

RECON

THE GLOBAL RETAIL REAL ESTATE CONVENTION

SPRING 2008

May 18-21 ■ Las Vegas, NV

FINAL PROGRAM



International Council
of Shopping Centers

RECON

THE GLOBAL RETAIL REAL ESTATE CONVENTION

SPRING 2008

May 18-21 ■ Las Vegas, NV

Join over 50,000
of your colleagues

from all corners of the world for networking, deal making and education at **RECon**. Meet the leaders in the retail real estate industry and do a year's worth of business in four days.

Check out the Trade Exposition to shop for the latest products and services. Visit the Leasing Mall where developers, retailers and lenders come together to network and conduct business. Attend Educational Sessions and Workshops to learn about the issues and trends affecting the industry. Be inspired by world-renowned speakers.

Founded in 1957, ICSC is the world's largest retail real estate trade and professional association with more than 73,000 members in over 100 countries. ICSC hosts 250 meetings annually with a combined attendance that exceeds 120,000 business professionals.



RECON Highlights

EDUCATIONAL SESSIONS & WORKSHOPS

Sunday, May 18 1:00 – 4:30 pm

Monday, May 19 9:30 am – 4:00 pm

Tuesday, May 20 9:15 am – 4:30 pm

Wednesday, May 21 9:30 – 11:00 am

LEASING MALL

Monday, May 19 8:00 am – 6:00 pm

Tuesday, May 20 8:00 am – 6:00 pm

Wednesday, May 21 8:00 am – 5:00 pm

TRADE EXPOSITION

Sunday, May 18 2:30 – 6:00 pm

Monday, May 19 8:00 am – 6:00 pm

Tuesday, May 20 8:00 am – 6:00 pm

Wednesday, May 21 8:00 am – 5:00 pm



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RECon brand concept, brand development and cover design graciously provided by Cohn Marketing, Denver, CO



General Information

RECON REGISTRATION

RECon badges will be sent out in advance for all those that register by March 31st. Full Convention badges will be mailed at the end of April with instructions. **No badges will be mailed without a photo.** All badges must be validated upon arrival in Las Vegas. Satellite Badge Validation Stations can be found at the following locations: the Las Vegas Hilton Ballroom Foyer; and the Las Vegas Convention Center Grand Lobby, Meeting Room N250 (North Hall), Meeting Room S219 (South Hall) and S1 (First Floor) Hall Foyer.

In addition, there will also be three Satellite Badge Validation Stations at McCarran International Airport located in the baggage claim areas. Look for ICSC signage.

REGISTRATION HOURS

Saturday, May 17, 2008

10:00 am – 5:00 pm (L.V.C.C.)*

10:00 am – 10:00 pm (Satellite Validation Locations)

Sunday, May 18, 2008

8:00 am – 7:00 pm (L.V.C.C.)*

8:00 am – 11:00 pm (Satellite Validation Locations)

Monday, May 19, 2008

6:30 am – 6:00 pm (L.V.C.C.)*

6:30 am – 2:30 pm (Satellite Validation Locations)

Tuesday, May 20, 2008

7:00 am – 6:00 pm (L.V.C.C.)*

Wednesday, May 21, 2008

8:00 am – 5:00 pm (L.V.C.C.)*

*L.V.C.C. – Las Vegas Convention Center

TRANSPORTATION

During RECon, take advantage of the convenient and frequent shuttle bus service between all Official Convention Hotels and the Las Vegas Convention Center. A complete bus schedule will be included in the RECon kit you receive on-site.

ICSC GOES GREEN

RECon will host two green exhibits:

GREEN PAVILION, located in the Grand Lobby of the Las Vegas Convention Center, is where you'll learn about the new trends in sustainable building design relating to environmentally-friendly stores and shopping centers.

GREEN ZONE, located in the Trade Exposition on the first level of the South Hall, consists of 70,000 square feet (6,500 square meters) of exhibit space that showcases the latest products and services to help you go green.

For complete program,
registration, travel
and hotel information
and forms, visit
www.icsc.org



Registration Information

REGISTRATION FEES

	ADVANCE	ON-SITE
ICSC Member*	\$375	\$495
Non-Member	\$790	\$940
Spouse Program	\$375	\$495
Student Member**	\$ 50	\$ 50

*To qualify for the member rate, each registrant must be an ICSC member. A company membership does not entitle every employee of that company to register at the member rate.

**Registrants must be ICSC student members to qualify for the student rate.

Convention Registration Fee Includes:

Access to the Full Convention Program, Two Breakfasts and Lunches, Admission to the Leasing Mall and Trade Exposition.

Spouse Program Registration Fee Includes:

Admission to all Spouse Program Activities, Access to the Full Convention Program, Two Breakfasts and Lunches, Admission to the Leasing Mall and Trade Exposition.

Dress Code:

Business or business casual attire is appropriate.

REGISTRATION DEADLINES

Register and submit a photo by March 31, 2008 to receive your badge in the mail. **No badges will be mailed without a photo.** Registrants who pay the member rate must be a member in good standing on March 31 to retain that rate and receive a badge in the mail. All Convention and Spouse Program badges will be mailed at the end of April with instructions. Upon arriving in Las Vegas just stop by the Registration Center at the Las Vegas Convention Center or at one of the remote satellite hotel and airport locations to validate your badge and pick up your badge holder and program information.

March 31, 2008

Register and submit a photo by deadline to receive your convention badge in the mail and to be listed in the Advance Registrants Directory.

April 30, 2008

Deadline to pre-register before arriving in Las Vegas. Advance registrations will not be accepted after this date.

May 17, 2008

Registrations will be accepted on-site in Las Vegas.

Become a member and save on the registration fee. For more information visit www.icsc.org or call +1 646 728 3800.

HOW TO REGISTER

For complete registration, exhibitor, travel and hotel information and forms, visit www.icsc.org.

There are three ways to register:

ONLINE: www.icsc.org

FAX: +1 732 694 1800

MAIL: International Council of Shopping Centers
P.O. Box 26958
New York, NY 10087-6958, USA

PHOTO ID BADGES REQUIRED

All attendees and exhibitors are required to have an ICSC-issued color photo badge for access to the convention. To submit a photo, visit www.icsc.org/photo_instr.html

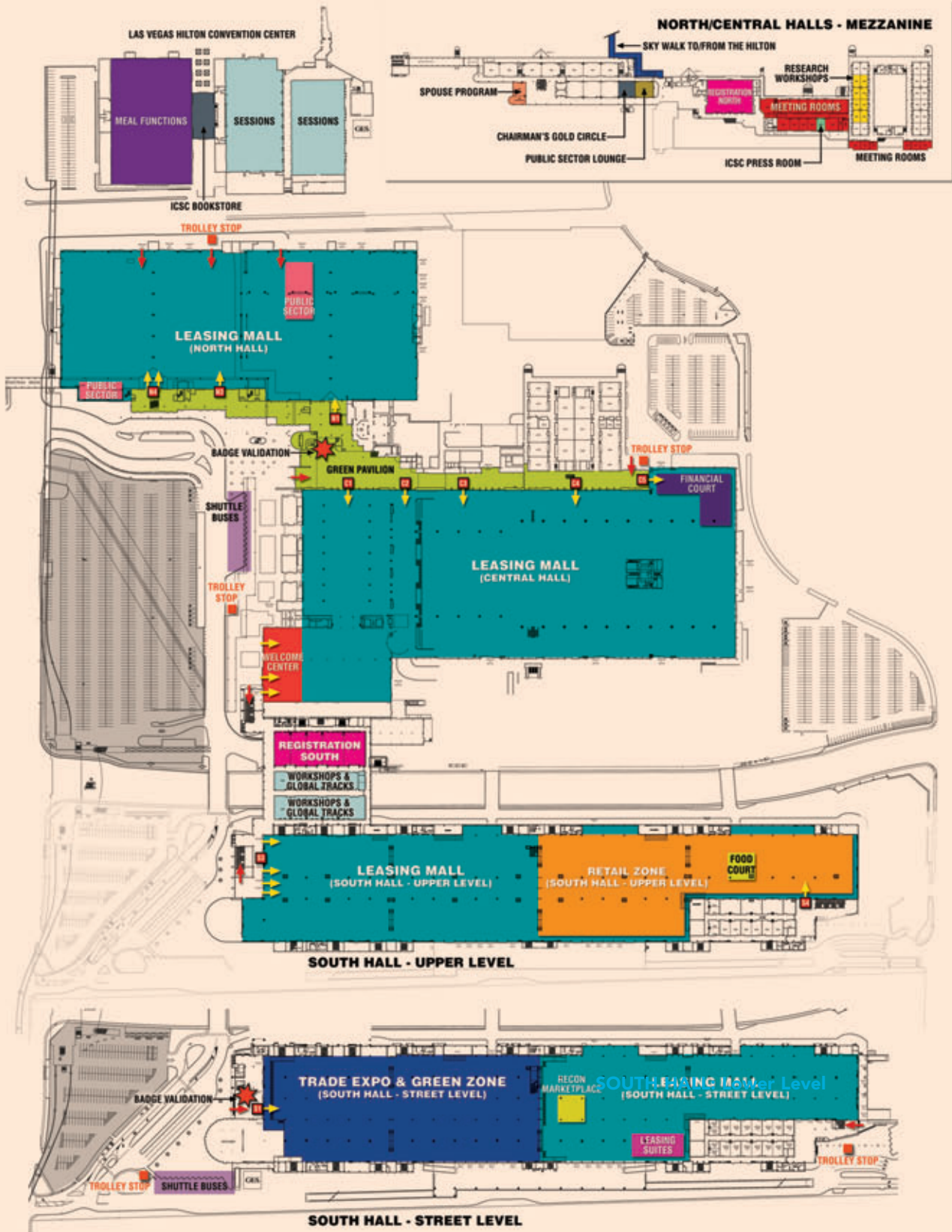
CANCELLATIONS/TRANSFERS

If you are unable to attend RECon, you may transfer your registration to a colleague (member to non-member transfer requires higher registration fee be paid). All transfers will be subject to a \$25 fee and the deadline is March 31, 2008. You may cancel your registration up to March 31, 2008 and receive a refund. All cancellations will be subject to a \$25 fee and must be received by ICSC in writing. No refunds will be issued after March 31. Once your registration is cancelled, remember to contact DePrez Travel to cancel your room reservations in writing by email to icsctravel@depreztravel.com.

HOTEL AND TRAVEL INFORMATION

To book your RECon hotel at the special discounted ICSC rates, please go to www.icsc.org and click on RECon, and then the link for Hotel and Travel. Here you will also find complete hotel listings and descriptions, ICSC discounted rates, suite booking instructions and general booking information. Also on the site, ICSC's official travel agency, DePrez Travel Bureau, Inc., offers online discounted airline tickets and car rentals. One-stop shopping!

Las Vegas Convention Center Map



Focus on Global Retail Development

For retailers, developers and investors interested in opportunities available in countries and regions where retail development is "hot", select any of the sessions in this global track to receive an overview of the latest information in each of these geographic areas. Executives with first-hand experience will tell you which retailers are expanding in the region, what types of shopping centers

are being built, how to deal with local customs and procedures, who is investing or at least exploring opportunities, and the underlying fundamentals that are driving the growth of retail development. Select from this track to learn quickly about the areas that interest you most.

Schedule

MONDAY MAY 19

10:00 – 11:00 am

Focus on Southeast Asia

11:00 am – 12:00 noon

Focus on Russia/Ukraine

2:00 – 3:00 pm

Focus on South America

CHAIRED BY:



CARLOS LECUEDER,
SCSM, SCMD
President
Estudio Luis E. Lecueder
Uruguay

MIKE MELSON
Managing Director,
Latin America
Kimco Realty Corp.
USA



CARLOS NEUHAUS
Executive Director
A y F Wiese, S.A.
Peru

GONZALO QUINTEROS,
CSM, CMD, CDP
COO – Chile
Parque Arauco
Chile



LUIS EMILIO VELUTINI
President
Fondo de Valores
Inmobiliarios
Venezuela

3:00 – 4:00 pm

Focus on Brazil

CHAIRED BY:



MARCELO CARVALHO,
CSM, CMD
ICSC Trustee
President
Ancar
Brazil

MARCOS GOUVEA
President
Gouvea de Souza & MD
Brazil

FELIPE HORTA
President
JHSF Shoppings
Brazil

JOAO PESSOA JORGE
CEO
Sonae Sierra Brasil
Brazil



RENATO RIQUE
CEO
Aliansce Shopping
Centers
Brazil

4:00 – 5:00 pm

Focus on Mexico/ Central America

CHAIRED BY:



ROBERTO CHARVEL
Director
PREI
Mexico

RAUL GALLEGOS
Director
GE Real Estate
Mexico

PATRICIO GUTIERREZ
Director
GICSA-Mexico
Mexico

RACHID MAALOUF
President
Corporacion Lady Lee
Honduras



ADRIAN OWEN
Director, Shopping
Centers
Grupo LAR
Mexico

JOSE MARIA ZERTUCHE
CFO
Mexico Retail Properties
Mexico

TUESDAY MAY 20

9:00 – 10:00 am

Focus on Middle East

CHAIRED BY:



SHAVAK SRIVASTAVA,
CMD
Managing Director
SQ. FT Consulting
United Arab Emirates



SIYD TAWANA
Retail Director
Dubai Properties
United Arab Emirates



NILESH VED
CEO
Apparel LLC
United Arab Emirates

10:00 – 11:00 am

Focus on India

CHAIRED BY:



IAN WATT
ICSC Trustee
Director
Pioneer Property Zone
PVT Ltd.
India



PHIL MCARTHUR, scsm
ICSC Trustee
Senior Vice President –
India
Ivanhoe Cambridge Inc.
India

11:00 am – 12:00 noon

Focus on Japan

CHAIRED BY:



HIROMI TAKAGI
Executive Vice President
Tech R&DS Co., Ltd.
Japan

AKIRA INOMATA
General Manager of
Leasing Dept.
Aeon Co., Ltd.
Japan

HIROSHI TANAMACHI
President
Laguarda.Low+Tanamachi
Architects Inc.
Japan

HIDEKI YASUI
General Manager
Urban Planning &
Development
Division
Commercial Marketing
Department
Mori Building Co., Ltd.
Japan

2:00 – 3:00 pm

Focus on Turkey

4:00 – 5:00 pm

Focus on China

CHAIRED BY:



ZHANG AO
Director
Beijing Rong Ding
Investment Company
China



XUN PEILU
Director
China Chamber of
Commerce
China



ZENG WAN HE
Chairman
China Chain Store and
Franchise Association
Chairman of the Board
Beijing Wangfujing
Department Store Co., Ltd.
China



GUO ZENGLI
Director
MallChina
China

5:00 – 6:00 pm

Focus on Western Europe

WEDNESDAY MAY 21

9:00 – 10:00 am

Focus on Central/Eastern Europe

10:00 – 11:00 am

Focus on Africa

CHAIRED BY:



IAN WATT
ICSC Trustee
Innovator in Chief &
Founder
Retail Xpressions
Europe, India and Africa

2008 Program-at-a-Glance

	Sunday, May 18	Sunday, May 18
	morning	afternoon/evening
TRACK 1 Leasing Property Management Professional Development	<ul style="list-style-type: none"> ■ 9:00 am – 1:00 pm CDP, CLS, CSM, CMD Test Review Classes ■ 9:30 – 10:30 am First Timers' Orientation ■ 10:30 – 11:00 am Student Focus Orientation 	<ul style="list-style-type: none"> ■ 1:00 – 2:30 pm Opening Session ■ 6:30 – 9:30 pm Benefit Gala for ICSC Foundation (Separate Advance Registration) ■ 10:00 pm – 12:00 midnight Next Generation Reception (Separate Pre-registration Required)
TRACK 2 Finance Capital Markets Investments	<ul style="list-style-type: none"> ■ 9:00 am – 1:00 pm CDP, CLS, CSM, CMD Test Review Classes ■ 9:30 – 10:30 am First Timers' Orientation 	<ul style="list-style-type: none"> ■ 1:00 – 2:30 pm Opening Session ■ 6:30 – 9:30 pm Benefit Gala for ICSC Foundation (Separate Advance Registration) ■ 10:00 pm – 12:00 midnight Next Generation Reception (Separate Pre-registration Required)
TRACK 3 Retail Consumer and Real Estate Trends Green Buildings	<ul style="list-style-type: none"> ■ 9:00 am – 1:00 pm CDP, CLS, CSM, CMD Test Review Classes ■ 9:30 – 10:30 am First Timers' Orientation 	<ul style="list-style-type: none"> ■ 1:00 – 2:30 pm Opening Session ■ 6:30 – 9:30 pm Benefit Gala for ICSC Foundation (Separate Advance Registration) ■ 10:00 pm – 12:00 midnight Next Generation Reception (Separate Pre-registration Required)
TRACK 4 Research and Development Mixed-Use Public/Private Partnerships	<ul style="list-style-type: none"> ■ 9:00 am – 1:00 pm CDP, CLS, CSM, CMD Test Review Classes ■ 9:30 – 10:30 am First Timers' Orientation 	<ul style="list-style-type: none"> ■ 1:00 – 2:30 pm Opening Session ■ 6:30 – 9:30 pm Benefit Gala for ICSC Foundation (Separate Advance Registration) ■ 10:00 pm – 12:00 midnight Next Generation Reception (Separate Pre-registration Required)
TRACK 5 Global Retail Development	<ul style="list-style-type: none"> ■ 9:00 am – 1:00 pm CDP, CLS, CSM, CMD Test Review Classes ■ 9:30 – 10:30 am First Timers' Orientation 	<ul style="list-style-type: none"> ■ 1:00 – 2:30 pm Opening Session ■ 6:30 – 9:30 pm Benefit Gala for ICSC Foundation (Separate Advance Registration) ■ 10:00 pm – 12:00 midnight Next Generation Reception (Separate Pre-registration Required)
TRACK 6 Deal Making (Las Vegas Convention Center)		<ul style="list-style-type: none"> ■ 2:30 – 6:00 pm Trade Exposition, Green Zone ■ 4:00 – 6:00 pm Open House Reception in Trade Exposition

Monday, May 19

morning

- **8:00 – 9:30 am**
Women in Real Estate Breakfast
- **9:30 – 10:30 am**
The Tax Rebate Checks Are in the Mail: Reinigorating the Economy?
- **10:45 am – 12:00 noon**
The Global Impact of the 2008 U.S. Presidential Election

Monday, May 19

afternoon

- **12:15 – 12:45 pm**
Luncheon Served
- **12:45 – 2:00 pm**
Luncheon Guest Speaker: Myron E. Ullman, III
- **4:15 – 5:00 pm**
Annual Meeting of Members

Tuesday, May 20

morning

- **9:15 – 10:30 am**
Staying Ahead of the Curve: Empowering Future Leaders; Seal the Deal: Brokers and Managers Working Together
- **11:00 am – 12:15 pm**
Annual Hot Retailers Awards

- **8:00 – 9:30 am**
Women in Real Estate Breakfast
- **9:30 – 10:30 am**
The Tax Rebate Checks Are in the Mail: Reinigorating the Economy?
- **10:45 am – 12:00 noon**
The Global Impact of the 2008 U.S. Presidential Election

- **12:15 – 12:45 pm**
Luncheon Served
- **12:45 – 2:00 pm**
Luncheon Guest Speaker: Myron E. Ullman, III
- **2:30 – 4:00 pm**
Responsible Property Investing; The End of Free Money!
- **4:15 – 5:00 pm**
Annual Meeting of Members

- **11:00 am – 12:15 pm**
Annual Hot Retailers Awards

- **8:00 – 9:30 am**
Women in Real Estate Breakfast
- **9:00 am – 12:00 noon**
Green Pavilion Sessions
- **9:30 – 10:30 am**
The Tax Rebate Checks Are in the Mail: Reinigorating the Economy?
- **10:45 am – 12:00 noon**
The Global Impact of the 2008 U.S. Presidential Election

- **12:00 noon – 4:30 pm**
Green Pavilion Sessions
- **12:15 – 12:45 pm**
Luncheon Served
- **12:45 – 2:00 pm**
Luncheon Guest Speaker: Myron E. Ullman, III
- **4:15 – 5:00 pm**
Annual Meeting of Members

- **9:00 am – 12:00 noon**
Green Pavilion Sessions
- **9:15 – 10:30 am**
What's All the Fuss About Green Buildings?
- **11:00 am – 12:15 pm**
Annual Hot Retailers Awards

- **8:00 – 9:30 am**
Women in Real Estate Breakfast
- **9:30 – 10:30 am**
The Tax Rebate Checks Are in the Mail: Reinigorating the Economy?
- **10:45 am – 12:00 noon**
The Global Impact of the 2008 U.S. Presidential Election

- **12:15 – 12:45 pm**
Luncheon Served
- **12:45 – 2:00 pm**
Luncheon Guest Speaker: Myron E. Ullman, III
- **2:30 – 4:00 pm**
Development Issues in Town Centers & Mixed-Use Projects; The Urban Market Today: Myths & Realty
- **3:00 – 4:00 pm**
Research Workshops
- **4:15 – 5:00 pm**
Annual Meeting of Members
- **5:00 – 6:30 pm**
Alliance Reception (By Invitation Only)

- **9:15 – 10:30 am**
Transit Oriented Development Strategies: Tools for Creating a Vibrant, Prosperous Community
- **10:00 – 11:00 am**
Research Workshops
- **11:00 am – 12:15 pm**
Annual Hot Retailers Awards

- **8:00 – 9:30 am**
Women in Real Estate Breakfast
- **9:30 – 10:30 am**
The Tax Rebate Checks Are in the Mail: Reinigorating the Economy?
- **10:00 – 11:00 am**
Focus on Southeast Asia
- **10:45 am – 12:00 noon**
The Global Impact of the 2008 U.S. Presidential Election
- **11:00 am – 12:00 noon**
Focus on Russia/Ukraine

- **12:15 – 12:45 pm**
Luncheon Served
- **12:45 – 2:00 pm**
Luncheon Guest Speaker: Myron E. Ullman, III
- **2:00 – 3:00 pm**
Focus on South America
- **2:30 – 4:00 pm**
Global Diversification in Times of Uncertainty
- **3:00 – 4:00 pm**
Focus on Brazil
- **4:15 – 5:00 pm**
Annual Meeting of Members
- **4:00 – 5:00 pm**
Focus on Mexico/Central America

- **9:00 – 10:00 am**
Focus on Middle East
- **9:15 – 10:30 am**
Global Best Practices...The Evolving Worldwide Shopping Center Industry
- **10:00 – 11:00 am**
Focus on India
- **11:00 am – 12:00 noon**
Focus on Japan
- **11:00 am – 12:15 pm**
Annual Hot Retailers Awards

- **8:00 am – 6:00 pm**
Leasing Mall, Trade Exposition, Green Zone

- **12:15 – 12:45 pm**
Luncheon Served

- **8:00 am – 6:00 pm**
Leasing Mall, Trade Exposition, Green Zone

Tuesday, May 20

afternoon

- **12:30 – 1:00 pm**
Luncheon Served
- **1:00 – 2:15 pm**
Election 2008: An Update

- **12:30 – 1:00 pm**
Luncheon Served
- **1:00 – 2:15 pm**
Election 2008: An Update

- **12:00 noon – 4:30 pm**
Green Pavilion Sessions
- **12:30 – 1:00 pm**
Luncheon Served
- **1:00 – 2:15 pm**
Election 2008: An Update
- **3:00 – 4:30 pm**
I Spy: Spotting Non-Traditional Retail Polluters – Keeping Your Tenants Green and Clean; How the International Flow of Goods into North America is Changing Traditional Supply Chains

- **12:30 – 1:00 pm**
Luncheon Served
- **1:00 – 2:15 pm**
Election 2008: An Update
- **1:00 – 2:00 pm**
Research Workshops
- **3:00 – 4:30 pm**
Open-Air Centers in a Challenging Environment; Navigating Political Speedbumps, Detours and Roadblocks

- **12:30 – 1:00 pm**
Luncheon Served
- **1:00 – 2:15 pm**
Election 2008: An Update
- **2:00 – 3:00 pm**
Focus on Turkey
- **3:00 – 4:30 pm**
Outlet Retailing's Global Reach, Strength and Adaptability
- **4:00 – 5:00 pm**
Focus on China
- **5:00 – 6:00 pm**
Focus on Western Europe

- **12:30 – 1:00 pm**
Luncheon Served

Wednesday, May 21

morning

- **9:30 – 11:00 am**
The Moment of Truth – Next Generation's Live Anchor Tenant LOI Negotiation; Are You Certifiable?; RECon is Over, Now What?; Recruiting, Training and Retaining a Diverse Workforce
- **9:30 – 11:00 am**
The Art of Business Conversation in an Increasingly Diverse Business World

- **9:30 – 11:00 am**
Right on the Money – Finance 101

- **9:00 am – 12:00 noon**
Green Pavilion Sessions

- **9:00 – 10:00 am**
Research Workshops
- **9:30 – 11:00 am**
Researching New Markets – Finding Data and Trusting Sources; ICSC Professional Designations – Who – Why – How; Slice and Dice Demographic Data to Maximize Sales and Rent; Rags to Riches – A Workshop on Brownfields Redevelopment

- **9:00 – 10:00 am**
Focus on Central/Eastern Europe
- **10:00 – 11:00 am**
Focus on Africa

- **8:00 am – 5:00 pm**
Leasing Mall, Trade Exposition, Green Zone



2008 Program

■ SATURDAY, MAY 17, 2008

10:00 am – 5:00 pm

■ Registration and Badge Validation at L.V.C.C.

10:00 am – 10:00 pm

■ Badge Validation at Satellite Locations

10:00 am – 5:00 pm

■ Design Trends Open

10:00 am – 5:00 pm

■ Spouse Hospitality Lounge

■ SUNDAY, MAY 18, 2008

8:00 am – 7:00 pm

■ Registration and Badge Validation at L.V.C.C.

8:00 am – 11:00 pm

■ Badge Validation at Satellite Locations

8:00 am – 7:00 pm

■ Design Trends Open

8:00 am – 6:00 pm

■ Public Sector Lounge

9:00 am – 5:00 pm

■ Spouse Hospitality Lounge

9:00 am – 1:00 pm

■ CDP, CLS, CSM and CMD Test Review Classes

The test review courses are for candidates seeking to achieve the designation of Certified Shopping Center Manager (CSM), Certified Marketing Director (CMD), Certified Development Design and Construction Professional (CDP), Certified Leasing Specialist (CLS). These courses are designed to familiarize the candidate with test taking techniques, as well as provide

a review of test specifications. A practice test will be

administered under simulated test conditions and scoring for the examination will be reviewed. *Separate registration fee is required.*

9:30 – 10:30 am

■ First Timers' Orientation Panel Presentation

Join us for an informative overview of how to maximize your convention experience. Learn the ins and outs of navigating this event from those who are in the know. Visit the ICSC website at www.icsc.org to download a copy of the *RECon (First-Timers) Survival Guide*.

CHAired BY:



JOHN CROSSMAN
President
Crossman and Company
Orlando, FL

PANELISTS:



EILEEN CONNOLLY
Business Development
Director
DTZ
London, England



WANDA DUNAWAY
Director of Business
Development
Balfour Beatty Construction
Atlanta, GA



JANE MCVEY
Western Division Alliance
Co-Chair
Director Economic
Development and
Redevelopment
City of Oceanside
Oceanside, CA

10:30 – 11:00 am

■ Student Focus Orientation

CHAired BY:



JOHN CROSSMAN
President
Crossman and Company
Orlando, FL

ICSC student
MEMBERSHIP PROGRAM

1:00 – 2:30 pm

■ **Opening General Session**

2:30 – 6:00 pm

■ **Trade Exposition and Green Zone Open**

4:00 – 6:00 pm

■ **Open House Reception in Trade Exposition**

6:30 – 9:30 pm

■ **Benefit Gala for the ICSC Foundation In Tribute to Charles Grossman**

Bellagio Hotel and Casino

A *dazzling* event! The ICSC Foundation's annual fundraising dinner is the shopping center industry's most prestigious event that raises money for scholarships and community support programs. This year we are particularly proud to hold this event in honor of Charles Grossman, industry leader, Past Chairman of ICSC and former ICSC Foundation Chairman.

Bring your clients, bring your colleagues and bring yourself. Secure your tickets, tables and sponsorship now by visiting www.icscfoundation.org/2008Gala or call +1 646 728 3628.

FEATURED ENTERTAINER:



WAYNE BRADY
Actor/Singer/Dancer

10:00 pm – 12:00 midnight

■ **Next Generation Reception**



"Next" marks the spot! Please join us for the 6th Annual Next Generation Ultimate Networking Reception, on Sunday, May 18th, 10:00 pm – 12:00 midnight at The Palms Hotel and Casino. We invite you to network with this distinguished group of Next Generation attendees, mentors and senior level members who wish to give back to the industry. Space is strictly limited and you must have a ticket to attend. Sorry, NO on-site registrations will be accepted. To Register or Sponsor this signature event please visit our website at www.icsc.org/2008N15. Tickets will be mailed to all those who Pre-Register for the event.

Also, on Tuesday, May 20th join us for the Next Generation Concurrent Session and Wednesday, May 21st we have three special Workshops exclusively designed for the Next Generation. See the program for details.

■ **MONDAY, MAY 19, 2008**

6:30 am – 6:00 pm

■ **Registration and Badge Validation at L.V.C.C.**

6:30 am – 2:30 pm

■ **Badge Validation at Satellite Locations**

7:00 am – 6:00 pm

■ **Spouse Hospitality Lounge**

8:00 am – 6:00 pm

■ **Welcome Center and Design Trends Open**

8:00 am – 6:00 pm

■ **Leasing Mall, Trade Exposition, Green Pavilion and Green Zone Open**

8:00 am – 6:00 pm

■ **Public Sector Lounge**

8:00 – 9:00 am

■ **Continental Breakfast Served in Trade Exposition**

8:00 – 9:30 am

■ **Women in Real Estate Breakfast Held in conjunction with CREW Network**

Combining gender expertise and marketing experience, Marti delivers eye-opening insights and practical "how to" pointers that you will find enlightening, entertaining and easy to apply.

GUEST SPEAKER:



MARTI BARLETTA
President
TrendSights
Winnetka, IL

9:30 – 10:30 am

■ **The Tax Rebate Checks Are in the Mail: Reinigorating the Economy?**

The housing bubble popped in 2005 and in the subsequent years the ripple effects spanned every sector of the economy and were felt throughout the global financial sector. Commercial real estate was not immune from the housing market fallout as liquidity

dried up for all forms of real estate. But, at mid-year, federal tax rebate checks are beginning to flow. Will these rebates reinvigorate the economic landscape or simply postpone the problems? The speaker will discuss these and other economic issues facing the U.S. economy during this election year and what they mean for the U.S. and global economic outlook.

10:45 am – 12:00 noon

■ The Global Impact of the 2008 U.S. Presidential Election

For the first time in more than 50 years no incumbent U.S. President or Vice President is seeking another term in the White House. Thus, the outcome of this year's historic presidential election will signify monumental change throughout America and around the world. We invite you to hear the perspectives and prognostications of political experts covering the world economy, diplomacy, the environment and other challenges that lie ahead. Hear their thoughts on what a new Administration will mean to the global business community and the world at large.

MODERATED BY:



ROY SHEPPARD
Founder
RoySpeaks
Somerset, England

12:15 – 12:45 pm

■ Luncheon Served

12:45 – 2:00 pm

■ Luncheon Guest Speaker

A Conversation with Mike Ullman

GUEST SPEAKER:



MYRON E. "MIKE" ULLMAN, III
JC Penney
Chairman and CEO
Plano, TX

2:30 – 4:00 pm

■ Concurrent Sessions

1. Global Diversification in Times of Uncertainty

American developers are treading cautiously into international waters. Why? Which countries are finding preference for them? Is this becoming a new frontier for them? Is this diversification likely to accelerate? Is it happening as a means of diversification risks when the U.S. economy spirals down?

CHAired BY:



IAN THOMAS, CDP
ICSC Trustee
Chairman
Thomas Consultants
Vancouver, BC, Canada

2. The End of Free Money!

The End of Free Money? So what's a developer or owner to do? Reserves, actual statements, cash equity, to name a few, are all back with a passion. Can retail attract its share of the available capital? Come listen as a variety of capital providers from debt to equity tell what they want in their clearly smaller strike zone.

CHAired BY:



JOHN B. LEVY
President
John B. Levy and Company
Richmond, VA

3. Development Issues in Town Centers and Mixed-Use Projects

Some experts predict that single-purpose retail destinations will be obsolete in 20 years. Mr. Zoba will discuss the peculiar legal and business issues that arise in mixed-use and town center projects that combine retail, residential, office and hospitality uses.

CHAired BY:



C. DAVID ZOBA
ICSC Past Trustee
Chief Operating Officer
Steiner + Associates
Columbus, OH

4. Responsible Property Investing

Join this multidisciplinary panel of experts from the worlds of academia, development and finance as they share their diverse perspectives on the emerging field of RPI. Learn how Responsible Property Investing enables owners, developers and investors to “do well” financially while “doing good” for society. These RPI founding members will demonstrate, using real-world projects, how RPI and Green Building Initiatives enhance the mixed-use development and create value for the developer, real estate investment manager, the community and environment at large.

CHAired BY:



EDWARD B. LIPKIN
ICSC Past Trustee
President
EBL&S Property Management, Inc.
Philadelphia, PA

5. The Urban Market Today: Myths & Reality

Join in a discussion with the players that are in the game and winning. Urban Myths regarding urban development issues still persist. Come and meet this panel of retailers and developers that understand the real factors constraining urban development and see the significant economic opportunities which exist today in our inner cities. This panel will face the myths one at a time and share with you their solutions. The panel will help you move forward to fulfill the needs of the underserved community while generating good returns on the investments made there.

CHAired BY:



HARVEY GUTMAN
President
Brookside Advisors, LLC
Marlboro, NJ

■ Research Workshops

3:00 – 3:30 pm

ICSC's e-Data—A Resource for You

3:30 – 4:00 pm

Getting the Most Out of ICSC's e-Library

4:15 – 5:00 pm

■ Annual Meeting of Members

5:00 – 6:30 pm

■ Alliance Reception at L.V.C.C. (By Invitation Only)



An opportunity for developers, retailers and other private sector members of ICSC to network and meet with public sector attendees including Mayors, City Managers, Economic Development Directors and other public officials.

5:30 – 8:30 pm

■ Reception for International Delegates (By Invitation Only)

■ TUESDAY, MAY 20, 2008

7:00 am – 6:00 pm

■ Registration and Badge Validation at L.V.C.C.

7:00 am – 6:00 pm

■ Spouse Hospitality Lounge

7:30 – 9:00 am

■ Breakfast for International Delegates A Celebration of the Global Diversity of Our Industry (By Invitation Only)

8:00 am – 6:00 pm

■ Welcome Center and Design Trends Open

8:00 am – 6:00 pm

■ Leasing Mall, Trade Exposition, Green Pavilion and Green Zone Open

7:00 am – 6:00 pm

■ Public Sector Lounge

8:00 – 9:00 am

■ Continental Breakfast Served in Trade Exposition

9:15 – 10:30 am

■ Concurrent Sessions

1. Global Best Practices...The Evolving Worldwide Shopping Center Industry

A panel of international experts takes you on a round-the-world tour of global best practices. The speakers will show you how the shopping center model is being transformed to meet the demands of growing markets in various countries throughout Europe, the Far East, the Middle East and South America. See how new developments abroad break the mold with innovation. This presentation will demonstrate how the shopping center industry is still evolving and becoming an international phenomenon.

CHAired BY:



EILEEN CONNOLLY
Business Development Director
DTZ
London, England

2. Seal the Deal: Brokers and Managers Working Together

The combined expertise of a broker and a property manager, working together in a harmonious relationship, can help "seal a deal" faster and more often than if each one worked separately. Coming together and learning what each other has to offer allows brokers and managers the opportunity to create an attractive deal for the potential tenant and/or buyer – creating a "win! win!" for everyone.

Join a panel of seasoned executives to discuss and explore various factors involved in creating the perfect relationship between a leasing agent/broker and

property manager and differences between a property manager and an asset manager and how they play a part in deal negotiations.

CHAired BY:



MEZ BIRDIE, scsm
Director of Retail Services
NAI Realvest
Orlando, FL

3. Staying Ahead of the Curve: Empowering Future Leaders



As the Next Generation of shopping center professionals face the future in retail real estate, they must ask themselves, "What is Next?" International retail development, underserved urban markets, new retail concepts and sustainable initiatives are key factors that will shape the future of the economy and industry. How do up-and-coming business professionals stay ahead of the curve in this rapidly changing corporate climate? In this session a panel of experts will speak to these trends and concerns while providing valuable information for your professional career.

4. What's All the Fuss About Green Buildings?

Jerry Yudelson, leading green building author and ICSC Research Scholar for Sustainability, will present an overview of green buildings and green homes, showing how this growing movement is changing the landscape for developers, retailers and consumers.

CHAired BY:



JERRY YUDELSON
ICSC Research Scholar
2007 and 2008 GreenBuild Conference Chair
Principal
Yudelson Associates
Tucson, AZ

5. Transit Oriented Development Strategies: Tools for Creating a Vibrant, Prosperous Community

TOD or Transit Oriented Development is a socially

responsible form of development that is reaping investment rewards for developers while building strong communities. Working together, developers, retailers, state and local officials are finding creative ways to bring retail, housing, office and mass transit to emerging communities. Hear from a panel of experts how they are realizing the financial and environmental rewards of these sometimes challenging and complex developments.

CHAIRER BY:



CHRIS LEINBERGER

Visiting Fellow at the Brookings Institution
Professor at the University of Michigan
Developer and Author of *The Option of Urbanism*
Washington, DC

■ Research Workshops

10:00 – 10:30 am

ICSC Has a Research Department? Getting to Know Us

10:30 – 11:00 am

What You Always Wanted to Know About ICSC's Global Directory—But Were Afraid to Ask

11:00 am – 12:15 pm

■ Annual Hot Retailers Awards

ICSC's members from around the world have voted to choose which retailers they consider to be the most innovative and interesting. Come attend this year's Hot Retailers Awards ceremony when Carson Kressley will unveil the 2008 winners before a gathering of the world's press and retail real estate industry. After receiving their awards, the winners will describe their concepts and growth plans.

GUEST HOST:



CARSON KRESSLEY

Actor/Fashion Designer
Queer Eye for the Straight Guy and
How to Look Good Naked
New York, NY

12:30 – 1:00 pm

■ Luncheon Served

1:00 – 2:15 pm

■ KEYNOTE PRESENTATION Election 2008: An Update

Tony Snow was the third White House Press Secretary for President George W. Bush, succeeding Scott McClellan and Ari Fleischer in that role. Between his two White House stints, Snow was a broadcaster and newspaper columnist. After years of regular guest-hosting for *The Rush Limbaugh Show* and providing news commentary for National Public Radio, he launched his own talk radio program, *The Tony Snow Show*, which went on to become nationally syndicated.

GUEST SPEAKER:



TONY SNOW

White House Press Secretary, 2006-2007
Washington, DC

■ Research Workshops

1:00 – 1:30 pm

ICSC's e-Data—A Resource for You

1:30 – 2:00 pm

Getting the Most Out of ICSC's e-Library

3:00 – 4:30 pm

■ Concurrent Sessions

1. I Spy: Spotting Non-Traditional Retail Polluters – Keeping Your Tenants Green and Clean

The new mix of tenants currently leasing retail properties, if not properly monitored, have the potential to damage the environment and your business. Dry cleaners, pool supply companies, mammography centers and more, bring special needs – and precautions – to a retail development. Find out from this panel of experts representing valuation, architecture, environmental insurance, law, brokerage and more, what you need to know to protect your retail investments, tenants and the environment.

CHAIRER BY:



LYNNY OSENBAGH

2008 CREW Network President
President
Osenbaugh and Associates
Houston, TX

2. Open-Air Centers in a Challenging Environment

As the positive environment for open-air retail continues to erode and market conditions tighten, hear from a panel of industry experts who will discuss how to manage companies, finance projects and lease space in current conditions. The panel will include company executives, lenders and retailers who are actively expanding in this environment. Members will also discuss ways to prosper in a down market.

CO-CHAIRS:



DANIEL B. HURWITZ
President and COO
Developers Diversified Realty
Beachwood, OH



MARTIN MAYER
President and CEO
Stirling Properties
Covington, LA

3. Navigating Political Speedbumps, Detours and Roadblocks

As the winds of political fortune shift, how do you keep your project on track? When the public votes, administrations often change. And since it often takes longer than four years to get a project approved, developed, and opened, how do you make sure you don't hit unexpected roadblocks when these changes in administration and political climate occur? A panel of public and private experts will share their expertise in how to prepare for the possibility of changes and how to navigate them as they do.

CHAired BY:



ELIZABETH HOLLAND
ICSC Trustee
CEO
Abbell Credit Corporation
Chicago, IL



4. How the International Flow of Goods into North America is Changing Traditional Supply Chains

Goods movement has become a global business. This panel discussion addresses how new North American ports will change, how product arrives in the U.S. and where new development hot spots will surface. The panel will also discuss international goods movement

challenges, along with the opportunities to capitalize upon the consumer's increased demand for imported goods and how this will impact future goods movement and traditional supply chains.

CHAired BY:



CURTIS SPENCER
President
IMS Worldwide, Inc.
Webster, TX



5. Outlet Retailing's Global Reach, Strength and Adaptability

With nearly 400 factory outlet projects operating or planned in almost every part of the world, the concept is showing uncommon strength in virtually every market. Outlet developers and retailers from around the world meet in this dynamic session to discuss how they identify challenges and solve them through the sector's unique set of skills and adaptability. On everyone's minds for 2008 are three hot topics: First, are we heading for a global recession? If so, how do we grow our business while remaining cautious? Second, will online retailing erode our unique proposition? If online shopping is a threat, how should we prepare for it? And, third, how will sustainability affect outlet retailing in 2008? How will the outlet industry embrace the green agenda in order to satisfy tenant and consumer demand?

CHAired BY:



DAVID OBER
Partner
Pennsylvania Outlet Management Services
Lancaster, PA

5:30 – 8:00 pm

Diversity Reception
(By Invitation Only)

Wynn Hotel, Margeaux Room

Join us at the 2008 Diversity Reception to celebrate diversity and to promote relationship building in the retail and real estate industries. Network at this dynamic cocktail reception and connect with other real estate decision-makers and business people.
By invitation only.

Sponsored by: Shearman & Sterling LLP, Nixon Peabody LLP, General Growth Properties, Forest City Enterprises, Jones Lang LaSalle, McFarlane Partners, Simon Property Group, Urban America, L.P., Gap, Inc., Target Corporation, Wal-Mart, Darden Restaurants, Inc. and ICSC.

Visit www.shearman.com/diversityreception for details.

WEDNESDAY, MAY 21, 2008

7:30 – 9:30 am

Alliance Co-Chairs Breakfast and Annual Meeting
(By Invitation Only)

8:00 am – 5:00 pm

Registration and Badge at L.V.C.C.



8:00 am – 5:00 pm

Welcome Center and Design Trends Open

8:00 am – 5:00 pm

Leasing Mall, Trade Exposition, Green Pavilion and Green Zone Open

8:00 am – 5:00 pm

Public Sector Lounge

8:30 am – 12:00 noon

Spouse Hospitality Lounge

Research Workshops

9:00 – 9:30 am

What You Always Wanted to Know About ICSC's Global Directory—But Were Afraid to Ask

9:30 – 10:00 am

ICSC Has a Research Department? Getting to Know Us

9:30 – 11:00 am

Workshops

1. The Moment of Truth – Next Generation's Live Anchor Tenant LOI Negotiation



FACILITATORS:



MARYL HAIRE
Retail Leasing Agent,
Specializing in Landlord
Services
Epsteen and Associates
Santa Monica, CA



AMANDA MROZEK
Vice President –
Commercial Sales and
Leasing
Core Communities, LLC
Port Saint Lucie, FL

2. ICSC Professional Designations – Who – Why – How

FACILITATORS:



GORDON "SKIP" GREEBY, CDP
ICSC Trustee
President
The Greeby Companies
Lake Bluff, IL



DALE SCOTT, CDP
Senior Vice President
SIKON
Deerfield Beach, FL

3. Right on the Money – Finance 101

FACILITATOR:



GAR HERRING, CDP
President & Chief Operating Officer
The MG Herring Group Inc.
Dallas, TX

4. Slice and Dice Demographic Data to Maximize Sales and Rent

FACILITATOR:



WALTER S. CLEMENTS, CCIM
President
Greenleaf Properties, Inc.
Overland Park, KS

5. Rags to Riches – A Workshop on Brownfields Redevelopment

FACILITATORS:



RICH HEANY
Executive Vice President
of Acquisitions and
Divestitures
O'Neill Property
King of Prussia, PA



GERRY KIRKPATRICK
Principal/COO
Environmental
Standards, Inc.
Valley Forge, PA

6. Are You Certifiable?

FACILITATOR:



JASON RICHTER, CLS
Leasing Manager
Thor Equities LLC
New York, NY

SPEAKERS:



**LINDA CARRICK-
WARFIELD, SCSM, SCMD, SCLS**
Director of Retail Sales
& Leasing
Colliers International
Orlando, FL



BILL KING, CMD, CSM, CLS
Director of Leasing
PREIT
Philadelphia, PA

7. RECon is Over, Now What?

FACILITATOR:



JOHN CROSSMAN
President
Crossman and Company
Orlando, FL

8. Recruiting, Training and Retaining a Diverse Workforce

FACILITATOR:



SUSAN MASCELA
Vice President of Human
Resources
Simon Property Group
Indianapolis, IN

9. The Art of Business Conversation in an Increasingly Diverse Business World

FACILITATOR:



JANE SNODDY SMITH
2008 President Elect CREW Network
Partner
Fulbright & Jaworski, LLP
Austin, TX

2008 Spouse Program

The Spouse Program is intended for spouses and companions of RECon attendees. Registered spouses and companions are welcome to attend sessions, meal functions, Leasing Mall and Trade Exposition, as well as the Spouse Program events. This year's program offers a variety of activities including contemporary exercise, fashion, cooking and mixology. Transportation to all Spouse Program events will depart from and return to the Las Vegas Convention Center. The Spouse Program hospitality lounge will be located at the Las Vegas Convention Center and will be open during the following hours:

■ Saturday, May 17

10:00 am – 5:00 pm

■ Sunday, May 18

9:00 am – 5:00 pm

■ Monday, May 19

7:00 am – 6:00 pm

■ Tuesday, May 20

7:00 am – 6:00 pm

■ Wednesday, May 21

8:30 am – 12:00 noon

Note: PHOTO BADGES are required for everyone attending RECon.

Avoid long lines at registration, register and submit a photo by March 31, 2008 and receive your badge in the mail. **No badges will be mailed without photos.** Badges can be validated in Las Vegas at one of the Satellite Badge Validation Centers or at the Las Vegas Convention Center.

Pre-registration is required for all Spouse Program events. You will be sent an events participation form upon receipt of your registration.

■ SATURDAY, MAY 17

10:00 am – 5:00 pm

■ Registration and Hospitality Lounge

■ SUNDAY, MAY 18

9:00 am – 5:00 pm

■ Registration and Hospitality Lounge

■ MONDAY, MAY 19

7:00 am – 6:00 pm

■ Registration and Hospitality Lounge

10:00 am – 12:00 noon

■ Fashion Show and Brunch

Get an up close look at the newest styles and the hottest trends at the annual

ICSC Spouse Program Fashion Show and Brunch. From wardrobe basics to the latest fashion accessories, this show features all the things you'll need to polish your look for spring.

3:00 – 4:30 pm

■ Feng Shui

In this workshop, join our Feng Shui expert as she reveals secrets about your office and career, home and relationships, bedroom and love life, money and clutter, and health and happiness.

Simply by applying the basic principles of Feng Shui, you will be able to change your life, marriage, love life, and wealth for the better. Find out how you can:

- Rev up your love life by making some simple changes to your bedroom
- Design your home to relieve stress – not cause more of it!
- Locate your wealth, love, health and career areas in your space
- Rearrange your furniture for proper energy flow
- Create more career opportunities by applying some powerful principles to your workspace
- Overcome the built-in problems with your space
- And much more!

This fun, informative workshop will have you Feng Shui-ing your space in no time. When you change your home, you can change your life. Find out how at our class!

■ TUESDAY, MAY 20

7:00 am – 6:00 pm

■ Registration and Hospitality Lounge

9:00 – 10:00 am

■ Pilates

Pilates focuses on building a healthy, injury-free body by encouraging controlled and concentrated movement. It centers the body with breathing awareness while maintaining dynamic spiral stabilization. Pilates is a full body-conditioning program comprised of a series of designed movements performed on a mat and specific apparatus. Pilates improves strength, flexibility, balance, control and muscular symmetry.

11:00 am – 2:00 pm

■ Hands-On Cooking Class

Creative Cooking School of Las Vegas

Join us for a creative, fun and memorable day of hands-on, interactive cooking led by

one of Las Vegas's gourmet chefs. Indulge your senses as you roll up your sleeves and learn to prepare that perfect gourmet dish. Afterwards, you'll enjoy the fruits of your labor. In a state-of-the-art open concept kitchen with an old world Tuscan look and feel, you'll enjoy the relaxed, informative and lively class, then sit down to enjoy a great meal you helped prepare. After completing the class, each student earns a "Certificate of Completion" suitable for framing and recipes to take home.

Space is EXTREMELY limited for this event and pre-registration is required. Return your registration form early to ensure your participation.

3:00 – 4:00 pm

■ The Joy of Mixology...Vodka

Master Mixologist Armando Rosario returns to introduce you to the wonderful flavors of vodka. He will share the history and future of the vodka industry, as well as provide a tasting of some of the newest vodka flavors. In addition, he will prepare some of his favorite Vodka Cocktail Recipes that will be sure to be a hit at your next gathering!

SPEAKER:

ARMANDO ROSARIO

Master Mixologist and Spirits Educator

Southern Wine and Spirits

Las Vegas, NV

■ WEDNESDAY, MAY 21

8:30 am – 12:00 noon

■ Registration and Hospitality Lounge

■ Transportation

Shuttle bus service will be available throughout the Convention between all participating Convention hotels and the Las Vegas Convention Center. Bus schedules will be included in your Convention kit.

■ Makeovers

Saturday, May 17 10:00 am – 4:00 pm

Sunday, May 18 10:00 am – 4:00 pm

Monday, May 19 10:00 am – 5:00 pm

Tuesday, May 20 10:00 am – 5:00 pm

Wednesday, May 21 10:00 am – 12:00 noon

Pre-registration for makeovers is required. You will be sent an Activities Participation form upon receipt of your registration.



International Council of Shopping Centers

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New York, NY 10020-1099 USA

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Mexico, D.F. 03100
Tel: +52 55 5523 1573
Fax: +52 55 5536 7673
Email: icsc.latinamerica@icsc.org

REGISTRATION FORM

Check here if name and address are to be corrected on ICSC's records to conform to information below.
Note: Changes in company membership can only be done if paid by the individual.
PLEASE PHOTOCOPY FORM AS NEEDED.

RETURN TO:
**INTERNATIONAL COUNCIL
OF SHOPPING CENTERS**
P.O. Box 26958
New York, NY 10087-6958
FAX: +1 732 694 1800
ONLINE:
www.icsc.org

REGISTRATION INFORMATION

Individual Membership Number* (As it appears on your membership card.) _____

*To qualify for the member rate, each registrant must be an ICSC member. A company membership does not entitle every employee of that company to register at the member rate.

Last Name _____ First Name _____

Company Name _____ Title _____

Mailing Address _____

City _____ State/Province _____ Country _____ Zip/Postal Code _____

Business Telephone _____ Fax Number _____ E-Mail _____

SPOUSE PROGRAM Indicate name of Convention registrant _____

Last Name _____ First Name _____

Badge and Correspondence Mailing Address _____

City _____ State/Province _____ Country _____ Zip/Postal Code _____

Fax Number _____ E-Mail _____

MEETING REGISTRATION FEES (Select One)

ICSC Members	\$375 (Advance)	\$495 (On-Site)	} \$ _____
Non-members	\$790 (Advance)	\$940 (On-Site)	
Pay the member rate by joining ICSC today.			
Student Members	\$50 (Advance)	\$50 (On-Site)	} \$ _____

Spouse Program	\$375 (Advance)	\$495 (On-Site)	} \$ _____
ICSC MEMBERSHIP FEE (For Non-members)			

Regular and Associate	\$800	} \$ _____
Affiliate and Public/Academic	\$100	
Public/Academic Affiliate	\$ 50	
Student	\$ 50	

IMPORTANT: ICSC-issued color photo badges are required for everyone attending RECon. Badges will be mailed only to those who have submitted an acceptable photo and registered by March 31, 2008. Avoid delays in Las Vegas, submit a photo now. Instructions can be found on ICSC's web site at <http://www.icsc.org/photo>.

TOTAL AMOUNT DUE \$ _____

METHOD OF PAYMENT

 All prices are in U.S. funds.

Check or money order made payable to ICSC enclosed for \$ _____ or MasterCard VISA AMEX Discover \$ _____

Name (as it appears on credit card) _____ Signature _____

Credit Card Number (include all digits) _____ Expiration Date _____

REGISTRATION DEADLINES

Register and submit a photo by March 31, 2008 to receive your badge in the mail. Registrants who pay the member rate must be a member in good standing on March 31 to retain that rate and receive a badge in the mail. All Convention and Spouse Program badges will be mailed at the end of April with instructions. Upon arriving in Las Vegas just stop by the Registration Center at the Las Vegas Convention Center or at one of the remote satellite airport locations to pick up your badge holder and program information.

March 31, 2008 Register and submit a photo by deadline to receive your Convention badge in the mail and to be listed in the Advance Registrants Directory.

April 30, 2008 Deadline to pre-register before arriving in Las Vegas. Registrations will not be accepted after this date.

May 17, 2008 Registrations will be accepted on-site in Las Vegas.

CANCELLATIONS/TRANSFERS: If you are unable to attend RECon, you may transfer your registration to a colleague (member to non-member transfer requires higher registration fee be paid). All transfers are subject to a \$25 fee and the deadline is March 31, 2008. You may cancel your registration up to March 31, 2008 and receive a refund. All cancellations will be subject to a \$25 fee and must be received by ICSC in writing. No refunds will be issued after March 31.

ADA: Any disabled individual desiring an auxiliary aid for this meeting should notify ICSC at least five weeks prior to the meeting.

CONTINUING EDUCATION CREDITS:
SCSM/SCMD: 1.5 credits; CLS: 1.5 credits

ICSC MEMBERSHIP INFORMATION

Complete your membership application online at: www.icsc.org

REGULAR MEMBERSHIP

\$800 (U.S.) PER YEAR

Dues must accompany application. If your company is already a member, please go to instructions for Affiliate Membership.

You are eligible for Regular Membership if your company is engaged in the development, ownership or management of shopping centers, is engaged in business as a merchant located in a shopping center or is engaged in business as a lending institution which

provides equity, interim or permanent financing of shopping centers from its own funds. Each Regular Member company designates one person to act as its Official Member. Only Regular Members have voting privileges or may hold office in ICSC.

ASSOCIATE MEMBERSHIP

\$800 (U.S.) PER YEAR

Dues must accompany application. If your company is already a member, please go to instructions for Affiliate Membership.

You are eligible for Associate Membership if your company is engaged in a trade, profession, or industry allied to the shopping center field (i.e., leasing agents, lawyers, mortgage brokers, architects, contractors,

suppliers, promotion, advertising and public relations agencies, and merchant's associations located in shopping centers). Each Associate Member company designates the person to act as its Official Member.

AFFILIATE MEMBERSHIP

\$100 (U.S.) PER YEAR

Dues must accompany application.

You are eligible for Affiliate Membership if you are employed by a Regular or Associate Member, or are an officer of a merchant association located in a shopping center of a Regular Member. You must be directly

associated with a member firm and your company title must be consistent with that of your Regular or Associate Member. You cannot become eligible through a subsidiary or commonly owned company.

PUBLIC/ACADEMIC MEMBERSHIP

\$100 (U.S.) PER YEAR

Dues must accompany application.

This category of membership is open to any government entity and any appointed or elected public official at the city, state or national level. Also eligible are educators with an accredited college, university or educational

institution, or any such institution.

For Public Members, please provide a business card or letterhead with the city/government seal.

PUBLIC/ACADEMIC AFFILIATE MEMBERSHIP

\$50 (U.S.) PER YEAR

Dues must accompany application.

You are eligible for Public/Academic Affiliate Membership if you are employed by a Public/Academic Member. You must be directly associated with a member firm and your title must be consistent with that of your

Public/Academic Member.

For Public Members, please provide a business card or letterhead with the city/government seal.

A portion of annual dues (\$35.00) is applied as a subscription to *Shopping Centers Today*.

Please note: Applications received and approved will be included in the online membership directory within 48 hours of approval. All members of ICSC, in good standing as of August 31 each year, are listed in the printed membership directory for the following year.

BECOME AN ICSC MEMBER TODAY!

(Please print)

Ms. _____
 Mrs. _____
 Mr. _____

First Name _____ M.I. _____ Last Name _____

Title _____ Company _____

Business Mailing Address _____

City _____ State/Province _____ Country _____ Zip/Postal Code _____

Business Telephone _____ Fax Number _____ Email _____

I AM APPLYING FOR (Check only one – FOR MEMBERSHIP DESCRIPTIONS, SEE REVERSE SIDE):

- Regular Membership \$800** Your company's specific business category (check the ONE that is your company's PRIMARY business function)
- Lending/Financial Institution Shopping Center Management Company
 Shopping Center Owner/Developer Retail
- Associate Membership \$800** Your company's specific business category (check the ONE that is your company's PRIMARY business function)
- Accounting/Financial Architecture/Design Construction/Contractor Executive Search
 Insurance Law Firm Leasing Broker Marketing/Advertising/Public Relations
 Mortgage Broker Product Supplier Real Estate Consulting Other _____
- Public Membership \$100** See Instructions on reverse.
- Academic Membership \$100** See Instructions on reverse.

FOR INDIVIDUALS WHOSE COMPANIES ARE ALREADY MEMBERS:

- Affiliate Membership \$100** (Only if your company is already a member) See Instructions on reverse.
- Public/Academic Affiliate Membership \$50** (Only if your company is already a member) See Instructions on reverse.

What is Your Primary Job Responsibility? (Check one)

- | | | |
|--|---|--|
| <input type="checkbox"/> Academic | <input type="checkbox"/> Insurance/Risk Management | <input type="checkbox"/> Public/Municipal Government |
| <input type="checkbox"/> Admin/Executive Assistant | <input type="checkbox"/> Leasing/Real Estate | <input type="checkbox"/> Research |
| <input type="checkbox"/> Architecture/Design | <input type="checkbox"/> Legal | <input type="checkbox"/> Security |
| <input type="checkbox"/> Construction | <input type="checkbox"/> Maintenance | <input type="checkbox"/> Other _____ |
| <input type="checkbox"/> Development | <input type="checkbox"/> Marketing/Advertising/
Public Relations | |
| <input type="checkbox"/> EDP/MIS | <input type="checkbox"/> Operations/Management | |
| <input type="checkbox"/> Finance/Accounting | | |

What Type of Legal Entity is Your Company? (Check one)

- Regular C Corporation
 Tax Exempt Organization
 Individual (Sole Proprietorship)
 LLC/LLP
 Partnership
 Sub S Corporation
 Real Estate Investment Trust
 Trust
 Other _____

Title Category (Check one)

- | | | |
|---|--|--|
| <input type="checkbox"/> Owner/Partner/CEO/
Chairman/President | <input type="checkbox"/> Executive/Senior VP | <input type="checkbox"/> Attorney |
| <input type="checkbox"/> Controller | <input type="checkbox"/> Director | <input type="checkbox"/> Leasing Agent/Real
Estate Broker |
| <input type="checkbox"/> Marketing Associate | <input type="checkbox"/> Vice President | <input type="checkbox"/> Other _____ |
| | <input type="checkbox"/> Manager | |

Organizational Level (Check one)

- Corporate Headquarters Level
 Divisional Level
 Shopping Center Level

Have you ever been a member of ICSC? Yes No
 Has your company ever been a member of ICSC? Yes No
 How many years have you been in the industry? _____

Do you hold any ICSC certifications? Yes No
 Please list certifications _____

I hereby apply for membership in ICSC. If elected, I will abide by the Council's Articles of Incorporation and By-Laws, support its objectives and pay the dues established by the Board of Trustees for my class of membership. **If applying for Affiliate Membership, I attest that I am a salaried employee of the official member company and not a franchisee of that company.**

ICSC requires a photo for membership and access to many events. Details on how to submit a photo will be sent after your membership application is processed. I authorize ICSC to send me announcements via mail, fax, email, phone or otherwise about ICSC programs and services that may be of interest to me or my colleagues.

Signature of Applicant _____ Date _____

Membership dues MUST accompany application.

CHECK ENCLOSED Mail application and check to: ICSC, P.O. Box 26958, New York, NY 10087-6958
 CHARGE MY MasterCard VISA American Express Discover TYPE OF CARD Corporate Personal **TOTAL** _____

Name (As it appears on card) _____ Signature of Cardholder _____

Account Number _____ Expiration Date _____

Fax completed application to (732) 694-1800
Save time – apply online at www.icsc.org

FOR ICSC USE ONLY:	Individual ID _____
	Company ID _____