

**Option 1
Budget Projection
2003-2007**

Item	YR 2003 Budget Approved 9/23/02	YR 2003 Budget Revised 7/28/03	YR 2004 Budget DRAFT	YR 2005 Budget DRAFT	YR 2006 Budget DRAFT	YR 2007 Budget DRAFT
INCOME REVENUE						
4010 Milwaukee City Contract	\$ 500,000.00	\$ 500,000.00	\$ 500,000.00	\$ 500,000.00	\$ 450,000.00	\$ 400,000.00
4011 ACHOICE	\$ 5,000.00	\$ 5,000.00	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00
4012 Contract Income	\$ 51,000.00	\$ 40,000.00	\$ 40,000.00	\$ 70,000.00	\$ 85,000.00	\$ 95,000.00
4013 Other Grant Revenue	\$ 40,000.00	\$ 50,000.00	\$ 50,000.00	\$ 65,000.00	\$ 85,000.00	\$ 100,000.00
4014 Underwriting/Sponsorship	\$ 20,000.00	\$ 10,000.00	\$ 5,000.00	\$ 15,000.00	\$ 20,000.00	\$ 30,000.00
4021 Investment Interest	\$ 3,000.00	\$ 1,000.00	\$ 200.00	\$ 3,300.00	\$ 3,700.00	\$ 4,100.00
4030 Contributions Income	\$ 8,000.00	\$ 5,000.00	\$ 5,000.00	\$ 10,000.00	\$ 11,000.00	\$ 12,000.00
4050 Member Dues-Individuals	\$ 10,500.00	\$ 10,500.00	\$ 7,000.00	\$ 11,500.00	\$ 11,500.00	\$ 12,000.00
4051 Member Dues - Organiz.	\$ 8,000.00	\$ 8,000.00	\$ 6,000.00	\$ 8,000.00	\$ 9,000.00	\$ 10,000.00
4052 Workshop Fees	\$ 6,000.00	\$ 6,000.00	\$ 7,000.00	\$ 7,500.00	\$ 8,000.00	\$ 9,000.00
4060 Special Events Income	\$ -	\$ -	\$ 80,000.00	\$ 90,000.00	\$ 100,000.00	\$ 110,000.00
4070 Equip/Facility Lease	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00	\$ 9,000.00	\$ 11,000.00	\$ 14,000.00
4080 Tape Dubbing	\$ 5,000.00	\$ 5,000.00	\$ 6,000.00	\$ 7,000.00	\$ 7,500.00	\$ 8,000.00
4090 Misc. Income	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00
4091 Property Rental	\$ 25,000.00	\$ -	\$ 18,125.00	\$ 36,250.00	\$ 37,700.00	\$ 39,208.00
Total Income	\$ 693,500.00	\$ 652,500.00	\$ 740,325.00	\$ 841,550.00	\$ 848,400.00	\$ 852,308.00
WAGE EXPENSE						
5101 Salaries/Wages	\$ 297,563.14	\$ 286,693.25	\$ 290,993.40	\$ 345,977.77	\$ 350,342.67	\$ 355,532.34
5102 Part-Time Wages	\$ 54,164.69	\$ 47,129.45	\$ 47,836.39	\$ 48,553.94	\$ 49,282.25	\$ 50,021.48
5103 Grant Salaries						\$ -
5104 Contract Salaries/wages	\$ 5,470.00	\$ 4,490.75	\$ 4,500.00	\$ 7,000.00	\$ 10,000.00	\$ 10,000.00
5105 Benefits	\$ 61,206.55	\$ 39,333.41	\$ 39,643.09	\$ 46,160.21	\$ 46,756.12	\$ 47,449.80
5106 Retirement	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5107 FICA Expense	\$ 26,316.95	\$ 24,976.25	\$ 33,882.98	\$ 39,453.17	\$ 39,962.49	\$ 40,555.38
Total Personnel Expense	\$ 444,721.33	\$ 402,623.11	\$ 416,855.85	\$ 487,145.09	\$ 496,343.53	\$ 503,559.00
Admin./Operation Exp						
6060 Interest and Note Expense	\$ 108,505.00	\$ 166,392.00	\$ -	\$ -	\$ -	\$ -
6100 Building Maintenance	\$ 4,500.00	\$ 5,500.00	\$ 4,500.00	\$ 6,500.00	\$ 7,000.00	\$ 7,500.00
6200 Property Tax	\$ 3,200.00	\$ 1,404.00	\$ -	\$ -	\$ -	\$ -
6202 Utilities	\$ 8,000.00	\$ 28,883.00	\$ 34,500.00	\$ 32,000.00	\$ 24,000.00	\$ 26,400.00
6203 Telephone	\$ 15,000.00	\$ 16,500.00	\$ 16,500.00	\$ 16,500.00	\$ 16,500.00	\$ 16,500.00
6204 Postage and Delivery	\$ 2,000.00	\$ 2,000.00	\$ 1,000.00	\$ 5,500.00	\$ 6,000.00	\$ 6,500.00
6205 Printing	\$ 3,000.00	\$ 3,000.00	\$ 1,500.00	\$ 3,000.00	\$ 4,000.00	\$ 5,000.00

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6206 Office Supplies	\$	5,000.00	\$	5,000.00	\$	7,500.00	\$	6,000.00	\$	7,000.00	\$	8,000.00
6207 Business Insurance	\$	20,000.00	\$	23,000.00	\$	28,000.00	\$	27,000.00	\$	28,000.00	\$	30,000.00
6208 Professional Services	\$	16,000.00	\$	12,000.00	\$	13,000.00	\$	15,000.00	\$	16,000.00	\$	12,000.00
6209 Office Services	\$	8,000.00	\$	12,000.00	\$	16,000.00	\$	18,000.00	\$	19,000.00	\$	17,000.00
6210 Vehicle Oepration	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00
6211 Advertising/Promotion	\$	1,500.00	\$	1,500.00	\$	2,000.00	\$	5,000.00	\$	5,000.00	\$	5,000.00
6212 Special Events Expense	\$	-	\$	-	\$	20,000.00	\$	20,000.00	\$	20,000.00	\$	20,000.00
6213 Out of Town Travel	\$	-	\$	-	\$	-	\$	1,200.00	\$	1,500.00	\$	-
6214 Local Travel	\$	300.00	\$	300.00	\$	165.00	\$	300.00	\$	300.00	\$	300.00
6215 Board Expense	\$	700.00	\$	700.00	\$	700.00	\$	700.00	\$	700.00	\$	700.00
6216 Misc. Personnel Expense	\$	1,000.00	\$	1,000.00	\$	-	\$	1,000.00	\$	1,000.00	\$	1,000.00
6217 Computer/Supplies	\$	3,000.00	\$	3,000.00	\$	4,000.00	\$	3,500.00	\$	3,000.00	\$	3,000.00
6218 Subscriptions/Memberships	\$	1,500.00	\$	1,500.00	\$	2,500.00	\$	3,500.00	\$	4,000.00	\$	4,500.00
6219 Contingency-Administrative	\$	500.00	\$	500.00	\$	1,000.00	\$	500.00	\$	500.00	\$	500.00
6220 Contract	\$	-	\$	-	\$	20,000.00	\$	20,000.00	\$	20,000.00	\$	20,000.00
Sub-Total for Admin. Expense	\$	202,705.00	\$	285,179.00	\$	173,865.00	\$	186,200.00	\$	184,500.00	\$	184,900.00

