

## **EDWARD ("Ted") B. MATKOM**

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### **EDUCATION**

- ❖ Marquette University – Milwaukee, Wisconsin - J.D.- Cum Laude - 1995
- ❖ University of Wisconsin – Madison, Wisconsin – B.A. - 1989

### **PROFESSIONAL EXPERIENCE**

#### **Gorman & Company, Inc. – 2007 to present** - *Wisconsin Market President/General Counsel*

- Structured financing and managed in-house design, construction budgets and management plan for over \$300M in multifamily/commercial projects including the following notable Wisconsin projects:
  - Mitchell Street Library/Apartments – Milwaukee - \$16M (March, 2016)
    - 60 market rate units/Milwaukee Library branch using HTC and NMTC
  - Union Corners - Madison - \$37M – Master Development (April, 2016)
    - 100 market rate units/Fresh Thyme grocery with TIF, equity, debt
    - 90 affordable units using TIF and LIHTC with 20,000 sq. ft. retail
  - Kenosha Heritage House - Kenosha - \$22M (May, 2016)
    - 80 room hotel/restaurant using TIF, HTC and NMTC
  - Roosevelt School Apartments – LaCrosse - \$6.5M (June, 2016)
    - 32 affordable units using HTC, LIHTC and TIF
  - Northside Housing Initiative - Milwaukee - \$65M (2007-2015)
    - 300 affordable homes using LIHTC and workforce training funds
  - Bishop O'Connor Center – Madison- \$16M (2015)
    - 53 market rate units and office space using HTC and debt
  - The Frederick – Milwaukee - \$16M (2014)
    - 100 market rate units using equity and debt
  - Brewhouse Inn & Suites/Jackson's Pub – Milwaukee - \$20M (2012)

- 90 room hotel/restaurant using EB-5 and HTC
  - Jackie Robinson School – Milwaukee - \$15M (2011)
  - 68 affordable senior units using HTC and LIHTC
  - Villard Square Library/Apartments - \$12M (2009)
  - 47 affordable units using LIHTC and NMTC
  - Grand River Station - LaCrosse - \$30M (2007)
  - 74 affordable/market rate units with 15,000 sq. ft retail/bus transit center using LIHTC and debt
  - Blue Ribbon Lofts - Milwaukee – \$16M (2007)
    - 95 affordable/market rate units using HTC and LIHTC
- Secured Financing from a wide variety of sources, including: conventional and community lenders, City, County, State, HUD, Fannie/Freddie, LIHTC, NMTC, HTC, EB-5, CDBG, HOME, and TIF
- Created construction workforce training program with Milwaukee Area Workforce Investment Board that employed over 300 previously incarcerated individuals
- Developed relationships and worked closely with City, County and State officials and agencies to secure gap funding resources on all projects
- Managed outside counsel and general legal matters for Company

**JBK Properties, Inc. – 2004 to 2007 - General Counsel/Vice President**

- Created legal and financial structures and proformas for numerous mixed use development projects within downtown and greater Milwaukee area including "LakePointe Tower" a budgeted a \$207M forty story mixed-use high-rise building
- Managed office and retail complexes within company portfolio

**Real Estate Law Practice – 1995 through 2003 Von Briesen & Roper, S.C. - 2001 through 2003 - Partner**

- Structured and closed large retail, office and healthcare transactions

**Beck Chaet & Bamberger, S.C. – 1998 through 2000 - Associate**

- Focused on retail, healthcare and office real estate/corporate transactions

**Davis & Kuelthau, S.C. – 1995 through 1998 - Associate**

- Handled real estate litigation and trial support

## **COMMUNITY INVOLVEMENT**

- ❖ 30<sup>th</sup> Street Industrial Corridor Corporation – President - 2011 to present
- ❖ Milwaukee Area Workforce Investment Board – Board of Directors – 2011 to 2020
- ❖ Milwaukee Homeless Continuum of Care - Board of Directors – 2014 to 2019
- ❖ Avenues West Association - Board of Directors – 2012 to 2015
- ❖ Menomonee Valley Partners - Board of Director/MVBA President – 2005 to 2010
- ❖ Whitefish Bay Village Trustee – publicly elected position - 2000 to 2004

