



**Scott M. Welsh**  
**President**  
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Scott Welsh has over 20 years of commercial real estate experience. In 1999, Scott became President after acquiring the firm from his father Dennis Welsh, who founded the company in 1971.

Under Scott's direction, Inland Companies, Inc. has grown to be one of the largest full service real estate companies in the State of Wisconsin, offering comprehensive real estate services such as brokerage services, property management, construction services, corporate services, development, and facilities maintenance services, as well as representing owners and clients alike.

Over the years, Scott has been involved with many leading corporations, such as M & I Bank, Teachers Insurance & Annuity Association, The Principal Financial Group, Real Estate Recycling, Transwestern, and VK Development, as well as for other various clients including institutions, pension funds, real estate investments trusts and local & national real estate investors.

Formally, Scott was the Chairman of the Board of the Commercial Association of Realtors, Wisconsin for the 2006-2007 term and sat on the Executive Board of this Association.

#### **Education**

- University of Wisconsin, Whitewater
- Wisconsin licensed Real Estate Sales Agent

#### **Areas of Expertise**

- Specializes in servicing the needs of local and institutional property owners, corporate users and real estate investors.

#### **Professional Memberships**

- Commercial Association of REALTORS, Wisconsin (CARW)  
Past Chairman of the Board
- Building Owners and Managers Association (BOMA)
- National Association of Industrial and Office Properties (NAIOP) - Past Board Member
- Milwaukee Metropolitan Chamber of Commerce

#### **Community Service**

- Downtown Milwaukee Bid #21, Board Member
- Real Estate Alliance for Charity (REACH), Board Member
- Habitat for Humanity
- American Cancer Society