

**1890 NORTH COMMERCE STREET  
RIVERWALK DEVELOPMENT AGREEMENT**

This Agreement is made this \_\_\_\_ day of \_\_\_\_\_, 2006, by and among the City of Milwaukee (the "City"), the Redevelopment Authority of the City of Milwaukee ("RACM") and 1890 Commerce, LLC, a Wisconsin limited liability Company (the "Developer").

Witnesseth:

Whereas, The Developer is the owner of certain property located at 1890 North Commerce Street, Milwaukee, Wisconsin (the "Property," as more particularly described on Exhibit A); and

Whereas, The Property fronts on the Milwaukee River; and

Whereas, The Developer wishes to undertake construction of a riverwalk along the Property (the "Riverwalk Improvement") which will comply with the Milwaukee River Design Guidelines (attached hereto as Exhibit B). The Riverwalk Improvement is more particularly described on Exhibit C attached hereto and will be adjacent to Developer's building on the Property; and

Whereas, Developer will maintain and operate the Riverwalk Improvement, including making the Riverwalk Improvement available for use by members of the general public; and

Whereas, The Riverwalk Improvement will constitute a portion of the overall riverwalk system which is intended to cover a substantial portion of the Milwaukee River extending from the harbor entrance to the former North Avenue Dam area; and because of the Developer's willingness to make the Riverwalk Improvement available to members of the public, the Riverwalk Improvement will serve the public purpose of affording members of the public the opportunity to more fully enjoy the valuable river resource; and

Whereas, Because of the public purpose served by the construction and operation of the Riverwalk Improvement, RACM is willing to make a grant to the Developer in an amount not to exceed \$1,239,381.90 to be used by the Developer to fund up to 70% of the cost of constructing the Riverwalk Improvement and up to 50% of the cost of constructing the Dockwall Improvement; and

Whereas, the City, via Common Council Resolution File No. \_\_\_\_\_ adopted \_\_\_\_\_, has approved this Agreement and authorized proper officials of the City to execute this Agreement; and

Whereas, RACM, via Resolution No. \_\_\_\_\_ adopted \_\_\_\_\_ has approved this Agreement and authorized proper officers of RACM to execute this Agreement on RACM's behalf; and

Whereas, the Developer has approved this Agreement;

Now, Therefore, the City, RACM and the Developer, in consideration of the premises and the mutual promises and undertakings hereinafter contained, mutually agree and covenant as follows:

**I.  
RACM ACTIVITIES**

A. Subject to the terms and conditions hereinafter set forth, and provided RACM receives the City Grant (as defined below), RACM grants to the Developer an amount not to exceed 70% of the cost of construction of the Riverwalk Improvement and 50% of the cost of construction of the Dockwall Improvement, but in no case exceeding \$1,239,381.90 (the "RACM Grant"). The RACM Grant is to be disbursed to the Developer in phases (see Exhibit 3) pursuant to the conditions set forth in Section B and is to be used solely to reimburse the Developer for costs incurred in the construction of the Riverwalk Improvement.

B. The RACM Grant shall be disbursed to the Developer upon the completion of each Phase 1 and Phase 2 of the Riverwalk Improvements provided the following requirements set forth below at numbers 1 through 7 are met for each of Phase 1 and Phase 2:

1. The Developer has received all federal, state and local agency approvals, including but not limited to the United States Army Corps of Engineers, the Wisconsin Department of Natural Resources, and the City's Board of Harbor Commissioners, and has complied with all applicable federal, state and local laws, including, but not limited to, the Americans with Disabilities Act, which are necessary to undertake construction of the Riverwalk Improvement.

2. The Commissioner of the Department of City Development ("Commissioner") has approved the final plans and specifications for the Riverwalk Improvement.

3. The Commissioner has approved the final construction budget for the Riverwalk Improvement.

4. The Commissioner has approved as to form, content, terms and parties, all the contracts entered into by the Developer for the preparation of plans and specifications for the Riverwalk Improvement, which approval shall not unreasonably be withheld.

5. The Commissioner has approved as to form, content, terms and parties, all contracts and subcontracts entered into by the Developer to undertake the construction of the Riverwalk Improvement, which approval shall not unreasonably be withheld.

6. The Riverwalk Improvement's architect or engineer has certified in writing to the Commissioner that the Phase of the Riverwalk Improvement has been completed in accordance with the Commissioner-approved plans and specifications and the Riverwalk Improvement costs have been fully substantiated by the Developer on appropriate AIA forms such as AIA Document G702.

7. RACM and the City have received a grant of an easement across the Riverwalk Improvement in a form as set forth on Exhibit D.

## **II. CITY ACTIVITES**

A. The City shall make available to RACM an amount up to \$1,239,381.90 (the "City Grant") in order to allow RACM to supply the Developer with the RACM Grant for reimbursement of up to 70% of the costs of constructing the Riverwalk Improvement and 50% of the costs of constructing the Dockwall Improvement.

## **III. DEVELOPER ACTIVITIES**

- A. The Developer shall:
1. Prepare, or have prepared, final plans and specifications for the Riverwalk Improvement subject to the approval by the Commissioner as provided in Section I.B.2.
  2. Prepare, or have prepared, a final construction budget for the Riverwalk Improvement for approval by the Commissioner as provided in Section I.B.3.
  3. Obtain and pay for all governmental permits and approvals necessary to construct the Riverwalk Improvement.
  4. Comply with all applicable federal, state and local laws.
  5. Construct the Riverwalk Improvement in accordance with the approved plans and specifications.
  6. Substantially complete the Phase 1 Riverwalk Improvements within 1 year after receiving a Certificate of Occupancy for the Phase 1 Building. The Developer will further complete the Phase 2 Riverwalk Improvements (including the courtyard) within one year of receiving a Certificate of Occupancy for the Phase 2 Building. Each date set forth herein for completion of a Phase of the Riverwalk Improvement shall hereinafter be a "Completion Deadline." Notwithstanding the foregoing, in the event Developer encounters construction delays beyond the Developer's reasonable control, other than delays caused by the fault or negligence of Developer (an "Excusable Delay") and Developer provides the City and RACM with a notice describing the cause, nature and duration of the Excusable Delay, then the Completion Deadline shall automatically be extended for a period equal to the duration of the Excusable Delay.
  7. Own, operate and maintain the Riverwalk Improvement, including undertaking all necessary capital repairs and replacements, during the term of this Agreement. The Riverwalk Improvement shall be operated and maintained in accordance with customary and

recognized standards for a first class commercial facility. The minimum maintenance standards are set forth in the Grant of Easement attached as Exhibit D. The Developer reserves the right to periodically (i.e., not more than once a year for not more than 24 hours at a time) close off the Riverwalk Improvement in order to prevent the acquisition of any adverse or prescriptive rights in the Riverwalk Improvement.

8. When the Riverwalk Improvement is completed, as indicated by the project architect or engineer's certification as referenced in Section I.B.6, provide RACM and the City with a recordable Grant of Easement substantially in the form attached as Exhibit D.

#### **IV. CHANGES**

No material changes in the type, placement or use of construction materials, as indicated on the approved plans and specifications, shall be made by the Developer in the approved plans and specifications or in the manner in which the Developer is obligated to operate and maintain the Riverwalk Improvement, without prior written consent of the Commissioner. Any changes approved by the Commissioner shall not increase the RACM Grant unless such increase has been approved by RACM.

#### **V. INSPECTIONS**

A. Developer and its contractor or subcontractor shall be solely responsible for the completion of the Riverwalk Improvement. Nothing contained in this paragraph shall create or effect any relationship between the City or RACM, on the one hand, and any contractor or subcontractor employed by Developer, on the other hand, in construction of the Riverwalk Improvement.

B. RACM may make reasonable inspections, including but not limited to inspections on behalf of RACM by the City Department of Public Works, Department of City Development and Department of Neighborhood Services, of the Riverwalk Improvement during the period of construction thereof, provided that such inspections do not interfere with the progress of the work. In order to allow RACM and the City agencies to undertake these inspections in a meaningful fashion, the Developer shall provide RACM with a complete set of plans and specifications in respect of the Riverwalk Improvement as well as any change orders and shop drawings relating thereto.

C. In the event that the Commissioner determines, as a result of such inspections, that the Developer's contractor or subcontractors are not constructing the Riverwalk Improvement in accordance with the approved plans and specifications, the Commissioner shall promptly inform the Developer of such noncompliance and the Developer shall, as soon as reasonably possible, require its contractor or subcontractors to remedy such noncompliance. The Commissioner may withhold payment of the RACM Grant until such corrective measures are completed and the noncompliance cured in a satisfactory manner.

## **VI. RECORDS**

A. The Developer shall keep accurate, full and complete books and accounts with respect to the cost of constructing the Riverwalk Improvement, consistent with the approved budget, and shall include a provision in all of its contracts requiring its contractors and their subcontractors to do the same. All such books and accounts shall be maintained in accordance with generally accepted accounting principles consistently applied, and shall be kept for a period of six years subsequent to the completion of the Riverwalk Improvement.

B. The City Comptroller, on behalf of RACM, shall have the right, upon reasonable notice to the Developer, its contractor or subcontractors, as the case may be, to examine the books, records and accounts of the Developer, its contractor or subcontractors, which relate to the Riverwalk Improvements, during normal hours of business.

C. After substantial completion of the Riverwalk Improvement, the Developer shall submit to the Commissioner a complete set of "As Built" plans and specifications as well as a copy of all approved shop drawings.

## **VII. EBE REQUIREMENTS**

In contracting for the construction of the Riverwalk Improvement, the Developer shall comply with an 18% City Emerging Business Enterprise requirement (attached hereto as *Exhibit F*), as established by the Commissioner in accordance with Chapter 360, Milwaukee Code of Ordinances.

## **VIII. TERM**

This Agreement shall terminate upon the completion of construction of the Riverwalk Improvement and payment to Developer of the RACM Grant. The Grant of Easement for public access, in the form attached hereto as Exhibit D, shall be a permanent access easement running with the land.

## **IX. DEFAULT**

If the Developer has not substantially completed any Phase of the Riverwalk Improvement by the Completion Deadline applicable thereto, and the failure to substantially complete was either the Developer's fault or was for reasons substantially within the Developer's control, RACM and the City shall have the right to reduce the amount of the RACM Grant by an amount equal to \$400 for each day, up to 90 days, substantial completion of the Riverwalk Improvement is so delayed, plus \$600 for each day beyond 90 days but less than 180 days substantial completion of the Riverwalk Improvement is so delayed and \$1,000 for each day thereafter substantial completion of the Riverwalk Improvement is so delayed.

**X.  
CONFLICT OF INTEREST**

No member, officer or employee of RACM, during his/her tenure or for one year thereafter, will have or shall have had any interest, direct or indirect, in this Agreement or any proceeds thereof.

**XI.  
WRITTEN NOTICES**

Any written notice required to be sent under this Agreement shall be sent to the following:

For RACM:

Redevelopment Authority of the City of Milwaukee  
809 North Broadway  
Milwaukee, WI 53202  
Attn: Executive Director/Secretary

For the City:

City of Milwaukee  
Department of City Development  
809 N. Broadway  
Milwaukee, WI 53202  
Attn: Commissioner

For the Developer:

1890 Commerce, LLC  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**XII.**

**ASSIGNMENT**

No party to this Agreement may assign any of its interest or obligations hereunder without the written consent of the other party, except that:

1. RACM and the City may each assign its respective rights hereunder to the other without the consent of Developer; and
2. The Developer may assign its obligations with respect to the maintenance of the Riverwalk only to the condominium association on the property at any time after the Commissioner has reviewed and approved the Condominium Association Bylaws.

In Witness Whereof, the parties have executed this Agreement on the day and year first above written.

REDEVELOPMENT AUTHORITY OF  
THE CITY OF MILWAUKEE

\_\_\_\_\_  
Executive Director/Secretary

CITY OF MILWAUKEE

By: \_\_\_\_\_  
Tom Barrett, Mayor

By: \_\_\_\_\_  
Ronald Leonhardt, City Clerk

COUNTERSIGNED

By: \_\_\_\_\_  
W. Martin Morics, Comptroller

1890 COMMERCE, LLC

By: \_\_\_\_\_  
\_\_\_\_\_

Approved as to form, content and execution  
this \_\_\_\_ day of \_\_\_\_\_, 2006.

\_\_\_\_\_  
Assistant City Attorney

1050-2006-1272:111524  
KPS/ms

**EXHIBIT A**  
To  
Riverwalk Development Agreement  
**Legal Description of the Property at 1890 N. Commerce Street**

**Description for proposed Parcel 1**

A parcel of land located in the Southwest Quarter of the Northwest Quarter of Section 21, Township 7 North, Range 21 East, in the City of Milwaukee, Milwaukee County, Wisconsin; more fully described as follows:

Beginning at the Southwest Corner of Certified Survey Map #6832 as recorded with the Milwaukee County Register of Deeds, also being the intersection of the southeasterly right-of-way line of North Commerce Street and the southwesterly right-of-way line of North Booth Street; thence South 43°29'23" East along said southwesterly right-of-way line, 133.33 feet to the established dock line of the Milwaukee River; thence South 43°22'55" West along said dock line, 283.82 feet; thence North 37°34'22" West, 158.46 feet to said southeasterly right-of-way line of North Commerce Street; thence North 50°21'38" East along said southeasterly right-of-way line, 117.33 feet; thence North 46°51'38" East along said southeasterly right-of-way line, 150.00 feet to the Point of Beginning.

Containing 39,473 square feet (0.9062 Acres) more or less

**Description for proposed Parcel 2**

A parcel of land located in the Southwest Quarter of the Northwest Quarter of Section 21, Township 7 North, Range 21 East, in the City of Milwaukee, Milwaukee County, Wisconsin; more fully described as follows:


Commencing the Southwest Corner of Certified Survey Map #6832 as recorded with the Milwaukee County Register of Deeds, also being the intersection of the southeasterly right-of-way line of North Commerce Street and the southwesterly right-of-way line of North Booth Street; thence South 46°51'38" West along said southeasterly right-of-way line of N. Commerce Street, 150.00 feet; thence South 50°21'38" West along said southeasterly right-of-way line, 117.33 feet to the Point of Beginning; thence South 37°34'22" East, 158.46 feet to the established dock line of the Milwaukee River; thence South 43°22'55" West along said dock line, 194.30 feet; thence North 40°42'22" West, 188.11 feet to the southeasterly right-of-way line of North Commerce Street; thence North 52°25'38" East along said southeasterly line, 169.51 feet; thence North 50°21'38" East along said southeasterly line, 32.67 feet to the Point of Beginning.

Containing 34,095 square feet (0.7827 Acres) more or less.



**EXHIBIT B**  
to  
Riverwalk Development Agreement  
**Riverwalk Design Guidelines**  
City of Milwaukee

1. Building facades should contain architectural features such as doors and windows, which improve their appearance and provide a pleasant pedestrian environment.
2. Site features that detract from the use and redevelopment of the river's edge will be discouraged. Features such as blank walls; chain link fencing, barbed razor or concertina wire; utility doors and staircases; service drives; loading docks; parking areas; outdoor storage; electrical or mechanical equipment; trash containers or other building maintenance facilities or equipment; ventilator exhausts; and concrete road barriers and guardrails, if required by necessity shall be screened from river areas.
3. Where soft river edge still exists along the Middle River, preserve natural riverbanks and historic elements of the built environment where feasible.
4. Where historic buildings exist along the River, preserve those historic elements of the built environment.
5. RiverWalk landscaping should include native species of trees, plants, and shrubs with trees planted, in order of preference, in the ground, in box-outs with protective guards and grates, or in planters.
6. RiverWalk landscaping should emphasize plant species, which provide year-round interest.
7. RiverWalks should be on the land side of the River where feasible. To provide space for amenities such as benches, planters, light poles, trash containers, trees and railings, RiverWalks should typically be 12 feet wide at 0 to 5 percent slope with a minimum 8 foot unobstructed corridor and be open to the general public 24 hours a day at no charge.
8. If land-side RiverWalks are not feasible, walkways that float on or extend over the water may be considered if they do not obstruct navigation, and do not have permanent roofs, and match the high quality of permanent RiverWalks.
9. Special amenity/activity areas are encouraged but shall be limited to a maximum of 3,200 square feet, must be open to the general public, shall not block pedestrian movements on the RiverWalk and shall not encroach into navigable waters.
10. RiverWalks must be passable year-round and be handicapped accessible.
11. Walkways, seating areas and other high traffic areas should complement adjacent buildings and neighborhoods, be aesthetically pleasing and pedestrian-friendly, and should be paved with brick, tile, stone, decorative concrete or other attractive hard material; avoiding large expanses of slab concrete or asphalt.
12. Lighting units shall be Milwaukee Harp fixtures providing illumination in accordance with standards recommended by the Illuminating Engineering Society of North America (IES) and approved by the Commissioner of Public Works]
13. All segments of the RiverWalk shall be designed to connect to future portions of the RiverWalk system or to connect to adjacent portions of the existing RiverWalk system.
14. Structures built within 50 feet of bridges must not obstruct bridge maintenance.

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15. Floating RiverWalks will be permitted under bridges if a minimum 7-foot clearance can be maintained and if the connection will not obstruct navigation or bridge operations.
  16. Finger piers will only be permitted where they will not obstruct navigation or don not extend more than 40 feet from the dockline.
  17. Temporary moorings (less than 4 hours) for water taxis and tour boats will be permitted riverward of any amenity/activity area subject to navigation restrictions.
  18. Parking adjacent to the River is strongly discouraged. Parking areas, service drives, loading docks and outdoor storage areas shall provide an appropriate buffer of at least 5 feet in width, meeting the standards of Section 295-75 of the Code and located between said parking area and the river/RiverWalk. Parking areas shall be set back from the dockwall at least 25 feet and shall also devote at least 3.33 percent of their area to interior landscaping.
  19. Temporary RiverWalks are meant to provide connections between existing and/or proposed RiverWalks when the area of the connection is not ready for development of a full-scale RiverWalk. Such connections may be approved at a lower standard than permanent RiverWalks if the proponent can demonstrate that the proposed temporary RiverWalk is truly temporary, that the temporary RiverWalk will not provide direct pedestrian access to the property on which it is located or attached or be utilized in any manner by that property including boat moorings, docks, tables or chairs, and the design of the temporary RiverWalk is generally consistent with the intent of these design guidelines.

**EXHIBIT C**  
To  
Riverwalk Development Agreement  
**Description of Riverwalk Improvements**

The Riverwalk and related improvements are comprised of five (5) separate components as follows:

**PHASE 1 IMPROVEMENTS\*:**

1. **Riverwalk- Phase 1:** Approximately 300 lineal feet of Riverwalk running along the Milwaukee River by 15 feet wide (see attached site plan). Improvements to the Riverwalk include the concrete walking surface and structural slab; trees, landscaping, planters, and irrigation; decorative railings, lighting, benches, and trash receptacles. Improvements also include 300 lineal feet of dockwall (sheeting to current height), slope stabilization, driven piles at support columns, grade beam and concrete wall at sheeting, and cantilevered beams.
2. **Booth Street Sidewalk:** Approximately 554 square feet of concrete sidewalk running along Booth Street, including: street lighting, landscaping, and irrigation, curb & gutter, concrete apron, and curb cut (see attached site plan)

\* Improvements 1 and 2 will be constructed during the Phase 1 of The Edge Condominium Project. All Phase 1 Riverwalk Improvements have been approved by The City of Milwaukee Planning Commission on March 6, 2006.

**PHASE 2 IMPROVEMENTS:**

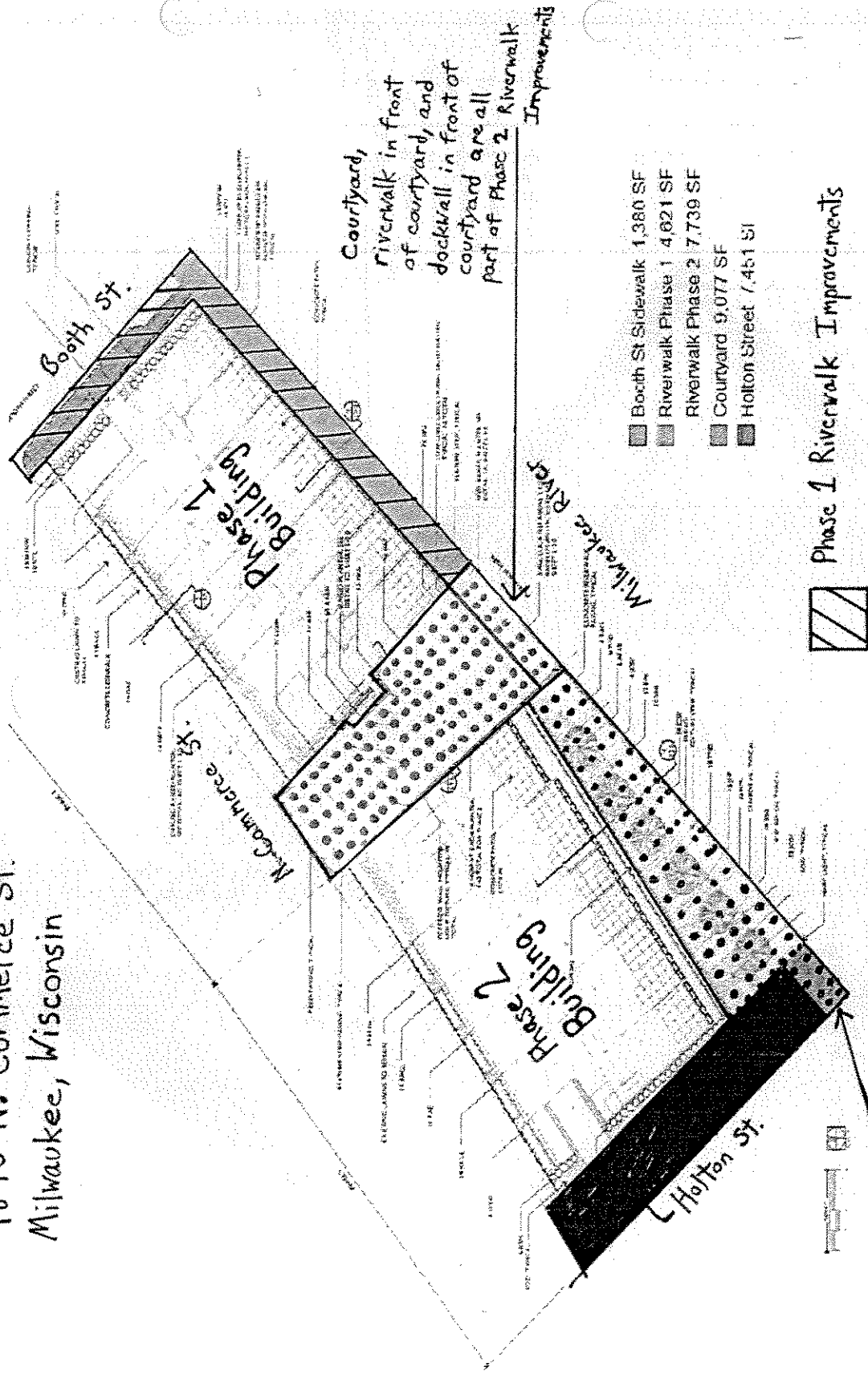
3. **Riverwalk-Phase 2:** Approximately 200 lineal feet of Riverwalk running along the Milwaukee River by 15 feet wide (See attached site map). Improvements to the Riverwalk include the concrete walking surface and structural slab; trees, landscaping, planters, and irrigation; decorative railings, lighting, benches, and trash receptacles. Improvements also include 200 lineal feet of dockwall (sheeting to current height) as well as public green space with grass, trees, and benches adjacent to the walking surface of the Riverwalk.
4. **Riverwalk Access Courtyard:** Approximately 9,077 square foot public access courtyard between The Edge Phase 1 and Phase 2 Buildings (see attached site plan). This courtyard provides public access to the Riverwalk and includes the concrete walking surface and structural slab; trees, landscaping, planters, and irrigation; decorative railings, lighting, benches, and trash receptacles.
5. **Holton Street Stub-End:** Approximately 40 lineal feet of Riverwalk and dockwall running along the end of the Holton Street ROW (see attached site map).

\* Improvements 3,4, & 5 will be constructed during the Phase 2 of The Edge Condominium Project. Phase 2 Riverwalk Improvements have been approved by The City of Milwaukee Planning Commission on March 6, 2006.

**EXHIBIT C-1**

Riverwalk Improvement Areas

The Edge Condominiums  
 1890 N. Commerce St.  
 Milwaukee, Wisconsin



Courtyard,  
 Riverwalk in front  
 of courtyard, and  
 dockwall in front of  
 courtyard are all  
 part of Phase 2  
 Riverwalk  
 Improvements

- Booth St Sidewalk 1,380 SF
- Riverwalk Phase 1 4,621 SF
- Riverwalk Phase 2 7,739 SF
- Courtyard 9,077 SF
- Holton Street 7,451 SF

- Phase 1 Riverwalk Improvements
- Phase 2 Riverwalk Improvements

Holton St.  
 To be constructed  
 by City - separate  
 from Development Agreement  
 Outside of Developer Scope

Holton St.  
 Stub-End  
 Part of Phase 2  
 Riverwalk Improvements

**EXHIBIT D**  
To  
Riverwalk Development Agreement  
**Grant of Easement Agreement**  
**(Riverwalk)**

This Grant of Easement Agreement is made as of \_\_\_\_\_, 2006, by and among 1890 Commerce, LLC (“Grantor”) and the City of Milwaukee and the Redevelopment Authority of the City of Milwaukee (collectively “Grantee”).

Whereas, Grantor is the owner of certain property located along the Milwaukee River in the City of Milwaukee, State of Wisconsin more particularly set forth on Exhibit 1 attached hereto (the “Property”); and

Whereas, Pursuant to the terms of a Riverwalk Development Agreement (“Development Agreement”) by and among Grantor and Grantee, a certain riverwalk improvement as identified as Exhibit C to the Development Agreement and on Exhibit 2 attached hereto (the “Riverwalk Improvement”) will be constructed on a portion of the Property and will become part of the Property; and

Whereas, The parties hereto acknowledge that the Riverwalk Improvement is part of a comprehensive, publicly accessible Riverwalk System (the “Riverwalk System”) and that it is desirable that the components of the Riverwalk System be generally compatible in design and appearance and generally uniform in maintenance, operation and usage; and

Whereas, The Development Agreement imposes upon Grantor certain responsibilities with respect to the development, maintenance and repair of the Riverwalk Improvement; and

Whereas, In consideration of payment for a portion of the construction costs of the Riverwalk Improvement, the Development Agreement requires that the Grantor (i) convey to Grantee the easement rights specified in this Agreement, and (ii) agree to fully and timely perform the covenants, restrictions, undertakings and obligations set forth in this Agreement.

Now, Therefore, In consideration of the above recitals and the terms and conditions of the Development Agreement, Grantor and Grantee agree as follows:

1. Grantor hereby conveys to Grantee, upon completion of the Riverwalk Improvement or at any time thereafter, a nonexclusive easement upon and across the Riverwalk Improvement and, subject to the limitations set forth in Paragraph 3 of this Agreement and solely to the extent reasonably necessary to carry out the activities described in Subparagraph (b) below, upon and across other portions of the Property, for the following purposes:

(a) Pedestrian access, for the benefit of the public, across the entire length of the Riverwalk Improvement in accordance with the terms of this Agreement, provided, however, that the public, pedestrian access granted herein across the designated walkway shall exclude any vendor or other commercial activities or operations not expressly permitted by Grantor; and

(b) Maintenance, repair or replacement of all or any portion of the Riverwalk Improvement by Grantee, in accordance with, and to the extent required or permitted by, the terms of this Agreement; and

(c) Installation and removal of holiday, seasonal or thematic decorations, banners, plantings and similar items (collectively, the "Decorations"), if any, by Grantee, in accordance with the terms of this Agreement.

2. Throughout the term of this Agreement, Grantor, or its permitted successors and assigns (collectively referred to herein as "Grantor"), shall maintain (a) comprehensive liability insurance, naming the Grantee and its officers, agents and employees, as additional insureds, against all claims, demands, actions for personal injury to or death in an amount not less than \$1,000,000 for each personal injury to or death of one person in any one accident; \$5,000,000 for personal injury or death of more than one person in any one accident; and in an amount not less than \$5,000,000 for damage to property in any one accident; and (b) comprehensive "all risk" insurance, insuring against fire or other casualty, vandalism and malicious mischief, with extended coverage, in an amount equal to 100% of the full replacement cost of the Riverwalk Improvement and sufficient to avoid all co-insurance provisions of the subject insurance policy. Grantor shall have the right to maintain the insurance coverage required to be maintained hereunder under umbrella or blanket insurance coverage covering other premises so long as such umbrella or blanket insurance policies expressly provide coverage for the requirements provided under this Agreement. At the option of the Grantee, the aforesaid minimum amounts may be reviewed and increased or decreased every ten (10) years, with any such adjustment being proportionate to the then current economic conditions.

Grantor shall provide Grantee with a certificate(s) of insurance, naming the Grantee as an additional insured for purposes of this Agreement, and providing that the insurance company will furnish the Grantee with a thirty (30) days written notice of cancellation, non-renewal, or material change.

3. Grantor shall be responsible to maintain the Riverwalk Improvement in accordance with the maintenance standards set forth on Exhibit 3 attached hereto and shall undertake all necessary capital repairs and replacements when and as necessary (with the exception of repairs and replacements necessitated by defects in original workmanship or design which are covered by any construction warranty). If Grantor fails to maintain the Riverwalk Improvement in the condition required by this Agreement, Grantee may provide Grantor with a written notice setting forth the maintenance or repair work that Grantee reasonably determines has not been done. If Grantor does not commence such maintenance or repair work within thirty (30) days from the date of receipt of such written notice, and such failure to commence such maintenance or repair work is not as a result of causes beyond Grantor's reasonable control, then Grantee may perform such work and Grantor shall reimburse Grantee for all reasonable costs incurred in performing such work. Should Grantor fail to reimburse the Grantee for such work, the Grantee shall be entitled to record a lien against the Property and the City of Milwaukee (the "City") shall have the right to specially charge the Property under the 66.0627, Stats. provisions. Should the City need to proceed with such special charges under 66.0627, Stats., Grantor hereby waives notice and hearing on such charges. In exercising its right to maintain, repair or replace the Riverwalk Improvement, Grantee shall, to the extent both possible and practical, perform all necessary work from adjacent portions of the Riverwalk System or from the Milwaukee River and shall not

unreasonably or materially disrupt or interfere with access to the Property and the operations of Grantor and any tenant, licensee or occupant on the Property. Grantee shall notify Grantor in advance of Grantee's needs to enter upon the Property, specifying the scope and duration of such entry.

4. Grantor shall, at all times, make the nonexclusive easement area of the Riverwalk Improvement available for use by members of the public, except for such times as such walkway must be closed for maintenance or repair or to avoid the acquisition of adverse or prescriptive rights. Grantor shall have the right periodically (i.e., not more than once a year and not more than 24 hours at a time) to close off the Riverwalk Improvement in order to prevent the acquisition of any adverse or prescriptive rights.

5. Grantee shall have the right to formulate reasonable rules and regulations regarding the use of the nonexclusive easement area of the Riverwalk Improvement by the public. Such rules and regulations shall be generally uniform and consistent with those applicable to riverwalks throughout the Riverwalk System and shall be effective upon delivery of a copy of same to Grantor. Grantor shall be responsible to expend reasonable efforts for the enforcement of such rules and regulations as they pertain to the Riverwalk Improvement. Grantee covenants that it shall require all grantors of riverwalk easements to Grantee to expend reasonable efforts for the enforcement of such rules and regulations. Grantor shall have the right to promulgate and enforce its own rules and regulations governing the use of the Riverwalk Improvement by the public such as the number of people present in any single location, duration of stays, noise and permissible activities; provided, however, Grantor's rules and regulations shall not be inconsistent nor conflict with the terms of Exhibit 3, with any terms or provisions set forth in the Development Agreement or any rules and regulations promulgated by Grantee. In the event of any such conflict, the terms of Exhibit 3, the Development Agreement or the rules and regulations promulgated by Grantee shall control.

6. Grantee shall have the right from time to time, and upon at least 72 hours prior written notice to Grantor, to enter upon the Riverwalk Improvement to install and remove Decorations (as hereinafter defined). Such installations and removals shall not unreasonably or materially interfere with the lawful use of the Property by Grantor or any tenant, licensee or occupant of the Property and shall be at Grantee's sole expense.

7. Grantor shall pay for all electricity, water and other utilities used for lighting, cleaning and watering of flowers and other plant materials on the Riverwalk Improvement (including as such may be necessary for Decorations and as such may be used for maintenance and repairs to the Riverwalk Improvement).

8. Grantor shall not make any structural alterations or modifications to the Riverwalk Improvement or make any changes to the color scheme of the Riverwalk Improvement as originally installed without the prior written consent of Grantee. Further, Grantor shall not install any Decorations or attach any fixtures to or upon the Riverwalk Improvement without the prior written consent of Grantee. Any request by Grantor for installation of Decorations must be in writing, and Grantee shall approve or disapprove such request in writing within 15 business days following receipt. Failure of Grantee to deliver a written response within such time period shall constitute approval of the request. Other than installation and removal of Decorations as

provided herein, Grantee shall not make any changes to the Riverwalk Improvement without the prior written approval of Grantor.

9. This Agreement is a permanent public access easement which shall run with the land, and shall be binding on and shall inure to the benefit of the parties hereto and to their respective heirs, successors and assigns. Either Grantee may, at its option, upon completion of the Riverwalk Improvement or at any time thereafter, assign its rights under this Agreement to the other Grantee.

10. All notices to be given by one party to the other under this Agreement shall be in writing and given either by personal delivery or certified mail, postage prepaid, to the addresses set forth in this paragraph. A notice shall be deemed delivered either upon actual receipt or upon refusal by a party to accept delivery. Either party may change its address for purposes of receiving notice by delivering written notice thereof in accordance with the requirements of this paragraph.

To Grantor:

1890 Commerce Street, LLC

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

To Grantee:

Redevelopment Authority of the City of Milwaukee  
809 N. Broadway  
Milwaukee, WI 53202  
Attn: Executive Director/Secretary

and

City of Milwaukee  
Department of City Development  
809 N. Broadway  
Milwaukee, WI 53202  
Attn: Commissioner

11. This Agreement may be enforced either at law or in equity, with the nonbreaching party entitled to injunctive relief and monetary damages. If any action for enforcement of this Agreement is brought, the nonprevailing party in such action shall reimburse the prevailing party for its reasonable attorney's fees and other costs incurred in such action.

12. This Agreement may be amended only by a written instrument executed by both Grantees and by Grantor.



In Witness Whereof, the Grantor and Grantee have hereunto set their hands and seals on this \_\_\_\_ day of \_\_\_\_\_, 2006.

**GRANTOR:  
1890 COMMERCE, LLC**

By: \_\_\_\_\_

STATE OF WISCONSIN    )  
  )ss.  
MILWAUKEE COUNTY    )

This instrument was acknowledged before me on \_\_\_\_\_, 2006 by \_\_\_\_\_, the \_\_\_\_\_ of 1890 Commerce, LLC.

\_\_\_\_\_  
Notary Public, State of Wisconsin  
My commission: \_\_\_\_\_

**GRANTEE:  
REDEVELOPMENT AUTHORITY OF THE  
CITY OF MILWAUKEE**

By: \_\_\_\_\_  
Executive Director/Secretary

STATE OF WISCONSIN    )  
  )ss.  
MILWAUKEE COUNTY    )

This instrument was acknowledged before me on \_\_\_\_\_, 2006 by \_\_\_\_\_, the \_\_\_\_\_ of the Redevelopment Authority of the City of Milwaukee.

\_\_\_\_\_  
Notary Public, State of Wisconsin  
My commission: \_\_\_\_\_

**CITY OF MILWAUKEE**

By: \_\_\_\_\_  
Mayor

By: \_\_\_\_\_  
City Clerk

Countersigned:

\_\_\_\_\_  
Comptroller

STATE OF WISCONSIN )  
  )ss.  
MILWAUKEE COUNTY )

This instrument was acknowledged before me on \_\_\_\_\_, 2006 by  
\_\_\_\_\_ and \_\_\_\_\_, the Mayor and City Clerk of the City of  
Milwaukee.

\_\_\_\_\_  
Notary Public, State of Wisconsin  
My commission: \_\_\_\_\_

This document was drafted by the City of Milwaukee and Redevelopment Authority of the City  
of Milwaukee, Kevin P. Sullivan, Assistant City Attorney.

**EXHIBIT 1**  
To  
Grant of Easement  
**Legal Description of the Property**

**Description for proposed Parcel 1**

A parcel of land located in the Southwest Quarter of the Northwest Quarter of Section 21, Township 7 North, Range 21 East, in the City of Milwaukee, Milwaukee County, Wisconsin; more fully described as follows:

Beginning at the Southwest Corner of Certified Survey Map #6832 as recorded with the Milwaukee County Register of Deeds, also being the intersection of the southeasterly right-of-way line of North Commerce Street and the southwesterly right-of-way line of North Booth Street; thence South 43°29'23" East along said southwesterly right-of-way line, 133.33 feet to the established dock line of the Milwaukee River; thence South 43°22'55" West along said dock line, 283.82 feet; thence North 37°34'22" West, 158.46 feet to said southeasterly right-of-way line of North Commerce Street; thence North 50°21'38" East along said southeasterly right-of-way line, 117.33 feet; thence North 46°51'38" East along said southeasterly right-of-way line, 150.00 feet to the Point of Beginning.

Containing 39,473 square feet (0.9062 Acres) more or less

**Description for proposed Parcel 2**

A parcel of land located in the Southwest Quarter of the Northwest Quarter of Section 21, Township 7 North, Range 21 East, in the City of Milwaukee, Milwaukee County, Wisconsin; more fully described as follows:

Commencing the Southwest Corner of Certified Survey Map #6832 as recorded with the Milwaukee County Register of Deeds, also being the intersection of the southeasterly right-of-way line of North Commerce Street and the southwesterly right-of-way line of North Booth Street; thence South 46°51'38" West along said southeasterly right-of-way line of N. Commerce Street, 150.00 feet; thence South 50°21'38" West along said southeasterly right-of-way line, 117.33 feet to the Point of Beginning; thence South 37°34'22" East, 158.46 feet to the established dock line of the Milwaukee River; thence South 43°22'55" West along said dock line, 194.30 feet; thence North 40°42'22" West, 188.11 feet to the southeasterly right-of-way line of North Commerce Street; thence North 52°25'38" East along said southeasterly line, 169.51 feet; thence North 50°21'38" East along said southeasterly line, 32.67 feet to the Point of Beginning.

**Containing 34,095 square feet (0/7827 Acres) more or less.**



**EXHIBIT 2**  
To  
Grant of Easement  
**[Description of the Riverwalk Improvement]**

The Riverwalk and related improvements are comprised of five (5) separate components as follows:

**PHASE 1 IMPROVEMENTS\*:**

1. **Riverwalk- Phase 1:** Approximately 300 lineal feet of Riverwalk running along the Milwaukee River by 15 feet wide (see attached site plan). Improvements to the Riverwalk include the concrete walking surface and structural slab; trees, landscaping, planters, and irrigation; decorative railings, lighting, benches, and trash receptacles. Improvements also include 300 lineal feet of dockwall (sheeting to current height), slope stabilization, driven piles at support columns, grade beam and concrete wall at sheeting, and cantilevered beams.
2. **Booth Street Sidewalk:** Approximately 554 square feet of concrete sidewalk running along Booth Street, including: street lighting, landscaping, and irrigation, curb & gutter, concrete apron, and curb cut (see attached site plan)

\* Improvements 1 and 2 will be constructed during the Phase 1 of The Edge Condominium Project. All Phase 1 Riverwalk Improvements have been approved by The City of Milwaukee Planning Commission on March 6, 2006.

**PHASE 2 IMPROVEMENTS:**

3. **Riverwalk-Phase 2:** Approximately 200 lineal feet of Riverwalk running along the Milwaukee River by 15 feet wide (See attached site map). Improvements to the Riverwalk include the concrete walking surface and structural slab; trees, landscaping, planters, and irrigation; decorative railings, lighting, benches, and trash receptacles. Improvements also include 200 lineal feet of dockwall (sheeting to current height) as well as public green space with grass, trees, and benches adjacent to the walking surface of the Riverwalk.
4. **Riverwalk Access Courtyard:** Approximately 9,077 square foot public access courtyard between The Edge Phase 1 and Phase 2 Buildings (see attached site plan). This courtyard provides public access to the Riverwalk and includes the concrete walking surface and structural slab; trees, landscaping, planters, and irrigation; decorative railings, lighting, benches, and trash receptacles.
5. **Holton Street Stub-End:** Approximately 40 lineal feet of Riverwalk and dockwall running along the end of the Holton Street ROW (see attached site map).

\* Improvements 3,4, & 5 will be constructed during the Phase 2 of The Edge Condominium Project. Phase 2 Riverwalk Improvements have been approved by The City of Milwaukee Planning Commission on March 6, 2006.

**EXHIBIT 3**  
To  
Grant of Easement  
**Maintenance Standards for the Riverwalk Improvement**

1. Open for use at all times except as it relates to adverse possession and times of maintenance and repair.
2. Keep property generally clean of litter on a daily basis. Empty trash receptacles as necessary.
3. Keep benches and other amenities in good, safe repair at all times.
4. Paint railings, benches and other amenities as necessary to maintain a pleasing aesthetic quality, consistent with approved color schemes. Remove graffiti as practical (as weather permits)
5. Properly maintain all landscaping in a manner reasonably acceptable to the Commissioner of the Department of City Development of the city of Milwaukee.
6. Keep all lights in operating condition.



**EXHIBIT E**  
to  
Riverwalk Development Agreement  
**Developer Budget and Reimbursement Schedule**  
(as attached)

**Exhibit E- Part 1 to 1890 N. Commerce St. Riverwalk Development Agreement  
Riverwalk Improvement Area Budget and City Cost Sharing**

	Phase I				Phase II				Combined Phase I & II		
	Length	City Share Maximum	Estimated Total Cost	Estimated City Share (70%)	Length	City Share Maximum	Estimated Total Cost	Estimated City Share (70%)	Length	City Share Maximum	Estimated City Share (70%)
Riverwalk	300 LFT	\$ 600,000.00	\$603,581	\$ 422,506.70	200 LFT	\$ 400,000.00	\$174,776	\$ 122,336.20	500 LFT	\$1,000,000.00	\$ 544,842.90
Dockwall	300 LFT	\$ 240,000.00	\$382,500	\$ 191,250.00	200 LFT	\$ 160,000.00	\$255,000	\$ 127,500.00	500 LFT	\$ 400,000.00	\$ 318,750.00
<b>Total</b>	300 LFT	\$ 840,000.00	\$986,081	\$ 613,756.70	200 LFT	\$ 560,000.00	\$429,776	\$ 249,836.20	500 LFT	\$1,400,000.00	\$ 863,592.90

Other Public Improvement Costs

	Estimated Total Cost	Estimated City Share
Courtyard Riverwalk Access (70%)	\$404,476.00	\$283,133.20
Holton St. Stubend (100%)	\$ 84,120.00	\$ 84,120.00
Boothe St. Sidewalk (70%)	\$ 12,194.00	\$ 8,535.80
<b>Total</b>		<b>\$375,789.00</b>

Total Reimbursement to be inserted into Development Agreement

**\$1,239,381.90**

**Exhibit E-Part 2 to 1890 N. Commerce St. Riverwalk Development Agreement**

**Milestone Payment Schedule for City Share of Riverwalk Improvements  
1890 N. Commerce St.**

Estimated City Share of Phase 1 Riverwalk and Dockwall Improvements	\$	622,293
Estimated City Share of Phase 2 Riverwalk and Dockwall Improvements	\$	617,089
<b>Combined City Share for Phase 1 &amp; 2 Riverwalk and Dockwall Improvements</b>	<b>\$</b>	<b>1,239,382</b>

**Estimated Progress Payments from City at Milestones for Phase 1 Riverwalk and Dockwall Improvements**

#	Milestone	Reimbursement to Developer
Pay Request 1	25% completion of Phase 1 scope as certified by the Architect	\$ 155,573
Pay Request 2	50% completion of Phase 1 scope as certified by the Architect	\$ 155,573
Pay Request 3	75% completion of Phase 1 scope as certified by the Architect	\$ 155,573
Pay Request 4	100% completion of Phase 1 scope as certified by the Architect	\$ 155,573
<b>Total Reimbursement from City for Phase 1</b>		<b>\$ 622,293</b>

**Estimated Progress Payments from City at Milestones for Phase 2 Riverwalk and Dockwall Improvements**

#	Milestone	Reimbursement to Developer
Pay Request 1	25% completion of Phase 2 scope as certified by the Architect	\$ 154,272
Pay Request 2	50% completion of Phase 2 scope as certified by the Architect	\$ 154,272
Pay Request 3	75% completion of Phase 2 scope as certified by the Architect	\$ 154,272
Pay Request 4	100% completion of Phase 2 scope as certified by the Architect	\$ 154,272
<b>Total Reimbursement from City for Phase 1</b>		<b>\$ 617,089</b>





**EXHIBIT F**  
To  
Riverwalk Development Agreement

**EMERGING BUSINESS ENTERPRISE AGREEMENT  
FOR  
THE RIVERWALK IMPROVEMENT  
1890 North Commerce Street  
"The Edge"**

This Emerging Business Enterprise Agreement is entered into by and between the CITY OF MILWAUKEE (hereinafter the "CITY"), and 1890 Commerce, LLC. (hereinafter "DEVELOPER").

**WHEREAS**, the aforementioned parties to this Agreement acknowledge and understand that this Agreement shall become part of any development and/or financing agreement to be signed by the aforementioned parties.

**WHEREAS**, DEVELOPER acknowledges that the CITY have established policies regarding the utilization of Emerging Business Enterprises ("EBEs") which are consistent with Chapter 360 of the Milwaukee Code of Ordinances (Copy available upon request).

**WHEREAS**, DEVELOPER agrees that the provision of the above-referenced offer was conditioned upon the DEVELOPER and its agents agreeing to reach a requirement of 18% EBE participation in the construction of said Riverwalk Improvement (hereinafter "PROJECT").

I. DEFINITIONS

A. EMERGING BUSINESS ENTERPRISE ("EBE") is a small business concern that is owned, operated and controlled by one or more individuals who are at a disadvantage, as defined in Chapter 360 of the Milwaukee Code of Ordinances. The individuals must have day-to-day operational and managerial control, interest in capital, financial risks and earnings commensurate with the percentage of their ownership. Emerging Business Enterprises are certified as such by the City of Milwaukee Certification Program. **It is important to note that those businesses that were certified under the old name (Disadvantaged Business Enterprise (DBE)) will continue to qualify for the program.**

B. JOINT VENTURE is an association of two (2) or more persons or businesses to carry out a single business enterprise for profit for which purpose they combine their property, capital, efforts, skills and/or knowledge.

## **EMERGING BUSINESS ENTERPRISE PROGRAM**

II. The DEVELOPER shall enter into a EBE Agreement requiring the DEVELOPER in developing and constructing the PROJECT, to utilize Emerging Business Enterprises, as defined in Chapter 360, Milwaukee Code of Ordinances, ("EBEs") for an amount equal to 18% of the total PROJECT costs deemed eligible pursuant to EBE guidelines.

A. Demonstrable efforts, when exercised by the DEVELOPER in conjunction with the PROJECT, is defined as DEVELOPER completing the following activities:

1. Advertise in general circulation and trade association media, as well as in community newspapers regarding contracting and subcontracting opportunities. Advertising in the Daily Reporter and two other publications shall be the minimum acceptable level of performance **(Exhibit A)**.

2. Provide interested EBEs and the agencies listed in **Exhibit B**, with adequate information about PROJECT plans, specifications, and contract/subcontract requirements at least two (2) weeks prior to the contract bidding process.

3. Submit **EBE Participation Form A (Exhibit 5)** to EBEP. This form must be submitted with the prime contractor's bid.

4. Conduct pre-bid conferences and a pre- bid walk-through two (2) weeks in advance of the contract bid date.

5. Provide written notice to all pertinent construction trades and professional services EBEs listed in the current City of Milwaukee Directory, soliciting their services in sufficient time (at least 2 weeks) to allow those businesses to participate effectively in the contract bidding process. To identify EBEs for the PROJECT, utilize the current *Official City of Milwaukee EBE Directory* published by the City of Milwaukee Emerging Business Enterprise (EBE) Program. The directory can be accessed on-line at:

[www.milwaukee.gov/ebe](http://www.milwaukee.gov/ebe)

Follow-up with EBEs who show an interest in the PROJECT during the initial solicitation process **(See Exhibit 1 EBE Solicitation Form)**.

6. Select trade and professional service areas for EBE awards wherein the greatest number of EBEs exist to perform the work. Thereby, the likelihood of contracts or subcontracts being awarded to EBE businesses would increase. Include where appropriate, the breaking down of contracts or subcontracts into smaller, economically feasible units to facilitate EBE participation.

7. Negotiate in "good faith" with interested EBEs, not rejecting EBE bids as unqualified or too high without sound reasons based on a thorough review of the bid submitted and maintain documentation to support the rejection of any EBE bid. Bids that are not cost effective,

and/or time prohibitive will be considered “rejectable” bids. (See **Exhibit 2 Bid Rejection Form**).

8. Utilize the services available from public or private agencies and other organizations in identifying EBEs available to perform the work.
9. Include in PROJECT bid documents and advertisements an explanation of PROJECT requirements for EBE participation to prospective contractors and subcontractors.
10. As necessary and when ever possible, facilitate the following:
  - a) Joint ventures, limited partnerships or other business relationships intended to increase EBEs' areas of expertise, bonding capacity, credit limits, etc.
  - b) Training Relationships
  - c) Mentor/protégée Agreements

B. If the DEVELOPER completes the aforementioned activities and demonstrates “good cause” for not meeting the 18% requirement for EBE participation, it shall be deemed that the DEVELOPER has acted in “good faith” to achieve the requirement.

C. If at any point during this contract term, the DEVELOPER meets or exceeds the 18% EBE requirement in conjunction with said PROJECT, it shall be deemed that the DEVELOPER has achieved or exceeded the CITY’s EBE requirement, for the purposes of fulfilling the terms of this Agreement.

D. Contract or subcontract amounts awarded to EBE suppliers, that do not manufacture products they supply, may only be counted for up to 20% of the 18% EBE participation requirement.

III. DEVELOPER agrees to report to the City’s EBEP Manager on Developer’s utilization of EBEs in its contracting activities of the aforementioned PROJECT, pursuant to Chapter 360 of the Milwaukee Code of Ordinances. In order to monitor the Project’s EBE participation, the CITY requires, and DEVELOPER agrees to take the following steps:

A. Provide a list of all categories of work on the above-described PROJECT with budget allowances, for which bids will be solicited and highlight those categories, based upon Developer’s knowledge and experience, which are conducive to EBE participation one month prior to any bids being solicited or awarded. (See **Attachment: Example 1**)

B. Provide the City’s EBEP Office with documentation supporting efforts extended to solicit bids from EBEs. Upon request, DEVELOPER shall make information related to EBE bids available to the City’s EBEP Office.

C. Submit an EBE Monthly Report Form D to EBEP the 20<sup>th</sup> of each month on the form attached as **Exhibit 3**. Also submit EBE Subcontractor Payment Form (**Exhibit 4**) with the final Form D.



IV. The CITY may impose any or all of the sanctions set forth in Section 360-08, Milwaukee Code of Ordinances, for violation of this Agreement, namely:

- (1) Withholding of payment.
- (2) Termination, suspension or cancellation of the contract in whole or in part.
- (3) Denial to participate in any further contracts awarded by the city.

In addition, the DEVELOPER may be liable for liquidated damages to the CITY for that percentage of the total PROJECT dollars, which represent the difference between the EBE participation requirement herein defined and the actual EBE participation attained during the PROJECT. Prior to the imposition of any liquidated damages hereunder, the CITY must demonstrate that the DEVELOPER failed to undertake the actions set forth in sec. II.A. of this Agreement in attaining EBE participation in said PROJECT.

**IN WITNESS WHEREOF**, the parties have executed this EBE AGREEMENT

This \_\_\_\_\_ day of \_\_\_\_\_ of 2006

By: \_\_\_\_\_  
Tom Barrett, Mayor

By: \_\_\_\_\_  
Ronald D. Leonhardt, City Clerk

By: \_\_\_\_\_  
Michael J. Daun, Deputy City Comptroller

By: \_\_\_\_\_  
Developer

Approved as to form and execution this \_\_\_\_\_ day of \_\_\_\_\_, 2006.

\_\_\_\_\_  
City Attorney

**EXHIBIT A**  
**EBE MARKETING PLAN**

**PUBLICATIONS/ADVERTISING CONTACTS**

Milwaukee Times  
(Published weekly)  
1938 North King Drive  
Milwaukee, WI 53212  
Tele. No: (414) 263-5088  
Fax: (414) 263-4445  
Contacted \_\_\_\_\_ yes \_\_\_\_\_ no  
Contact Person \_\_\_\_\_  
Date and Time \_\_\_\_\_

The Milwaukee Courier  
(Published weekly)  
2431 West Hopkins Street  
Milwaukee, WI 53206  
Tele No: (414) 449-4860  
Fax: (414) 449-4872  
Contacted \_\_\_\_\_ yes \_\_\_\_\_ no  
Contact Person \_\_\_\_\_  
Date and Time \_\_\_\_\_

Milwaukee Community Journal, Inc.  
(Published twice weekly)  
3612 North King Drive  
Milwaukee, WI 53212  
Tele No: (414) 265-5300  
Fax: (414) 265-1536  
Contacted \_\_\_\_\_ yes \_\_\_\_\_ no  
Contact Person \_\_\_\_\_  
Date and Time \_\_\_\_\_

The Spanish Times, Inc.  
(Published weekly)  
425 W. National Ave.  
Milwaukee, WI 53204  
Tele No: (414) 672-0929  
Fax: (414) 672-9900  
Contacted \_\_\_\_\_ yes \_\_\_\_\_ no  
Contact Person \_\_\_\_\_  
Date and Time \_\_\_\_\_

Daily Reporter  
(Published daily M-F)  
704 West Wisconsin Avenue  
Milwaukee, WI 53233  
Tele No: (414) 276-0273  
Fax: (414) 276-8057  
Contacted \_\_\_\_\_ yes \_\_\_\_\_ no  
Contact Person \_\_\_\_\_  
Date and Time \_\_\_\_\_

**EXHIBIT B**  
**EBE MARKETING PLAN**

**COMMUNITY AGENCY CONTACTS**

Milwaukee Urban League  
2802 West Wright Street  
Milwaukee, WI 53210  
(414) 374-5850  
Contacted \_\_\_\_\_ yes \_\_\_\_\_ no  
Contact Person \_\_\_\_\_  
Date and Time \_\_\_\_\_

Hmong Chamber of Commerce  
3726 W. National Avenue  
Milwaukee, WI 53215  
(414) 649-8331 Fax: 649-8115  
Contacted \_\_\_\_\_ yes \_\_\_\_\_ no  
Contact Person \_\_\_\_\_  
Date and Time \_\_\_\_\_

Milwaukee Minority Chamber of Commerce  
509 West Wisconsin Avenue, Suite 606  
Milwaukee, WI 53203  
(414) 226-4105  
Contacted \_\_\_\_\_ yes \_\_\_\_\_ no  
Contact Person \_\_\_\_\_  
Date and Time \_\_\_\_\_

Lao Family, Inc.  
2331 W. Vieau Place  
Milwaukee, WI 53204  
(414) 385-3380 Fax: 385-3386  
Contacted \_\_\_\_\_ yes \_\_\_\_\_ no  
Contact Person \_\_\_\_\_  
Date and Time \_\_\_\_\_

Hispanic Chamber of Commerce  
816 West National Avenue  
Milwaukee, WI 53204  
(414) 643-6963 Fax: 693-6994  
Contacted \_\_\_\_\_ yes \_\_\_\_\_ no  
Contact Person \_\_\_\_\_  
Date and Time \_\_\_\_\_

National Minority Contractors' Association  
3100 W. Concordia Street  
Milwaukee, WI 53216  
(414) 449-0837 Fax: 803-0786  
Contacted \_\_\_\_\_ yes \_\_\_\_\_ no  
Contact Person \_\_\_\_\_  
Date and Time \_\_\_\_\_

African American Chamber of Commerce  
6203 W. Capitol Drive  
Milwaukee, WI 53216  
(414) 462-9450 Fax: 462-9452  
Contacted \_\_\_\_\_ yes \_\_\_\_\_ no  
Contact Person \_\_\_\_\_  
Date and Time \_\_\_\_\_

**EMERGING BUSINESS ENTERPRISE (EBE)  
SOLICITATION FORM**

Name & Address of EBE Firm \_\_\_\_\_

Name of Individual Contacted \_\_\_\_\_ Phone Number \_\_\_\_\_

Type of Work \_\_\_\_\_ Date and Time of Contact \_\_\_\_\_

Quotation or Proposal Received \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

REMARKS: THESE SHOULD INCLUDE ANY FOLLOW UP ACTIONS. IN THE EVENT THAT THE EMERGING BUSINESS ENTERPRISE WILL NOT BE UTILIZED, INCLUDE AN EXPLANATION OF THE REASON (s) WHY THE FIRM WILL NOT BE USED. FOR EXAMPLE: IF THE ONLY REASON FOR NON-UTILIZATION WAS PRICE, THE EXPLANATION SHOULD REFLECT WHAT STEPS WERE TAKEN TO REACH A COMPETITIVE PRICE LEVEL.

REMARKS:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Emerging Business Enterprise Program (EBEP)  
Rejection Form**

Name & Address of EBE Firm	Type of Work	Bid Submitted by EBE	Actual Award	Reason for bid rejection	Approved by
1.					
2.					
3.					
4.					
5.					



   
**DIRECTIONS FOR EBE MONTHLY REPORT (FORM D)**

1. List the month that the report is being submitted. **Note: If this is the final report, check yes and submit Form E Subcontractor Payment Certification Form.**
2. Prime contractor's or firm's registered company name.
3. List full registered business address to include city/state, zip code and telephone number.
4. Brief description service performed and/or material supplied on this contract.
5. List the official Purchase Order or Contract Number, as represented on the contract or purchase order.
6. List the project number as represented on the front page of the contract.
7. List the start date of the project.
8. List the total dollars awarded to the prime contractor.
9. List the completion date of the project.
10. Prime contractor's total dollar amount paid to each EBE firm(s), for the month being reported, for service performed and/or materials supplied.
11. List the EBE percentage goal on this project and the dollar amount.
12. List the name of the name, title and phone number of the individual who prepared the report.
13. Provide the authorized signature and title of the individual who approves the report.
14. List the date that the report is completed.

**THIS REPORT IS DUE THE 20TH OF EVERY MONTH FOR THE PREVIOUS MONTH'S ACTIVITY.  
FAILURE TO RETURN THIS FORM BY THE SPECIFIED TIME MAY CAUSE A DELAY IN PAYMENTS.**



CITY OF MILWAUKEE – DEPARTMENT OF ADMINISTRATION  
EMERGING BUSINESS ENTERPRISE PROGRAM

EBE SUBCONTRACTOR PAYMENT CERTIFICATION

EBE Subcontractor's Firm Name: \_\_\_\_\_

Prime Contractor Name: \_\_\_\_\_

Prime Contractor's Bid or RFP#: \_\_\_\_\_ Purchase Order or Contract # \_\_\_\_\_

This certificate is to be signed by the EBE subcontractor firm that was utilized in connection with the above contract, either for service performed, and/or as a supplier. Attach this form to the Prime Contractor's final **FORM D** (EBE Monthly Report) and return to:

Department of Administration  
Emerging Business Enterprise Program  
City Hall – Room 606  
200 East Wells St  
Milwaukee, W 53202  
(or fax to 414-286-8752)

I \_\_\_\_\_ hereby certify that our firm has received  
(PLEASE PRINT NAME)  
\$ \_\_\_\_\_ from \_\_\_\_\_  
(PRIME CONTRACTORS NAME)  
for subcontract work performed and/or material supplied on the above contract.

Signature & Title \_\_\_\_\_ Date: \_\_\_\_\_

Subcontractor

Signature & Title \_\_\_\_\_ Date: \_\_\_\_\_

Prime Contractor

**NOTE: THIS FORM MUST BE ATTACHED TO PRIME CONTRACTORS FINAL FORM D  
(EBE MONTHLY REPORT)**

CITY OF MILWAUKEE - DEPARTMENT OF ADMINISTRATION  
 EMERGING BUSINESS ENTERPRISE PROGRAM  
 EBE PARTICIPATION FOR SUBCONTRACTORS AND/OR MATERIAL SUPPLIERS

PRIME CONTRACTOR'S NAME: \_\_\_\_\_ CONTRACT NAME OR NUMBER: \_\_\_\_\_

START DATE: \_\_\_\_\_ TOTAL BID AMOUNT: \_\_\_\_\_ TOTAL EBE AMOUNT: \_\_\_\_\_

Please list below all proposed subcontractor(s) and/or material supplier(s) for this project.

EBE FIRM(S) NAME ADDRESS/CONTACT PERSON AND PHONE NUMBER	% OF BID	SUB-CONTRACTOR/OR SUPPLIER	WORK PERFORMED/ MATERIAL SUPPLIED	AMOUNT	OWNER/REPRESENTATIVE SIGNATURE OF ACKNOWLEDGMENT
1. _____					
_____					
_____					
2. _____					
_____					
_____					
3. _____					
_____					
_____					
4. _____					
_____					
_____					

Authorized Signature: \_\_\_\_\_ Print Name & Title: \_\_\_\_\_

**RETURN THIS FORM TO DOA-EMERGING BUSINESS ENTERPRISE PROGRAM**  
**THIS FORM MUST BE SUBMITTED WITH THE PRIME CONTRACTORS BID.**

Reviewed By: \_\_\_\_\_ Date: \_\_\_\_\_  
 PROJECT MANAGER TITLE

Reviewed By: \_\_\_\_\_ Date: \_\_\_\_\_  
 BUSINESS ANALYST SENIOR (DOA) - EBE Program