

Nathaniel Kenneth Lynn

2254 N. 73rd Street
Wauwatosa, WI 53213
(414) 607-1865

CAREER OBJECTIVE To continue to build a successful mortgage and financial services company.

WORK EXPERIENCE:

September 1999 - Present

President/Loan Consultant: The Lynn Group Mortgage Co., Milwaukee, WI. Responsibilities include: managing and operating all business aspects of a mortgage company, from accepting customer loan applications to securing financing for clients. Other duties include supervising and training loan consultants in the mortgage industry, building and maintaining relationships with mortgage lenders and developing business plans to ensure company growth.

February 2004 – Present

Principal: North American Title & Closing Services, Milwaukee, WI. A subsidiary of The Lynn Group Mortgage Co. Responsibilities include: requesting mortgage title information and processing the necessary paperwork for either the purchase or refinancing of a home loan. Other duties include ensuring that all mortgage paperwork, after each respective closing, is properly recorded and returned to the rightful owner.

February 2001 – Present

Insurance Agent: The Lynn Agency, Milwaukee, WI. A subsidiary of The Lynn Group Mortgage Co. Responsibilities include: providing personal and group life & health insurance, as well as property and casualty insurance coverage for home and automobile.

September 1997 – September 1999

Branch Manager/Business Banker, M&I Marshall & Ilsley Bank, Milwaukee, WI. Responsibilities included managing a \$100M deposit branch with a loan portfolio of \$60M and supervising 27 employees to reach and surpass branch deposit and loan goals.

February 1996- September 1997

Branch Manager/Commercial Lender, The Palmetto Bank, Greenville, SC. Responsibilities included supervising employees and all daily activities, as well as obtaining branch deposit and loan goals. Other duties include mortgage and consumer lending, developing new business accounts and maintaining existing ones.

**September 1994-
February 1996**

Real Estate Appraiser, The Lynn Group Appraisal Service, Taylors, S.C. Owned and operated a residential and commercial appraisal company. Duties included conducting field inspections and thorough research of comparable sales, replacement costs and land values.

**February 1993-
September 1994**

Branch Manager, American Federal Bank, FSB, Greer, S.C. Managed employees and promoted the well-being of the branch. Responsibilities included setting branch goals and objectives, as well as providing mortgage and consumer lending services, developing new business accounts and maintaining existing ones.

**May 1991-
January 1993**

Loan Officer, American Federal Bank, FSB, Mauldin, S.C. Handled loan applications for customers, developed and maintained existing accounts and finalized loans.

EDUCATION

Bachelor of Business Administration
Columbus State University, Columbus GA, August 1987

OTHER TRAINING

Dearborn Real Estate Institute,
Real Estate Broker & Sales License
December 2004

Dearborn Real Estate Institute,
Real Estate Title License
June 2004

Dearborn Real Estate Institute,
Life Insurance, Health, Property & Casualty License
May 2001

Wisconsin Bankers Association-Education & Training
Commercial Lending School-St. Norbert College,
June 1998

Robert Morris and Associates (RMA)
Commercial Lending/Loan Structuring
Greenville, S.C., March-May 1997

American Institution of Banking (AIB)
Commercial Lending/ABC's of Working Capital
Greenville, S.C., January 1997

Wachovia's Commercial Lending School
Atlanta, GA, October 1996

**ACTIVITIES AND
ORGANIZATION**

Milwaukee Aging Consortium, Board of Directors
Board Member, February 2002- Present

Milwaukee Aging Consortium, Board of Directors
Finance Chairman and Board Member
February 2003-2004

**Kappa Alpha Psi Foundation of Southeastern
Wisconsin**, April 2002-Present

Kappa Alpha Psi Fraternity Inc.
Milwaukee Alumni President, September 2000 - June 2002

Community Village LTD, Milwaukee, WI
Board of Directors, January 2000-December of 2003

Northwest Side Community Development Corp.,
Milwaukee, WI, Enterprise Team Committee, 1998- 1999

Silver Spring Business Council, Milwaukee, WI
1998-1999

Milwaukee Urban League, 1998-2000

United Way of Greenville County, Corporate Solicitor,
1997-98

United Way of Greenville County, Budget and Allocation
Panel Committee, 1997-98

Greater Greenville Chamber of Commerce, Minority
Network Committee, 1997-98

Greenville Urban League Guild, Treasurer, 1997-98

**First Annual Greenville Urban League Invitational Golf
Tournament**, Chairman, 1997

United Way of Greenville County
Campaign Coordinator/The Palmetto Bank, 1996-97

Sertoma Club of Greer, S.C., President, 1994-95