

Department of Public Works

Jeffrey J. Mantes

James P. Purko Director of Operations

January 5, 2005

To the Honorable, the Common Council

Dear Honorable Members:

Section 309-41 of the Milwaukee Code of Ordinances established the Residents Preference Program for contract work on City infrastructure. Furthermore, subsection 309-41(4) provides for an annual review of the program. Enclosed are ten (10) copies of the annual report for 2003. This report summarizes the Department of Public Works' performance administering the Residents Preference Program. The report also compares Resident Preference results in 2003 with previous years' performance.

A preliminary report for 2003 was submitted to the Common Council in September of 2004. However, that report contained information on only the thirty-four 2003 contracts that had been closed out at that time. An additional forty-one 2003 contracts have now been completed. Therefore, the attached report presents a much fuller picture of 2003's Resident Preference Participation results.

Please introduce this communication at the Common Council's meeting of January 11th. If you have any questions, feel free to contact Tom Miller at ext. 3304.

Very truly yours,

frey J. Mantes pimissioner of Public Works

JJM:THM:ph

Enclosures

Ald. Willie Hines, Common Council President (w/ encl.) C: Ald. Joe Davis, Chair, Community & Economic Development Committee (w/ encl.)

## DEPARTMENT OF PUBLIC WORKS

## ANNUAL REPORT

for the

CITY OF MILWAUKEE

RESIDENT'S PREFERENCE PROGRAM

January 2005

#### SUMMARY STATEMENT

Section 309-41 of the Milwaukee Code of Ordinances requires that the Department of Public Works (DPW) submit an annual report to the Common Council summarizing the results of the previous year's Resident Preference Program activities.

The Resident Preference Program began in 1991. It mandates that a set percentage of all labor hours worked on Department of Public Works' formal public improvement contracts be performed by residents of a designated area of the city. The designated target district corresponds to the City's Community Development Block Grant Area. Since 1991, steady progress has been made employing target area residents on Public Works projects. From a modest start of 14.6% of the total hours worked on DPW contracts during the last quarter of 1991, target resident participation has grown to 28.0% for those 2003 DPW contracts fully closed out to date. As these percentages show, target resident participation in DPW contracts has almost doubled since the start of the program.

The following pages contain summary data covering the life of the Residents Preference Program. As this information illustrates, the Department of Public Works has, in the aggregate, always exceeded the percentage required by the Residents Preference Program. The required minimum percentage has been increased twice since the beginning of the program, starting at 14% in 1991 and rising to the current 25% in 1997.

The following pages also contain historical information regarding the certification of resident workers. The data shows that new people are regularly being added to the list of eligible participants. This demonstrates that the program is not static but rather achieves one of its primary objectives, that being the constant turnover of participants.

DPW has always partnered with community agencies to assist contractors in finding qualified resident workers. Initially the Central City Workers' Center performed this service. When it disbanded, Esperanza Unida stepped in. In 2003, the Milwaukee Urban League joined Esperanza Unida in providing resident certification services for the community. Late in 2004, Big Step Inc. also began providing resident certification services.

#### 2003 RESIDENT PREFERENCE PROGRAM SUMMARY DATA

# Department of Public Works Contracts

2003 Formal Construction Contracts	144
2003 Contracts Closed as of 12/31/04	75
Overall Resident Participation in Closed Contracts	28.0%
2003 Contracts with <25% Resident Requirement	12
2003 Closed Contracts with Actual Performance <25%	27
2003 Closed Contracts with Actual Performance >30%	21
Total Amount of 2003 Formal Construction Contracts	\$ 100,181,000
Total Amount with <25% Resident Requirement	\$ 5,010,182
% Contract Dollars with <25% Resident Requirement	5.0%

# Resident Participation Summary

1991     14%     14.6%     26     26       1992     14%     18.5%     210     210       1993     21%     21.3%     179     179       1994     21%     22.3%     197     197       1005     21%     25.4%     100     100	Year
1992       14%       18.5%       210       210         1993       21%       21.3%       179       179         1994       21%       22.3%       197       197	
1993     21%     21.3%     179     179       1994     21%     22.3%     197     197	1991
1994 21% 22.3% 197 197	1992
	1993
1005 2197 25.497 100 100	1994
1995 21% 25.4% 190 190	1995
1996 21% 22.8% 190 190	1996
1997 25% 26.2% 186 186	1997
1998 25% 27.5% 187 187	1998
1999 25% 27.6% 147 147	1999
2000 25% 30.4% 127 127	2000
2001 25% 26.1% 119 103	2001
2002 25% 29.8% 136 98	2002
2003 25% 28.0% 144 75	2003

## Certification of Resident Workers

Total Resident Workers Certified through 12/31/04	2,034
Total Resident Workers Eligible as of 12/31/04	1,827

New Resident Workers Certified by Year

<u>Year</u>	New Certified Workers
1997	161

New Resident Workers Certified by Year (continued)

1998	205
1999	161
2000	136
2001	107
2002	112
2003	205
2004	202

The 205 residents certified to participate in the Resident Preference program in 2003 matches the high number for the program previously achieved in 1998. The second highest annual enrollment total occurred this year. The reasons for the recent surge in enrollment are probably twofold. First, in 2003 the Milwaukee Urban League began certifying people to participate in the program while toward the end of 2004 Big Step also started doing certifications. Thus there are now both near north side and near south side certifying agencies. Second, the difficult economy over the last few years probably means there are more people than ever in need of employment. While becoming certified to participate in the Resident Preference Program does not guarantee anyone a job, it at least opens up some potential opportunities.

#### CONTRACTS REQUIRING LESS THAN 25% RESIDENT PARTICIPATION

In 2003 there were 144 formal construction contracts entered into by the Department of Public Works. Twelve of these formal contracts had resident participation requirements of less than 25%. In each case, the decision to reduce the normal resident participation requirement was either imposed upon the Department or was made after discussions with the Department's contracting division concerning the type and exact method of construction involved in the project. Whenever the resident participation requirement was set below 25%, it was done so for one or more of the following reasons.

- The work involved was highly specialized requiring skills and experience not represented on the list of eligible workers and not likely to be found in the population of such potential workers. An example of this situation was the contract for upgrading the elevators in the 809 building. Experienced and licensed elevator mechanics were required.
- 2. The contract was primarily for the purchase of equipment or for a highly mechanized service. In either of these situations, the contract would result in relatively few, if any, labor hours. For instance, the Department awarded a contract to Sterling Mechanical for installation of a new spray paint booth in DPW's Central Garage. The spray paint equipment constituted a significant portion of this contract.
- 3. No local contractors performed the type of work required meaning that the contractor selected to perform the work would not be from this area. An example is the Department's annual contract for seal coating various city streets. A new method of seal coating has been used in recent years which is only performed by contractors located outside the Milwaukee area. Unique equipment and specially trained personnel are required to undertake the seal coat operation. There is no potential for local, newly hired employees to work on this contract.
- 4. The project was funded either totally or in large part from a source other than the City. When non-City grant funds are used for public improvements, the grantor generally prohibits the City from imposing economic development requirements that exceed the standards and requirements of the grantor. For example, the City received a State grant to construct a bicycle / pedestrian bridge suspended under the Holton Street viaduct. The State does not have a resident participation program and would not let the Department impose its program while utilizing grant funds. This category represents the largest dollar value of exceptions to the Department's normal resident participation standards. In 2003, projects with a total contract value of \$ 3,428,314 were not subject to the resident participation program because they were grant funded. This represents 68% of the overall value of those contracts for which the normal requirements were not imposed. If the Department had not been restricted by grant regulations, less than 2% of the contract dollars awarded in 2003 would have been exempt from the 25% resident participation requirement.

## JOB CLASSIFICATIONS OF RESIDENT WORKERS - 2003

For the seventy-five 2003 contracts that were closed out as of 12/31/04, the following jobs were filled by participants in the Residents Preference Program<sup>1</sup>.

Job Classifications	Number of Contract Jobs
Asbestos Abatement Worker	4
Bituminous Lute Man	42
Bituminous Utility Man	54
Bottom Man	44
Cement Finisher	7
Electrician	1
Fence Builder	1
Finisher	1
Flager	1
Foreman	3
Laborer	118
Landscaper	21
Loader Operator	1
Manhole Builder	3
Mason	19
Miner	4
Operating Engineer	51
Painter	2

 $<sup>^1</sup>$  In 2003 there were a total of 144 contracts let by the Department of Public Works. The numbers necessarily do not include jobs associated with the 69 contracts still open as of 12/31/04.

Pipelayer	I	
Raker	8	
Roofer	1	
Sheet metal workier	2	
Steamfitter	4	
Top Man	174	
Truck Driver	105	

25 Classifications

Total:

672 Contract Jobs

#### UNEMPLOYMENT DATA

#### 2004 Rates

	<u>April 2004</u>	<u>July 2004</u>	November 2004
United States	5.4%	5.5%	5.2%
State of Wisconsin	5.1%	4.7%	4.2%
Metro Milwaukee Area	5.6%	5.0%	4.6%
City of Milwaukee	9.0%	8.7%	7.9%
CDBG Area <sup>l</sup>	20.8%	20.1%	18.3%

<sup>&</sup>lt;sup>1</sup> Block Grant Area unemployment numbers are estimates based upon the relationship between Citywide and CDBG Area rates in 2000. The 2000 census was the last time the actual unemployment rate for the Block Grant Area was measured.

SUMMARY OF TARGET AREA HOURS WORKED ON RESIDENCE PREFERENCE PROGRAM CONTRACTS FOR I PW - 2003

AMERICAN SEWER	AMERICAN SEWER	<b>UNITED SEWER &amp; WATER</b>	LALONDE CONTRACTORS	LALONDE CONTRACTORS	M.J. CONSTRUCTION	NORTHERN FENCE	UNITED SEWER & WATER	PAYNE & DOLAN	PAYNE & DOLAN	SERVICE PAINTING CORP.	UNDERGROUND PIPELINE	MICHELS PIPELINE	AMERICAN SEWER	AMERICAN SEWER	AMERICAN SEWER	AMERICAN SEWER	M.J. CONSTRUCTION	M.J. CONSTRUCTION	BLACK DIAMOND	PAYNE & DOLAN	PAYNE & DOLAN	M.J. CONSTRUCTION	M.J. CONSTRUCTION	M.J. CONSTRUCTION	M.J. CONSTRUCTION	CONTRACTOR		
C030034	C030033	C030032	C030030	C030029	C030028	C030026	C030025	C030024	C030023	C030022	C030021	C030020	C030019	C030018	C030017	C030016	C030013	C030012	C030008	C030007	C030006	C030004	C030003	C030002	C030001	N O	CONTR	
1,274.25	778.50	144.75	632.25	1,056.25	180.50	167.50	410.00	344.00	566.75	716.00	435.75	4,579.25	1,246.25	1,021.00	303.00	798.75	196.00	131.50	181.50	149.00	650.75	514.75	450.00	245.50	408.75	HOURS	AREA	TARGET
38.2%	46.4%	19.9%	36.4%	34.1%	25.2%	34.5%	22.5%	22.6%	29.3%	23.6%	24.3%	31.1%	44.9%	35.9%	26.4%	38.5%	24.9%	22.3%	17.2%	16.5%	47.2%	25.9%	24.7%	24.7%	24.5%	HOURS	TARGET	% OF
1,551.50	889.75	212.50	873.25	1,937.00	236.50	219.50	598.50	389.75	923.00	1,150.50	562.75	4,809.75	1,591.75	1,273.50	524.50	1,160.25	206.00	200.50	244.25	399.75	1,379.25	685.50	569,50	358.25	583.00	HOURS	MILW.	TOTAL
46.5%	53.0%	29.2%	50.2%	62.6%	33.0%	45.2%	32.8%	25.6%	47.7%	38.0%	31.4%	32.7%	57.4%	44.8%	45.8%	55.9%	26.1%	34.0%	23.1%	44.4%	100.0%	34.5%	31.3%	36.1%	35.0%	HOURS	MILW.	% OF
1,788.25	788.50	516.25	865.75	1,156.25	479.50	266.00	1,225.50	832.75	1,010.75	1,877.50	1,230.50	9,921.50	1,182.25	1,571.75	621.50	917.00	582.50	389.25	812.00	501.25	0.00	1,302.75	1,251.25	634.00	1,083.25	HOURS	TOTAL	
53.5%	47.0%	70.8%	49.8%	37.4%	67.0%	54.8%	67.2%	54.7%	52.3%	62.0%	68.6%	67.4%	42.6%	55.2%	54.2%	44.1%	73.9%	66.0%	76.8%	55.6%	0.0%	65.5%	68.7%	63.9%	65.0%	HOURS	NON-	% OF
3,339.75	1,678.25	728.75	1,739.00	3,093.25	715.75	485.50	1,823.75	1,522.50	1,933.75	3,028.00	1,793.25	14,727.25	2,774.00	2,845.25	1,146.00	2,077.25	788.50	589.75	1,057.25	901.00	1,379.25	1,988.25	1,820.75	992.25	1,666.25	HOURS	GRAND	
\$607,829	\$271,035	\$134,304	\$157,721	\$266,692	\$93,725	\$33,850	\$343,717	\$149,490	\$163,254		\$208,911	\$1,958,175	\$386,115	\$409,766	\$158,577	\$252,799	\$95,854	\$65,730	\$138,565	\$135,750	\$110,358	\$192,082	\$218,983	\$140,267	\$252,645	AMOUNT	TOTAL	
\$44,049	\$28,485	\$4,621	\$19,688	\$37,601	\$4,964	\$5,413	\$12,786	\$11,478	\$17,882	\$24,291	\$13,481	\$158,587	\$42,862	\$32,157	\$10,569	\$31,296	\$5,957	\$4,408	\$6,852	\$5,268	\$21,636	\$16,629	\$14,089	\$8,215	\$12,626	PAID	AREA	TARGET

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INSITUFORM TECHNOLOGIES	M.J. CONSTRUCTION	M.J. CONSTRUCTION	M.J. CONSTRUCTION	J. KASIAN & SONS	AMERICAN SEWER	AMERICAN SEWER	MICHELS PIPELINE	M.J. CONSTRUCTION	HMB CONTRACTORS	WENNINGER COMPANY	UNITED SEWER & WATER	RAWSON CONTRACTORS	AMERICAN SEWER	GIBRALTAR CONSTRUCTION	UNITED SEWER & WATER	CW PURPERO	AMERICAN SEWER	SUPER EXCAVATORS	AMERICAN SEWER	M.J. CONSTRUCTION	M.J. CONSTRUCTION	JF AHERN COMPANY	UNDERGROUND PIPELINE	UNDERGROUND PIPELINE	MILWAUKEE GENERAL	CONTRACTOR		
C030079	C030076	C030075	C030071	C030070	C030066	C030065	C030064	C030063	C030061	C030060	C030056	C030055	C030054	C030052	C030051	C030050	C030049	C030048	C030047	C030046	C030045	C030043	C030040	C030037	C030036	NO.	CONTR	
219.00	631.50	227.50	267.50	191.75	1,771.25	2,799.25	146.00	469.25	80.50	185.50	599.75	531.50	1,392.25	290.50	536.75	575.00	1,266.25	359.00	1,236.50	461.75	767.25	219.00	520.75	211.50	773.50	HOURS	AREA RES.	TARGET
20.9%	26.0%	29.8%	25.5%	22.9%	37.2%	35.3%	24.4%	24.8%	9.8%	2.6%	20.6%	16.7%	36.4%	20.2%	23.5%	22.7%	35.8%	38.0%	43.4%	24.9%	25.9%	16.2%	28.1%	26.8%	29.5%	HOURS	TARGET RES.	% OF
220.00	900.25	353.00	399.50	301.25	2,183.25	3,760.50	241.00	736.50	176.00	1,836.50	740.50	1,125.75	1,890.75	853.50	786.50	1,420.75	2,172.50	359.00	1,445.25	822.75	1,058.00	365.00	552.00	238.00	1,389.50	HOURS	MILW.	TOTAL
21.0%	37.0%	46.3%	38.0%	36.0%	45.9%	47.5%	40.3%	38.9%	21.5%	26.2%	25.4%	35.3%	49.4%	59.5%	34.5%	56.0%	61.4%	38.0%	50.7%	44.4%	35.7%	26.9%	29.8%	30.2%	53.0%	HOURS	MILW.	% OF
825.50	1,531.75	409.50	651.00	535.25	2,577.00	4,162.25	357.50	1,154.75	643.75	5,167.25	2,173.25	2,065.00	1,936.50	581.75	1,494.50	1,116.25	1,365.50	586.75	1,403.50	1,030.00	1,903.25	989.50	1,301.25	551.25	1,229.75	HOURS	TOTAL NON-RES	
79.0%	63.0%	53.7%	62.0%	64.0%	54.1%	52.5%	59.7%	61.1%	78.5%	73.8%	74.6%	64.7%	50.6%	40.5%	65.5%	44.0%	38.6%	62.0%	49.3%	55.6%	64.3%	73.1%	70.2%	69.8%	47.0%	HOURS	NON-	% OF
1,045.50	2,432.00	762.50	1,050.50	836,50	4,760.25	7,922.75	598,50	1,891.25	819.75	7,003.75	2,913.75	3,190.75	3,827.25	1,435.25	2,281.00	2,537.00	3,538.00	945.75	2,848.75	1,852.75	2,961.25	1,354.50	1,853.25	789.25	2,619.25	HOURS	GRAND TOTAL	
\$283,571	\$335,914	\$97,323	\$154,516	\$82,830	\$866,691	\$1,048,908	\$113,095	\$329,817	\$112,000	\$328,000	\$516,078	\$386,774	\$604,262	\$59,690	\$393,560	\$332,152	\$597,032	\$154,389	\$465,700	\$285,009	\$448,315	\$178,850	\$199,684	\$96,685	\$180,937	AMOUNT	TOTAL CONTRACT	
\$8,054	\$18,624	\$7,351	\$8,818	\$2,530	\$60,594	\$97,472	\$5,018	\$15,102	\$2,331	\$8,765	\$19,385	\$18,470	\$46,939	\$8,737	\$17,511	\$11,220	\$43,753	\$11,393	\$41,499	\$14,324	\$24,790	\$7,426	\$18,055	\$6,451	\$22,844	PAID	AREA DOLLARS	TARGET

																<del></del>						Т	
J.T. ATIEXZ	AMERICAN SEWER	PIEPER ELECTRIC	AMERICAN SEWER	ARROW-CRETE CONSTRUCTIO C030111	UNITED SEWER & WATER	M.J. CONSTRUCTION	UNITED SEWER & WATER	BALESTRIERI ENVIRONMENTAL	RAWSON CONTRACTORS	AMERICAN SEWER	VISU SEWER CLEAN & SEAL	MILWAUKEE GENERAL	M.J. CONSTRUCTION	JAMES CAPE & SONS	AMERICAN SEWER	MICHELS PIPELINE	AMERICAN SEWER	MARED MECHANICAL	AUTO INDUSTRIAL COLOR	STERLING DESIGN	MARED MECHANICAL	VISU SEWER CLEAN & SEAL	CONTRACTOR
CUSU138	C030127	C030116	C030112	DI C030111	C030110	C030109	C030107	L C030106	C030105	C030104	C030103	C030101	C030099	C030097	C030096	C030092	C030087	C030086	C030085	C030084	C030083	C030080	CONTR.
49,50	439.50	34.00	952.75	325.00	191.00	685.00	516.50	152.00	419.25	172.75	118.50	335.25	1,593.50	303.75	628.25	480.75	561.25	32.50	0.00	4.50	247.50	436.50	TARGET AREA RES. HOURS
\ - - - -	38.3%	13.4%	31.5%	26.6%	28.8%	26.9%	24.0%	100.0%	21.8%	26.7%	14.9%	25.9%	26.0%	23.8%	31.4%	29.0%	32.6%	17.3%	0.0%	0.5%	27.6%	25.8%	% OF TARGET RES. HOURS
28.30	546.50	221.00	1,239.75	336.00	262.00	828.50	829.50	152.00	731.50	230.75	159.25	593.75	2,875.00	460.50	888.25	572.75	688.50	100.50	7.00	84.00	330.50	666.50	TOTAL MILW. RES. HOURS
01.270	4/./% 57.0%	87.4%	41.0%	27.5%	39.4%	32.6%	38.6%	100.0%	38.0%	35.7%	20.1%	45.9%	46.9%	36.0%	44.4%	34.6%	40.0%	53.5%	1.4%	8.6%	36.9%	39.3%	% OF MILW. RES. N
90.70	600.00 06.75	32.00	1,784.25	886.50	402.25	1,716.50	1,319.50	0.00	1,194.00	416.50	634.75	700.00	3,253.25	818.00	1,112.25	1,083.50	1,034.25	87.50	508.50	890.75	564.75	1,027.50	TOTAL NON-RES. HOURS
72.0 %	42.8%	12.6%	59.0%	72.5%	60.6%	67.4%	61.4%	0.0%	62.0%	64.3%	79.9%	54.1%	53.1%	64.0%	55.6%	65.4%	60.0%	46.5%	98.6%	91.4%	63.1%	60.7%	% OF NON- RES. HOURS
7.03.0	7,146.50	253.00	3,024.00	1,222.50	664.25	2,545.00	2,149.00	152.00	1,925.50	647.25	794.00	1,293.75	6,128.25	1,278.50	2,000.50	1,656.25	1,722.75	188.00	515.50	974.75	895,25	1,694.00	GRAND TOTAL HOURS
÷1	\$224,111	\$33,000	\$773,518	\$94,247	\$113,739	\$434,359	\$360,376	\$15,270	\$388,820	\$103,628	\$69,192	\$169,025	\$1,133,597	\$167,630	\$316,181	\$269,875	\$496,611	\$26,143	\$83,848	\$127,699	\$52,900	\$227,131	TOTAL CONTRACT AMOUNT
<b>€</b> - - -	\$1 777	\$1,425	\$34,138			\$22,922	\$16,305		æ	\$5,923	\$4,336	\$10,401	\$54,814	\$8,344	\$23,234	\$15,753	\$28,359	\$1,002	\$0	\$145	\$6,666	\$13,475	TARGET AREA DOLLARS PAID

SUMMARY OF TARGET AREA HOURS WORKED ON RESIDENCE PREFERENCE PROGRAM CONTRACTS FOR LPW - 2003

TOTAL	CONTRACTOR
	CONTR. NO.
42,992	TARGET AREA RES. HOURS
28.0%	% OF TARGET RES. HOURS
62,791	TOTAL % OF MILW. MILW. RES. RES. RES. HOURS
40.8%	
90,715	% OF TOTAL NON- GRAND NON-RES. RES. TOTAL HOURS HOURS HOURS
	% OF NON- RES. HOURS
153,802	GRAND TOTAL HOURS
59.0% 153,802 21,508,117 1,445,348	TARGET TOTAL AREA CONTRACT DOLLARS AMOUNT PAID
1,445,348	TARGET AREA DOLLARS PAID