

TO: DOLLY BURNHAM

FROM: RENEE JACK

CC: KOFFARNUS, R.; BIEDRZYCKI, M.; DEE, P.; REPINSKI, J.;

SUBJECT: VISUAL HOMES WRITE-OFFS –July 1st, 2016 – Sept 30th, 2016

Listed below is a breakdown of the Visual Homes Write-off by development from July 1st, 2016 to September 30th, 2016 for the March 8th, 2016 HACM Meeting.

<u>LOW RENT</u>	<u>AMOUNT</u>
Highland Homes	\$ -0-
Arlington Court	-0-
Becher Court	-0-
College Court	3,863.45
Holton Terrace	75.26
Lincoln Court	-0-
Locust Court	613.94
Merrill Park	-0-
Mitchell Court	-0-
Riverview	1,657.02
Parklawn	-0-
Westlawn	12,252.84
Hillside Terrace	5,031.11
Southside Scattered Sites (688)	-0-
Cherry Ct. Scat. Sites (693)	-0-
Scattered Sites (691)	1,868.53
TOTAL - LOW RENT	\$25,362.15

TOTAL WRITE-OFF REQUEST - \$25,362.15

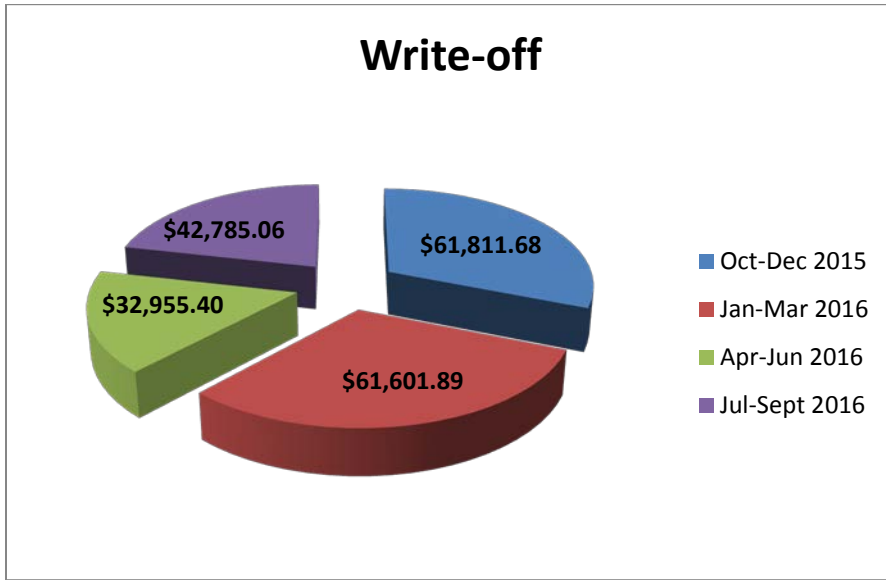
TOTAL NUMBER OF WRITE-OFFS - 25

**PROJECT LEVEL WRITE OFF ANALYSIS REPORT
VISUAL HOMES - LOW RENT
QUARTER ENDING**

R/C	PROJECT	RENT	LATE FEES	LEGAL CHARGES	SALES & SERVICE	OTHER CHARGES	TOTAL JNCOLLETABLE	NUMBER OF ACCOUNTS
620	HIGHLAND PARK	0.00	0.00	0.00	0.00	0.00	0.00	0.00
640	ARLINGTON COURT	0.00	0.00	0.00	0.00	0.00	0.00	0.00
641	BECHER COURT	0.00	0.00	0.00	0.00	0.00	0.00	0.00
643	COLLEGE COURT	3,533.45	330.00	0.00	0.00	0.00	3,863.45	3.00
645	HOLTON TERRACE	25.26	0.00	0.00	50.00	0.00	75.26	1.00
646	LINCOLN COURT	0.00	0.00	0.00	0.00	0.00	0.00	0.00
647	LOCUST COURT	333.68	116.22	164.40	0.00	0.00	614.30	2.00
648	MERRILL PARK	0.00	0.00	0.00	0.00	0.00	0.00	0.00
649	MITCHELL COURT	0.00	0.00	0.00	0.00	0.00	0.00	0.00
650	RIVERVIEW	1,073.84	247.18	281.00	55.00	0.00	1,657.02	2.00
671	PARKLAWN	0.00	0.00	0.00	0.00	0.00	0.00	0.00
672	WESTLAWN	7,265.13	1,286.00	970.58	2,576.13	155.00	12,252.84	7.00
681	HILLSIDE TERRACE	2,686.89	285.00	925.04	639.84	494.34	5,031.11	6.00
688	SOUTHSIDE SS	0.00	0.00	0.00	0.00	0.00	0.00	0.00
692	CHERRY CT. SS	0.00	0.00	0.00	0.00	0.00	0.00	0.00
691	SCAT. SITES A	86.03	90.00	0.00	1,692.50	0.00	1,868.53	4.00
693	SCAT. SITES B	0.00	0.00	0.00	0.00	0.00	0.00	0.00
GRAND TOTALS		15,004.28	2,354.40	2,341.02	5,013.47	649.34	25,362.51	25.00
PERCENTAGES		59.159%	9.283%	9.230%	19.767%	2.560%		

Move-outs with outstanding balances between July 1, 2016 and September 30, 2016.

WRITE-OFF/COLLECTION ANALYSIS OCTOBER 2015 TO SEPTEMBER 2016



Collection Total Last 4 Quarters	Write-off Total Last 4 Quarters	Collection % of Write-off
\$81,472.09	\$199,154.03	41%

Quarter	Collection-TRIP	TRIP Collect As % of Total Collect	Collection-Other	Collection-Total	Total Collection As % of Qtr Write-off
Oct-Dec 2015	\$706.27	5.1	\$13,015.01	\$13,721.28	22.2
Jan-Mar 2016	\$27,070.98	72	\$10,516.59	\$37,587.57	61.0
Apr-Jun 2016	\$16,031.66	81.5	\$3,644.44	\$19,676.10	60.0
Jul-Sept 2016	\$2,097.49	20	\$8,389.65	\$10,487.14	24.5

