

**Department of Administration  
Purchasing Division**

**Finance & Personnel Committee Approval Required  
For Single Source Contract  
Contract #E0000018521**

**Background:**

<b>User Department:</b>	Milwaukee Fire Department
<b>Purchasing Agent:</b>	Juwanita A. Keys
<b>Contract Description:</b>	Vendor Service Contract for Coordination of Health Services to Injured Members
<b>Vendor Name and Location:</b>	Tactical Athlete Health and Performance Institute, LLC dba Rebound, LLC (Milwaukee, WI)
<b>Contract Term:</b>	01/01/2022 - 12/31/2023 with two (2) options to extend for one (1) year
<b>Requisition # &amp; Date Received:</b>	Requisition #0000018521 / Date Received 10/01/2021
<b>Original Contract Amount:</b>	\$273,771.24
<b>Expenditures to Date:</b>	n/a
<b>Current Contract Amount:</b>	n/a

**Purpose of Contract:**

The City of Milwaukee Fire Department (MFD) is seeking to enter into a Single Source Vendor Service Contract for Coordination of Health Services to Injured Members with Tactical Athlete Health and Performance Institute, LLC dba Rebound, LLC (Rebound) at a contract total of \$273,771.24 from 01/01/2022 through 12/31/2023 with two (2) options to extend for one (1) year.

**Background:**

Since 2014, MFD has been utilizing Rebound's (fka LMRL Consulting, LLC) consulting services on contract E0000015114 for coordination of health services to injured members. These services add value to the job of MFD's employees through the implementation of programs targeting job preparation and recovery, as well as provide resources and initiatives that support an improved process of management and prevention of injury. This program requires the consultant to have very close connections with Sport Medicine Physicians, orthopedic specialists and a number of other special physicians that are committed to seeing MFD injured members on an "on call" basis within 48 hours. Since the inception of the program, MFD has saved millions of dollars in lost work time and associated backfill costs.

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City Purchasing Director

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Date

**F&P Approval Presentation Date:** 10/27/2021

**Department of Administration  
Purchasing Division**

**Finance & Personnel Committee Approval Required  
For Sole Source Contract  
Contract #E0000015989**

**Background:**

<b>User Department:</b>	DOA-Office of Equity and Inclusion
<b>Purchasing Agent:</b>	Ann Patz
<b>Contract Description:</b>	VSC for Workforce Compliance Software
<b>Vendor Name and Location:</b>	LCPtracker, Inc. (Orange, CA)
<b>Contract Term:</b>	01/01/2018 - 12/31/2018 with four (4) options to extend one (1) year
<b>Requisition # and Date Rec'd:</b>	Req #0000018539 Rec'd 10/08/2021
<b>Original Contract Amount:</b>	\$28,000.00
<b>Expenditures to Date:</b>	\$88,333.33
<b>Current Contract Amount:</b>	\$118,200.00

**History of Contract Amendments:**

Date	Item	Term	Cost
05/08/2018	Original Contract: E0000015989 – VSC for Workforce Compliance Software. <b>F&amp;P Committee Review Not Required</b>	01/01/2018 through 12/31/2018	\$28,000.00
11/21/2018	Amendment #1: Increased the estimated contract total by \$28,000.00 from \$28,000.00 to \$56,000.00 and extended the contract term for one (1) year from 01/01/2019 through 12/31/2019, exercising the first (1 <sup>st</sup> ) of four (4) options to extend for one (1) year. <b>F&amp;P Committee Approval 11/21/2018</b>	01/01/2019 through 12/31/2019	\$28,000.00
02/26/2020	Amendment #2: Increased the estimated contract total by \$32,200.00 from \$56,000.00 to \$88,200.00 and extended the contract term for one (1) year from 01/01/2020 through 12/31/2020, exercising the second (2 <sup>nd</sup> ) of four (4) options to extend for one (1) year. <b>F&amp;P Committee Approval 02/26/2020</b>	01/01/2020 through 12/31/2020	\$32,200.00
01/13/2021	Amendment #3: Increased the estimated contract total by \$30,000.00 from \$88,200.00 to \$118,200.00 and extended the contract term for one (1) year from 01/01/2021 through 12/31/2021, exercising the third (3 <sup>rd</sup> ) of four (4) option to extend for one (1) year. <b>F&amp;P Committee Approval 01/13/2021</b>	01/01/2021 through 12/31/2021	\$30,000.00
Pending	<b>Amendment #4:</b> Increase the contract total by \$35,600.00 from \$118,200.00 to \$153,800.00 and extend the contract term for one (1) year from 01/01/2022 through 12/31/2022, exercising the forth (4 <sup>th</sup> ) and final option to extend for one (1) year.	01/01/2022 through 12/31/2022	\$35,600.00
<b>Total (including the pending amendment)</b>			<b>\$153,800.00</b>

**Purpose of Amendment:**

The purpose of this amendment is to increase the contract total by \$35,600.00 from \$118,200.00 to \$153,800.00 in accordance with the Invoice #IR-17239, dated 10/07/2021 (Exhibit 1) and extend the contract term for one (1) year from 01/01/2022 through 12/31/2022, exercising the forth (4<sup>th</sup>) and final option to extend for one (1) year.

**Background:**

LCPtracker, Inc. is the leading software solution for construction site compliance management, certified payroll and workforce reporting. Additionally, it generates audits, creates logs and correspondence, and also offers seventy (70) standardized reports. LCPtracker, Inc. is both the manufacturer and sole provider of the web-hosted prevailing wage and labor compliance tracking software which was adopted by Common Council in Resolution File #131298 in 2014. There is a continuing need to maintain the software license in order to continue operations using this specific software product.

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City Purchasing Director

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Date

**F&P Approval Date:** 10/27/2021

**Department of Administration  
Purchasing Division**

**Finance & Personnel Committee Approval Required  
For Single Source Contract  
Contract #E0000013442-A**

**Background:**

<b>User Department:</b>	Citywide
<b>Purchasing Agent:</b>	Marina Litvinets
<b>Contract Description:</b>	Vendor Service Contract for Official Advertising
<b>Vendor Name and Location:</b>	BridgeTower OpCo, LLC d/b/a BridgeTower Media (Milwaukee, WI)
<b>Contract Term:</b>	01/01/2015 through 12/31/2017 with the option to renew for three (3) additional one (1) year periods
<b>Requisition # and Date Received:</b>	0000018550 and 10/11/2021
<b>Original Contract Amount:</b>	\$625,000.00
<b>Expenditures to Date:</b>	\$839,457.64
<b>Current Contract Amount:</b>	\$853,736.63

**History of Contract Amendments:**

Date	Item	Term	Cost
12/15/2014	Original Contract – Vendor Service Contract for Official Advertising <b>Approved by F&amp;P Committee on: 12/15/2014</b>	01/01/2015 through 12/31/2017	\$625,000.00
09/22/2017	Amendment #1 – Extended the contract term for one (1) year) from 01/01/2018 through 12/31/2018, exercising the first (1 <sup>st</sup> ) of three (3) options to extend for one (1) year period. <b>F&amp;P Approval was not required</b>	01/01/2018 through 12/31/2018	n/a
12/20/2018	Amendment #2 – Extended the contract term for one (1) year) from 01/01/2019 through 12/31/2019, exercising the second (2 <sup>nd</sup> ) of three (3) options to extend for one (1) year period. <b>F&amp;P Approval was not required</b>	01/01/2019 through 12/31/2019	n/a
2/28/2019	Amendment #3 – Increased the estimated contract total by \$28,800.00 from \$625,000.00 to \$653,800.00 and incorporated a \$0.22 (3%) price increase from \$7.40 per column inch to \$7.62 per column inch to be effective 02/20/2019. <b>F&amp;P Approval was not required (due to Admin. error, should have been presented)</b>	n/a	\$28,800.00
09/18/2019	Amendment #4 – Increased the estimated contract total by \$23,723.00 from \$653,800.00 to \$677,523.00. <b>Approved by F&amp;P Committee on: 09/18/2019</b>	n/a	\$23,723.00
01/13/2020	Amendment #5 – Extended the contract term for three (3) months from 01/01/2020 through 03/31/2020, exercising the option to extend the contract to allow time for a new contract to be executed. <b>F&amp;P Approval was not required</b>	01/01/2020 through 03/31/2020	n/a
04/21/2020	Amendment #6 – Increased the estimated contract total by \$10,000.00 from \$677,523.00 to \$687,523.00, and extend from 04/01/2020 through 12/31/2020, add three (3) more options to extend for one (1) year periods. <b>F&amp;P Approval was not required</b>	04/01/2020 through 12/31/2020	\$10,000.00
07/01/2020	Amendment #7 – Increased the estimated contract total by \$69,000.00 from \$687,523.00 to \$756,523.00. <b>Approved by F&amp;P Committee on: 07/01/2020</b>	n/a	\$69,000.00
12/09/2020	Amendment #8- Increased the estimated contract total by \$97,213.63 from \$756,523.00 to \$853,736.63 and extended contract term from 01/01/2021 through 12/31/2021. <b>Approved by F&amp;P Committee on: 12/09/2020</b>	01/01/2021 through 12/31/2021	\$97,213.63

n/a	Amendment #9 - Incorporated a vendor name change from The Daily Reporter to BridgeTower OpCo, LLC d/b/a BridgeTower Media. <b>F&amp;P Approval was not required</b>	n/a	n/a
Pending	Amendment #10 - Increase the estimated contract total by \$20,000.00 from \$853,736.63 to \$873,736.63.	n/a	\$20,000.00
<b>Total (including the pending amendment)</b>			<b>\$873,736.63</b>

**Purpose of Amendment:**

The purpose of this amendment is to increase the estimated contract total with BridgeTower OpCo, LLC d/b/a BridgeTower Media by \$20,000.00 from \$853,736.63 to \$873,736.63.

**Background:** It is important to note that a competitive bid was issued the end of November 2019 and the *Milwaukee Community Journal* was identified as the lowest complying bidder. However, in early 2020 they declined to move forward with a contract award because they informed us that they did not have the capacity to provide the services.

A new bid #18407 will be issued in November 2021 for these services. In an effort to avoid a lapse in service to city departments, it is recommended that a Single Source Vendor Service Contract for Official Advertising with BridgeTower OpCo, LLC d/b/a BridgeTower Media be amended to increase the contract total by \$20,000.00.

Marina Litvinets

10/19/2021

Purchasing Agent

Date

City Purchasing Director

Date