

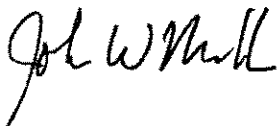
MENOMONEE VALLEY PROSPECT DATA SHEET

SECTION I-PROSPECT/APPLICANT INFORMATION	
Legal Name: Charter Manufacturing (1212 W. Glen Oaks Lane, Mequon, WI 53092)	
Trade Name: Charter Wire (A division of Charter Manufacturing)	
Address: 114 N Jackson Street	
City, State, Zip: Milwaukee, WI 53202	SIC or NAICS: 3312
SECTION II-BUSINESS INFORMATION	
Primary Product or Service: Charter Mfg is a family of steel producing and steel product manufacturing businesses; Charter Wire is a manufacturer of shaped steel and stainless steel wire	
Total Company Employment: Charter Mfg: 1200; Charter Wire: 115 Full Time: 115 Part Time: 0	
Total Wisconsin Employment: Charter Mfg: 900 Charter Wire: 115 Full Time: 115 Part Time: 0	
Total Project Location Employment at Occupancy: 115 Full Time: 115 Part Time: 0	
SECTION III-MARKET INFORMATION	
Three Major Customers In Southeastern Wisconsin:	% OF SALES
1. Kondex	~3%
2. Alro (hq'ed in MI but have ship-to locations in WI)	~3%
3. Briggs and Stratton (through SUSA)	~2%
4. Harley (through Milark)	~1%
Three Major Customers Outside Of Southeastern Wisconsin:	% OF SALES
1. Earle M Jorgensen – Chicago	~5%
2. Amtek/Midwest – Michigan & Iowa	~5%
3. Suncall America - Indiana	~5%
Three Major Suppliers of Charter Wire	Location (City and State):
1. Charter Steel	Saukville, WI
2. Mittal Steel	Chicago, IL
3.	
Brief Market Position Description: Charter Wire is a leading shaped wire manufacturer providing customized solutions for the automotive, agricultural, steel service center, industrial and energy industries. For more information, please see: www.charterwire.com . For more information on Charter Manufacturing, please see: www.chartermfg.com .	
SECTION IV-PROJECT INFORMATION	
Acreage of Project: 10 Acres	Square Footage of Project Facility: 150-175,000 sqft
Brief Project Summary (including proportions of manufacturing and office uses on property): Charter Wire is looking for a new 150-175,000 sqft facility with the possibility for expansion to house a 24/7 manufacturing operation. Charter Wire is currently located in Milwaukee's Third Ward, where it has been since its founding in 1936. It has been determined by management that the current site is no longer economically viable; therefore, the business is planning a relocation. The current building is leased and the current lease expires on 12/31/2009. The management of Charter Wire and parent company Charter Manufacturing are going through an extensive search process to find a new location for Charter Wire. The current layout of space (of the facility in the Third Ward) is ~5% office, 5% tool room, 5% maintenance areas, 20% inventory storage, 60% manufacturing space.	
Break ground by: 1/1/08	Begin production by: Q1-Q2 2009
Have you identified any members of your project construction team? (Construction firm, architect, etc.) <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No If yes, please list and indicate if any members of the team are LEED™ certified. (For info see www.usgbc.org/LEED/)	

SECTION VI-PROJECTED EMPLOYMENT							
Full Time Positions Only (2,080 hours/year)							
Existing Positions		Position Title	Positions Created				
Avg. Hourly Wage	Number of Existing		Avg. Starting Hourly	Year One Number Created	Year Two Number Created	Year Three Number	Total Number Created
22.47	13	Maintenance & Electrical	18.00				
22.99	10	Tool Room Machinists	18.00				
17.33	60	Operations & Shipping	12.00				
16.67	3	Office – Clerical	15.00				
34.98	29	Office – Professional	24.00				
	115	TOTAL					
		Weighted Average Wage (Existing / Year One)	20.93				

SECTION VII-BENEFIT INFORMATION			
Check the Health Insurance Provided to Employees:	<input type="checkbox"/> None	<input checked="" type="checkbox"/> Individual	<input checked="" type="checkbox"/> Family
Percent of Health Insurance Premium Paid by Company:		80 (company) %	20 % (Individual)
Other Benefits Provided to the Majority of the Workforce: X Life Insurance <input type="checkbox"/> Pension X 401(k) <input type="checkbox"/> Childcare X Tuition Reimbursement X Other: STD, LTD, Profit Sharing, Gainsharing, Dental, Vision, Holiday Pay, Vacation			
Will new employees be provided with substantially the same benefits as described above: X Yes <input type="checkbox"/> No			
Brief description of any training or internal advancement programs you have to develop your workforce. <ul style="list-style-type: none"> • Internal Operator Training Program • Forklift Training • Crane Training • Micrometer Training • Financial Training 			

I certify that the information contained in this application is, to the best of my knowledge, true and correct. I agree to notify the Redevelopment Authority of the City of Milwaukee, in writing, of any changes that materially affect the accuracy of this statement.



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