#### SETTLEMENT AGREEMENT AND RELEASE

THIS SETTLEMENT AGREEMENT AND RELEASE (this "Agreement"), dated as of MARCH \_\_\_, 2008, is by and between Kilbourn Tower, LLC, a Wisconsin limited liability company (the "KT"), and the City of Milwaukee ("City").

#### **RECITALS**

- A. The City and KT entered into that certain "Agreement for Sale" dated as of March 21, 2003 ("Development Agreement"), pursuant to which the City sold to KT for \$950,000 (the "Purchase Price") that certain real property located at 923 East Kilbourn Street, Milwaukee, Wisconsin (the "Property").
- B. Per Development Agreement §1, KT gave City a Purchase Money Note dated May 22, 2003 for \$950,000 (i.e. the amount of the Purchase Price) (the "Note") that included terms concerning when the Purchase Price was to be paid, and, repayment of the Note was guaranteed by two separate "Personal Guaranty" documents, each also dated May 22, 2003 with one from Ted Kellner ("Kellner") and one from Joel Lee ("Lee"), and with each guarantor, respectively, guaranteeing to City 50% of KT's obligations to make payment to City as required by the Note.
- C. Per Development Agreement §3, KT paid to City a Performance Deposit in the amount of \$70,000 (the "Performance Deposit") to secure KT's duty to construct what is now known as the Kilbourn Towers Condominium ("KT Condo") and to secure KT's duty to cover \$250,000 in landscaping upgrades of the East Kilbourn Avenue Boule vard from N. Prospect Ave. to N. Van Buren Street (the "Blvd. Work"). The \$250,000 for the Blvd. Work was a material component of the Purchase Price.
- D. KT has not paid the Note.
- E. The City did the Blvd. Work. Common Council Resolution No. 060304.
- F. City issued permits to allow development of University Club Tower, a condominium located adjacent to the Property to the immediate south (the "U-Club Tower").
- G. KT has alleged that City is in breach of the Development Agreement for allowing construction of the U-Club Tower, and City has alleged that KT is in breach of the Development Agreement and Note for refinancing a \$41,000,000 loan from M&I Marshall & Ilsley Bank (M&I) to KT and for not paying the Purchase Price and Note.

H. Without admitting or denying any breach by any party, City and KT, mutually desire to settle and compromise their respective claims and differences upon the terms and conditions contained herein.

**NOW, THEREFORE,** for and in consideration of the mutual promises herein made, and other good and valuable consideration, receipt and sufficiency of which are hereby acknowledged, KT and City hereby agree as follows:

#### **AGREEMENT**

- 1. **KT Payment.** Notwithstanding the terms of the Note or Development Agreement, KT shall pay to City (by wire-transfer to City, per wire instructions City will provide), in good funds, \$950,000 upon execution of this Agreement. The parties shall execute this Agreement and KT shall pay City the \$950,000 within 4 business days of the Common Council and Mayor approving the Resolution authorizing City execution of this Agreement.
- 2. <u>Note Satisfaction.</u> The timely payment, and City timely receipt, of the \$950,000 as required in § 1 hereof shall constitute full payment and complete satisfaction of the Note, and full payment of the Purchase Price under the Development Agreement.
- 3. <u>Note Interest.</u> So long as KT timely and properly pays as required hereunder, City waives the right to any interest that would otherwise have accrued on or be due on the Purchase Price under the Note or Development Agreement. If, however, KT defaults on the payment required hereunder:
  - A. KT shall be liable to and pay City for any collection cost City incurs (including reasonable attorney fees) and for interest as follows. Interest on any portion of the \$950,000 Purchase Price not timely paid as required hereunder shall continue accruing interest to the time of payment at the non-default rate provided in the Note from the date of the Note until May 3, 2006, and at the default rate provided in the Note from May 4, 2006 until City receipt of payment; and
  - B. City shall have all rights and remedies hereunder, under the Note, under the Development Agreement, and at law and in equity.

As of JANUARY 25, 2008, per **EXHIBIT A**, accrued interest on the Purchase Price at the non-default rate was **\$282,769.25**, and accrued interest at the non-default rate up until May 4, 2006 and then at the default rate from May 4, 2006 until JANUARY 25, 2008 was **\$316,124.80**.

- 4. <u>After KT Makes Required Payment.</u> Upon payment of the amount set forth in § 1 hereof, and if applicable the amounts in § 3 hereof, the following shall occur:
  - A. The Commissioner of the City's Department of City Development ("DCD") shall issue a Certificate of Completion ("Certificate") for the KT Condo construction, which shall be a conclusive determination of satisfaction and termination of the covenants in the Development Agreement and Limited Warranty Deed with respect to the obligations of KT and its successors and assigns to construct and the dates for the beginning and completion thereof, and present the Certificate for recording to the Register of Deeds at City's expense.
  - B. The City shall waive its right to sue KT (and Kellner and Lee as guarantors) for amounts due hereunder or for the Purchase Price and any interest thereon under the Note or Development Agreement.
  - C. The City shall return the \$70,000 Performance Deposit.
  - D. The City shall return to KT the remaining balance, \$32,440.62, that KT paid, or that was paid on KT's behalf, to the City under that certain Out-of-Program Agreement (Common Council Resolution File No. 020423) concerning, among other things, conduit relocation, manhole construction, cable installation, inspections, design-engineering, lighting and signal work (the "Utility Deposit"). KT shall indemnify City against any claims made by any person or entity that actually made the Utility Deposit.
- 5. <u>Continuing Guaranty.</u> Kellner and Lee must join in signing this Agreement to continue guarantying KT's and M&I's duty to pay City as required hereunder, and this Agreement shall not be deemed effective without Kellner and Lee signing as required.
- 6. <u>Contingent Mutual Release.</u> Intending, in good faith, for this Agreement to settle the mutual disputes and grievances between City and KT, so long as each party timely performs its obligations as required hereunder (each party acknowledging those duties):
  - A. City will not sue KT (or any current or former officer, agent, or employee of KT) or Kellner or Lee on any matter regarding the Development Agreement or the Note, and City shall release KT, Kellner, and Lee regarding any claim or damage regarding the Development Agreement and Note, and likewise,
  - B. Neither KT, nor any person or entity claiming by, through, or under KT, nor Kellner nor Lee, will sue City or the Redevelopment Authority of the City of Milwaukee ("RACM") or any current or former officer, agent, or employee of

City or RACM regarding the Development Agreement, the Note, the Property, the Blvd. Work, the Utility Deposit, the Performance Deposit, or the existence or construction of U-Club Tower or any other improvement on the Property or on the lands south of the Property (including any garage or fence thereat), and KT, Kellner, and Lee shall release City and RACM regarding any claim or damage relating thereto, and

- C. City will not specially assess the Property or its owners (including the condominium-unit owners of the KT Condo) for the expense associated with City's constructing the Blvd. Work those expenses and special assessments to be satisfied in full by the City applying a \$250,000 poriton of the \$950,000 payment required hereunder regardless of the actual costs of the Blvd. Work.
- 7. <u>Subtarranean Agreement and Air Right Lease Unaffected.</u> Notwithstanding anything to the contrary contained herein, nothing contained herein affects or amends the Subterranean Space Lease between KT and City dated May 22, 2003 (as amended from time to time) (Common Council Resolution File No. 020798), or the Airspace Lease between KT and City dated May 22, 2003 (as amended from time to time) (Common Council Resolution File No. 021294), or the duties of the parties under those documents, including, but not limited to, KT's duty to pay City the amounts required thereunder, or any KT duty under any other separate legal or contractual obligation to City (e.g. duty regarding special privilege for planters, Council Resolution File No. 050122, etc.) or to RACM.
- 8. <u>M&I Refinancing.</u> City understands that KT, in December, 2007, again restructured its loan with M&I affecting the Property. City's conditional covenant not to sue and City's conditional release in ¶6.A. extends to and covers City claims or actions against KT regarding KT's December, 2007 M&I-loan restructuring. KT shall promptly provide a copy of this Agreement to KT's loan-contact person at M&I and copy Asst. City Attorney Hagopian on the cover letter effectuating that transmittal.
- 9. **<u>Binding.</u>** This Agreement binds and inures to the benefit of the parties hereto, their heirs, successors, assignees and beneficiaries in interest.
- 10. <u>Interpretation.</u> This Agreement shall be governed by and construed in accordance with Wisconsin law, and without reference to any rules of construction regarding the party responsible for the drafting hereof.
- 11. <u>Notices.</u> Any and all notices, demands, and communications provided for herein or made hereunder shall be given in writing and shall be deemed given to a party at the earlier of (i) when actually delivered to such party, (ii) when sent by facsimile or email at the respective facsimile number or e-mail address provided below, providing no error, or inability to send, or unsuccessful response message is generated by any such

facsimile or e-mail, and so long as any such facsimile or e-mail is sent on business days between the hours of 8:30 A.M. and 4:30 P.M. on days that the City's City Hall is open for business, or (iii) when mailed to such party by regular U.S. Mail or sent by overnight courier, confirmed by receipt, and addressed to such party at the address designated below for such party. Respective notice address and facsimile number information may from time to time be changed by notice provided per this section.

(a) If to the City: Executive Director

**RACM** 

809 North Broadway Post Office Box 324

Milwaukee, Wisconsin 53201 Facsimile: (414) 286-0395

E-Mail: rmarco@milwaukee.gov

With a copy to: Gregg C. Hagopian

Milwaukee City Attorney's Office

200 East Wells Street

Suite 800

Milwaukee, Wisconsin 53202-3515

Facsimile: (414) 286-8550

E-Mail: ghagop@milwaukee.gov

(b) If to the KT: William R. Arpe

Kilbourn Tower LLC

c/o Fiduciary Real Estate Development, Inc.

789 North Water Street

Suite 200

Milwaukee, WI 53202 Facsimile: (414) 226-4523 E-Mail: wra@fred-inc.com

With a copy to: Bret A. Roge

Michael Best & Friedrich LLP 100 East Wisconsin Avenue

**Suite 3300** 

Milwaukee, WI 53202-4108 Facsimile: (414) 277-0656

E-Mail: baroge@michaelbest.com

12. <u>Amendment.</u> This Agreement may not be modified, amended or supplemented except by mutual written agreement of all the parties hereto.

13. <u>Counterparts; Facsimile.</u> This Agreement may be executed in one or more counterparts, and facsimile signatures shall be acceptable as originals.

**IN WITNESS WHEREOF**, KT and City executed this Agreement as of the date first written above.

written above.	•
	CITY OF MILWAUKEE
	Rocky Marcoux Commissioner, City of Milwaukee, Dept. of City Development CC Resolution:
	KILBOURN TOWER, LLC  By: Fiduciary Real Estate Development, Inc., its Managing Member
	By: William R. Arpe, President
1050-2006-252:123	835
	<u>GUARANTY</u>
undersigned, person	ellner and Lee) acknowledge and consent to the above. Each of the ally, and severally, guaranties to City payment of 50% of all sums at both guarantors together guaranty 100% of all sums due hereunder
	Kellner: Ted Kellner
	Lee: Joel Lee

## **EXHIBIT A**

## INTEREST CALCULATED AT NON-DEFAULT RATE

Kilbourn Towers Total Note

(Draft 1/28/08)

\$950,000 Principal balance (Total note = \$950,000 dated 5/22/03.)

5/22/03

to Commence interest accrual

1/25/2008 Interest calculation to 1/25/08

Date of Interest <u>Rate</u> Adjustment	Libor rate	# of days <u>in</u> month	Interest Rate (add 2.5%)	Accrued Interes	<u>t</u>
5/22/2003	0.022500	559	0.047500	\$70,069.10	(Minimum rate)
12/1/2004	0.023063	31	0.047300	\$3,931.78	(Adjust monthly)
1/1/2004	0.024000	31	0.048003	\$4,008.47	(Aujust monthly)
2/1/2005	0.025900	28	0.050900	\$3,760.94	
3/1/2005	0.023900	31	0.052200	\$4,270.25	
4/1/2005	0.027200	30	0.052200	\$4,251.25	
5/1/2005	0.030900	31	0.055900	\$4,572.93	
6/1/2005	0.031400	30	0.056400	\$4,465.00	
7/1/2005	0.033400	31	0.058400	\$4,777.44	
8/1/2005	0.035337	31	0.060337	\$4,935.90	
9/1/2005	0.037162	30	0.062162	\$4,776.68	
10/1/2005	0.038800	31	0.063800	\$5,219.19	
11/1/2005	0.040900	30	0.065900	\$5,217.08	
12/1/2005	0.043112	31	0.068112	\$5,571.94	
1/1/2006	0.043975	31	0.068750	\$5,624.13	
2/1/2006	0.045707	31	0.070707	\$5,784.23	
3/1/2006	0.046400	31	0.071400	\$5,840.92	
4/1/2006	0.048300	30	0.073300	\$5,802.92	
5/1/2006	0.050519	31	0.075519	\$6,177.87	
6/1/2006	0.051294	30	0.076294	\$6,039.93	
7/1/2006	0.053338	31	0.078338	\$6,408.48	
8/1/2006	0.053900	31	0.078900	\$6,454.46	
9/1/2006	0.053300	30	0.078300	\$6,198.75	
10/1/2006	0.053225	31	0.078225	\$6,399.24	
11/1/2006	0.053200	30	0.078200	\$6,190.83	
12/1/2006	0.053500	31	0.078500	\$6,421.74	
1/1/2007	0.053219	31	0.078219	\$6,398.75	
2/1/2007	0.053200	28	0.078200	\$5,778.11	
3/1/2007	0.053200	31	0.078200	\$6,397.19	
4/1/2007	0.053200	30	0.078200	\$6,190.83	
5/1/2007	0.053200	31	0.078200	\$6,397.19	

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7/1/2007	0.053200	31	0.078200	\$6,397.19
8/1/2007	0.053275	31	0.078275	\$6,403.33
9/1/2007	0.057200	30	0.082200	\$6,507.50
10/1/2007	0.051206	31	0.076206	\$6,234.07
11/1/2007	0.046875	30	0.071875	\$5,690.10
12/1/2007	0.052362	31	0.077362	\$6,328.64
1/1/2008	0.046000	25	0.071000	\$4,684.03

\$282,769.25 <u>Due1/25/08</u>

#### Source of LIBOR interest rates: www.bba.org.uk

(British Bankers Association is also the source that Reuters uses to obtain rate info.)
(Knight Ridder is just a reporting agency, so the BBA website should provide the correct data.)

#### Interest rate definition: 30 day LIBOR Rate + 2.5%

Rounded up to the nearest 1/16 of 1% (only if interest is infinite #)

Adjusted on the first business day of each month (or the preceding business day if the first business day of any calendar month is not a regular business day.)

Minimum rate is 4.75%

Assume interest basis is actual # of days / 360

# INTEREST CALCULATED AT NON-DEFAULT RATE UNTIL MAY 4, 2006 AND THEN AT DEFAULT RATE FROM MAY 4, 2006 UNTIL JANUARY 25, 2008

Kilbourn Towers Total Note

(Draft 1/28/08)

\$950,000 Principal balance (Total note = \$950,000 dated 5/22/03.)

5/22/03 Commence interest accrual \ Default interest 5/4/2006 increases +

to <u>2%</u>

1/25/2008 Interest calculation to 1/25/08

Date of Interest <u>Rate</u>	Libor rate	# of days <u>in</u>	Interest Rate		
<u>Adjustment</u>	monthly rate	<u>month</u>	(add 2.5 +2%)	Accrued Interes	<u>t</u>
5/22/2003	0.022500	559	0.047500	\$70,069.10	(Minimum rate)
12/1/2004	0.023063	31	0.048063	\$3,931.78	(Adjust monthly)
1/1/2005	0.024000	31	0.049000	\$4,008.47	
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3/1/2005	0.027200	31	0.052200	\$4,270.25	
4/1/2005	0.028700	30	0.053700	\$4,251.25	
5/1/2005	0.030900	31	0.055900	\$4,572.93	
6/1/2005	0.031400	30	0.056400	\$4,465.00	
7/1/2005	0.033400	31	0.058400	\$4,777.44	
8/1/2005	0.035337	31	0.060337	\$4,935.90	
9/1/2005	0.037162	30	0.062162	\$4,776.68	
10/1/2005	0.038800	31	0.063800	\$5,219.19	
11/1/2005	0.040900	30	0.065900	\$5,217.08	
12/1/2005	0.043112	31	0.068112	\$5,571.94	
1/1/2006	0.043975	31	0.068750	\$5,624.13	
2/1/2006	0.045707	31	0.070707	\$5,784.23	
3/1/2006	0.046400	31	0.071400	\$5,840.92	
4/1/2006	0.048300	30	0.073300	\$5,802.92	
5/1/2006 **	0.050519	31	0.075519	\$7,655.65	
6/1/2006	0.051294	30	0.096294	\$7,623.26	
7/1/2006	0.053338	31	0.098338	\$8,044.59	
8/1/2006	0.053900	31	0.098900	\$8,090.57	
9/1/2006	0.053300	30	0.098300	\$7,782.08	
10/1/2006	0.053225	31	0.098225	\$8,035.35	
11/1/2006	0.053200	30	0.098200	\$7,774.17	
12/1/2006	0.053500	31	0.098500	\$8,057.85	
1/1/2007	0.053219	31	0.098219	\$8,034.86	
2/1/2007	0.053200	28	0.098200	\$7,255.89	
3/1/2007	0.053200	31	0.098200	\$8,033.31	
4/1/2007	0.053200	30	0.098200	\$7,774.17	
5/1/2007	0.053200	31	0.098200	\$8,033.31	

6/1/2007	0.053200	30	0.098200	\$7,774.17
7/1/2007	0.053200	31	0.098200	\$8,033.31
8/1/2007	0.053275	31	0.098275	\$8,039.44
9/1/2007	0.057200	30	0.102200	\$8,090.83
10/1/2007	0.051206	31	0.096206	\$7,870.19
11/1/2007	0.046875	30	0.091875	\$7,273.44
12/1/2007	0.052362	31	0.097362	\$7,964.75
1/1/2008	0.046000	25	0.091000	\$6,003.47

Total \$316,124.80 <u>Due1/25/08</u>

### Source of LIBOR interest rates: www.bba.org.uk

(British Bankers Association is also the source that Reuters uses to obtain rate info.) (Knight Ridder is just a reporting agency, so the BBA website should provide the correct data.)

#### Interest rate definition: 30 day LIBOR Rate + 2.5%

Rounded up to the nearest 1/16 of 1% (only if interest is infinite #)

Adjusted on the first business day of each month (or the preceding business day if the first business day of any calendar month is not a regular business day.)

Minimum rate is 4.75%

Assume interest basis is actual # of days / 360

Default interest rate is 2% above regular interest rate

3 days at 7.55519 = 
$$\begin{array}{r} \$ \\ 597.86 \\ \underline{\$} \\ 28 \text{ days at } 9.5519 = \\ \hline & 7,057.79 \\ \$ \\ 7,655.65 \end{array}$$

<sup>\*\*</sup> Default interest calculation for May 2006: