	
Director of National Accounts	National Account Management experience, sales management experience, team builder; proven track record in conceptual selling. Prior experience selling to the executive level.	
Product Management		
oodservice Product fanager	Bachelor's degree in marketing. Proven track record of success. 3 to 5 years Product Management experience is preferred. Ability to manage multiple priorities and projects effectively and efficiently.	
roduct Manager	Bachelor's degree, 3-5 yrs Marketing experience; Ability to effectively manage multiple projects;  Ability to motivate cross-functional teams.	
upply Chain Services (	Operations)	
upply Chain Services tern	Must be currently enrolled in a Bachelor's degree program: Energetic Proficient in Microsoft Word, Excel and Access., motivated individual with a desire to succeed. Excellent verbal and written communication skills; Ability to work independently and as part of a team.	
upply Chain Services pecialist	Bachelor's degree or equivalent desired. Computer literacy in Microsoft Word and Excel. Efficient keyboarding. Must be efficient at multi-tasking, problem resolution. Individual must be assertive, high energy and analytical.	

## DSI Open Positions

Accounting			
Accounts Payable Specialist	Minimum of 2 years of experience in a similar accounting. Detail oriented and organized.  Outstanding customer service skills. Responsible for entering expense reports and invoices, allocating invoices to general ledger accounts.		
Corporate Procurement			
Champion Care Ambassador	High level customer service. Exceptional time management skills, organizational and problem solving skills. Superior listening, oral and written communication skills.		
Creative Services			
User Experience Intern	Actively pursuing a Bachelor's degree in a relevant field of study (MIS, Computer Science, Engineering, Graphic Design). A passion for user centered design. Knowledge of systems development processes. Minimum cumulative GPA of 3.5.		
Learning and Developmen	<u>(</u>		
Corporate Trainer	Bachelor's degree, minimum of 3 years of related experience; Ability to assume hands-on facilitation, training and coaching activities. Must have proven track record in the following skills and attributes: leadership, relationship building, analysis, business acumen, flexibility influence and persuasion. Must have the ability to design, develop, deliver and manage training programs; High degree of computer proficiency.		
	CIS Open Positions		
Change Management Analyst	Bachelor's degree or experience related to computers and technology. Strong work ethic. Customer-service focused. He/she will be the expert to review, approve and release engineering changes and adhere to configuration management procedures and policies.		
Database Engineer I	An individual with a software development background interested in database development. Focus on SQL development, optimization, & lifecycle tasks. 4 years degree in computer science, engineering or related.		
Engineering Manager	Technical & Management degrees preferred. 2-5 yrs of management experience required. Vendor experience desired.		
Incident Management Operator (Second and Third Shift)	Bachelor's degree or equivalent experience related to computers and technology. Windows Server experience a plus. Familiarity with SQL a plus; Operations center experience a plus.		
IT Project Management	Bachelor's degree required. 5+yrs Project Management experience with a minimum 2 yrs experience with software projects. Project management certification a plus. Focused on system development and methodology. Experience in a Microsoft & collaborative environment. Ability to communicate effectively with technology and business partners on all levels.		
Operations Intern	Working toward a degree or experience related to computers and technology. Ability to work weekends and off-shift hours. Experience with networking and server hardware. Strong verbal and written communication skills. Excellent time-management skills.		
Platform Engineer Intern	Enrolled in a Computer Engineering, Software Engineering or Computer Science degree		
Problem Management Analyst	Bachelor's degree or experience related to computers and technology. Experience supporting Microsoft-oriented environments, SQL Server. Strong work ethic. Strong verbal and written communication skills.		
Software Engineer Intern	Enrolled in a Computer Engineering, Software Engineering or Computer Science degree program. Available to work throughout the year.		
Software Engineer I	Completion of a Computer Science, Computer Engineering or Software Engineering degree. Strong Work ethic. Knowledge of C++, C#, SQL and VB.		