

Michael T. Malatesta
Executive, Innovator, Entrepreneur

Profile: Successful Entrepreneur and Business Executive. Started, built and sold one of the largest environmental services companies in Wisconsin. Servant leader with proven talent for developing exciting vision and mission initiatives, building the teamwork talent necessary to realize those initiatives and executing to deliver the desired results.

Key Skills: Leadership, Communication, Diplomacy, Goal-Setting and Achievement, Discipline, Determination, Investing, Caring

Career History: 2015 – Present -- Vice President, Covanta Environmental Solutions; Responsible for achieving the West Region's financial, operations and business development goals.

1993 – 2015 – President & founder, Advanced Waste Services, Inc.; Co-founded environmental service company, starting with zero sales and led its growth to annual sales of \$45 million with operations in 5 states and more than 150 team members; sold the business in 2015 to Covanta Environmental Solutions, a multi-billion dollar publicly traded company based in Morristown, New Jersey.

Education: Dickinson College; Bachelor of Arts, English, 1987.

Professional & Community Affiliations
(current and former)

- MMAC – Board Member, Council of Small Business Executives;
- MMAC – Steering Committee Chairman, CEO's of Growing Businesses;
- TEC/Vistage – Member TEC 7 since 2006;
- Young President's Organization – Member since 2010
- Keep Greater Milwaukee Beautiful – Board Member
- Town Bank of Elm Grove – Advisory Board Member
- Brookfield Academy – Board Member
- JR Knights Football Club – Board Member
- The Strategic Coach

Awards & Recognition

- Named five years in a row to the *Inc. 5000* list of fastest growing private companies in the country;
- Ranked consistently in the top 100 Largest & Fastest Growing Companies in the Waste Industry by *Waste Age* and *Waste News*;
- Received the IQ Award (Innovation Quotient) in 2010 from the *Milwaukee Business Journal* for the design and development of the VacSimizer®, a vehicle that was ultimately patented.
- Received the Leadership Award from Keep Greater Milwaukee Beautiful in 2012 for outstanding efforts in environmental advocacy and commitment to the preservation and protection of land, water and air.

