

**Wajeeh Al-Turkman**  
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Objective: Dynamic and results-driven business owner with [number] years of experience in [industry/sector]. Proven track record of successfully launching, managing, and growing businesses. Seeking to serve on the Havenwoods BID 31 Board.

### **Professional Experience:**

#### **House of Corned Beef, 8 years Current Owner**

- Founded and established House of Corned Beef, a restaurant specializes in serving delicious corned beef dishes alongside a variety of traditional comfort foods.
- Developed comprehensive business plans, including market analysis, competitive research, and financial projections.
- Implemented strategic initiatives to drive growth, increase revenue, and expand market share.
- Oversee day-to-day operations, including sales, marketing, finance, and human resources.
- Cultivated strong relationships with clients, vendors, and stakeholders to ensure customer satisfaction and loyalty.
- Manage budgeting and financial planning processes to optimize resources and achieve financial objectives.
- Adapt quickly to changing market dynamics and emerging trends to stay ahead of the competition.
- Continuously evaluate business performance and implement improvements to enhance efficiency and effectiveness.
- Successfully navigated challenges and setbacks, demonstrating resilience and determination in achieving business goals.

#### **Jake's Deli - 4 years, current owner.**

- Continued a Milwaukee tradition and took over Jake's restaurant specializing in serving delicious corned beef dishes alongside a variety of traditional comfort foods.
- Developed comprehensive business plans, including market analysis, competitive research, and financial projections.
- Implemented strategic initiatives to drive growth, increase revenue, and expand market share.
- Oversee day-to-day operations, including sales, marketing, finance, and human resources.
- Cultivated strong relationships with clients, vendors, and stakeholders to ensure customer satisfaction and loyalty.

- Manage budgeting and financial planning processes to optimize resources and achieve financial objectives.
- Adapt quickly to changing market dynamics and emerging trends to stay ahead of the competition.
- Continuously evaluate business performance and implement improvements to enhance efficiency and effectiveness.
- Successfully navigated challenges and setbacks, demonstrating resilience and determination in achieving business goals.

### *Tasty's Deli- 4 years, current owner*

- Developed comprehensive business plans, including market analysis, competitive research, and financial projections.
- Implemented strategic initiatives to drive growth, increase revenue, and expand market share.
- Oversee day-to-day operations, including sales, marketing, finance, and human resources.
- Cultivated strong relationships with clients, vendors, and stakeholders to ensure customer satisfaction and loyalty.
- Manage budgeting and financial planning processes to optimize resources and achieve financial objectives.
- Adapt quickly to changing market dynamics and emerging trends to stay ahead of the competition.
- Continuously evaluate business performance and implement improvements to enhance efficiency and effectiveness.
- Successfully navigated challenges and setbacks, demonstrating resilience and determination in achieving business goals.

### **Education:**

Masters in Administrative Leadership 2007, UWM

Bachelor's in Mass Communication.

### **Skills:**

- Entrepreneurship
- Workforce Development
- Strategic Planning
- Leadership and Team Management
- Business Development
- Financial Management
- Marketing and Sales
- Market Analysis and Research