

ZONING NEIGHBORHOODS AND DEVELOPMENT CITY OF MILWAUKEE

NOVEMBER 28, 2006

TIF Request (000s)Public Infrastructure: 2,351 Riverwalk (70%) 1,481 Street End Stubs 581 Env. & Demo in ROW (34%) 1,456 Dock Wall Repairs (50%) 660 Design, Inflation & Contingency 1,129 Job Training 250 DCD Administration 300 8,209 Total TIF: Less Current TID #48 Funds: _ (2,435)Requested Increase: 5,774

TID #48 PAYOFF -

Worst Case Scenario

\$25.7 M Total Obligation

Entire \$25.7 M paid off within the life of the TID with ONLY the following:

- Flatiron
- Portion of The North End Phase I (approximately \$40 M)
 - Normal inflation on land

If NOTHING else gets built in the 60 acre corridor over the next 20+ years,

the TID will still be paid off in total.

TID #48 PAYOFF -

Realistic Scenario

Additional development will greatly accelerate payback schedule

The following developments have been approved by Milwaukee County

- Block 7 (Ruvin) -- \$66 M projected increment
- Block 22 (RSC) -- \$61 M projected increment
- Block 26 (RSC) -- \$36 M projected increment



INTRODUCTIONS

ZONING NEIGHBORHOODS AND DEVELOPMENT CITY OF MILWAUKEE





- Mandel Group has been one of Milwaukee's most active developers.
- Developed over 1,100 downtown apartments and condos.
- Focused on urban infill and brownfield redevelopment opportunity.
- Our investments in Milwaukee have created an estimated \$350 million in increased property value.



Among our projects in Milwaukee:

- East Point, 9-block redevelopment in Park East.
- University Club Tower, \$100+ high-rise condominium tower on Prospect Ave.
- Marine Terminal Lofts, \$40+ million mixed-use condo/office development in Third Ward.
- Trostel Square, \$27 million apartment/condo development on Commerce Street
- Boston Lofts, \$15 million luxury loft apartment complex downtown.
- Rivercrest Condominium Homes, \$25 million condo neighborhood.
- Library Hill, \$17.5 million apartment development on Wisconsin Ave.

Today's Agenda

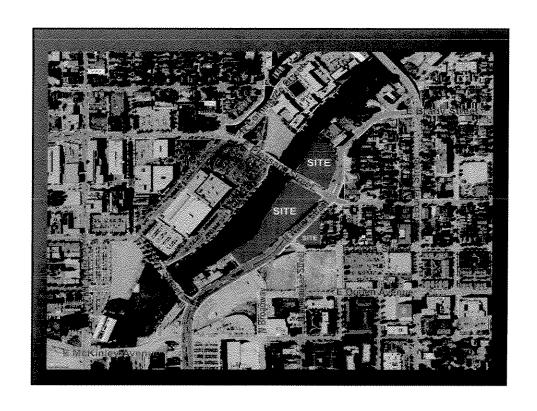
- Discuss the unique challenges posed by the site.
 - Share our plans for the North End.
 - Highlight the many benefits to the city.
 - Discuss the TIF request.

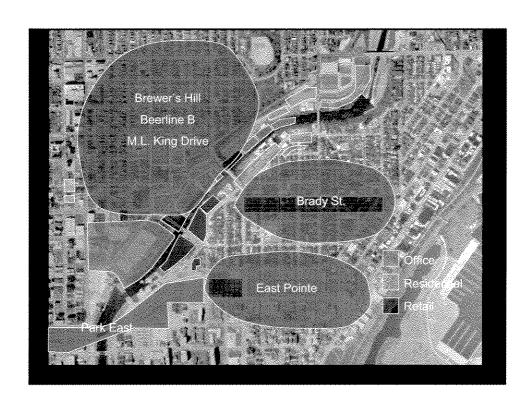


KEY LOCATION

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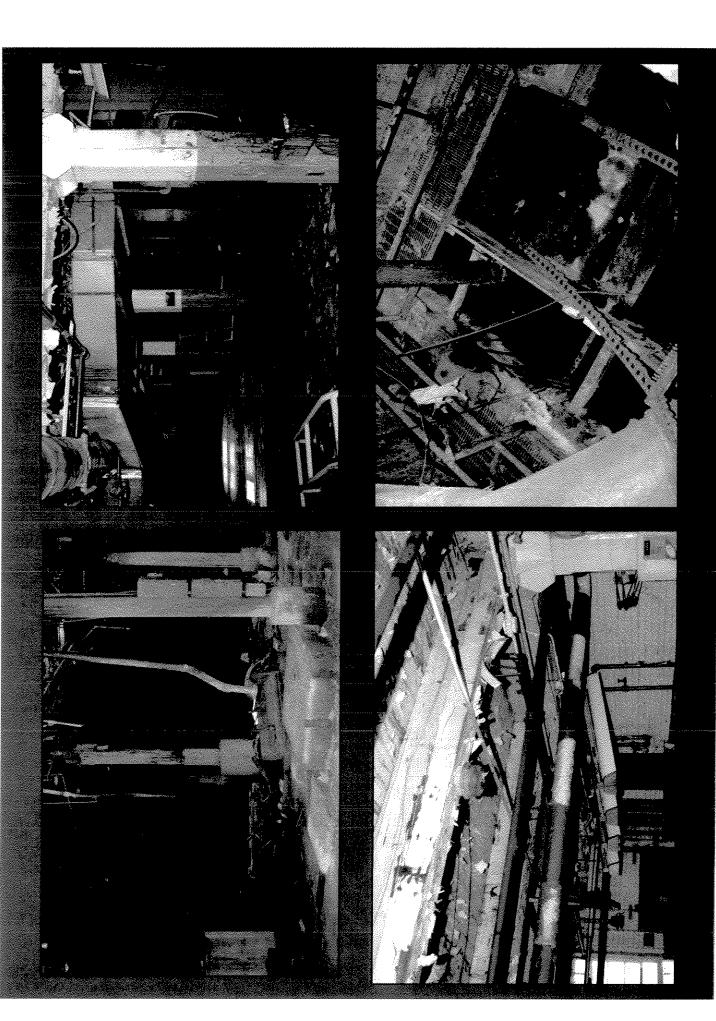


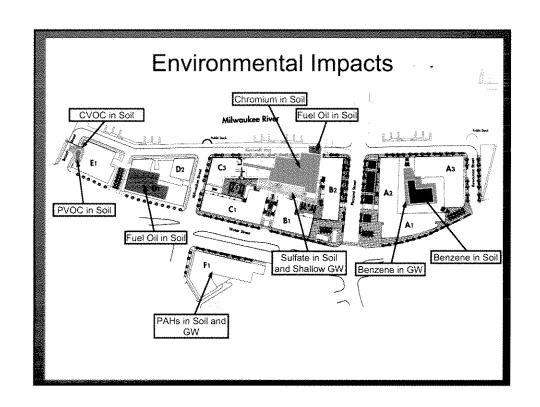
SITE CHALLENGES

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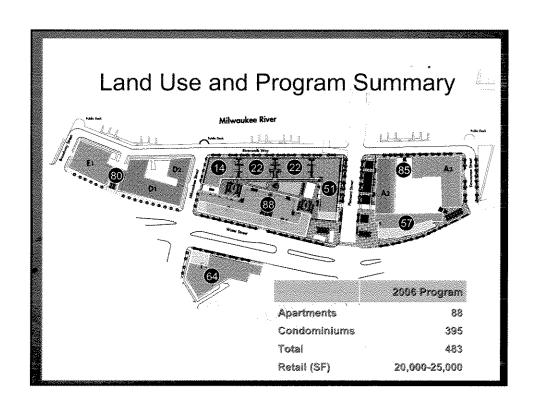


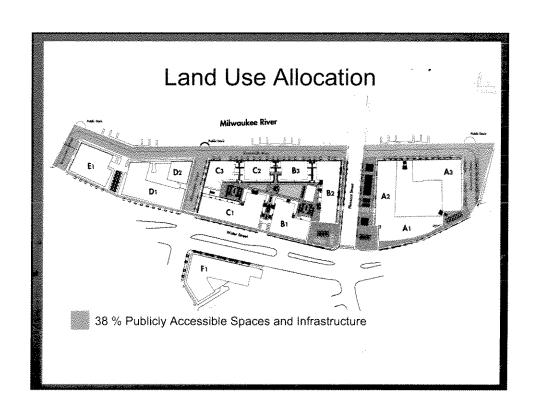


THE VISION FOR THE NORTH END

ZONING NEIGHBORHOODS AND DEVELOPMENT CITY OF MILWAUKEE







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BENEFITS TO THE CITY OF MILWAUKEE

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Benefits to the City

Redevelop downtown's most visible brownfield into a new and vibrant use.

Connect downtown to East Pointe, Brady Street,
Beerline, Brewers Hill, Park East, Bronzeville and
King Drive Neighborhoods.

Add \$175 million in property value to the City.
Bring 1,000 new residents downtown.

Benefits to the City

- 38% of site dedicated to vibrant new public spaces and infrastructure.
- Add more than a quarter mile of new Riverwalk the largest single addition in nearly 15 years.
- Create major public plazas at Water & Pleasant Streets.
- Add new streets connecting to the River, enhancing public access to the Riverwalk.

Benefits to the City

- Create hundreds of construction jobs during the five-toseven year construction period.
- Meet or exceed 18% EBE and 21% RPP participation on all TIF funded work, and a voluntary 10% EBE participation on remaining private construction.
- Hire EBE Coordinator to work with City EBE office on entire project.
- Partner with City and Community Organizations on Job Training and Minority Business Development.
- Create 100-150 permanent jobs.



TIF REQUEST

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TIF Request

- The North End is presently included in the existing TID #48 (Park East), with \$2.4 million earmarked for the project.
- Requesting \$5.8M increase to support demolition and environmental remediation associated with new public spaces, as well as enhanced project & scope.
- TIF dollars will fund public improvements and amenities.
- No TIF dollars will be used for construction of any private buildings or improvements.
- Total TIF support represents only 4.7% of projected development value.

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Env. & Demo in ROW (34%)
Dock Wall Repairs (50%)
Design, Inflation & Contingency
Job Training
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1,456

099

1,481

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(8000)

Total TIF: 8,209

1,129 250 300

5,774 (2,435)Less Current TID #48 Funds: Requested Increase: