

## JOHN HENNESSY

### EXPERIENCE

- Spearheaded start-up of urban real estate development firm.
- Assembled multi-functional and culturally diverse development teams to participate in public-private partnerships.
- Obtained layered financing from various sources to develop urban neighborhood projects.
- Negotiated acquisition and development agreements.
- Managed construction of rehab and new construction developments/projects.
- Managed properties with special populations and difficult neighborhood environments.
- Managed partnerships of corporations, non-profits, government, private investors, etc.
- Created neighborhood development consulting business and assembled associated consulting team.
- Taught continuing education classes in neighborhood development.
- Sold global network solutions and medical electronic equipment.
- Developed marketing strategies for neighborhood developments, network solutions, and medical electronic equipment.
- Coordinated engineering, manufacturing, and sales efforts in product development/introduction for manufacturing organization.
- Designed software and hardware for medical electronics and automated electronic test equipment.

### ACHIEVEMENTS

- *The Nicole and Tim's Place, Milwaukee, WI*  
Twin 5 story, newly constructed, 7500 square foot newly condo buildings each containing four 1,750 2-story units and 4 two car tandem parking garages. Developed and placed into service in Marquette University neighborhood.
- *Kilbourn Knoll Historic Apartments, Milwaukee, WI*  
\$650,000 historic renovation of a boarded-up building using historic and affordable housing tax credits; first affordable housing tax credit project in State to use a corporate investor.
- *Lincoln School Historic Apartments, Racine, WI*  
\$3,800,000 historic renovation of a 100 year old abandoned school into 64 unique and affordable apartments for senior citizens.
- *Harambee Brewers Hill Redevelopment, Milwaukee, WI*  
\$4,000,000 joint venture with a neighborhood non profit corporation included the rehab of Victorian era duplexes (23 units) and the new construction of architecturally compatible, townhouse style duplexes(26 units) on adjacent vacant lots. A multi-member "development coalition" was used to address various community needs related to this development. This development was the first new construction in Milwaukee's central city to be financed through affordable housing tax credits.
- *Saint James Court Historic Apartments, Milwaukee, WI*  
\$1,500,000 renovation (30 apartments plus commercial space) of a significant historic building on the west side of downtown Milwaukee.

- *Development Consulting* integral in over \$60,000,000 in housing/ commercial development in Milwaukee and Racine neighborhoods.
- *Creation of Strategies for Redevelopment of Blighted Urban Areas*  
These strategies are compatible with the objectives of multiple parties including neighborhood groups, historic preservationists, neighbors, municipalities, and the developers.
- *Developed Management Plan With Unique Intensive Screening Process*  
This plan was modeled by other neighborhood landlords and developers.
- *Implemented Global Network Solutions for Johnson Controls and Kohler.*
- *Provided Troubleshooting and Key Accounts Support Nationwide* to GE's Patient Monitoring Sales Organization.
- *Turned Around Ailing Wisconsin Territory in Less than One Year* as Patient Monitoring Equipment Sales Representative.
- *Developed GE's First Two Automated Arrhythmia Monitoring Systems.*

**HONORS**

- Honor Award from Wisconsin Society of Architects for design of Kilbourn Knoll and Harambee Brewers Hill developments.
- Gerald Cone Award from Milwaukee's West End Community Assoc. for neighborhood improvement related to Kilbourn Knoll development.
- Welcome Home Wisconsin Award from Wisconsin Housing and Economic Development Authority related to Lincoln School development.
- Belle Award for Civic Improvement from Racine Urban Aesthetics, Inc. related to Lincoln School development.
- Neighborhood improvement award from ESHAC (a Milwaukee neighborhood association) for work related to the Harambee Brewers Hill development.
- Board Member of WE Development, Inc., a neighborhood economic development corporation and Westown Association, a downtown Milwaukee neighborhood association
- Various awards for sales performance while at GE.
- NIH Fellowship at Northwestern University.

**WORK RECORD**

1993 to Present	<b>Hennessy Group, President</b>
1988 to 1993	Toldt Hennessy Group, Vice President
1972 to 1987	GE Medical Systems, Engineering, Marketing, and Sales Positions
1970 to 1971	NCR, Test Equipment Engineer

**EDUCATION**

1970	BS, Electrical Engineering University of Dayton, Dayton, Ohio
1972	MS Biomedical Engineering Northwestern University, Evanston, Illinois
1972 to 1987	Various GE Product, Human Relations, Marketing, Sales, and Management Courses
1988 to 2008	Development and Affordable Housing Seminars