

Ryan Pattee

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Recognized Community Leader. Business Owner. Art & Music Lover. Husband. Father.

SUMMARY

Licensed Real Estate Broker with over 15 years' experience buying, selling, developing, and managing residential, commercial, and mixed-use real estate. Ryan is passionate about leading impactful, community-driven redevelopment projects as a partner to the government and the City of Milwaukee.

PROFESSIONAL ACCOMPLISHMENTS

- Successfully founded and grew 2 Milwaukee-based businesses, resulting in \$25m+ in revenue generation and the creation of over 50 jobs.
- Featured on Inc. 5000 list of fastest-growing private companies 3 consecutive years (2011, 2012, and 2013) for Commercial Bargains Inc.
- Completed over 70 bank & government property foreclosure rehabilitation projects, improving neighborhood aesthetics and quality of rentals.
- Effective management of over 200 units for various investors.
- Featured in dozens of news stories for innovative approach to real estate projects.

COMMUNITY CONTRIBUTIONS

- Board Member of Historic Mitchell Street, Business Improvement District #4
- Board Member of Crime Stoppers Milwaukee
- Employer Partner of Mindful Staffing, providing over 750 hours of work experience (and counting) to unemployed inner-city youth.
- Positively impact low-income neighborhoods by hiring workers where redevelopment projects are completed.
- Led community project including an artist competition to bring Handala Mural to Clarke Square.

FEATURED PROJECTS & ARTICLES

- CannedBeatz Art Space <https://www.cannedbeatzartspace.com/>
- West End Conservatory <https://westendconservatory.com/>
- Bittercube Bitters <https://bittercube.com/>
- Reginald Baylor Studio <http://www.reginaldbaylorstudio.com/>
- Handala Mural <https://bit.ly/2R8bcug>
- Milwaukee Business Journal Feature <https://bit.ly/2OX2Rbn>
- Various Articles on UrbanMilwaukee.com <https://bit.ly/2zDUCMg>

PROFESSIONAL EXPERIENCE

PATTEE GROUP, Milwaukee, WI www.patteegroup.com

Leading real estate firm specializing in brokerage, management, and development.

CEO

Mar 2008 - Present

- Founded real estate business focused on brokerage, management, and development leading to over \$20 million dollars of projects.
- Specialize in development of government- and bank-owned properties for residential, commercial, or mixed-use.
- Hire or contract workers to complete portions of the project, such as painting or plumbing.
- Establish and maintain effective working relationships with clients, government officials, and media representatives, leveraging these relationships to develop new business opportunities.
- Negotiate the sale, lease, and/or development of property.
- Prepare budgets and contracts, monitoring progress and managing revisions with architects, consultants, clients, suppliers, and subcontractors.
- Direct acquisition of land for construction projects and obtain all necessary permits and licenses.
- Requisition supplies and materials to complete construction projects.
- Plan and direct construction and maintenance activities.
- Monitor projects for quality and compliance with building and safety codes and other regulations, including green building strategies and analyzing environmental impact.
- Write interesting and effective press releases, prepare information for media kits, and develop and maintain company webpage and intranet.

PREMIER POINT REALTY, Menominee Falls, WI www.premierpointrealty.com

Wisconsin-based firm specializing in real estate, design, and property rehabilitation for investors.

Salesperson

Jan 2008 - Present

- Help customers buy and sell residential real estate in the Metro Milwaukee Area, closing on approximately 70 transactions per year.
- Promote sales of properties through advertisements, open houses, and participation in multiple listing services.
- Accompany buyers during visits to and inspections of property, advising them on the suitability and value of the homes they are visiting.
- Act as an intermediary in negotiations between buyers and sellers, generally representing one or the other.
- Evaluate mortgage options to help clients obtain financing at the best prevailing rates and terms.
- Advise clients on market conditions, prices, mortgages, legal requirements and related matters.
- Manage property closings including contracts, purchase agreements, closing statements, deeds, leases, overseeing escrow, signing of documents, and disbursement of funds.
- Rent or lease properties on behalf of clients.
- Review plans for new construction with clients, enumerating and recommending available options and features.
- Secure construction or purchase financing with own firm or mortgage company.
- Conduct seminars and training sessions for sales agents to improve sales techniques.

COMMERCIAL BARGAINS INC., West Allis, WI www.commercialbargains.com

eCommerce company selling branded and private label products through multiple online channels.

Founder/CEO

May 2004 - Jul 2013

- Grew \$10,000 investment into a firm with over \$6 million in annual sales and 6 employees. Sold in 2013.
- Developed software to analyze eCommerce data to identify high performing products to have contract manufactured to sell on the web.

- Created and executed on organizational strategy and budget.
- Directed all functional areas of the business including operations, human resources, marketing, purchasing, credit, and accounting.
- Conferred with board members, organization officials, and staff members to discuss issues, coordinate activities, or resolve problems.
- Negotiated and approved contracts and agreements with foreign manufacturers, suppliers, distributors, federal or state agencies.
- Established departmental responsibilities and coordinate functions among departments and sites.

WILDE TOYOTA, West Allis, Wisconsin www.wildetoyota.com

Toyota dealership selling new/used vehicles and automotive service.

New Car Sales Manager

Aug 2001 - Apr 2004

- Direct and coordinate activities involving sales of manufactured products, services, commodities, real estate or other subjects of sale.
- Plan and direct staffing, training, and performance evaluations of 32 direct reports.
- Review budgets and operational records and reports to project sales and determine profitability.
- Confer or consult with department heads to plan advertising services and to secure information on equipment and customer specifications.
- Represent company at trade association meetings to promote products.

EDUCATION

University of Wisconsin - Milwaukee

Completed coursework towards Business