## Que El-Amin

4201 N 27th Street, Milwaukee, WI (414) 736-9036 que@scott-crawford.com

**EDUCATION:** 

2011-2015: CHICAGO STATE UNIVERSITY

Master of Art in Geography | Concentration: Urban Planning

2002-2005: UNIVERSITY OF WISCONSIN-MADISON Bachelor of Science in Art | Concentration: Graphic Design

TRAINING:

TechStars Venture Deals, Associates in Commercial Real Estate, WHEDA Development Training Program, City of Milwaukee Landlord Training Program, MMFHC Fair Housing Training, InvestIt Commercial Real Estate Training

SKILLSET:

Proficient in Salesforce, Trello. Microsoft Office Suite, LIHTC, Market Rate Proformas, 3D Modeling and Rendering, Wordpress, Adobe Illustrator & Photoshop CS6, ProCore

**EXPERIENCE:** 

SCOTT CRAWFORD INC., Milwaukee, WI (2006 - Present) - President

- Constructed over 40 residential real estate transactions totaling over \$100M in financing
- Secured over \$50M Low Income Housing Tax Credits & Historic Tax Credits.
- Successfully secured over \$10M of dollars in government funding to assist in projects
- Partnered with larger developers to learn development processes & leverage individual resources
- Produced 1,000s of financial analysis for projects throughout the United States

## YOUNG ENTERPRISING SOCIETY (March 2012 - Present) - Co-Founder

- Executed community revitalization plan turning blighted properties into orchards
- Social and Educational events have reached over 5,500 students and 250 businesses
- Cultivated a social media following for Young Enterprising Society of over 30,000
- Trained 84 businesses around startup and scalable business practices leading to over \$18M in follow on funding
- Successfully grew the State's largest pitch competition from a local Milwaukee event into an international event in 4 years

**ORGANIZATIONS:** 

Vice President of the 30<sup>th</sup> Street Industrial Corridor BID, Member of the Milwaukee Tech Hub Alliance, Building Owners & Managers Association-Wisconsin, John H. Scott Memorial Fund and Gamma Theta Epsilon Honor Society, Founder and Former President of Chicago State University Aquaponics Association.

**ACHIEVEMENTS:** 

2023 Historic Milwaukee Award, 2023 NAIOP Impact, 2021 Milwaukee Business Journal Executive of the Year Honoree, 2020 Milwaukee Business Journal 40 Under 40 & BizTimes Regional Spirit Award Recipient, African American Chamber of Commerce Innovation Award, Greater Milwaukee Chamber of Commerce Innovation Award Member. Secure Futures Money Coach and a presenter at various national conferences on Real Estate and STEM