Department of Administration Purchasing Division

Waiver of Finance & Personnel Committee Approval For Sole Source Contract Contract #E0000013157

Background:

User Department:

Milwaukee Police Department (MPD)

Purchasing Agent:

Markiesha Henderson

Contract Description:

Vendor Service Contract for ShotSpotter System Maintenance and Lease

of 1-Mile ShotSpotter Unit

Vendor Name and Location:

ShotSpotter, Inc. (Newark, CA)

Contract Term:

02/25/2014 through 03/30/2015

Req # and Date Received:

Req 0000019357 & Rec'd 12/22/2022

Original Contract Amount:

\$126,249.00 (GRANT-FUNDED)

Expenditures to Date:

\$3,703,120.25

Current Contract Amount:

\$3,703,121.25

History of Contract Amendments:

Date	Item	Term	Cost
04/09/2014	Original Contract E0000013157 – Vendor Service Contract for ShotSpotter System Maintenance and Lease of 1-Mile ShotSpotter Unit Presented to F&P Committee: 04/09/2014	02/25/2014 through 03/30/2015	\$126,249.00
03/25/2015	Amendment #1 – Extended the contract term for one (1) year, from 03/31/2015 through 03/30/2016, added the option to extend annually upon mutual consent and increased the estimated contract total by \$118,900.00 from \$126,249.00 to \$245,149.00. Presented to F&P Committee: 03/25/2015	03/31/2015 through 03/30/2016	\$118,900.00
10/07/2015	Amendment #2 – Increased the estimated contract total by \$320,000.00 from \$245,149.00 to \$565,149.00 for an eight (8) mile expansion from 08/26/2015 through 08/25/2016. Presented to F&P Committee: 10/07/2015	08/26/2015 through 08/25/2016	\$320,000.00
05/18/2016	Amendment #3 – Extended the contract term for one (1) year, from 04/01/2016 through 03/30/2017 and increased the estimated contract total by \$118,900.00 from \$565,149.00 to \$684,049.00 for the initial three (3) miles. Presented to F&P Committee: 05/18/2016	04/01/2016 through 03/30/2017	\$118,900.00
09/14/2016	Amendment #4 – Increased the estimated contract total by \$320,000.00 from \$684,049.00 to \$1,004,049.00 for an eight (8) mile expansion from 08/26/2016 through 08/25/2017. Presented to F&P Committee: 09/14/2016	08/26/2016 through 08/25/2017	\$320,000.00
09/20/2017	Amendment #5 – Increased the estimated contract total by \$315,813.00 from \$1,004,049.00 to \$1,319,862.00 to cover all [eleven (11) square miles] miles for an extension from 04/01/2017 through 03/30/2018 for one (1) combined renewal date. Presented to F&P Committee: 09/20/2017	04/01/2017 through 03/30/2018	\$315,813.00
04/11/2018	Amendment #6 – Increased the estimated contract total by \$444,845.00 from \$1,319,862.00 to \$1,764,707.00 for all [eleven (11) square miles] miles from 04/01/2018 through 03/31/2019. Presented to F&P Committee: 04/11/2018	04/01/2018 through 03/31/2019	\$444,845.00
04/10/2019	Amendment #7 – Increased the estimated contract total by \$467,087.25 from \$1,764,707.00 to \$2,231,794.25 for all [eleven (11) square miles] miles from 04/01/2019 through 03/31/2020. Presented to F&P Committee: 04/10/2019	04/01/2019 through 03/31/2020	\$467,087.25

03/18/2020	Amendment #8: Extended the contract term for three (3) years, from 04/01/2020 through 03/31/2023 and increased estimated contract total by \$1,471,327.00 from \$2,231,794.25 to \$3,703,121.25. Presented to F&P Committee: 03/18/2020	04/01/2020 through 03/31/2023	\$1,471,327.00
Pending	Amendment #9: Extend the contract term for three (3) years, from 04/01/2023 through 03/31/2026 and increase the estimated contract total by \$1,544,892.00 from \$3,703,121.25 to \$5,248,013.25.	04/01/2023 through 03/31/2026	\$1,544,892.00
Total (including the pending amendment)			\$5,248,013.25

Purpose of Amendment:

The purpose of this amendment to the Vendor Service Contract for ShotSpotter System Maintenance and Lease of 1-Mile ShotSpotter Unit with ShotSpotter, Inc., as requested by MPD, is to increase the estimated contract total and extend services for three (3) additional years in accordance with the Vendor's Renewal letter dated 11/16/2022 (Attachment 1). The increase is by \$1,544,892.00 from \$3,703,121.25 to \$5,248,013.25 and the extension is from 04/01/2023 through 03/31/2026. By extending the contract term for three (3) years instead of one (1) year, the City will save an annual 5% increase on the cost of services. The Gunshot Location Technology Grant will cover \$175,000.00 each year for a total of \$525,000.00 towards these three (3) years of service. The balance will be covered by operating funds.

Of note is that MPD has explored some replacement or supplemental options to the ShotSpotter System (ShotSpotter) over the last year in order to add mileage coverage. The exploration has led to roadblocks with the other options not appearing viable. ShotSpotter remains the most effective tool. Additionally, this was the first (1st) year the City was able to get legislation changed in the grant, as the grant specified, for ShotSpotter before this year. Therefore, at this time, MPD holds the position that there are no viable options that would be ready to go by end of contract in March of 2023; thus, no RFP is to be issued.

Amendment No. 9 will cover each of the three (3) years as follows:

	Annual Subscription Cost	\$514,964.00
•	Phase III (8 Miles) Annual Subscription	<u>\$370,440.00</u>
•	Phase II (1 Mile) Annual Subscription	\$48,620.00
•	Phase I (2.0 Miles) Annual Subscription	\$95,904.00

Justification for Waiver:

ShotSpotter, Inc. was the low bidder for competitive Bid 2369 which was Rebid in the year 2010. The system, software and hardware are proprietary, and maintenance and support can only be provided by ShotSpotter, Inc.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

City Purchasing Director
2FF147CAAA0F4C8...

DocuSigned by:

1/27/2023

Date

Attachment 1



November 16, 2022

Capt. Phillip Simmert Milwaukee Police Department 2333 N 49th Street Milwaukee, WI 53210

Dear Capt. Simmert:

As you may be aware, the Department's current ShotSpotter Respond (formerly Flex) subscription term expires on March 31, 2023. To that end, attached is Quote MILWPD111622 to renew the Department's ShotSpotter subscription for an additional three-year term (April 1, 2023 through March 31, 2026) for the Phase I 2.0 square mile coverage area, the Phase II 1.0 square mile coverage area, and the Phase III 8.0 square mile coverage area.

Since the current rates for the Department's coverage areas are well below our current market pricing, the attached quote includes our standard pricing adjustment (a 5% increase over the previous rate) in Year One, but allows the City to avoid additional increases in Year Two and Year Three. This pricing is contingent upon ShotSpotter receiving a three-year contract commitment allowing us to invoice the City automatically for each annual subscription term over the three years of the agreement, without any requirement for obtaining additional approvals, Purchase Orders, or notifications from the City. This price quotation does not include any state or local taxes; please notify me if the quote needs to be adjusted for applicable taxes.

If desired, we would be happy to work with you to amend the existing Services Agreement to reflect the extended subscription term. If the attached draft is acceptable, please sign and return it at your earliest convenience.

We appreciate the opportunity to support the Department in your efforts to reduce gun violence and build community trust. Should you have any questions regarding the Department's subscription renewal, please feel free to call me at 510-298-8668.

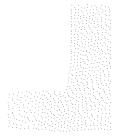
Sincerely,

Karen Isotalo

Karentsoto

Vice President, Sales Operations

ShotSpotter, Inc.
39300 Civic Center Drive, Suite 300
Fremont, CA 94538
+1 510 794 3100 main
+1 888 274 6877 toll free
www.shotspotter.com



Department of Administration Purchasing Division

Waiver of Finance & Personnel Committee Approval For Sole Source Contract Contract #E0000015178-A

Background:

User Department: Milwaukee Police Department (MPD)

Purchasing Agent: Marina Litvinets

Contract Description: VSC for Maintenance and Support of CAD System Software Vendor Name and Location: Central Square Technologies, LLC (Lake Mary, FL)

01/01/2017 through 12/31/2017 with three (3) one (1) year options to

Contract Term: extend upon mutual consent

Requisition # and Date Received: Req# 0000019205 & Rec'd 12/29/2022

Original Contract Amount: \$495,774.00

Expenditures to Date: \$1,743,252.39

Current Contract Amount: \$1,743,252.44

History of Contract Amendments:

Date	Item	Term	Cost
02/23/2017	Original Contract – Vendor Service Contract for Maintenance of Computer Aided Dispatch (CAD) System Waiver approved by F&P Committee on: 02/23/2017	01/01/2017 through 12/31/2017	\$495,774.00
02/22/2018	Amendment #1 – Extended the contract term for one (1) year, from 01/01/2018 through 12/31/2018 and increased the estimated contract total by \$525,878.00 from \$495,774.00 to \$1,021,652.00. Waiver approved by F&P Committee on: 02/22/2018	01/01/2018 through 12/31/2018	\$525,878.00
01/09/2019	Amendment #2 — Extended the contract term for one (1) year, from 01/01/2019 through 12/31/2019 and increased the estimated contract total by \$209,868.00 from \$1,021,652.00 to \$1,231,520.00. Waiver approved by F&P Committee on: 01/09/2019	01/01/2019 through 12/31/2019	\$209,868.00
04/09/2020	Amendment #3 — Extended the contract term for one (1) year, from 01/01/2020 through 12/31/2020, increased the estimated contract total by \$83,822.00 from \$1,231,520.00 to \$1,315,342.00, incorporated a vendor name change from "Tiburon, Inc." to "CentralSquare Technologies, LLC", implemented a contract number change from "E0000015178" to "E0000015178-A" and transferred the remaining funds available, \$293,690.00, to the new contract. Waiver approved by F&P Committee on: 04/09/2020	01/01/2020 through 12/31/2020	\$83,822.00
06/30/2021	Amendment #4 – Added the option to extend the contract term and immediately exercise the option by extending the contract term for one (1) year, from 01/01/2021 through 12/31/2021 and increased the estimated contract total by \$185,358.90 from \$1,315,342.00 to \$1,500,700.90. Waiver approved by F&P Committee on: 06/30/2021	01/01/2021 through 12/31/2021	\$185,358.90
10/27/2021	Amendment #5 — Added the option to extend the contract term and immediately exercised the option by extending the contract term for one (1) year, from 01/01/2022 through 12/31/2022 and increased the estimated contract total by \$242,551.54 from \$1,500,700.90 to \$1,743,252.44. Waiver approved by F&P Committee on: 10/27/2021	01/01/2022 through 12/31/2022	\$242,551.54

Total (inclu	ding the pending amendment)		\$1,870,591.90
Pending	Amendment #6 – Add the option to extend the contract term and immediately exercise the option by extending the contract term for six (6) months, from 01/01/2023 through 06/30/2023 and increase the estimated contract total by \$127,339.46 from \$1,743,252.44 to \$1,870,591.90.	01/01/2023 through 06/30/2023	\$127,339.46

Purpose of Amendment:

The purpose of this amendment is to continue the provision of maintenance and support of the CentralSquare Technologies, LLC (CentralSquare) Computer Aided Dispatch (CAD) System consisting of Command CAD, Mapping, and Oracle. This amendment adds the option to extend the contract term and immediately extends the contract term for six (6) months, from 01/01/2023 through 06/30/2023, while the City is implementing a new CAD system for MPD and MFD. Additionally, it will increase the estimated contract total by \$127,339.46 from \$1,743,252.44 to \$1,870,591.90. The extension is needed because the new CAD system deployment has been delayed until the summer of 2023. CentralSquare's CAD system will need to stay up past the new CAD go live, in order to archive and sunset the system

Justification for Waiver:

The Computer Aided Dispatch (CAD) System was purchased by the City for the Milwaukee Police Department from Tiburon, Inc. under RFP 774 in 2002. This software is proprietary to CentralSquare Technologies, LLC aka TriTech Software Systems Company aka Tiburon, Inc., therefore, no other vendors have the authority to maintain the software applicable to the CAD System.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

City Purchasing Director
2FF147CAAA0F4C8...

Date

Department of Administration Purchasing Division

Waiver of Finance & Personnel Committee Approval

For Sole Source Contract Contract #E0000018423

Background:

User Department: Health

Purchasing Agent: Kathleen Slater

Contract Description: Vendor Service Contract for High Lead Level Family Services

Vendor Name and Location: Community Advocates, Inc. (Milwaukee, WI)

Contract Term:

Two (2) years from date of award with option to extend annually upon

mutual consent

Requisition # and Date Received: Requisition #0000019366 & Received 01/18/2023

Original Contract Amount: \$200,000.00 (Grant-CDBG & HUD)

Expenditures to Date: \$187,472.50

Current Contract Amount: \$200,000.00

History of Contract Amendments:

Date	Item	Term	Cost
10/06/2021	Original Contract E18423 – Vendor Service Contract for High Lead Level Family Services Approved by F&P Committee Meeting on 10/06/2021	08/31/2021 through 08/30/2023	\$200,000.00
Pending	Amendment #1: Increase the estimated contract total by \$200,000.00 from \$200,000.00 to \$400,000.00.	N/A	\$200,000.00
Total (including the pending amendment)		\$400,000.00	

Purpose of Amendment:

The purpose of this amendment is to allow the City of Milwaukee Health Department (MHD) to continue its use of their Sole Source Vendor Service Contract for High Lead Level Family Services with Community Advocates, Inc. (Community Advocates) by increasing funding by \$200,000.00. A combination of CDBG grant, HUD grant, and Lead Capital Funds will be used.

Justification for Waiver:

Community Advocates, Inc. provides families with timely and objective relocation services, including securing temporary accommodations and assuring relocation resources in the form of stipends. The stipends offset costs, such as food, transportation, and other expenses associated with relocation. Community Advocates' Housing Department support to the City of Milwaukee Health Department's Lead Hazard Reduction Program (LHRP) is essential as there is no other organization equipped to meet the program's needs at this time.

Since 2019, the Community Advocates, Inc. program has assisted approximately 225 City of Milwaukee families. This contract will ensure MHD LHRP is upholding its policy to temporarily relocate families at increased risk of lead exposure during abatement activities.

For this reason and in accordance with the City of Milwaukee Charter 16-05-4a, Finance and Personnel Committee approval is waived for these services authorized by the Common Council.

Rhonda U. Kelsey	2/7/2023
City Purchasing Director 2FF147CAAA0F4C8	Date

Department of Administration Purchasing Division

Waiver of Finance & Personnel Committee Approval For Sole Source Contract Contract #E0000017162

Background:

User Department: DOA-ITMD

Purchasing Agent: Markiesha Henderson

Contract Description: Vendor Service Contract for Voice Recording Systems

\$97,121.00

Vendor Name and Location: Word Systems, LLC (Indianapolis, IN)

Contract Term: March 1, 2020 – February 28, 2023 with two (2) options to extend

for one (1) year period upon mutual consent

Requisition # and Date Received: 0000019340 & 12/22/2022

Original Contract Amount: \$49,315.00

Expenditures to Date: \$97,121.00

History of Contract Amendments:

Current Contract Amount:

Date	Item	Term	Cost
05/31/2020	Original Contract – VSC for Voice Recording Systems Contract amount under \$50,000.00 F&P review not required.	03/01/2020 through 02/28/2023	\$49,315.00
12/09/2020	Amendment #1: Increased the estimated contract total by \$33,450.00 from \$49,315.00 to \$82,765.00. F&P Waiver Presented: 12/09/2020	N/A	\$33,450.00
10/27/2021	Amendment #2: Increased the estimated contract total by \$14,356.00 from \$82,765.00 to \$97,121.00. F&P Waiver Presented: 10/27/2021	N/A	\$14,356.00
Pending	Amendment #3: Incorporate a vendor name change from Word Systems, LLC to Word Systems, LLC dba WSI Technologies and subsequently a contract number change from E0000017162 to E0000017162-A. Extend the contract term for twenty-five (25) months, from 03/01/2023 through 03/31/2025, exercising both options to extend for one (1) year periods upon mutual consent. Increase the estimated contract total by \$24,921.88 from \$97,121.00 to \$122,042.88.	03/01/2023 through 03/31/2025	\$24,921.88
Total (inclu	ding the pending amendment)		\$122,042.88

Purpose of Amendment:

The purpose of this amendment is to extend the City's Voice Recording Systems contract term with Word Systems, LLC for twenty-five (25) months, from 03/01/2023 through 03/31/2025, exercising both options to extend for one (1) year periods upon mutual consent and including one (1) extra month. The 25 months are necessary because this will coincide with the contract term of MPD Contract E0000014585 with the same vendor, allowing ITMD to consolidate the services into one (1) contract once the term has expired and extending once instead of two (2) renewals is cost effective. The City will save \$2,265.62 by paying upfront for the twenty-five (25) months than by paying annually. Additionally, this amendment is to increase the estimated contract total by \$24,921.88 from \$97,121.00 to \$122,042.88. Lastly, the Vendor has a name change, thus, this amendment will incorporate that name change from Word Systems, LLC to Word Systems, LLC dba WSI Technologies resulting in a contract number change from E0000017162 to E0000017162-A as well.

Justification for Waiver:

Word Systems, LLC services NICE System which records all telephone conversations for the City of Milwaukee Call Center, Water Works Call Center, and Municipal Court. The entire process of recording and playback is a proprietary NICE System. Word Systems, LLC is the only vendor that services this system.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

Rhonda U. Kelsey	1/23/2023
City Purchasing Director	Date