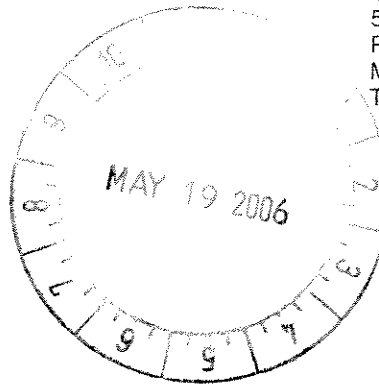


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Tel. (414) 524-4000



JOHNSON
CONTROLS

Mayor Tom Barrett
City Hall
200 East Wells St, Suite 201
Milwaukee, WI 53202

Mayor Barrett,

As you know Johnson Controls, Inc. has embarked on a strategic initiative that will have a tremendous impact on our city. Our MetroMarkets strategy is designed to promote job creation, training in the building trades and the growth of minority owned contractors. We feel that the execution of this initiative will generate new revenue streams for Johnson Controls, Inc. and become a catalyst for economic development for the city.

I know you are aware of our desire to bring Bill Strickland's Manchester Bidwell program to Milwaukee. It is our belief that Bill's program is perfect for Milwaukee, but not necessarily the right fit for our training needs. We continue to evaluate programs and curriculum. We are also open to more than one location. With that in mind we are very interested in the US Department of Labor's Job Corp Program that will be developed on Milwaukee's west side. As the program moves forward we would like to find a way to participate and support the project.

It is our intent to support all building trade training activities in a way that does not compete with the current resources in the city. We do not want to create something that will compete with the likes of MATC, we want to work to develop the best use of available resources.

Regards,

A handwritten signature in black ink that reads "Wayne Embry".

Wayne Embry
Director, MetroMarkets
Johnson Controls, Inc.
507 E. Michigan St.
Milwaukee, WI 53211