

Robert McKinley

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Objective

I am seeking an opportunity to join a meaningful organization that is committed to providing education and support to the community. I am looking to be an active member that can help generate new ideas and support necessary to continue to grow an organization.

Education

University of Wisconsin Oshkosh

Fall 2006 - Spring 2013

Bachelor of Science- Major in Economics, Quantitative Emphasis

Brown Deer High School

Completed 2006

High School Diploma

Experience

Associated Bank, AVP Branch Manager

07/2016 – Present

- Directs the sales and service activities to exceed established goals and improve financial performances
- Works closely with different lines of business to offer a wide variety of products and services to customers and prospects
- Recruits, hires, and develops branch colleagues to promote a team environment, motivating individuals to strive for personal and team success
- Actively participates in community organizations and events
- Visible leader of the branch, responsible for daily operations and supervision of colleagues to ensure that key objectives and operational compliance standards are met
- Successfully manages the operations of two branches with over 30 million in deposits

Associated Bank, Assistant Bank Manager

06/2015 – 07/2016

- Directed the day to day operational activities of the office
- Established relationships with customers, personally committing to consistently exceeding customer expectations
- In conjunction with the Bank Manager was responsible for the overall operational integrity of the bank office.
- Led Banker coaching conversations to review previous goals, deliver sales training, and set personal objectives that coincide with the overall goals on the branch
- Successfully led a branch through multiple bank audits
- Major contributor to the overall success and top ranking performance of a bank branch against its peers