



Department of Public Works
Infrastructure Services Division

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October 24, 2013

TO: Finance and Personnel Committee Members

FROM: Paul R. Fredrich, Facilities Manager *Paul R. Fredrich*
Facilities Section
Department of Public Works

RE: **Additional Information concerning the Toepfer Security Contract**

Alderman Murphy requested additional information be provided to you concerning the Toepfer Security Sole Source contract. Following is information concerning our needs and their services with comparative information from other public and private agencies.

Profile of the City of Milwaukee Security Systems

- o Security management / access control for DPW (inc: the City Hall Complex), MPD, Port, Muni Court and MFD are on the DPW managed system.
- o Water Works runs a similar independent security management system
- o City and MPD ID badging
- o Access card door control
- o Automated door and building system functions (interfaces with fire & HVAC systems)
- o Duress alert systems
- o Historical logs and audit information
- o DPW time and attendance reporting
- o Security camera systems in all of the departments mentioned above and others

Contracts for security systems are managed in a variety of ways at the local and state levels nationwide

Long term exception to bid or no bid contracts are within an accepted range.

- o Exclusive contracts with proprietary system integrators (not bid - proprietary)
 - Northwestern Mutual (Honeywell & JCI systems)
- o Exclusive contracts with single/sole source system integrators (bid, or not)
 - City of Milwaukee (not bid)
 - American Family Insurance (not bid)
 - Cincinnati & St. Paul water utility (not bid)
 - Chicago water utility (recently bid)



- Manage systems in house & bid out projects
 - Marquette University
 - Thrivent Financial
 - American Transmission Company
 - State of Wisconsin
- Service contracts & bid out projects
- Complete in house management
 - Denver water utility

Toepfer Security currently supports us in the following ways:

- Technical network and server level support
- System programming
- Installation of hardware and wiring
- Maintenance

In conclusion, Toepfer Security provides network and server level support and programming as a value added service to the City of Milwaukee. They have been stable in hourly rates and have agreed to hold current rates for the future contract. Finally, Toepfer is responsive, has great expertise and has earned our trust.

Therefore, we ask that this Committee approves the Sole Source Contract for Toepfer Security.

c: Ald. M. Murphy, Chair
Ald. N. Kovac, Vice Chair
Ald. M. Coggs
Ald. J. Dudzik
Ald. A. Hamilton
G. Korban
R. Kelsey
C. Lewis
Central File