File Number 241339. A substitute ordinance relating to the Second Amendment to the General Planned Development, known as Arena Master Plan to allow changes to the zoning standards for Block 3 located on the north side of West State Street, west of North Vel R. Phillips Avenue, in the 4th Aldermanic District

File Number 241340. A substitute ordinance relating to the change in zoning from General Planned Development known as Arena Master Plan to a Detailed Planned Development known as Block 3 - Arena Master Plan, Phase 2 to allow the construction of a multi-story hotel on the eastern portion of 430 West State Street, located on the north side of West State Street, west of North Vel R. Phillips Avenue, in the 4th Aldermanic District





#### File Number 241339 and File Number 241340. Context.









File Number 241339 and File Number 241340. Consistency with Comprehensive Plan.

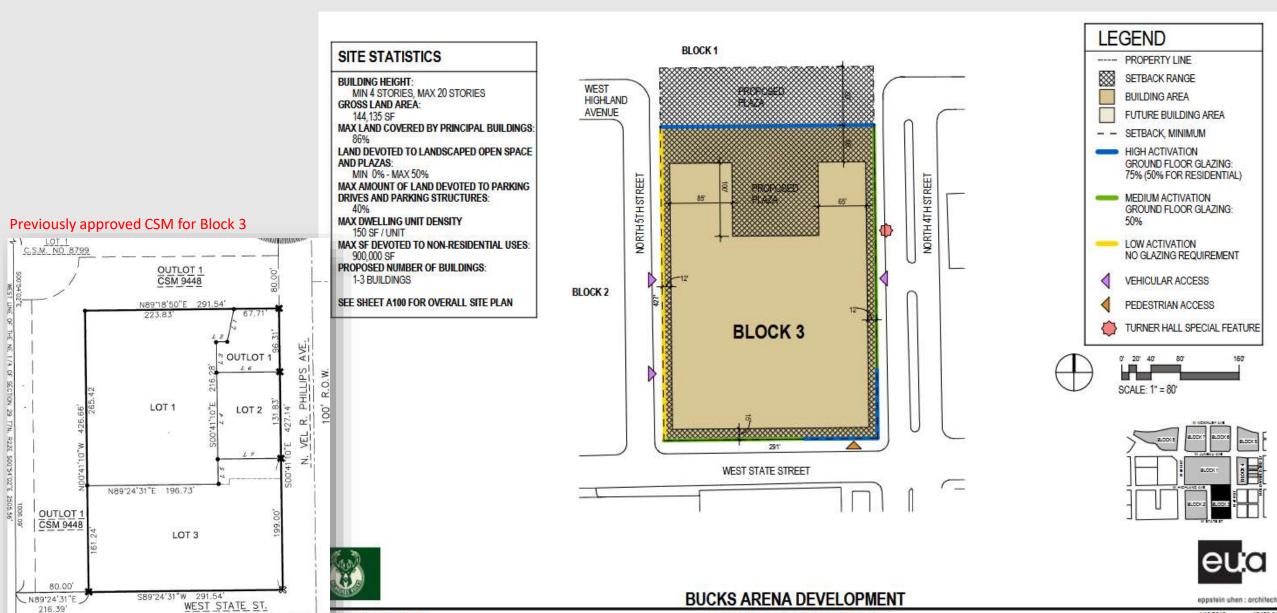


#### Downtown Plan

- Adopted in 1999. Updated in 2010 and 2023.
- The Downtown Area Plan supports the redevelopment of the Deer District with high density mixed-use development.
- The plan encourages buildings to engage the public realm and promote walkability with attractive welldesigned facades fronting streets and public spaces.
- The proposed Detailed Planned Development is **consistent** with the comprehensive plan.

#### File Number 241339. Current GPD Block 3 Diagram

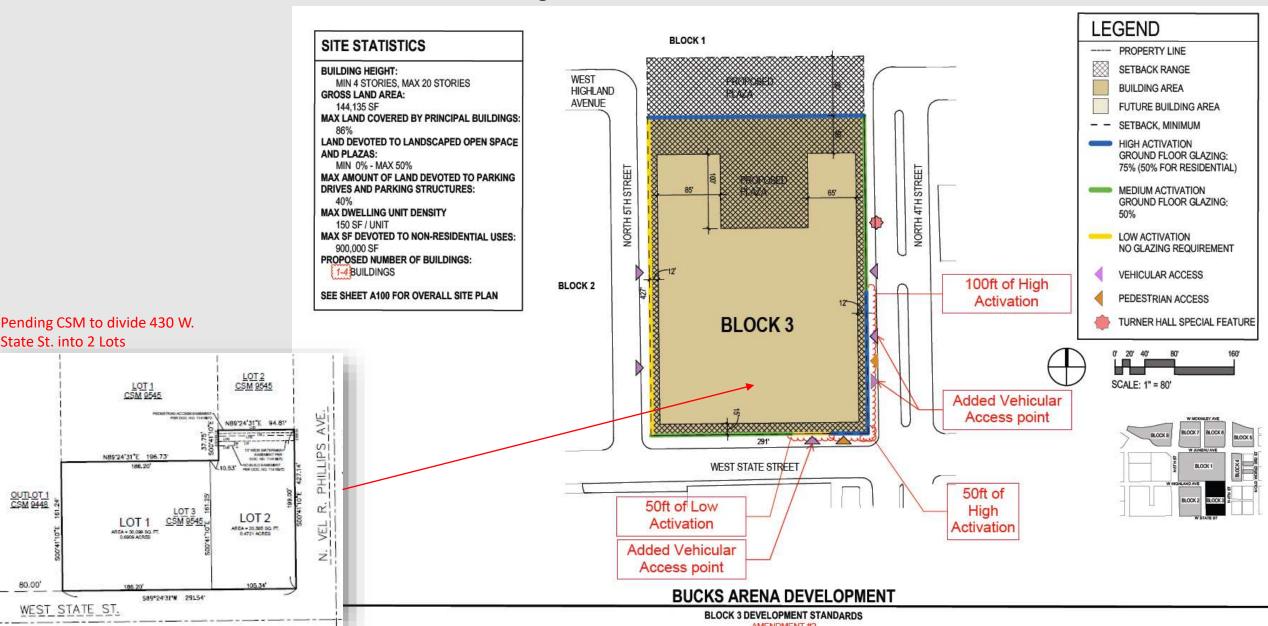
0 FILE NUMBER 150724



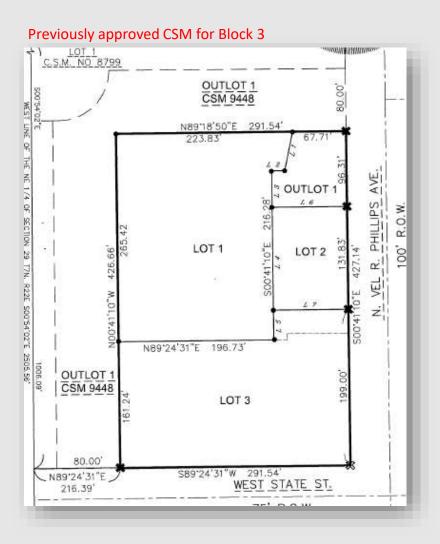
BLOCK 3 DEVELOPMENT STANDARDS

1/12/2016

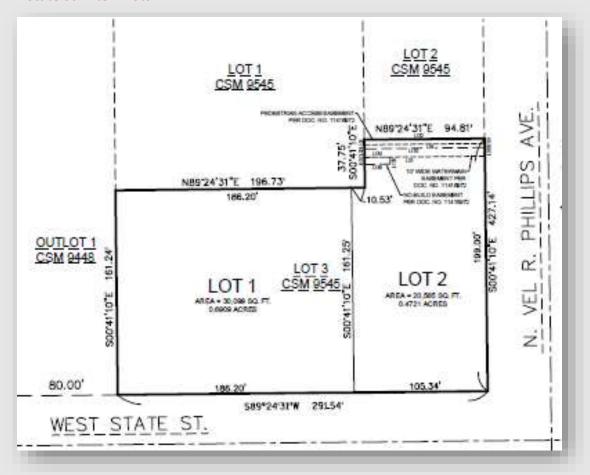
#### File Number 241339. Amended GPD Block 3 Diagram



#### File Number 241339. Amended GPD Block 3 Proposed Parcel Layout



Pending CSM to divide 430 W. State St. into 2 Lots



## OUR COMMITMENT TO YOU

Long-Term Partnership with the City of Milwaukee

The Moxy: A Natural and Promised Next Phase

Commitment to Milwaukee's Growth and Vitality

NCG Hospitality's Positive Track Record

Privately Funded, Properly Zoned

Delivering on Our Promises











## ...THE GENTLE TOUCH OF HOSPITALITY





#### WHO IS NCG HOSPITALITY

Founded in 1980, we're a family-owned, Wisconsin based company

Operating 29 hotels across 6 states, under Marriott, Hilton, and Hyatt franchises

Over 1,200 team members

Our Culture – Rooted in core values of Growth, Fun, Trust, Responsibility

Award winning history







2x Hilton Lifetime Achievement Award Winner















# WHO REALLY IS NCG HOSPITALITY





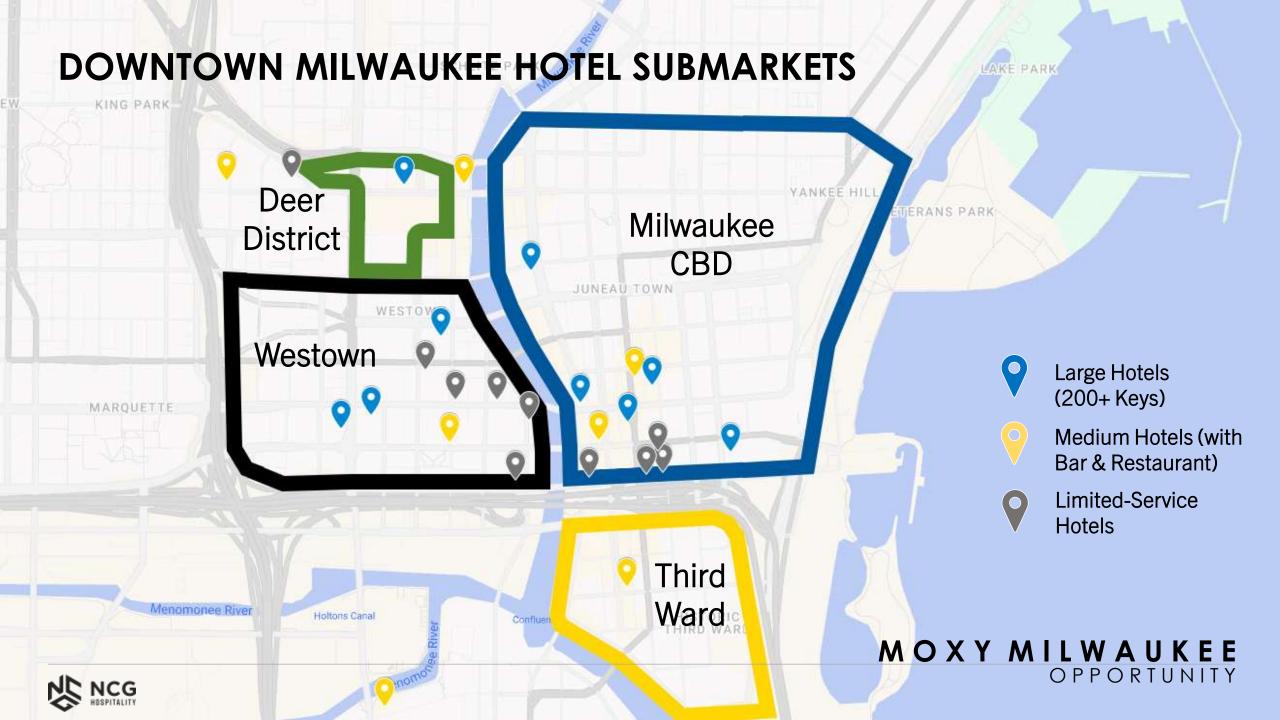






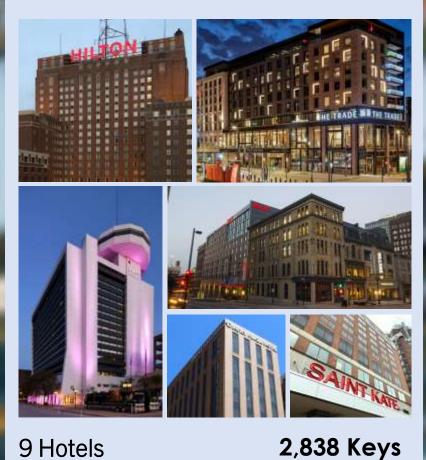






## THE OPPORTUNITY – MILWAUKEE'S DOWNTOWN HOTELS

Large Hotels (200+ Keys)



Medium Hotels (With Bar and Restaurant)



7 Hotels 868 Keys

**Limited-Service Hotels** 



11 Hotels

1,316 Keys



### THE OPPORTUNITY – MILWAUKEE'S DOWNTOWN HOTELS

Large Hotels (200+ Keys)





9 Hotels

2,838 Keys

Medium Hotels (With Bar and Restaurant)



7 Hotels

868 Keys

8 Hotels

1,024 Keys

**Limited-Service Hotels** 













11 Hotels

1,316 Keys



## THE NUMBERS

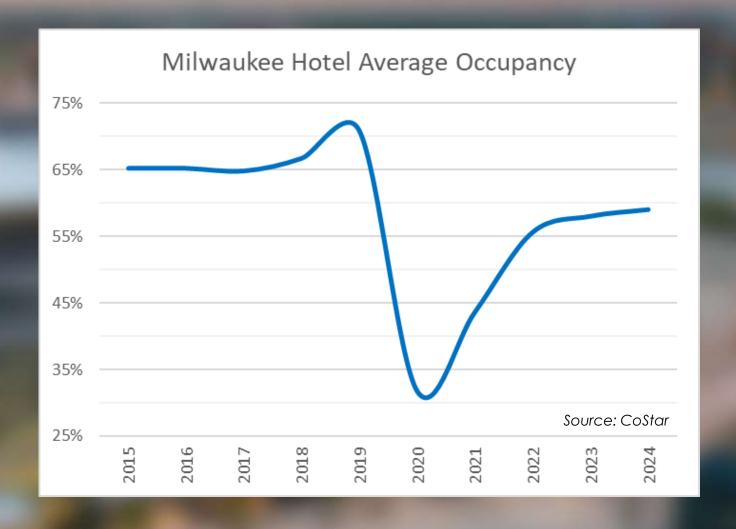
Compared to similar Midwest markets with large convention centers, Milwaukee has a healthy supply of hotel rooms

Midwest Convention Centers Comparable to the Baird Center Source: CoStar					
City	State	Largest Convention Center	Convetion	Rooms in 1mi	Rooms Per 1,000 SF
			Center SF	Radius	of Convention Space
Milwaukee	WI	Baird Center	1,300,000	5,084	3.91
Columbus	ОН	Greater Columbus Convention Center	1,800,000	5,185	2.88
St. Louis	MO	America's Center	2,700,000	6,848	2.54
Detroit	MI	Huntington Place	2,400,000	5,513	2.30



## THE NUMBERS

Downtown Milwaukee
Occupancy has not
recovered to prepandemic levels







#### THE HEADWINDS

"Cambria Hotel in Downtown Milwaukee is in Foreclosure"

- BizTimes, Milwaukee Business News

"Downtown Marriott Files Chapter 11 Bankruptcy"

- Milwaukee Journal Sentinel

## "Downtown isn't ready for a new convention-focused hotel"

- Peggy Williams-Smith, President & CEO Visit Milwaukee (Milwaukee Journal Sentinel)

"Iron Horse Hotel files to reorganize finances under Chapter 11 bankruptcy protection"

- Milwaukee Journal Sentinel

"The decision not to renovate all guest rooms was the result of careful evaluation of current hotel market conditions, projected room supply and demand, and the risks associated with proposed new hotel room supply that will require significant public subsidy"

- Greg Marcus, CEO Marcus Corp.



### THE HEADWINDS

"Cambria Hotel in Downtown Milwaukee is in Foreclosure"

Milwaukee's Largest Hotel To Lose 175 Rooms, Get \$40 Marcus overhauling its Hilton Milwaukee hotel. Million Makeover

Dec 6, 2024 Journal Sentine "Downtown isn't y a new convention hotel"

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- Milwaukee Journal Sentinel

The decision not to 30 BIZTIMES 11 quest rooms

Why Marcus Corp. is reducing room Why Marcus Corp. Is reducing room hotel

BUBUB

MOXY MILWAUKEE
THEHEADWINDS







## CASE STUDY - MADISON, WI

#### CAP EAST CORRIDOR – 800/900 BLOCK









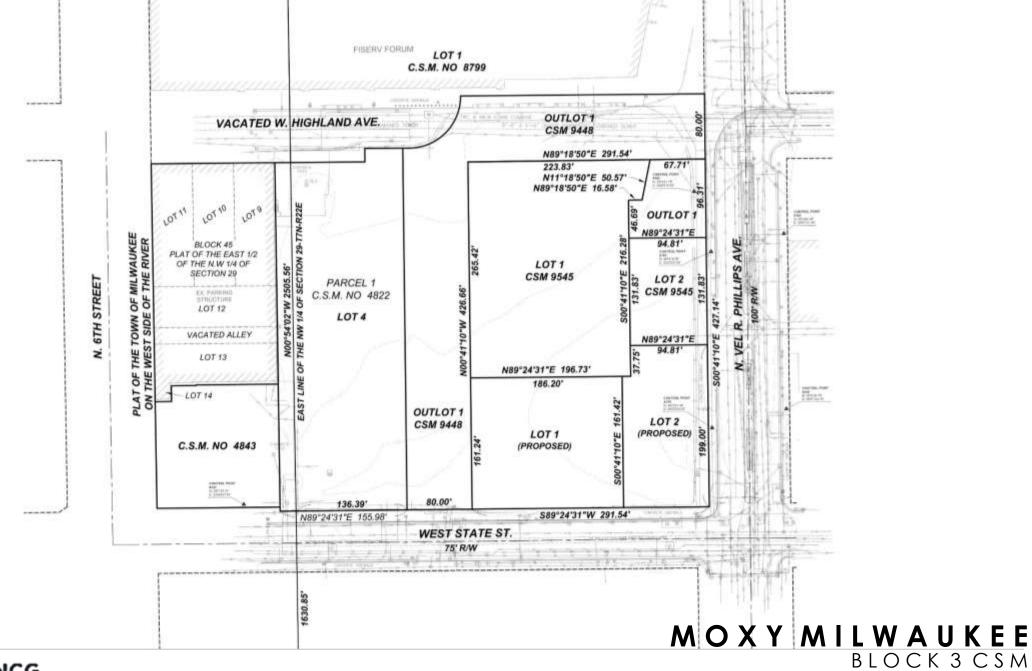


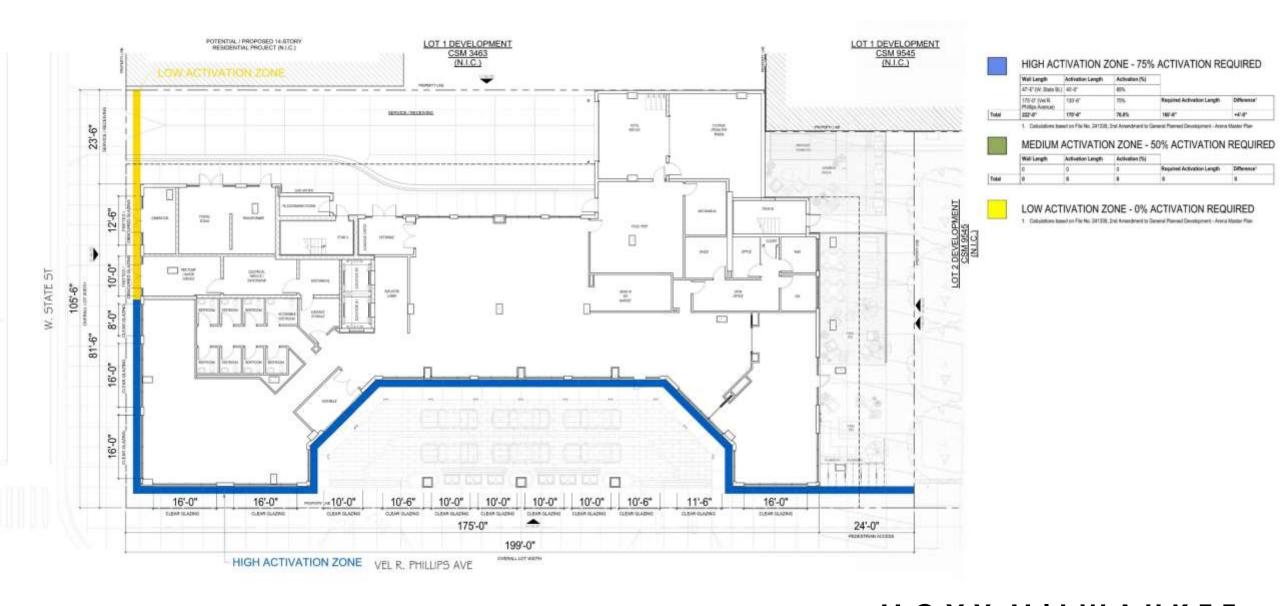




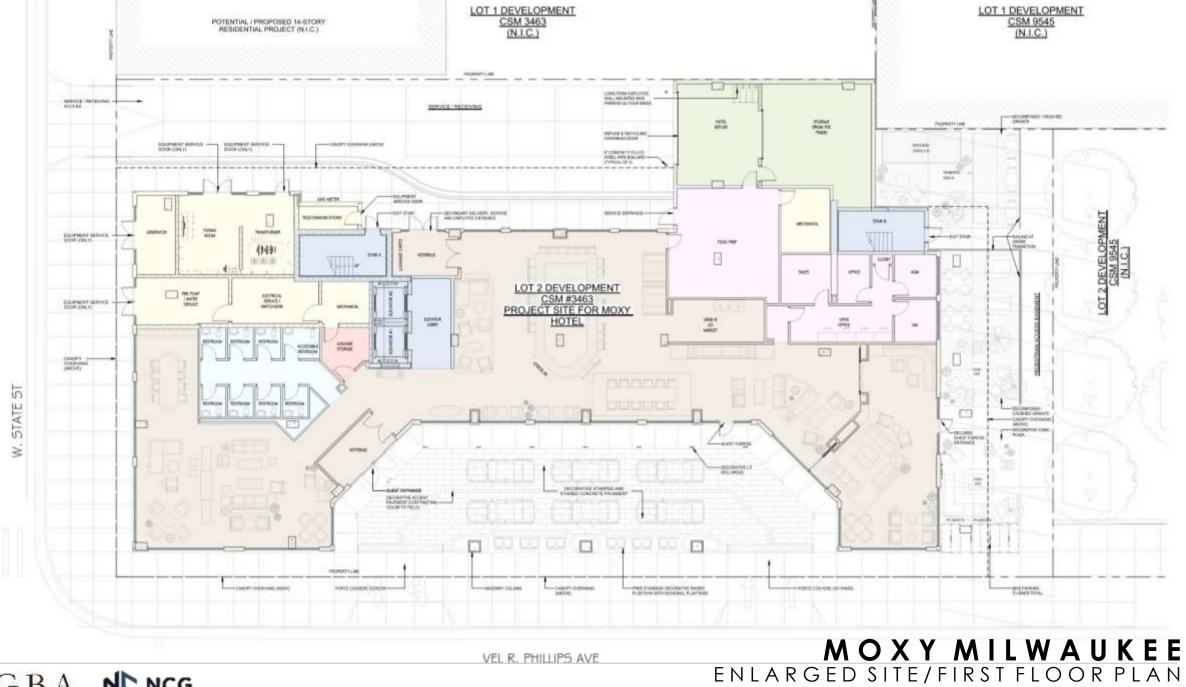






















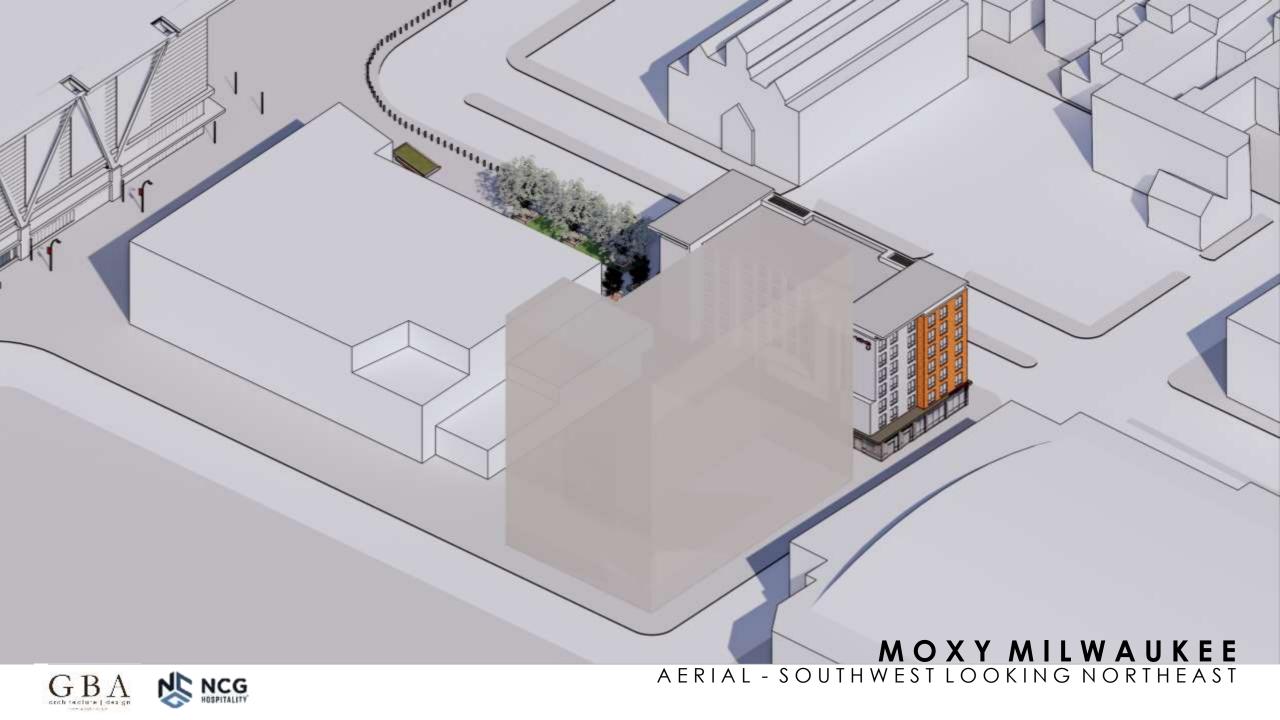




















## MOXY MILWAUKEE EAST ELEVATION











WESTELEVATION







SOUTH & NORTH ELEVATION(S)





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FOCUSE, 100
MITCH 100
SEC. TO HEAL SETUDIC
TRICKS RECOCCE
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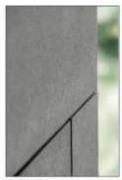
03 WINDOW (GUESTROOM & STOREFRONT)



01 BRK-01 (INSTALLATION IMAGERY)



02 MTL-01 (INSTALLATION IMAGERY)



04 FCMT-01 surveyar. THE PCEMART WALL PAWALE OOLAY CAPED SIZE AS BEATHO CONCRETE WELL LOOK-PRODE VARIABLE OF DATE THE LOOK-PRODE VARIABLE OF DATE THE LOOK-







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10 BIKE RACK & TREE GRATES



12 STU-01 where province roots for pools for mean location, went size July here the roots

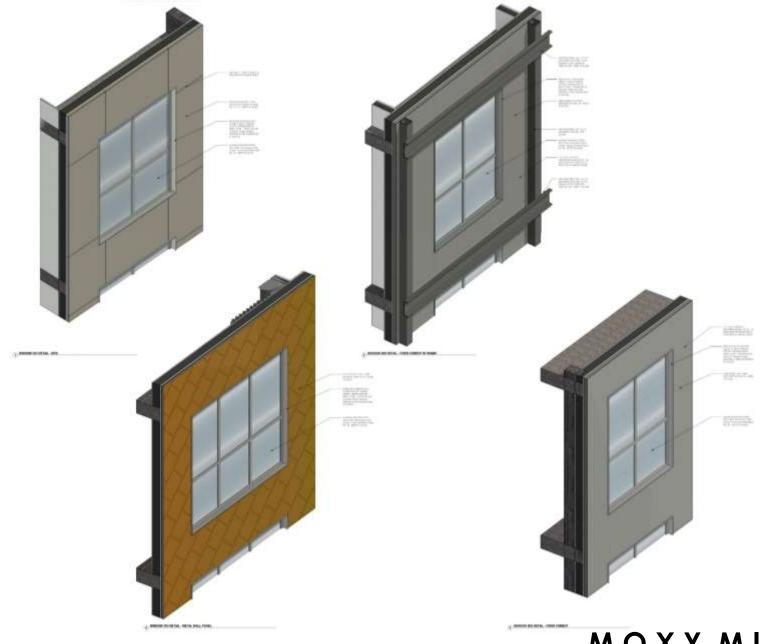


15 PORTE COCHERE PAVING

MOXY MILWAUKEE
BUILDING MATERIALS

















VEL R. PHILLIPS AVENUE AT PORTE COCHERE















PATIO INSPIRATIONAL IMAGERY























EXHIBIT A

(Development Map)