

Aaron Szopinski

1428 W 37th St
Baltimore MD 21211
443.627.3048
aaron.szopinski@gmail.com

Education

Hubert H. Humphrey Institute of Public Affairs University of Minnesota-Twin Cities

Master of Public Policy, 2007

GPA: 3.58

Coursework includes Micro- & Macro-Economics, Cost/Benefit Analysis, Econometrics, Demographic Analysis, Public Budgeting, State & Local Finance, Organizational Management, and Program Evaluation

Co-authored paper for the Federal Reserve Bank of Minneapolis on the licensing and regulation of child care in Minnesota

College of Liberal Arts University of Minnesota-Twin Cities

Bachelor of Arts, Sociology, 2000

GPA: 3.39

Experience

State of Maryland

MD Transit Administration - Office of Finance April 2008-present

Responsibilities:

- Lead staff of analysts in developing and monitoring \$600+M annual operating budget
- Brief MTA executive management monthly on agency's fiscal performance
- Lead and supervise the office's financial modeling and cost estimation activities
- Direct MTA departments in managing spending and developing annual budgets
- Monitor operating revenue attainment and forecast annual revenue by line of business
- Monitor agency performance on industry standard metrics for internal and external reports
- Author reports for legislative committees on MTA's operating and financial performance
- Conduct analyses of the fiscal impact of legislation affecting MTA's operations and policy
- Produce ad-hoc reporting, policy papers, and other products as needed
- Compile and maintain data sets of MTA's operational and financial data

Accomplishments:

- Led agency-wide performance audit of transit and administrative operations
- Designed new economic-based models for MTA ridership and expense forecasting
- Served as finance lead for recent labor negotiations and arbitration
- Developed new reporting procedures and formats for agency spending and revenue

Office of Budget Analysis July 2007- April 2008

Responsibilities:

- Work with the Dept. of Transportation (MDOT) to develop the annual executive budget
- Analyze the budget for technical and policy conformity
- Recommend budget actions and provide fiscal background to Secretary and Governor
- Provide oversight for agency budget and management actions
- Track Legislative budget process and analyze legislation impacting budget actions

Accomplishments:

- Designed summary presentations for Governor's annual budget publications
- Simplified budget analysis process using Microsoft Excel

City of St. Paul, Minnesota Saint Paul, MN

Budget Analyst (Graduate Intern) May 2006-May 2007

Responsibilities:

- Lead agencies through the City capital and operating budget processes
- Produce informative budget documents for City Council and the public
- Review and report best practices in municipal financial planning
- Provide on-the-spot financial and policy analysis
- Provide staff support and expertise to citizen Capital Improvement Budget committee

Accomplishments:

- Developed new revenue digest for the public and City Council
- Streamlined capital budget development process of citizen-led CIB Committee
- Authored Committee report to the Mayor on improving the City's capital budgeting

Walker Art Center Minneapolis, MN

Assistant Director of Membership May 2000-January 2006

Responsibilities:

- Implement and manage annual and capital fundraising programs to meet revenue goals
- Direct all member communications, including print, digital media, and telephone
- Plan and execute large events with internal and external sponsors and partners
- Hire and supervise member relations and tele-fundraising staff
- Develop and monitor annual program budgets to meet financial goals
- Manage all institutional donor and patron databases

Accomplishments:

- Planned and managed Walker's Rock The Garden event in 2002, 2003, and 2004
- Solicited, bid, and implemented new enterprise-wide patron management system
- Integrated data systems for customer service, membership, and tele-funding
- Managed third-party fundraising service for \$93 million capital campaign

Interests & Involvement

KUOM-AM "Radio K" Minneapolis, MN

- Developed mentor program for student-produced radio show
- Coached students in radio production, broadcasting, and teamwork

KFAI-FM Radio Minneapolis, MN

- Served on fundraising committee, coordinating events and outreach
- On-air fundraising

Maryland SPCA Baltimore, MD

- Volunteer kennel staff

Creative Alliance at the Patterson Baltimore, MD

- Volunteer for Great Halloween Lantern Parade and other community events

Aaron Szopinski

1428 W 37th St
Baltimore MD 21211
443.627.3048
aaron.szopinski@gmail.com

References

Available upon request