

**William C. Thompson, II**

**Objective**

To secure the Executive Director position with the Deferred Compensation Board for the City of Milwaukee of Wisconsin.

**Education**

1975 Morgan State University Baltimore, MD  
**Bachelor of Science Degree in Business Administration**

1970 North Division High School Milwaukee, WI

**Summary of  
Management  
Seminars**

Miller Management Supervisor Training & Development  
OIC-GM Human Relations Seminar  
Computers in Purchasing, Marquette University  
TQI Learning Programs  
Four Governmental Defined Contribution Conferences

**Professional  
experience**

1993 - present City of Milwaukee Milwaukee, WI  
**Equal Opportunity Enterprise and Equal Rights Manager**  
Responsibilities: EOEP/ERC

EOEP: Implementation of practices and procedures to ensure that there are maximum opportunities for Disadvantage Business Enterprises to participate in the City of Milwaukee Procurement and Contracts accordance with Ordinance 360.

ERC: Research and outreach to employee's complaints; investigation, referrals and recommend policy direction to Equal Rights Commission. Operative procedures for work performed, coordination and liaison work with public officials, inside and outside the City of Milwaukee.

1996 - present Deferred Compensation Board Designee for the Honorable  
John O. Norquist, Mayor

1980 - 1988 OIC-GM Opportunities Industrialization Center Milwaukee, WI  
**Purchasing Manager**

Responsibilities: Ensure that all procurements are in line with purchasing policy and inventory is maintained at appropriate levels, monitoring of purchases with government regulations and budget guidelines.

Accomplishments: Formulated a more precise purchasing stock requisition, increase break-even profit margin for vending program to a double figure profit in one year. Reduced office supplies expenditure by 50% and still maintained efficient office operations. Decreased phone bill by 33%. Created a complete

purchasing manual for ethics and procurement procedures that were incorporated as formal policy by the Board of Directors. Assisted in the implementation of proposal for computer system selection. Assisted in program setup of a 403B7 Retirement Plan with Vanguard Fiduciary Trust Company.

**Program Director - Sun/Snow Squad**

Responsibilities: Ensure that all working subordinates receive job related work experience. Ensure that handicapped and elderly clientele receive maximum service needed for their homes for winter and summer work while staying within the budget guidelines.

Accomplishments: Located employment opportunities for 6 out of 14 subordinates. Had 495 clientele with satisfactory reports out of 502, which resulted in a considerable reduction in overspending.

1975 - 1979 Miller Brewing Company Milwaukee, WI

**Position: Supervisor**

Responsibilities: Ensure that all scheduled rails and trucks were loaded quickly and efficiently by established procedures and budget guidelines. Supervised 30 personnel at rail area and 26 at truck area. Had 16 high-speed palletizer lines run with consistency on preventive maintenance, while staying within production budget and safety guidelines.

Accomplishments: Exceeded several records of total products shipped and total trucks shipped during a eight hour shift. Transformed third shift from the worst reported damaged shipments to the least amount of damaged shipments.

**Position: Inventory Control Coordinator**

Responsibilities: In charge of inventory control, conducted an up-to-date product availability, monitored inventory to ensure the correct product was being shipped to the distributor.

Accomplishments: Maintained the lowest percentage of error out of a total of 9 coordinators, which prompted a promotion to supervisor.

**Position: Market Price Analyst**

Responsibilities: Setup analysis profiles for competitive pricing of the south and western regions of the United States for upper management.

Accomplishments: Generated several profiles that facilitated vast changes in marketing pricing which resulted in a significantly increased bottom line profit.

**References**

Excellent references available upon request.