



PROFESSIONAL SUMMARY

Currently working to grow the TJM Innovations, LLC brands: GutterStuff®, Tidy Gutter, CobZorb, Bandshell and Roof Drain Foam Filter into recognized brand names throughout North America and around the world.

EDUCATION

UW-Milwaukee- Milwaukee, WI 1997
Masters Program in Urban Education

UW-Milwaukee- Milwaukee, WI 1993
BA Degree -Program in Spanish and Psychology

PROFESSIONAL EXPERIENCE

TJM Innovations, LLC - Owner, President 2008-Present

Freelance Interpreter 2002-2008

Provided interpreting services for various clients

- Planned and implemented strategies for increasing safety among Spanish speaking employees per OSHA guidelines at various companies
- Assisted with the translation of questions or concerns for Spanish speaking employees

St. Monica's Church - Milwaukee, WI 1993-2008

Religious Education Teacher

- Provided instruction in world views and historical events, grades K-12.

New York Times – Washington D.C. 1987-1988

Office Manager

- Oversaw customer service and accounting departments; including weekly reconciliation of Northeastern customer circulation accounts

UW-Milwaukee Childcare Center - Milwaukee, WI 1980-1983

Accountant

Plaza Hotel - Milwaukee, WI 1978-1982

Switchboard Operator, Front Desk Manager

PROFESSIONAL ASSOCIATIONS

- WOSB Certified, Woman Owned Small Business
- WBENC-Certified WBE
- Member, Professional Dimensions - Women Who Inspire
- Member, Transitional Jobs Collaborative Community Advocates
- Member, U.S. Women's Chamber of Commerce



Company History

TJM Innovations, LLC was originally founded as Builder's Roofing and Supply (BRS), and was a supply company for roofing products. Among the products BRS sold was GutterStuff® Foam Filter. When I joined the company in September of 2008, I had plans for other uses of the foam we supplied, and I envisioned a collaborative for other, innovative products; and TJM Innovations was formed.

My goal at TJM Innovations is to establish GutterStuff® as the leading brand in gutter protection, as well as bring new and innovative products to the retail market. We have developed, trademarked and patented other products, including the Cobzorb line, which includes Cobzorb Oil Absorbent, Cobzorb Paint Solidifier and our newest, and rapidly growing, Cobzorb Multi-Purpose Cat Litter.

In 2009, I changed our name to TJM Innovations, LLC, initiated the manufacturing of GutterStuff® in house, and purchased our first facility in Milwaukee, WI in which to base our operations. Within a year's time we outgrew this facility. This growth allowed us to move to our new and larger plant, which includes over 100,000 square feet of warehouse space.

In June, 2011 I became majority owner of TJM Innovations. In my tenure as President of TJM Innovations, my company has proven proficiency in establishing a solid brand in the retail marketplace, and we are continually acquiring large store chains for our products. I have acquired the exclusive manufacture and distribution rights for GutterStuff® Foam Filter. TJM is also the manufacturer and fulfillment center for 2 small businesses based in Milwaukee.

GutterStuff® is currently sold in many retail stores across the United States including Ace Hardware, True Value, Orgill, Do it Best, Orchard Supply Co, Meijer's and The Home Depot in Canada and the United States. Our brands are also sold on many popular internet websites such as Amazon.com, HeartlandAmerica.com, bigrocksupply.com, abcsupply.com and Meijers.com; as well as in the catalogs of Roofing Supply USA and ABC Supply Co., Inc.

We are presently meeting with representatives from large stores outside of the United States, including OBI in Europe, Rona in Canada and Bunnings in Australia. We are fully integrated via EDI with most of our customers, which is crucial to an efficient supply chain. My goal is to grow TJM Innovations into a household name with a reputation for quality, customer service and value.

It is my belief that my company will double in size, and perhaps more, in the next year. We currently employ 15 people, and I fully expect that number will increase greatly, soon. I work hard to provide consumers with good products at good prices, and I am accountable to our customers and our employees; a privilege I take very seriously.