LTD Quotes

		Current		Aetna		MetLife		CIGNA		Lincoln		Hartford		Standard	
Waiting Period	Estimated Total	Rate/\$100	Annual												
· ·	Volume	MCP	Premium												
60 Day (option A)	\$1,796,221	\$1.54	\$331,942	\$1.70	\$366,429	\$1.54	\$331,942	\$1.54	\$331,942	\$1.21	\$260,811	\$1.690	\$364,274	\$1.89	\$407,383
90 Day (option B)	\$2,757,104	\$0.64	\$211,746	\$0.71	\$233,913	\$0.64	\$211,746	\$0.64	\$211,746	\$0.50	\$165,426	\$0.702	\$232,258	\$0.59	\$195,203
120 Day (option C)	\$913,676	\$0.54	\$59,206	\$0.60	\$65,346	\$0.54	\$59,206	\$0.54	\$59,206	\$0.43	\$47,146	\$0.593	\$65,017	\$0.21	\$23,025
Total employee paid	\$5,467,001		\$602,893		\$665,688		\$602,893		\$602,893	1	\$473,383		\$661,549		\$625,611
180 Day (employer paid)	\$15,164,210	\$0.45	\$818,867	\$0.50	\$904,393	\$0.40	\$727,882	\$0.45	\$818,867	\$0.35	\$636,897	\$0.494	\$898,934	\$0.41	\$746,079
Total	\$20,631,211		\$1,421,761		\$1,570,081		\$1,330,776		\$1,421,761		\$1,110,280		\$1,560,484		\$1,371,690
Difference Current															
Employee Paid			\$0		\$62,794		\$0		\$0		(\$129,510)		\$58,656		\$22,717
Employer Paid			\$0		\$85,526		(\$90,985)		\$0		(\$181,971)		\$80,067		(\$72,788)
Total Difference From Lowest			\$0		\$148,321		(\$90,985)		\$0		(\$311,481)		\$138,723		(\$50,071)
Employee Paid			\$129,510		\$192,305		\$129,510		\$129,510		\$0		\$188,166		\$152,227
Employer Paid			\$181,971		\$267,497		\$90,985		\$181,971		\$0		\$262,038		\$109,182
Total			\$311,481		\$459,801		\$220,495		\$311,481		\$0		\$450,204		\$261,410
Financial Rank					6		2		4		1		5		3

Appendix 7/12/2013