

June 17, 2008

Ref: Personnel/Reinelt, Eric

Mr. Ronald D. Leonhardt
City Clerk
Common Council City Clerk's Office
205 – City Hall
Attn: Ms. Terry McDonald

Re: Reappointment of Eric Reinelt as Municipal Port Director

Dear Mr. Leonhardt:

Below is a summary of accomplishments at the Port of Milwaukee since 2004.

1) Port Business Development:

- a) Cargo tonnage growth has increased from 3.2 million tons in 2004 to 3.9 million tons in 2005 (see graph attached).
- b) Port revenue growth earned through land leases and Port operations grew from \$3.9 million in 2004 to \$6.1 million in 2007 (see graph attached).
- c) Record high steel shipments totaling 221,000 tons were handled at Port docks in 2006.
- d) In 2007 a new rail to truck transload center was established at the Port to distribute domestic steel in Southeast Wisconsin.
- e) From 2005 to 2007 the Port played a major role in partnership with the Advance Boiler Company and the Gillen Company to assemble huge siphon and scrubber modules for the Oak Creek power plant project. These pieces required barge transport as they were too large for rail or truck delivery.
- f) In 2005 the Port in cooperation with Milwaukee Intermodal and the Canadian Pacific Railway began a container rail service between Milwaukee and Vancouver, Canada for Far East shippers.
- g) In 2007 the Port was awarded the "Pacesetter Award" by the U.S. Dept. of Transportation for exceptional export growth in shipments through the St. Lawrence Seaway.

2) Environmental and Green Port Initiatives:

- a) In 2007 the Port was selected by the Wisconsin DNR as the pilot port for their ballast water treatment study. Phase II of this study will be completed this summer and Phase III will begin in 2009.

- b) The Port is a co-founder and executive board member of the “Great Ships Initiative” ballast water treatment research facility in Superior, WI. This project is funded by grants from NOAA, the Maritime Administration, US-DOT, and others to test ballast water treatment technology.
 - c) The Port became a member in 2007 of Green Marine, an environmental partnership of the Great Lakes maritime industry. Its aim is to address the issue of invasive species, pollutant air emissions from ships and dock equipment, greenhouse gases, and oily waters and cargo residues.
 - d) The Port is cooperating with the Wisconsin DNR and the EPA on retrofitting exhaust systems on all forklifts.
 - e) Since 2005, Port staff has been assisting in the KK River revitalization project by working with the Army Corps of Engineers to make sure the dredging of the KK can be done. This requires that the Corps’ Confined Disposal Facility (CDF) is expanded to receive the KK dredge material. Planned funding is through the Great Lakes Legacy Act, the EPA, the State of Wisconsin, and the City.
 - f) The Port has entered into a long-term lease with Innovations Fuels, Inc. This company plans to set up a biodiesel production plant at the Port. Having water access is key to their business plan. This company could also set up an ethanol distribution center at the Port.
- 3) Grant Funds:

The Port has applied for and received the following grants:

2006 – Liquid Cargo Pier improvements for \$1.5 million from WISDOT
Rail track upgrades for \$700,000 from WISDOT

2007 – Dockwall repairs for \$600,000 from WISDOT
Engine retrofits to forklifts for \$20,000 from DNR and EPA
Port security for \$630,000 from the Dept. of Homeland Security
Port Exercise for \$82,000 from the Dept. of Homeland Security

2008 – Port Preparedness for \$785,000 from the Dept. of Homeland Security

Sincerely,

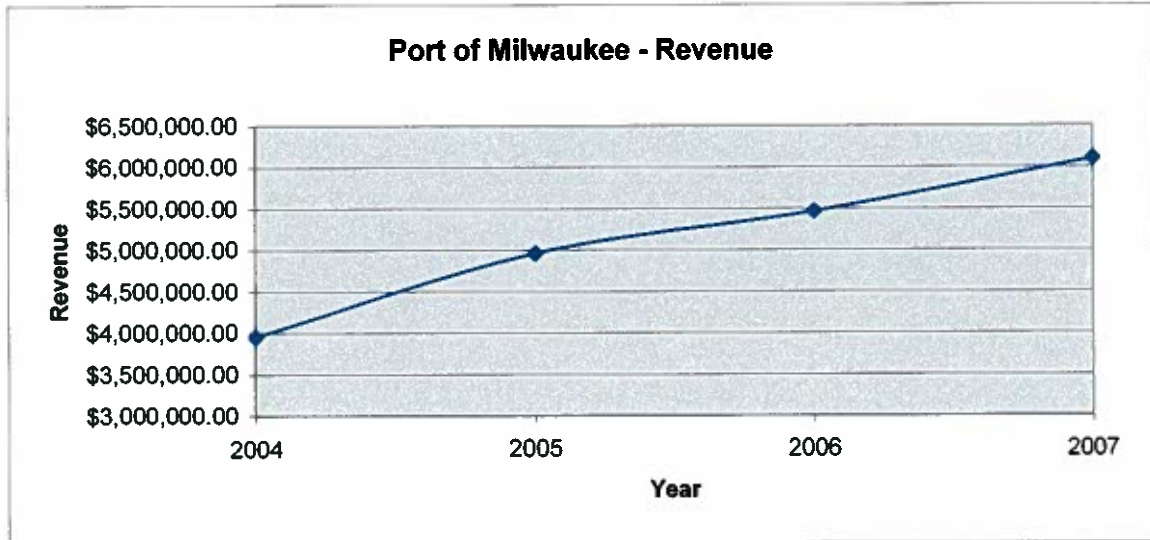
ERIC C. REINELT
Municipal Port Director

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Port of Milwaukee

Year	Port Revenue
2004	\$3,953,717.00
2005	\$4,962,537.00
2006	\$5,470,381.00
2007	\$6,101,562.00



Port of Milwaukee

Year	Port Tonnage
2004	3,229,453
2005	3,786,821
2006	3,837,737
2007	3,934,066

