

Contact

tim@newlandmke.com

www.linkedin.com/in/timgokhman

(LinkedIn)

www.newlandMKE.com (Company)

Top Skills

Property Management

Real Estate Development

Real Estate Acquisitions

Languages

English (Native or Bilingual)

Russian (Professional Working)

French (Elementary)

Publications

Use roads, sidewalks for more seating

Tim(ber) Gokhman

Managing Director at New Land Enterprises | Developer of world's tallest mass timber building

Milwaukee, Wisconsin, United States

Summary

I oversee development, acquisitions and management for New Land Enterprises – a pioneering real estate development firm specializing in mixed-use residential and commercial real estate. New Land evaluates every project at the neighborhood scale, striving to create memorable spaces, focused on user experience, believing that cities thrive when they're diverse, walkable, and culturally vibrant.

Recent projects include Urbanite, a mixed-use 13-story high-rise and Kinetik, a 140-unit/16k SF retail mixed-use project that also converted a city street into a pedestrian plaza. Community projects include Black Cat Alley, a defunct alley turned public arts space, and the permanent placement of the Milwaukee Film Festival in the Oriental Theater, a unique movie theater on the National Register of Historic Places.

The company is currently developing Nova, a 251-unit, market rate, opportunity zone project.

Finally, New Land is nearing completion on Ascent (www.AscentMKE.com), which has received international recognition for its pioneering use of mass timber (<https://bit.ly/3fRRqkD>), and at 25 stories (284') will be the tallest mass timber hybrid structure in the world. It has been featured in national media like the WSJ, Chicago Tribune, NPR, and PBS NewsHour.

Experience

New Land Enterprises

Managing Director

June 2002 - Present (20 years 3 months)

Milwaukee, Wisconsin, United States

Oversee all operations, marketing and financial functions for New Land Enterprises, managing ~\$25M of gross revenues per year. New Land has

developed ~\$450M across 26 projects and owns/manages approximately 1,500 apartments and 200,000 SF of commercial space.

Development

Oversee each new project's design, investor relations, construction and permanent financing, lease-up and long-term management.

Residential Property Management

Oversee all property and asset management functions of 950+ new construction apartments, as well as 450+ vintage apartments. New Land has a 17-person management/leasing team, delivering the gold standard in customer service.

Commercial Property Management

Oversee all leasing and management aspects of ~200,000 SF of commercial space (office and retail). Our tenants range from local individual businesses and local/regional chains to movie theaters and national tenants like Pita Pit and Starbucks.

Crossroads Collective Food Hall

Owner

December 2018 - Present (3 years 9 months)

Milwaukee, Wisconsin, United States

Spearheaded the ideation and execution of Crossroads Collective - Milwaukee's first food hall. Crossroads harnesses the creativity, energy and authenticity of eight local chef-driven businesses who create from-scratch meals. We celebrate culinary artistry with the community we embrace, while at the same time striving to elevate Milwaukee on the national food scene.

The design of the space won multiple ASID and IIDA awards.

YPO

Member

May 2021 - Present (1 year 4 months)

Wisconsin, United States

Hoan Group

Member

October 2016 - Present (5 years 11 months)

Milwaukee, Wisconsin, United States

Milwaukee Business Journal Leadership Trust
Official Member
April 2019 - Present (3 years 5 months)
Greater Milwaukee Area

Education

University of Wisconsin-Madison - School of Business
BS/BA, Economics and Real Estate · (1998 - 2001)