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Glendale WI 53217

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Khary Penebaker

Experience	2002–Present	Penebaker Enterprises, LLC	Milwaukee, WI
	Owner <ul style="list-style-type: none">• Increased sales from \$0 to \$1 million in less than 4 quarters.• Doubled production force from 5 laborers to 22 before the end of the 4th quarter.		
	1996- 2002	Community Roofing, Inc	Milwaukee, WI
	Division Owner <ul style="list-style-type: none">• Marketing and Sales<ul style="list-style-type: none">➢ Responsible for all sales, contract signing, cold calling, deal closing, developing and implementing marketing strategies➢ Acquired the largest contract in the parent company's 27-year history within 5 years of being with the company.➢ Raised divisional sales revenue from \$250, 000 annually in 2000 to over \$650, 000 for the 1st and 2nd quarters of 2002.• Quality Control<ul style="list-style-type: none">➢ Assisted employees in assuring a high level of workmanship was maintained.• Human Resources Management.<ul style="list-style-type: none">➢ Responsible for all hiring and firing practices, employee scheduling, crew/team development.➢ Implemented health care coverage.• Job Management<ul style="list-style-type: none">➢ Maintained working relationships between job foremen and subcontractors.➢ Coordinated Material purchasing, shipment and inventory.➢ Inspected jobs after completion.• Customer Service<ul style="list-style-type: none">➢ Worked closely with clients to ensure their satisfaction.		
Education	1996-2001	University of Wisconsin- Milwaukee	Milwaukee, WI
	Bachelor of Business Administration; Date of Graduation: May 2001 <ul style="list-style-type: none">• Major: Marketing.		
Internships	Cleary Gull Reiland & McDevitt – Marketing Intern Dean Witter – Marketing Intern		
Awards received	1995 LEAD (Leaders in Education And Development) award winner 1998 Division I Midwestern Collegiate Conference Men's 100m Dash Champion 1998- 2000 Division I Midwestern Collegiate Conference Men's 100m Dash Record Holder 1998- present University of Wisconsin- Milwaukee Men's 400m Relay Record Holder		

SUMMARY
MR. KHARY PENEBAKER

Mr. Penebaker has expressed interest in being **appointed** to the 30th Street Corridor BID #37 Board of Directors. Mr. Penebaker is owner of Penebaker Enterprises, which is located within the BID #37 boundary.

Mr. Penebaker owns the following properties:

- 1973-1979 North Oakland Avenue. (**commercial**)
- 2464-64 West Medford Avenue (**residential**)

Property taxes on both of these properties are paid in full and have no code violations.