



# Scott M. Welsh

PRESIDENT/CEO  
Wisconsin



scott.welsh@colliers.com

## EDUCATION AND QUALIFICATIONS

University of Wisconsin,  
Whitewater

## AFFILIATIONS AND MEMBERSHIPS

Commercial Association of  
Realtors, Wisconsin (past  
chairman)

Building Owners and  
Managers Association

NAIOP (past board  
member)

Downtown Milwaukee BID  
#21 Board Member

Milwaukee Neighborhood  
Improvement District  
Member

Wisconsin Realtors  
Association Board of  
Directors

## CONTACT DETAILS

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Suite 300  
Milwaukee, WI 53205

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## AREA OF EXPERTISE

Scott Welsh has over 22 years of commercial real estate experience. In 1999, Scott became President after acquiring the firm from his father Dennis Welsh, who founded the company in 1971.

Under Scott's direction, Inland Companies office has grown to be one of the largest full service real estate companies in the State of Wisconsin, offering comprehensive real estate services such as brokerage, property management, construction, development and facilities maintenance, as well as representing owners and clients alike.

Scott specializes in servicing the needs of local and institutional property owners, corporate users and real estate investors.

## PROFESSIONAL ACCOMPLISHMENTS

- 2010 National Commercial Real Estate Award - NAR
- 2009 Realtor of the Year - CARW
- 2008 Deal of the Year - CARW
- 2005 Deal of the Year - CARW
- 2004 Deal of the Year - CARW

## COMMUNITY INVOLVEMENT

Habitat for Humanity

American Cancer Society

Real Estate Alliance for Charity

Milwaukee Rescue Mission

Salvation Army



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## REPRESENTATIVE CLIENTS AND PROJECTS

M&I Bank

Teachers Insurance & Annuity Association

The Principal Financial Group

Real Estate Recycling

Transwestern

VK Development

Zeller Realty

Anchor Bank

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