

# ERIC D. PETERSON

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## FINANCIAL MANAGEMENT EXECUTIVE

**Increasingly responsible Finance and Accounting experience which includes:**  
*Expertise in the areas of Financial Analysis, Cost Controls, Operational Practices and Team Building. Proven track record of successful leadership and key contributions in reporting, planning and business operations.*

### **Core competencies include:**

- Financial Analysis: Budgeting, Planning, Forecasting and Reporting
- P&L, Inventory Control, Asset Management
- Profit Improvements and Revenue Gains
- Internal Controls and Procedures
- Project Management, Process Mapping, Modeling
- G/L Accounting (PeopleSoft, MS Solomon, Sage MAS500, Apprise)
- Cash Flow, Banking/Treasury Functions
- Compliance with Independent Public Accountants: Audits and IRS/State Reporting

## PROFESSIONAL EXPERIENCE

### **THE BREWERY WORKS, INC. – Milwaukee, WI 2014 to Present**

*One of Wisconsin's largest commercial office communities encompassing 1.5 million square feet of buildings, plazas and expansive green space Over 1.0 million sq. ft. of leasable office space housing more than 40 tenants.*

#### **Controller – Schlitz Park Property Management Group**

- Administrative responsibilities include: human resources, payroll, treasurer, P&L statements, budgeting, capital assets, information technology and supervision of all A/P and A/R activity.

### **CAPITOL-HUSTING CO., INC./ALLSTATE LIQUOR & WINE – Milwaukee, WI 2008 to 2013**

*Wisconsin's most established Wholesaler/Distributor of Spirits and Wine. C-H currently services nearly 4,000 customers, including Off-Premise and On-Premise Liquor License accounts with over 3,000 SKUs.*

#### **Controller – Corporate (Reporting directly to Owner)**

- Responsible for all financial statement preparation, cash management and reporting functions across all departments; Administration, Operations – Warehouse/Delivery, Chain Support, Graphics and Three Sales Divisions with revenue in excess of \$100 million.

### **KOHL'S DEPARTMENT STORES – Menomonee Falls, WI 2000 to 2005**

*Publicly traded 700+ department store chain with sales in excess of \$13 billion. Organization had experienced a 24% compounded annual growth rate and 35% net income growth over the past five years.*

#### **Financial Manager Planning/Reporting (Store Operations Division)**

- Accountable for financial analysis, budgeting, forecasting and reporting for Store Operations in excess of \$14 billion encompassing total company sales, payroll, controllable and corporate/field support expenses.

### **ROUNDY'S INCORPORATED / INDEPENDENT PICK 'N SAVE COOP GROUPS**

*Leading Midwest Grocery Retailer/Distributor, who prior to 2000 serviced 580 independent/ licensee stores.*

#### **Controller – Coop Pick'n Save Ownership Groups (1998 to 2000) (2006 to 2007)**

#### **Assistant Manager – Roundy's Retail Accounting Department (1992 to 1998)**

#### **Finance Manager – Roundy's Engineering Department (1991 to 1992)**

#### **Retail Accountant – Roundy's Corporate Pick 'n Save Stores (1990 to 1991)**

## EDUCATION AND PROFESSIONAL DEVELOPMENT

**M.S. (Accounting)** – University of Wisconsin Milwaukee – Milwaukee, WI 1990

**B.B.A. (Marketing/Advertising)** – University of Wisconsin Whitewater – Whitewater, WI 1985

Member UW-Whitewater Men's Tennis Team