

TO: DOLLY BURNHAM
FROM: TYANNE HICKS
CC: KOFFARNUS, R.; BIEDRZYCKI, M.; PATTY DEE; REPINSKI, J.
SUBJECT: VISUAL HOMES WRITE-OFFS – Oct. 1, 2015 – Dec. 31, 2015

Listed below is a breakdown of the Visual Homes Write-off by development from October 1, 2015 to December 31, 2015 for the June HACM Meeting.

<u>VETS</u>	<u>AMOUNT</u>
Northlawn	\$ 26,119.89
Southlawn	4,144.56
Berryland	4,723.68
Southlawn Park	-0-
TOTAL VETS	\$ 34,988.13

TOTAL WRITE-OFF REQUEST - \$ 34,988.13

TOTAL NUMBER OF WRITE-OFFS - 22

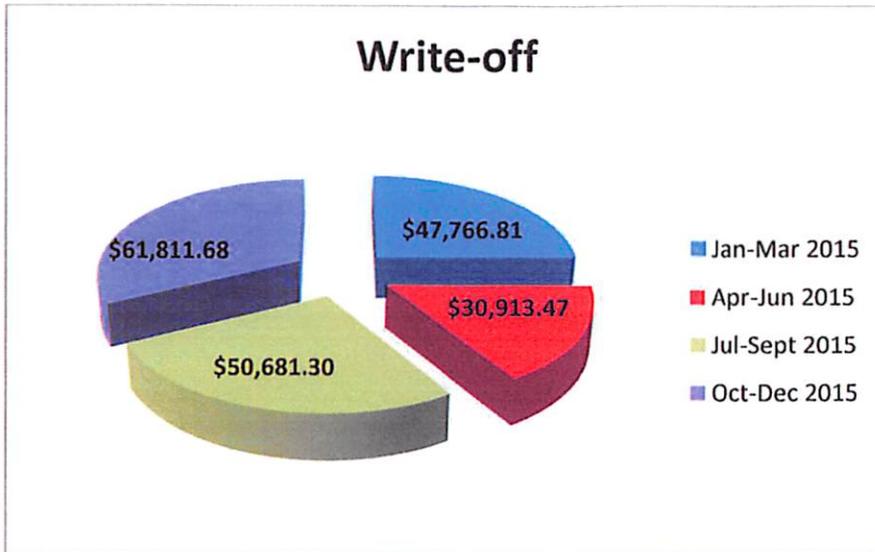
PROJECT LEVEL WRITE OFF ANALYSIS REPORT - BERRYLAND NORTHLAWN SOUTHLAWN

**VISUAL HOMES WRITE-OFF
OCT. 1, 2015 to DEC. 31, 2015**

R/C	PROJECT	RENT	LATE FEES	LEGAL CHARGES	SALES & SERVICE	OTHER CHARGES	TOTAL UNCOLLECTABLE	NUMBER OF ACCOUNTS
900	NORTHLAWN	17,053.75	3,170.00	2,771.40	654.00	2,470.74	26,119.89	13
901	SOUTHLAWN	1,487.39	245.00	686.73	126.74	1,598.70	4,144.56	4
902	BERRYLAND	3,021.84	400.00	264.50	60.00	977.34	4,723.68	5
907	SOUTHLAWN PARK	0.00	0.00	0.00	0.00	0.00	0.00	0
GRAND TOTALS		21,562.98	3,815.00	3,722.63	840.74	5,046.78	34,988.13	22
PERCENTAGES		61.629%	10.904%	10.640%	2.403%	14.424%		

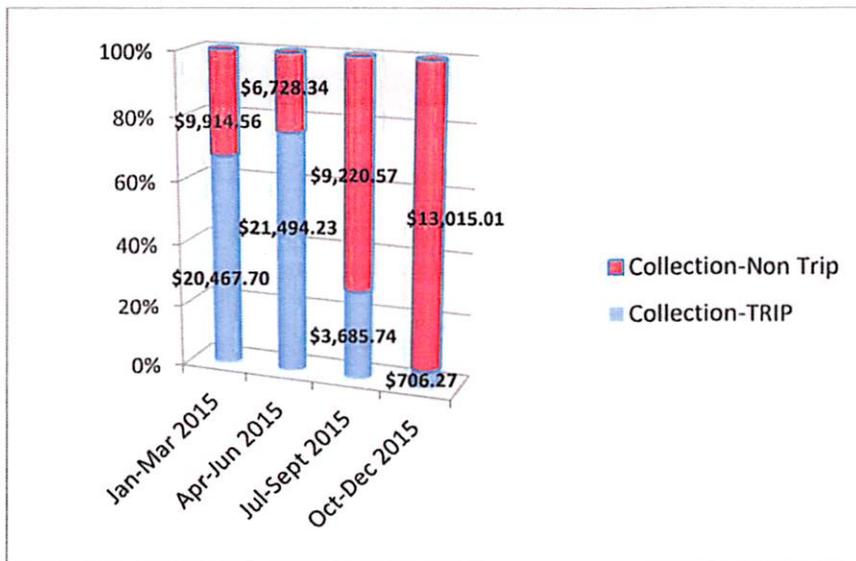
Move-outs with outstanding balances between Oct. 1, 2015 and Dec. 31, 2015

WRITE-OFF/COLLECTION ANALYSIS JANUARY 2015 TO DECEMBER 2015



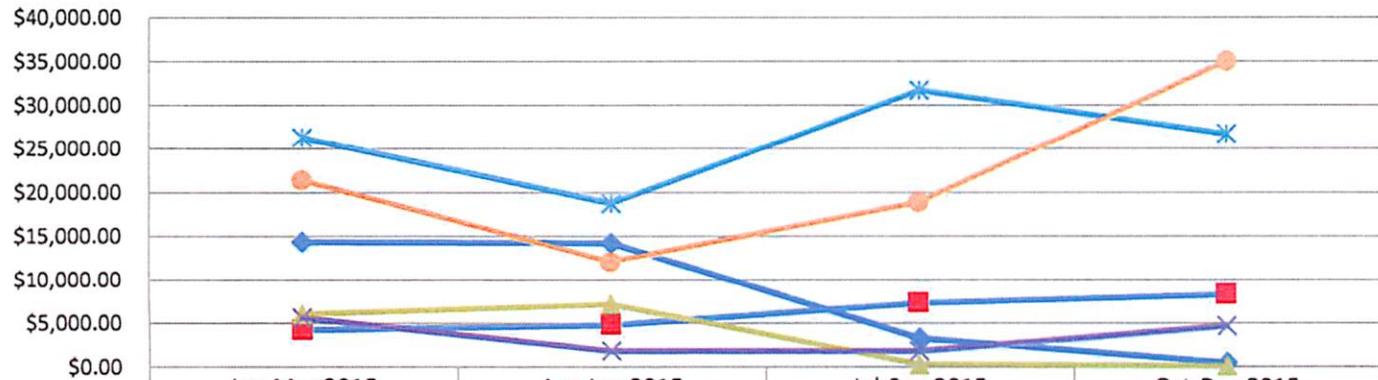
Collection Total Last 4 Quarters	Write-off Total Last 4 Quarters	Collection % of Write-off
\$85,232.42	\$191,173.26	44.58

Quarter	Collection-TRIP	TRIP Collect As % of Total Collect	Collection-Other	Collection-Total	Total Collection As % of Qtr Write-off
Jan-Mar 2015	\$20,467.70	67.4	\$9,914.56	\$30,382.26	63.6
Apr-Jun 2015	\$21,494.23	76.2	\$6,728.34	\$28,222.57	91.3
Jul-Sep 2015	\$3,685.74	28.5	\$9,220.57	\$12,906.31	25.5
Oct-Dec 2015	\$706.27	5.1	\$13,015.01	\$13,721.28	22.2



Public Housing v Middle Income Collection v Write Off January to December 2015

Dollars Collected/Write Off



	Jan-Mar 2015	Apr-Jun 2015	Jul-Sep 2015	Oct-Dec 2015
Collection-TRIP PH	\$14,421.39	\$14,294.22	\$3,352.47	\$537.27
Collection-Non Trip PH	\$4,286.73	\$4,866.39	\$7,378.30	\$8,320.85
Collection-TRIP Middle Income	\$6,046.31	\$7,200.01	\$333.27	\$169.00
Collection-nonTRIP Middle Income	\$5,627.83	\$1,861.95	\$1,842.27	\$4,694.16
Write Off PH	\$26,374.24	\$18,844.72	\$31,821.24	\$26,823.55
Write Off Middle Income	\$21,392.57	\$12,068.75	\$18,860.06	\$34,988.13

Collection v Write off Percentage

Public Housing
Middle Income

Public Housing	71.0	101.7	33.7	29.7
Middle Income	54.6	75.1	11.5	13.9