



**Milwaukee Common Council**  
**Judiciary & Legislation Comm.**  
**Sister Cities Presentation**  
**File # 191453**  
*Monday, February 3, 2020*

**PORT**   
**Milwaukee**  
CONNECTING TO THE WORLD

# To World Markets via the Great Lakes



## International Trade Destinations (Annual)

- Europe: 67%
- Latin America: 19%
- North Africa-Middle East: 12%
- Asia: 2%

# Overall Port Tonnage: 2015 – 2019

Metric Tons	2015	2016	2017	2018	2019	5-Year Avg.	10-Year Avg.
Public Docks	2,055,055	1,698,674	1,932,826	1,753,828	2,182,810	1,924,639	2,143,818
Private Docks	656,292	742,398	640,544	640,069	485,814	633,048	378,120
Waterborne Tonnage Total	2,711,347	2,441,072	2,573,380	2,393,897	2,668,624	2,557,687	2,551,937

## 2019 Port Tonnage Summary

- Port Milwaukee (Public): 24% Increase from 2018
- Milwaukee Harbor (Public + Private): 11% Increase from 2018
- Above 5-Year Average Tonnage: 4.3% Increase with 2019
- Above 10-Year Average Tonnage: 4.5% Increase with 2019



# International Trade: Imports (2015-18)

	2015	2016	2017	2018
Countries	<p>Belgium Canada Denmark Netherlands United Kingdom</p>	<p>Belgium Canada Denmark Netherlands United Kingdom</p>	<p>Belgium Canada Denmark Netherlands Turkey United Kingdom</p>	<p>Belgium Canada Chile Denmark Egypt Germany Morocco Netherlands Turkey United Kingdom</p>
Products	<p>Barley Salt Steel</p>	<p>Barley Salt Steel</p>	<p>Barley Brewery Tanks Salt Steel</p>	<p>Barley Cement Brewery Tanks Salt Steel</p>

# International Trade: Exports (2015-18)

	2015	2016	2017	2018
Countries	<p>Canada Mauritania Netherlands</p>	<p>Canada Ireland Turkey</p>	<p>Canada Ireland Sweden Turkey</p>	<p>Belgium Ireland Tunisia Turkey</p>
Products	<p>Grain Mining Wind</p>	<p>Grain</p>	<p>Grain Mining</p>	<p>Grain Mining</p>

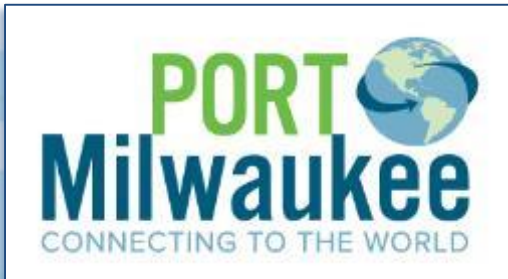
# Ship Data: Vessel Flag (2015-18)

	2015	2016	2017	2018
<p><b>Vessel Flag</b>  <i>(on the high seas, ocean-going vessels are required to comply globally with agreed upon standards enforced by the flag state)</i></p>	<p><b>Bahamas            Canada            Cyprus            Hong Kong            Liberia            Marshall Islands            Switzerland            United States</b></p>	<p><b>Bahamas            Barbados            Canada            Cyprus            Marshall Islands            United States</b></p>	<p><b>Antigua            Bahamas            Canada            Cyprus            Hong Kong            Marshall Islands            United States</b></p>	<p><b>Bahamas            Barbados            Canada            Cyprus            Marshall Islands            Portugal            Netherlands            United States</b></p>



# Sister Cities & Port Coordination (2019)

- **June 2019:**
  - Initial Port Appearance Before Council's Sister Cities Committee
- **July 2019:**
  - Port Outreach to Existing Sister Cities Stakeholders
  - No Responses Received
- **October 2019:**
  - Coordination with Office of President Hamilton
  - Briefing on Milwaukee & Tema, Ghana Trade Relationship
- **November 2019:**
  - Exchange of Messages with Sandra Opoku, Director of Tema Port Authority



# Bill of Lading Analysis with Ghana (i)

- **Overall Imports (January 1, 2018 – October 12, 2019)**
  - Imports from Tema, Ghana to Milwaukee, USA:
    - Nothing identified.
  - Imports from Ghana to Wisconsin, USA:
    - Nothing identified.
  - Imports from Ghana to other U.S. Ports:
    - Sweaters & Knitwear
    - Cocoa Beans
    - Petroleum Oils
- **Utilized U.S. Ports**
  - New York/New Jersey
  - Savannah
  - Port Arthur, Texas
  - Long Beach
  - Houston
  - Mobile
- **Major Exporting Companies in Ghana**
  - Cocoa Marketing
  - Hugin Explorer
  - Tullow Ghana Limited
  - Grimaldi Ghana
  - Seven Pacific
  - Nkulenu Industries Company
  - Oak and Baker
  - *And more*
- **Receiving U.S. Companies**
  - Charlottefields (New Jersey)
  - Tesoro Refining (Texas)
  - Core Industries (Alabama)
  - Universal Merchants (New Jersey)





# Bill of Lading Analysis with Ghana (ii)

- **Overall Exports (January 1, 2018 – October 12, 2019)**
  - Exports from Milwaukee, USA to Tema, Ghana
    - Nothing identified.
  - Exports from Wisconsin, USA to Ghana:
    - Nothing identified.
  - Exports from USA to Ghana
    - 9,521 Bills of Lading
      - Motor Cars & Vehicles

# Sister Cities: Port-to-Port Opportunities

- Algeciras, Spain
- Amsterdam, Netherlands\*
- Antwerp, Belgium\*
- Bremen, Germany\*
- Brussels, Belgium\*
- Callao, Peru
- Duisburg, Germany\*
- Gioia Tauro, Italy
- Hamburg, Germany
- Itaqui, Brazil
- Lazaro Cardenas, Mexico
- Mannheim, Germany\*
- Montreal, Canada\*
- Quebec City, Canada\*
- Prince Rupert, Canada\*
- Rotterdam, Netherlands\*
- Santos, Brazil
- Sines, Portugal
- Trois Rivieres, Canada\*
- Toronto, Canada\*
- Tunis, Tunisia \*
- Vancouver, Canada\*



## 2020 Sister Cities Goals

- Continue Sister Cities partner outreach
- Continue Port of Ghana to Port of Milwaukee outreach
- Wisconsin International Trade Conference (May 2020)
- Formalize Quebec relationship

# Questions?

## **THANK YOU!**

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