

Rodriguez, Charlotte

From: Owczarski, Jim
Sent: Friday, March 02, 2012 2:50 PM
To: Rodriguez, Charlotte
Cc: Black, Tobie; Silletti, Leslie
Subject: FW: National League of Cities Service Line Program
Attachments: Mayor's Veto Letter[1].PDF

Please attach this e-mail to 101142.

There is no need to attach the Mayor's veto letter as it is already in the system.

Thanks,

Jim

Jim Owczarski
Deputy City Clerk
City of Milwaukee
(414)-286-2998
<http://milwaukee.legistar.com>

From: Silletti, Leslie
Sent: Friday, March 02, 2012 1:10 PM
To: Owczarski, Jim; Leonhardt, Ronald
Cc: Montgomery, Kimberly
Subject: FW: National League of Cities Service Line Program

Jim,

Is it possible to add this to the file (101142)?

Please let me know, Leslie

Leslie Silletti
Office of Mayor Tom Barrett
City Hall
200 E. Wells Street, Rm. 201
Milwaukee, WI 53202
414.286.8565 (phone)
414.286.3191 (fax)
lsille@milwaukee.gov

From: Mayor Tom Barrett
Sent: Friday, March 02, 2012 11:03 AM
Subject: FW: National League of Cities Service Line Program

3/2/2012

From: Mark Fink [mailto:mark.fink@dom.com]
Sent: Friday, March 02, 2012 10:38 AM
To: Mayor Tom Barrett
Subject: National League of Cities Service Line Program

Mayor Barrett,

I am sorry to read that the City of Milwaukee chose to partner with Utility Service Partners(USP) through the National League of Cities against your better judgment and without at least using a competitive bidding process to determine the best price and terms for your residents and sharing percentage for the City. My company, Dominion Products & Services, Inc. (DPS) is the partner of the City of Cleveland, Ohio, City of Buffalo, New York (through their system manager Veolia Water) and PSNC Energy out of North Carolina.

Additionally, we serve almost 4,000,000 customers behind the Dominion energy company brands in Ohio, Pennsylvania, Virginia and West Virginia and you can see for yourself at the websites below that none of these residents pay anywhere near the program price being charged by USP for very similar service.

www.protectmybuffalohome.com

www.clevelandwaterlineprograms.com

www.psnenergy.com/en/residential-services/services/repair-program/sewer-line-plan

www.dom.com/products/home-repair-programs/sewer-line-repair/sewer-line-repair.jsp

There are a number of companies like DPS who work throughout the U.S. with utilities and municipalities that would have jumped at the opportunity to partner with the City, and would have gladly submitted themselves to the most invasive RFP process, where the City could have truly chosen a provider based on financial strength, reputation, experience, and value to it and its residents.

Sincerely,

Mark C. Fink
Business Development Manager
Dominion Products & Services, Inc.
mark.fink@dom.com
(804)787-6215

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3/2/2012