

Kein L. Burton
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- SUMMARY** Experienced community development manager with a 15-year history of strategically focused neighborhood outreach and planning, economic development, small business assistance, workforce development, affordable housing development and real estate finance.
- EDUCATION** State University of New York College at Purchase
B.A., Political Science-1981.
- EXPERIENCE**
- May 2006-present Fannie Mae Wisconsin Community Business Center, Milwaukee, WI. Senior Deputy Director. Senior level support to identify and execute corporate business activities that address local housing and community development. Includes: Analysis of local and national business and market trends; project sourcing and feasibility analysis; working with internal and external partners to expand affordable housing opportunities; coordination of community events; marketing presentations; customer training.
- May 2005 to April 2006 West End Development Corporation, Milwaukee, WI. Executive Director. Executive management of a \$1.8MM non-profit housing and economic development corporation. Included: Managing short- and long-range activities to achieve strategic plan goals and objectives related to production of affordable housing and economic investment. Other essential functions included: staff supervision; program development; budgeting; fundraising; public/media communications.
- August 2002 to April 2005 Northwest Side Community Development Corporation, Milwaukee, WI. Planning and Development Director. Strategic planning and fund development manager for a non-profit community development corporation. Included: Neighborhood-based strategic planning and development initiatives; community outreach; strategic partnerships; program enhancement for workforce development and Business Improvement District (BID); fundraising; events planning.
- November 1989 to July 2002 Fifth Third Bank-Chicago Affiliate, Chicago, IL. Vice President and CRA Regional Manager. Strategic focus for Community Reinvestment Act plan for the Illinois affiliate. Includes: Developing, monitoring, evaluating, reporting, and documenting annual Community Reinvestment Act Strategic Plan for commercial, small business, mortgage and retail lending, services and investments. Includes: targeted marketing;

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merger/acquisition negotiations with regulators and advocacy groups; community development contributions; market share analysis; HMDA analysis; goal setting; All Lender data analysis; community outreach; small business and homeownership counseling; compliance training; loan origination.

February 1989 to
November 1989

Community Investment Corporation, Chicago, IL. Loan Officer. Multi-family residential loan origination and underwriting for non-profit mortgage banking firm. Includes: Financial analysis; management capacity; evaluation of debt capacity and rehabilitation potential; coordinating and evaluating construction scope of work; loan committee presentation; accessing and utilization of public sector funds; marketing; presentations to developers, non-profit community groups, and real estate brokers.

September 1988 to
January 1989

Chicago Urban League Development Corporation, Chicago, IL. Program Manager (Near South Community Energy Center). Operational and fiscal management of the Chicago Energy Savers Fund and Neighborhood Home Improvement Program.

November 1987 to
April 1988

Southeast Chicago Development Commission, Chicago, IL. Economic Development Coordinator. Small business assistance and SBA loan packaging for non-profit economic development organization.

November 1986 to
October 1987

Bethel New Life, Inc., Chicago, IL. Director of Neighborhood Development and Planning. Part of executive planning, development and project management team dedicated to commercial and industrial retention, entrepreneurial training, affordable housing development.

CIVIC LEADERSHIP

Select Milwaukee, Board of Directors, 2003-present

City of Chicago Commission on Landmarks, Commissioner 1989-2001

Bethel New Life Anniversary Committee-2000

Chicago Association of Neighborhood Development Organizations, Board of Directors 1999-2001

Neighborhood Housing Services of Chicago, King Drive Committee 1990-1992