

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Sole Source Contract
Contract #E0000014353**

Background:

User Department:	City Treasurer
Purchasing Agent:	Shaunise Pierce
Contract Description:	Vendor Service Contract for the Proprietary Software Support and Maintenance Agreement with System Innovators for the iNovah Software in Use Within the City Treasurer Office
Vendor Name and Location:	System Innovators – A Division of N. Harris Computer Corporation (Jacksonville, FL)
Contract Term:	05/01/2016 through 12/31/2020
Requisition # and Date Received:	0000020692 & 09/06/2024
Original Contract Amount:	\$133,152.47
Expenditures to Date:	\$420,272.69
Current Contract Amount:	\$534,891.95

History of Contract Amendments:

Date	Item	Term	Cost
01/13/2016	Vendor Service Contract for the Proprietary Software Support and Maintenance Agreement with System Innovators for the iNovah Software in Use Within the City Treasurer Office. F&P Waiver Presentation Date: 01/13/2016	05/01/2016 through 12/31/2020	\$133,152.47
07/07/2017	Amendment #1: Increased the contract total by \$117,420.00 from \$133,152.47 to \$250,572.47. F&P Waiver Presentation Date: 07/07/2017	N/A	\$117,420.00
10/28/2020	Amendment #2: Increased the contract total by \$204,519.48 from \$250,572.47 to \$455,091.95 and extended the contract term for five (5) years from 01/01/2021 through 12/31/2025. F&P Waiver Presentation Date: 10/28/2020	01/01/2021 through 12/31/2025	\$204,519.48
03/15/2024	Amendment #3: Increased the contract total by \$75,000.00 from \$455,091.95 to \$530,091.95; incorporated Hosting Service Agreement into contract effective 03/01/2024; add and immediately exercised an option to extend the contract term from 01/01/2026 through 02/28/2029; and incorporated insurance requirements revised 12/13/2023. F&P Waiver Presentation Date: 03/15/2024	01/01/2026 through 02/28/2029	\$75,000.00
03/15/2024	Amendment #4: Increased the contract total by \$4,800.00 from \$530,091.95 to \$534,891.95, and incorporated Additional Service Request dated 02/07/2024. F&P Waiver Presentation Date: Not Required for one-time when less than \$10,000.00	N/A	\$4,800.00
Pending	Amendment #5: Increase the contract total by \$328,000.00 from \$534,891.95 to \$862,891.95, and incorporate the Fee Structure and Payment Schedule.	N/A	\$328,000.00
Total (including the pending amendment)			\$862,891.95

Purpose of Amendment:

The purpose of this amendment is to increase the contract total by \$328,000.00 from \$534,891.95 to \$862,891.95, and to incorporate the Fee Structure and Payment Schedule.

Justification for Waiver:

iNovah cashiering software is used to process and account for all payments tendered within the Office of the City Treasurer. This allows a number of transaction data files to be generated for Department of Employee Relations' COBRA insurance premium payments, Department of Public Works' various accounts receivable payments and Employee's Retirement System's insurance premium payments which are uploaded to various departmental systems, including, but not limited to, the Financial Information Management System (FMIS) general ledger and accounts receivable, the tax collection system and the City Clerk License Division payment system.

Amendment three (3) extended the contract term through 02/28/2029, but did not include the additional funds needed to cover the extended term. This amendment is to add those additional funds and assures that the Office of the City Treasurer is able to continue the collection of revenue due the City of Milwaukee.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

DocuSigned by:

Rhonda U. Kelsey

City Purchasing Director
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9/20/2024

Date

F&P Waiver Presentation Date: 10/09/2024

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Sole Source Contract
Contract #E0000020598**

Background:

User Department:	Department of Public Works-Infrastructure
Purchasing Agent:	Ann Patz
Contract Description:	Vendor Service Contract for Rebuild/Upgrade of Trane Water Cooled Centrifugal Chiller #3
Vendor Name and Location:	Trane U.S., Inc. (Milwaukee, WI)
Contract Term:	Date of award through 12/31/2025
Requisition # and Date Received:	Requisition #0000020598; Received 07/01/2024
Original Contract Amount:	\$272,912.15 (CAPITAL FUNDS)
Expenditures to Date:	\$0.00
Current Contract Amount:	\$272,912.15

Purpose of Contract/Amendment:

The purpose of this contract is to allow the City of Milwaukee Department of Public Works (DPW) - Infrastructure to dispense with the competitive bidding process and enter into a Sole Source Vendor Service Contract for Rebuild/Upgrade of Trane Water Cooled Centrifugal Chiller #3 with Trane U.S., Inc. for a contract term from the date of award through 12/31/2025. The contract total is \$272,912.15 as outlined in the Vendor's Proposal #7616716 dated 03/08/2024 and Request for Pricing signed 09/03/2024.

Justification for Waiver:

The Chillers are a major component in the City Hall Complex's air-conditioning system and they are nearing the end of their usual life. The City's three (3) Trane chillers were installed in 2002 and due to their age, they are beginning to require mechanical repairs. A new chiller could be purchased via the competitive bidding process, however, according to a consultant study, replacement costs for one (1) chiller could range from \$800K to \$1.3M. Typically, a Trane chiller of this quality can be rebuilt once if not twice before it needs to be replaced. In lieu of replacement, DPW would like to have Trane's factory engineers and technicians rebuild the chiller with factory parts and equipment. Trane will provide DPW with factory warranty and a new factory serial number, which is essentially like purchasing a new chiller. The City would not receive the warranty, factory certified labor and new factory serial number if another company rebuilt the chiller without Trane's assistance.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

DocuSigned by:

Rhonda U. Kelsey

City Purchasing Director
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11/5/2024

Date

F&P Waiver Presentation Date: 11/20/2024

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Sole Source Contract
Contract #E0000020638**

Background:

User Department:	Department of Emergency Communications
Purchasing Agent:	Ann Patz
Contract Description:	Vendor Service Contract for ProQA Licenses, Training, Annual Maintenance, Service and Support
Vendor Name and Location:	Medical Priority Consultants, Inc. dba Priority Dispatch Corp. (Salt Lake City, UT)
Contract Term:	Five (5) years from the date of award
Requisition # and Date Received:	Req. #0000020638 & Rec'd 08/01/2024
Original Contract Amount:	\$234,396.50 (CAPITAL FUNDS)
Expenditures to Date:	\$0.00
Current Contract Amount:	\$234,396.50

Purpose of Contract:

The purpose of this contract is to allow the City of Milwaukee Department of Emergency Communications (DEC) to dispense with the competitive bidding process and enter into a Sole Source Vendor Service Contract for ProQA Licenses, Training, Annual Maintenance, Service and Support with Medical Priority Consultants, Inc. dba Priority Dispatch Corp. ProQA software is an emergency and medical dispatch system that features an intuitive and adaptive panel that gives dispatchers specific scripts to quickly identify the caller's concern and dispatch a response. ProQA software is used by emergency dispatchers for medical, fire and law enforcement agencies to help them quickly and accurately field calls and dispatch emergency services. It helps dispatchers collect vital information from callers by guiding them through the process of scripted caller interrogations. The contract term is five (5) years from the date of award and the contract total of \$234,396.50, will be encumbered as outlined in the Quote #Q-74704 dated 08/02/2024.

Justification for Waiver:

ProQA is proprietary software of Priority Dispatch Corp. and has a contract already in place for the Milwaukee Fire Department and for use by the DEC for annual maintenance support of the software. In addition, ProQA software is the exclusive software of the gold standard protocols developed by International Academies of Emergency Dispatch (IAED), which is the standard-setting organization for the emergency dispatch and response services worldwide, and is the leading body of emergency dispatch experts. DEC is starting the process of their medical dispatch system and emergency medical dispatch certification training program. This will be a new contract for DEC.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

DocuSigned by:

Rhonda U. Kelsey

City Purchasing Director
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11/5/2024

Date

F&P Waiver Presentation Date: 11/20/2024

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Sole Source Contract
Contract #E0000018937**

Background:

User Department:	Milwaukee Fire Department
Purchasing Agent:	Michael Siler
Contract Description:	Vendor Service Contract for FirstWatch Dashboard System Software Annual Support and Maintenance
Vendor Name and Location:	FirstWatch Solutions, Inc. d/b/a FirstWatch (Carlsbad, CA)
Contract Term:	Five (5) years from 05/26/2022 through 05/25/2027
Requisition # and Date Received:	0000020709 & 09/13/2024
Original Contract Amount:	\$130,000.00
Expenditures to Date:	\$102,779.18
Current Contract Amount:	\$176,294.00

History of Contract Amendments:

Date	Item	Term	Cost
07/26/2022	Original Contract – Vendor Service Contract for FirstWatch Dashboard System Software Annual Support and Maintenance Presented to F&P Committee on: 07/26/2022	05/26/2022 through 05/25/2027	\$130,000.00
06/26/2024	Amendment #1 – Increased the contract total by \$46,294.00 from \$130,000.00 to \$176,294.00, in accordance with System Enhancement Quote dated 12/18/2023 and Purchase Order PUR18937. Presented to F&P Committee on: 06/26/2024	N/A	\$46,294.00
Pending	Amendment #2 – Increase the contract total by \$45,000.00 from \$176,294.00 to \$221,294.00.	N/A	\$45,000.00
Total (including the pending amendment)			\$221,294.00

Purpose of Amendment:

It is recommended that the City’s existing Sole Source Vendor Service Contract for FirstWatch Dashboard System Software Annual Support and Maintenance with FirstWatch Solutions, Inc. d/b/a FirstWatch be amended by increasing the contract total by \$45,000.00 from \$176,294.00 to \$221,294.00.

Justification for Waiver:

FirstWatch Solutions, Inc. d/b/a FirstWatch has been providing these services since 2015. FirstWatch provides command staff and field personnel with real-time statuses of resources, utilization of resources based on historic values, response and turn-out times as compared to nationally set standards, and dispatch call-processing times. The software provided turns raw data into meaningful information, helping Department Senior Managers improve situational awareness, operational performance, and clinical patient outcomes. This amendment will allow the purchase of proprietary software used to develop a cross-referencing tool for Milwaukee Fire Department 9-1-1 incidents and Milwaukee Public School (MPS) students’ home addresses. This will also allow MPS to provide counseling and support services at schools where students may have been impacted by a traumatic event.

Software support and maintenance for the FirstWatch Dashboard System are proprietary and must be provided by FirstWatch Solutions, Inc. d/b/a FirstWatch.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

DocuSigned by:

Rhonda U. Kelsey

City Purchasing Director
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9/30/2024

Date

F&P Waiver Presentation Date: 11/20/2024

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Sole Source Contract
Contract #E0000019500**

Background:

User Department:	Milwaukee Fire Department
Purchasing Agent:	Diana Herrejon
Contract Description:	Vendor Service Contract for Annual Maintenance for Records Management System (RMS)
Vendor Name and Location:	CentralSquare Technologies, LLC (Lake Mary, FL)
Contract Term:	Three (3) years from 04/01/2023 through 03/31/2026 with two (2) options to extend for additional one (1) year periods
Requisition # and Date Received:	0000020500 & 05/16/2024
Original Contract Amount:	\$185,000.00
Expenditures to Date:	\$128,595.47
Current Contract Amount:	\$185,000.00

History of Contract Amendments:

Date	Item	Term	Cost
09/13/2023	Vendor Service Contract for Annual Maintenance for Records Management System (RMS) Presented to F&P Committee on: 09/13/2023	04/01/2023 through 03/31/2026	\$185,000.00
Pending	Amendment #1 – Increase the contract total by \$34,060.00 from \$185,000.00 to \$219,060.00, to cover the cost to upgrade to the CentralSquare Unify Hub in accordance with CentralSquare’s Sales Order.	N/A	\$34,060.00
Total (including the pending amendment)			\$219,060.00

Purpose of Amendment:

The purpose of this amendment is to increase the contract total by \$34,060.00 from \$185,000.00 to \$219,060.00, to cover the cost of the software and services needed to upgrade to the CentralSquare Unify Hub in accordance with CentralSquare’s Sales Order.

The CentralSquare Unify Hub allows for intelligent data sharing between Computer Aided Dispatch (CAD) systems, reducing the need for phone calls and radio communications. This two-way data exchange enhances response times and information accuracy. The CentralSquare Unify package supports comprehensive system integration by enabling two-way interfacing with the connecting system. This allows users to send and receive incident and unit data to and from the Hub using their existing CAD system.

Justification for Waiver:

The Records Management System (RMS) was purchased by the City for the Milwaukee Fire Department (MFD) from FDM Software, Ltd. under RFP 15036 in 2018. FDM Software, Ltd. merged with CentralSquare Technologies, LLC in late 2018. The RMS is proprietary to CentralSquare Technologies, LLC; therefore, no other vendors have the authority to maintain the software applicable to the RMS System. The RMS system is used to track the records for fire run information. This information is reported to the State of Wisconsin. Switching vendors would prevent MFD from uploading the reports to the State of Wisconsin.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

DocuSigned by:

Rhonda U. Kelsey

City Purchasing Director
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10/2/2024

Date

F&P Waiver Presentation Date: 11/20/2024

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Single Source Contract
Contract #E0000020652**

Background:

User Department:	Milwaukee Fire Department
Purchasing Agent:	Ann Patz
Contract Description:	Vendor Service Contract for Ford F550 and Above Engine Repair, Service and Ford/Sterling OEM Parts
Vendor Name and Location:	Badger Truck and Auto Group, Inc. (Milwaukee, WI)
Contract Term:	Three (3) years from date of award with two (2) options to extend upon mutual consent
Requisition # and Date Received:	Req. #0000020652 & Rec'd 08/15/2024
Original Contract Amount:	\$250,000.00
Expenditures to Date:	0.00
Current Contract Amount:	\$250,000.00

Purpose of Contract:

The purpose of this contract is to allow Milwaukee Fire Department (MFD) to dispense with the competitive bidding process and enter into a Single Source Vendor Service Contract for Ford F550 and Above Engine Repair, Service and Ford/Sterling OEM Parts with Badger Truck and Auto Group, Inc. (Badger Truck) for three (3) years from date of award with two (2) options to extend upon mutual consent. The contract total is \$250,000.00. The hourly labor rate is currently \$180.00. The contract amount is to cover the three (3) years and additional two (2) options to extend.

Justification for Waiver:

Badger Truck is the only authorized heavy-duty Ford and Sterling truck repair and parts dealer in southeastern Wisconsin able to accommodate MFD ambulances (F550 and above) for engine repair, services and OEM parts. A new contract is needed as the previous Contract E0000015727-FIRE with Badger Truck expired on 01/06/2023.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

DocuSigned by:

Rhonda U. Kelsey

City Purchasing Director
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9/30/2024

Date

F&P Waiver Presentation Date: 11/20/2024

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Single Source Contract
Contract #E0000020737**

Background:

User Department:	Milwaukee Fire Department
Purchasing Agent:	Shaunise Pierce
Contract Description:	Vendor Service Contract to Repair Body Damages to MFD Engine #7
Vendor Name and Location:	Reliant Fire Apparatus, Inc. (Slinger, WI)
Contract Term:	One (1) year from date of award
Requisition # and Date Received:	0000020737 & 09/23/2024
Original Contract Amount:	\$166,262.00
Expenditures to Date:	\$0.00
Current Contract Amount:	\$166,262.00

Purpose of Contract:

This is a request to allow the Milwaukee Fire Department (MFD) to dispense with the competitive bidding process and enter into a Single Source Vendor Service Contract and Purchase Order to Repair Body Damages to MFD Engine #7 with Reliant Fire Apparatus, Inc. The contract total is \$166,262.00, in accordance with Contractor's Estimate dated 09/18/2024 (Exhibit 1). The contract term is for one (1) year from the date of award.

Justification for Waiver:

MFD's Engine #7 was involved in a traffic accident resulting in body damages that require repairs. The work to be performed under this contract will restore the vehicle to its original manufacturing state. This is an essential service to allow MFD to maintain its fleet for emergency response.

The vehicle is a custom build from Pierce Manufacturing, Inc. Reliant Fire Apparatus, Inc. is the only local authorized dealer for original Pierce parts and repair services in the area.

For these reasons and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

DocuSigned by:

Rhonda U. Kelsey

City Purchasing Director
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9/27/2024

Date

F&P Waiver Presentation Date: 11/20/2024