

Deantrium King

Quad MKE Site Director

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I am a relationship-driven, partnership-centered workforce and community engagement leader with a passion for social innovation, access to employment, and long-term talent development. **As Quad MKE Site Director, I focus on eliminating barriers and opening doors to sustainable careers, fostering positive community connections through strategic partnerships, workforce mobility solutions, and community-centered engagement.** I am committed to building collaborative ecosystems that connect employers, neighborhoods, and institutions to create sustainable impact and lifelong opportunities.

Skills

- Adaptable Learner
- Networking
- Communication
- Community Engagement
- Task/Project Management
- Administrative Support
- Stakeholder Collaboration
- Workforce Mobility
- Partnership Development
- Early Talent Strategy

Work History

03-2023 - Current

Quad MKE Site Director

Quad, Sussex, WI/ Quad, Milwaukee, WI

- Lead strategic direction for Quad MKE's workforce mobility and community engagement initiatives, ensuring equitable access to employment for Milwaukee residents.
- Oversee and optimize Quad MKE Van Transportation operations, ensuring reliable, efficient transit to Quad plant facilities.
- Strengthen cross-sector partnerships with community organizations, workforce agencies, and educational institutions to expand early talent pipelines and mentorship opportunities.
- Develop and implement community engagement strategies that increase program participation and deepen Quad's presence in local neighborhoods

- Secure sponsorships, grants, and funding to support community engagement initiatives and ensure long-term sustainability.
- Serve as a connector between corporate leadership and community stakeholders, aligning business needs with community priorities

08-2015 - 02-2023

Business/Outreach Support Manager

30th Street Industrial Corridor Corp, Milwaukee, WI

- Researched and identified short- and long-term commercial business resource opportunities, securing **\$85,000 in awarded grants in 2022**.
- Cultivated relationships with community leaders, elected officials, government agencies, and civic groups to share key City of Milwaukee updates and strengthen corridor engagement.
- Expanded business engagement and revenue opportunities by improving networking strategies and proactive outreach.
- Streamlined communication with stakeholders through email updates, in-person networking, and coordinated outreach efforts.
- Supported the development of the **Garden Homes Neighborhood Plan (2018)** and the **Garden Homes Neighborhood Plan Update (2019)** by convening residents and stakeholders.
- Prepared the annual City of Milwaukee business assessment, contributing data used to determine business assessable tax rates.
- Enhanced the organization's web presence through monthly content updates and website improvements.
- Provided administrative and operational support across multiple community and business initiatives.

01-2015 – 05-2017

Student Manager

MARQUETTE UNIVERSITY LAW SCHOOL, Milwaukee, WI

- Served on the inventory team and helped implement a new Inventory Log system.
- Communicated project progress to university departments and personnel.
- Trained **20+ staff** on departmental procedures to build a cohesive and effective team.
- Resolved routine and complex operational and student issues with minimal supervision.
- Maintained facility cleanliness and supported ongoing maintenance needs.

08-2014 – 12-2014

Community Outreach and Scholarship Intern

New Futures Washington, Washington, DC

- Traveled throughout the Washington metropolitan area to identify and support potential scholarship applicants.
- Used Google Analytics to analyze web traffic and evaluate organizational effectiveness.
- Improved website usability and search engine optimization through regular updates.
- Updated the New Futures webpage bi-weekly to ensure accurate and engaging content.

Education/Certifications

08-2023 – 08-2023

Project Management: Planning, Scheduling, and Control

UW-Madison School of Business – Madison, WI

06-2013 – 05-2017

Bachelor of Arts & Sciences: Political Science, Criminology and Law Studies

MARQUETTE UNIVERSITY - Milwaukee, WI