MATA COMMUNITY MEDIA Milwaukee, Wisconsin

AUDITED FINANCIAL STATEMENTS Years Ended December 31, 2003 and 2002

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INDEPENDENT AUDITORS' REPORT

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Board of Directors MATA Community Media Milwaukee, Wisconsin

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TO BE USED ONLY FOR MANAGEMENT DISCUSSION PURPOSES. ENGAGEMENT IS INCOMPLETE: THIS DRAFT IS SUBJECT TO FINAL REVIEW AND POSSIBLE REVISION

We have audited the accompanying statements of financial position of MATA Community Media as of December 31, 2003 and 2002, and the related statements of activities, functional expenses and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of MATA Community Media as of December 31, 2003 and 2002 and the changes in net assets and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

As shown in the financial statements, MATA Community Media incurred a \$135,461 decrease in net assets during the year ended December 31, 2003. In addition, the organization has incurred similar decreases in recent years. Those factors, among others, as disclosed in note 9, raise substantial doubt about the Organization's ability to continue as a going concern. Management's plans in this regard also are described in note 9. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

January 15, 2004

Milwaukee, Wisconsin

Statements of Financial Position For the Years Ended December 31, 2003 and 2002

ASSETS Current Assets:		<u>2003</u>		2002
Cash and equivalents	\$	29,556	: 0:	45.007
Accounts receivable	Ψ	5,289		45,927 7,276
Prepaid expenses	e e e	<u> 11,140</u>		15,360
Total current assets DRAFT AS		45,985		68,563
Property and Equipment: Land Land improvements Building Building improvements Office equipment and furniture Production equipment Vehicles Total Accumulated depreciation and amortization Total property and equipment	NAGEME SAGEME S SUBJE REVISIO	47,900 NT14,217 C\$81,116 0457,645 392,878 1,570,786 12,367 1,076,909 1,968,684 2,108,225	nuq .	100,600 14,217 667,116 1,458,672 395,400 1,562,555 12,367 4,210,927 (1,850,758) 2,360,169
Total assets		2,154,210	\$`_	2,428,732
LIABILITIES AND NET ASSETS Current Liabilities:				
Accounts payable	\$	31,089	\$	38,462
Notes payable	1	,254,027		55,372
Accrued liabilities Accrued interest		8,663		11,534
Deferred income		53,413		
		44,117		44,121
Total current liabilities	1	,391,309		149,489
Noncurrent Liabilities: Notes payable (net of current portion of \$1,254,027 and \$55,372 for 2003 and 2002, respectively)	7			4.000
and zooz, respectively)		***		1,380,881
Net Assets:				
Unrestricted fund balance		762,901		800 202
Total net assets	***************************************	762,901 762,901		898,362
	***************************************	, UE, 3U I		898,362
Total liabilities and net assets	\$	154,210	\$_	2,428,732

The accompanying notes to the financial statements are an integral part of these statements.

Milwaukee, Wisconsin

Statements of Activities Statements of Activities 2003 and 2002

F3 2 5 6F4	2003		2002
Revenues: TO BE USED CHLY FUR HANAGEMEN	T		2002
Operating provincion purposes, engagement of the provincion of the	T 526 005	æ	CEO 500
Other grants shall be view and possible REVISIO	536,995	\$	553,598
Contributions and donations	•		26,249
Membership fees	4,264		4,138
Workshop fees	11,105		12,685
Cost recovery	5,508		4,675
Interest income	22,703		19,801
Loss on investments	96		1,180
	~		(3,089)
Gain on disposal of assets	43,986		***
Iл-kind contributions	20,330		35,500
Total revenues and other support	679,487		654,737
Expenses:	•		
Program expenses	644 270		045 400
Supporting services expense:	644,376		645,120
Membership	20.070		
General and administration	26,070		29,299
Total supporting services	144,502		185,006
Total expenses	170,572		214,305
rotal expenses	814,948		859,425
Decrease in net assets	(135,461)		(204,688)
Net Assets, beginning of year	898,362	1	1,103,050
Net Assets, end of year	\$762,901	\$	898,362

The accompanying notes to the financial statements are an integral part of these statements.

Milwaukee, Wisconsin

Statement of Functional Expenses For the Year Ended December 31, 2003

Draft as of	Program Expenses	Support Membership	Services General and Administrative	Total <u>Expenses</u>
Salaries and wages Grant and contract salaries Fringe benefits Payroll taxes Piscussion Purposes. Engagement Purposes Engageme	245,360 4,491	_	\$ 71,772 \$ 8,418 5,370 4,314 140 3,231 553 13,044 9,919 273 1,642 11,578 1,740 12,508	333,823 4,491 39,333 24,977 263 32,655 34,538 32,310 10,333 5,526 1,069 15,346 11,020 1,092 16,423 1,490 115,778 9,405 125,076
Total expenses \$_	644,376	\$\$	144,502 \$	814,948

The accompanying notes to the financial statements are an integral part of these statements.

Milwaukee, Wisconsin

Statement of Functional Expenses For the Year Ended December 31, 2002

	Program Expenses	Support Membership	Services General and Administrative	Total Expenses
Salaries and wages	258,520	\$ 17,586 \$	75,621 \$	351,72 7
Grant and contract salaries	5,470	-	, O,OZ. ; W	5,470
Fringe benefits DRAFTAS OF	44,987	3,060	13,159	61,206
Payroll taxes	19,343	1,316	5,658	
Contract expenses	529	1,510	5,000	26,317
Professional fees FEB 2 4 2004	15,411	_	8,298	529
Marketing and promotions	516	_	0,290	23,709
Occupancy TO BE USED UNLY FUR MANAGEMEN	17	_	E 406	516
Liability insurance IS INCOMPLETE; THIS DRAFT IS SUBJECT	Ť		5,428 10,634	29,498
Production supplies and support	11,490		19,624	19,624
Repairs and maintenance	4,542	_	# #^	11,490
Transportation	846	-	505	5,047
Office administration	815	1,629	40.000	846
Office supplies	1,368	1,029	13,850	16,294
Postage and shipping	504	4.000	12,309	13,677
Telephone		1,008	504	2,016
Conferences, seminars and training	12,952	-	1,439	14,391
Interest expense	141	-		141
Miscellaneous	105,048	-	11,672	116,720
Depreciation and amortization	4,108	4,700	1,999	10,807
	134,460		14,940	149,400
Total expenses \$	645,120	\$\$\$	185,006 \$	859,425

Milwaukee, Wisconsin

Statements of Cash Flows Years Ended December 31, 2003 and 2002

Cash Flows From Operating Activities: Change in net assets Adjustment to reconcile net activities to net cash provided (used) by operating activities: Depreciation and amortization Realized loss on investments Gain on disposal of assets Changes in assets and liabilities: Investments Accounts and grants receivables Prepaid expenses To BE USED UNLY FOR MANAGEMENT Accounts payable Accounts payable Accounts payable Accounts payable Accounts payable S INCOMPLETE, THIS DRAFT IS SUBJECT Accounted expenses To FINAL REVIEW AND POSSIBLE REVISION* Deferred revenue Total adjustments 50,542 (4) (4) (4) 135,915
Adjustment to reconcile net activities to net cash provided (used) by operating activities: Depreciation and amortization Realized loss on investments Gain on disposal of assets Changes in assets and liabilities: Investments Accounts and grants receivables Prepaid expenses TO BE USED UNLY FOR MANAGEMENT Accounts payable SINCOMPLETE: THIS DRAFT IS SUBJECT Accrued expenses TO FINAL REVIEW AND FOSSIBLE REVISION Total adjustments (125,076 149,401 3,089 (38,533)
net cash provided (used) by operating activities: Depreciation and amortization Realized loss on investments Gain on disposal of assets Changes in assets and liabilities: Investments Accounts and grants receivables Prepaid expenses 70 BE USED UNLY FOR MANAGEMENT Accounts payable SINCOMPLETE: THIS DRAFT IS SUBJECT Accrued expenses TO FINAL REVIEW AND FOSSIBLE REVISION* Deferred revenue Total adjustments 125,076 149,401 3,089 (38,533) 10,966 1,987 (3,213 4,220 (2,767 (7,373) (89,137 (4) (4)
Depreciation and amortization Realized loss on investments Gain on disposal of assets Changes in assets and liabilities: Investments Accounts and grants receivables Prepaid expenses TO BE USED UNITY FOR MANAGEMENT Accounts payable S INCOMPLETE: THIS DRAFT IS SUBJECT Accrued expenses TO FINAL REVIEW AND FOSSIBLE REVISION Total adjustments 125,076 149,401 3,089 (38,533) 10,966 1,987 (3,213 4,220 (2,767 (7,373) (89,137 50,542 (11,679
Realized loss on investments Gain on disposal of assets Changes in assets and liabilities: Investments Accounts and grants receivables Prepaid expenses To BE USED UNLY FOR MANAGEMENT Accounts payable S INCOMPLETE: THIS DRAFT IS SUBJECT Accrued expenses To FINAL REVIEW AND FOSSIBLE REVISION Total adjustments 123,076 149,401 3,089 (38,533) 10,966 1,987 (3,213 4,220 (2,767 (7,373) (89,137 50,542 (11,679
Changes in assets and liabilities: Investments Accounts and grants receivables Prepaid expenses TO BE USED UNLY FOR MANAGEMENT Accounts payable SINCOMPLETE: THIS DRAFT IS SUBJECT Accrued expenses TO FINAL REVIEW AND FOSSIBLE REVISION* Deferred revenue Total adjustments (50,535) 1,987 1,987 (3,213) (2,767) (7,373) (89,137) (11,679)
Changes in assets and liabilities: Investments Accounts and grants receivables Prepaid expenses TO BE USED UNLY FOR MANAGEMENT Accounts payable SINCOMPLETE: THIS DRAFT IS SUBJECT Accrued expenses TO FINAL REVIEW AND FOSSIBLE REVISION* Deferred revenue Total adjustments (50,535) 1,987 1,987 (3,213) (2,767) (7,373) (89,137) (11,679)
Investments Accounts and grants receivables Prepaid expenses 70 BE USED UNLY FOR MANAGEMENT Accounts payable SINCOMPLETE: THIS DRAFT IS SUBJECT Accrued expenses OFINAL REVIEW AND FOSSIBLE REVISION Total adjustments 10,966 1,987 1,987 (2,767 (7,373) (89,137) (89,137) (11,679)
Prepaid expenses 170 BE USED UNLY FOR MANAGEMENT 4,220 (2,767 SINCOMPLETE: THIS DRAFT IS SUBJECT (7,373) (89,137 Deferred revenue Total adjustments (4)
Prepaid expenses TO BE USED UNLY FOR MANAGEMENT 4,220 (2,767 Accounts payable SINCOMPLETE; THIS DRAFT IS SUBJECT (7,373) (89,137 TO FINAL REVIEW AND FOSSIBLE REVISION 50,542 (11,679 Total adjustments (4)
Accounts payable Accrued expenses Deferred revenue Total adjustments Discussion purposes. Engagement (7,373) (89,137) SINCOMPLETE: THIS DRAFT IS SUBJECT (7,373) (89,137) TO FINAL REVIEW AND POSSIBLE REVISION (11,679)
Accrued expenses TO FINAL REVIEW AND POSSIBLE REVISION 50,542 (11,679) Total adjustments (4)
Deferred revenue (4) (4)
Total adjustments (4)
135 045 ## ##
Net cash provided (upon) by
(148,032) 1401 (dised) by operating activities
Cash Flows From Investing Activities:
Purchase of property and equipment
Proceeds from disposal of assets
Net cash provided (used) by investigating 175,000 1,020
receast provided (used) by investing activities 165,401 (39,742)
Cash Flows From Financing Activities:
Proceeds from line of credit
Payments on line of crodit
Payments on notes navable (25,000)
Net cash used by financing activities (49,728)
Net decrease in coch and annihilate
(16,371) (237,502)
Cash and Equivalents, beginning of year 45,927 283,429
Cash and Equivalents, end of year \$ 29,556 \$ 45,927
Interest expense \$ 9,405 \$ 116,720

The accompanying notes to the financial statments are an integral part of these statements.

Milwaukee, Wisconsin

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Notes to Financial Statements

1. Description and Tax Status

December 31, 2003 and 2002

TO BE USED COLLY FOR MANAGEMENT TO FINAL REVIEW AND POSSIBLE SUBJECT

MATA Community Media (Organization) is a nonprofit community service corporation organized to provide the City of Milwaukee public access to its cable system. The Organization is an independent organization created by the cable franchisee agreement between the City of Milwaukee and the franchiser, Warner Cable Communications of Milwaukee. The Organization is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Organization has been determined by the Internal Revenue Service not to be a "private foundation" within the meaning of Section 509(a) of the code.

2. Summary of Significant Accounting Policies

Method of Accounting

The records of the Organization are maintained in accordance with accounting principles generally accepted in the United States of America. Specific points are summarized below to assist the reader in understanding the financial information in this report.

Basis of Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-for-Profit Organizations. Under SFAS No. 117, the Organization is required to report information regarding the financial position and activities according to three classes of net assets, defined as follows:

Unrestricted net assets - Net assets that are not subject to donor-imposed stipulations

Temporarily restricted net assets - Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Organization and/or the passage of time

Permanently restricted net assets - Net assets subject to donor-imposed stipulations that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of the Organization

Revenue Recognition

Operating grant: Funds are recognized as revenue when received.

Program service revenue: Funds are recognized as revenue when earned.

Contributions: Contributions are recognized as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions, when received.

Interest income: Interest is recognized as revenue when earned.

Investments

Investments are carried at fair value, which has been determined from broker's statements.

Accounts Receivables

Primarily represents amounts due from contract income. Substantially all amounts are expected to be collected within one year.

Milwaukee, Wisconsin

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Notes to Financial Statements December 31, 2003 and 2002 (Continued)

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TO BE USED CNLY FOR MANAGEMENT TISCUSSION PURPOSES. ENGAGEMENT S INCOMPLETE: THIS DRIAFT IS SUBJECT OF FINAL REVIEW AND POSSIBLE REVISION.

2. Summary of Significant Accounting Policies (Continued)

Property and Equipment

Property and equipment are recorded at original cost less accumulated depreciation. Leasehold improvements are amortized over the life of the lease while furniture and equipment are depreciated over the estimated life of the asset. Straight-line methods are used with one-half year taken in the year of acquisition. The Organization capitalized all operations equipment over \$250 and all office equipment and furnishings over \$500.

Cash Flows

For the purpose of the statement of cash flows, the Organization considers all cash in checking, savings and money markets as cash and equivalents.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

3. Public Access Grant Fund Payments

Under the terms of the new cable franchise agreement between the City of Milwaukee and the franchisee (Public and Educational Grant) the City of Milwaukee is obligated to make the following payments to the Organization:

Operating grant:

Quarterly installments of \$125,000.

Four quarterly payments were received in 2003.

4. Retirement Plans

The Organization adopted a profit sharing plan, effective January 1, 1986, for the exclusive benefit of eligible employees and their beneficiaries. An employee is eligible for participation when the employee has completed one year (equivalent to a 12-month period with 1,000 hours or more of service) and is at least eighteen years of age. The Organization must have current or accumulated profits in order to make contributions to the Plan. Contributions are made at the discretion of the Board of Directors, depending on profits. For 2003 and 2002, the amount of contribution was \$- and \$-, respectively.

The Organization also provides a salary deferral plan for its executive director. Contributions to the Plan are not considered expenses because they are voluntary allocations of salary.

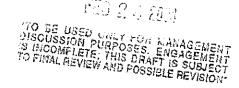
5. Advertising

The Organization expenses advertising costs when incurred. Total advertising expenses for the years ended December 31, 2003 and 2002 amounted to \$- and \$516.

Milwaukee, Wisconsin

Notes to Financial Statements December 31, 2003 and 2002 (Continued)





6. Concentrations

The Organization has a revenue concentration in that 83% of revenues are received under its operating grant agreement.

The Organization maintains its cash balances in two financial institutions located in Milwaukee, Wisconsin. The balances are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$100,000.

7. Notes Payable

The Organization entered into a secured loan agreement with Firstar Bank during 2001 for the purchase and renovation costs of a building. The \$1,500,000 note is secured by the property. Since June 2003, the notes have been in forbearance.

Installments are due in monthly payments of \$4,799 with interest at 8.4% per annum, through March 2, 2008, with a final payment of \$451,483 on March 2, 2008. Past due principal and interest at December 31, 2003 are \$28,158. Loan covenants state that capital expenditures not exceed \$50,000 per fiscal year and require a cash flow coverage ratio of at least 1 to 1.

Installments are due in monthly payments of \$9,067, with interest at 7.55% per annum, through March 2, 2008, with a final payment of \$651,254 on March 2, 2008. Past due principal and interest at December 31, 2003 are \$56,462. Loan covenants state that capital expenditures not exceed \$50,000 per fiscal year and require a cash flow coverage ratio of at least 1 to 1.

The Organization is in the process of either receiving an advance from the City of Milwaukee to pay off the principal and interest of \$1,254,027 and \$53,413, respectively, or refinancing the notes through Firstar Bank.

8. In-Kind Donations

Contributions of noncash assets, supplies, and services are recorded at their fair market value in the period received. During the years ended December 31, 2003 and 2002, in-kind contributions were received in the amounts of \$20,330 and \$35,500, respectively. These contributions consisted of software, program supplies, and professional services. The software was capitalized and is being amortized over the useful life of three years.

9. Going Concern - Loan Covenant Violation

For the fiscal year ending December 31, 2003, the Organization has a net decrease in net assets of \$135,461 and a loan covenant violation of cash flow coverage ratio of at least 1 to 1. These contributing factors create an uncertainty about the Organization's ability to continue as a going concern. Management of MATA Community Media plans to cut general operations expenditures to ensure operations continue in the future. Management has cut back on the hours of operation the Organization is open, cut back on staff, and has decreased the business manager and executive director's wages. The financial statements do not include any adjustments that might be necessary if the Organization is unable to continue as a going concern.