

November 10, 2022

The Honorable JoCasta Zamarripa
Chairwoman Public Safety and Health Committee
City of Milwaukee City Hall
200 E. Wells Street Rm 205
Milwaukee, WI 53202

Subject: File 220953- Communication from the Milwaukee Police Department and the Department of Administration - Purchasing Division relating to the planned upgrade to the Milwaukee Police Department's radio system.

Honorable Chairwoman Zamarripa,

Motorola Solutions, Inc. respectfully requests that the City of Milwaukee expand the scope of the Request For Proposal (RFP) for the planned upgrade to the Milwaukee Police Department radio system (File 220953) to include consideration of the expansion and enhancement of the OASIS network. The OASIS network is readily available to be expanded to accommodate the capacity required by the City of Milwaukee and can be easily enhanced to accommodate the advanced feature set that the City of Milwaukee requires. The expansion and enhancement of this existing system allows the City of Milwaukee to both utilize an asset already paid for in part by the citizens of Milwaukee and shave \$ 20 million from your proposed budget.

Conclusions about the capabilities of the OASIS network, as arrived at by the City of Milwaukee Radio Shop, misrepresents the capabilities of the OASIS network. If not corrected, these conclusions will lead to an extremely narrowly focused RFP that will limit competition for this contract. Limiting competition will limit the number of respondents and therefore lead to less creativity in the approach and higher cost to city taxpayers. We believe that because the capabilities of an enhanced OASIS network were not properly considered, the city is missing an opportunity to acquire a higher-quality system that better serves the public safety community at a lower price point. The attached document directly responds to the case made by the MPD radio shop to sole source with the incumbent. It details the litany of errors in evaluations, misrepresentations of fact and misunderstanding of both the technologies that are available in the industry and how those technologies provide capabilities to first responders.

Please let me know if you have any questions. Our team works and lives here in Wisconsin, we have a vested interest in helping make the City of Milwaukee a better place for first responders, its citizens and those who visit our great city. I will be available at the hearing on November 11, 2022 if you have any questions or need further clarification.

Best Regards,

A handwritten signature in blue ink that reads "Steve Kutsch". The signature is stylized and cursive.

Steve Kutsch

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cc: Members of the Public Safety and Health Committee

Ald. Milele A. Coggs

Rhonda Kelsey

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