# Sheldon S. Oppermann

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## **Related Professional Experience**

### Compass Properties LLC, Milwaukee (Aug 2004 to Present),

Vice President (Aug 2007 – present), Regional Manager (June 05 – July 2007)

- Property Management and Development Division of the Noel Group
- Portfolio wide operations management including facilities, accounting compliance, and tenant relations
- Development opportunity creation, analysis and pursuit
- Acquisition of public assistance, TIF district creation and negotiation for development projects
- All Tenant Build Out design, bidding, negotiation, contracting, construction management and occupancy
- Commercial Property Management 15 buildings / 1,000,000 sq ft
- Management of a diverse full time staff of property management personnel who handle daily functions
- All capital improvement and facilities management decisions, analysis, compliance and construction management
- Recruitment, team leadership, and performance evaluation of all staff
- Building Owner and Managers Association Office Building of the Year award 05-06 & 06-07 & 07-08
- All lease negotiation and decision analysis for each investment in capital or tenant improvement
- Companywide asset purchase and sale decisions in conjunction with CFO

#### Special Projects (August 2006 – June 2008)

- The Palladian (Wausau)
  - o Plan revision and complete construction and contract compliance management
  - Complete third party development of a 6 story mixed use development including permitting
  - o All contract negotiation and design development \$13 million budget
  - o All financing negotiation and project accounting, including bank draw requests
  - Construction on schedule and on budget, completed June 2008

### Manager (Aug 2004 - June 2005)

- Commercial Property Management 3 buildings / 462,000 square feet
- Leadership of transition to internal self management from a terminated Third Party contractor
- Redevelopment planning for a struggling downtown Milwaukee office building

#### Tyndale Group LLC, Milwaukee (March 2007 to Present),

Managing Partner / President (founded June 2007 - Present)

- Private Client real estate development services including
  - o Site selection services
  - o Proforma creation and performance analysis
  - Contract bidding and negotiation
  - o Construction management and owner's representative services
  - Leasing assistance and negotiation
  - o Contract negotiation and conflict resolution

#### Projects (March 2007 - present)

- El-Paseo Plaza Palm Springs, CA project ongoing
  - o Complete Historical Renovation
  - o Redevelopment plan and execution
  - All contract negotiation and construction management over \$1,000,000
  - o All project accounting, including bank draw requests
  - Construction on schedule and on budget, completion target August 2008
- University Club Tower Milwaukee, WI project stalled
  - o Bidding Negotiation and Project Management
  - o Contract Dispute resolution
- Alvarado Park Arlington, CA project ongoing
  - Future Subdivision of vacant lot.
  - Project Proforma and Analysis

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## Related Professional Experience - continued

Renner Architects, Milwaukee (1999 to July 2004),

Controller

- Company goal setting, planning and execution in order to achieve financial and quality control objectives
- Compilation, reporting, and analysis of all Financial Statements for company objectives
- Recruitment, team leadership, and performance evaluation of administrative support and professional staff
- Real estate management of 80,000 square feet commercial office space Milwaukee and Grafton
- Accounting and record keeping for multiple business entities including real estate services, parking and hydro electric power generation

Special Project - company owned - The Waterfront Condominiums 60 Units - Treasurer, Project Manager

- Proforma and business plan operating budget creation and regular evaluation
- Construction Management \$14 million budget. Product delivery from customized build out to occupancy
- Drawing and specification review and management of modifications
- Importing of construction materials from Eastern European vendors
- Creation, implementation and management of all accounting / reporting / control systems
- All reporting, submissions, and reconciliation for contracting, purchasing, sales and bank draw purposes.

Special Project - company owned - East Troy Point Shell - Treasurer, Project Manager

- Proforma, business plan, operating budget for a \$3 million dollar annual revenue, high profile travel center and fueling facility – creation and regular evaluation of existing operation
- Store design, contract negotiations, McDonald's tenant lease, recruit and retention of manager
- Creation and Management of all accounting / reporting / control systems
- Oversight of continuing operations, continuous business and strategy review and improvement

#### **Education**

BS Architecture University of Wisconsin – Milwaukee (1998)
MBA University of Wisconsin – Milwaukee (2001)

MS Accounting University of Wisconsin – Milwaukee (in progress)

Seven Habits Stephen Covey - 5 day course certified (2005)

CPM Institute of Real Estate Managers (IREM) - Commercial Property Manager Designation

Realtor Wisconsin Broker's License application pending (2009)

## **Organizations and Affiliations**

Boy Scouts of America Eagle Scout and involvement through Project Cope - Camp Director

Building Owners and Managers Association Board of Directors (2006 – present)

Rebuilding Together House Captain - home rehabilitation projects for the disadvantaged

City of Milwaukee – BID #9 President Institute of Real Estate Managers Member

City of Milwaukee Downtown Master Plan Contributing Advisory Group Member

Commercial Association of Realtors WI Member Cambridge Woods Neighborhood Association Member