

HACM Operations

RECOVERY PLAN MONTHLY UPDATE

| | Oct. 2023 | Nov. 2023 | <u>Change</u> | <u>Change</u> <u>Since</u> <u>Start</u> |
|---------------------------|-----------|-----------|---------------|--|
| Occupancy Rate | 97.16 % | 97.6% | ^ 0.44% | ^6.12% |
| Average Days Vacant | 41 days | 26 days | v 15 days | v 231 days |
| Move Outs | 30 | 30 | | 1234 total |
| Move Ins | 21 | 44 | ^ 23 | 1357 total |
| Current Pending Evictions | 13 | 16 | ^ 3 | 211 total* |
| Move Outs from Evictions | 7 | 2 | v 5 | 164 total* |

*Since December 2022

Narrative paragraph:

Our occupancy numbers INCREASED slightly during the month of **November 2023.**

Listed below are some of our efforts that we are doing to retain or attract residents.

- HACM is continuing to offer one month's rent concession with a lease signing commitment of one- year, at Locust, Mitchell and College Court we are now offering the first month's rent free and the sixth month free with a commitment of a one-year lease.
- HACM will continue to ask residents that are moving out to complete a resident survey.
- HACM's Intake department has hired one additional Specialist and one temporary staff person to help them with the screening of new applicants.
- Intake has committed to getting property management five applicant per vacancy. (Intake will do a waiting list purge in order to get applicants that are still interested).
- Working with our HR team in identifying new talent for the turn team.
- HUD allow us to place several of our long-term vacancies into to a HOLD status That
 approval allows HACM additional time to make repairs to our unit that needs substantial
 work in order to get them back on line to rent out.
- HACM was granted funds from the City of Milwaukee- these funds will be used to hire five custodians who will rotate between the properties in helping us to keep our properties free of debris, clean and sanitary.