

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
for Sole Source Contract
Contract #E15590**

Background:

| | |
|----------------------------------|--|
| User Department: | Milwaukee Police Department |
| Purchasing Agent: | Nathan Churchill |
| Contract Description: | VSC for Body Worn Cameras and the Evidence.com Service Offerings |
| Vendor Name and Location: | Axon Enterprise, Inc. (Scottsdale, AZ) |
| Contract Term: | 05/01/2018 -05/01/2023 |
| Requisition # and Date Received: | Req #: 16416 Rec'd: 10/12/2018 |
| Original Contract Amount: | \$3,302,237.50 (50% GRANT-FUNDED; 50% OPERATING) |
| Expenditures to Date: | \$0.00 |
| Current Contract Amount: | \$3,302,237.50 |

History of Contract Amendments:

| Date | Item | Term | Cost |
|--|---|-------------------------------|-----------------------|
| 03/21/2018 | Original Contract: VSC for Body Worn Cameras and the Evidence.com Service Offerings for a period of five (5) years from 05/01/2018 through 05/01/2023 and an estimated contract total of \$3,302,237.50. Approved by F&P Committee on: 03/21/2018 | 05/01/2018 through 05/01/2023 | \$3,302,237.50 |
| Pending | Amendment #1: Increase the estimated contract total by \$246,037.60 from \$3,302,237.50 to \$3,548,275.10. | n/a | \$246,037.60 |
| Total (including the pending amendment) | | | \$3,548,275.10 |

Purpose of Contract/Amendment:

The purpose of this amendment is to provide the Milwaukee Police Department (MPD) with sixty (60) additional new body worn cameras, and accessories to outfit the new recruit class and those who have a change in assignment. This amendment will increase the estimated contract total by \$246,037.60 from \$3,302,237.50 to \$3,548,275.10. Funds are primarily derived from grant funds. It should be noted that a cost savings of \$21,877.40 was negotiated for this purchase and an overall approximate 25% (\$1.0M plus cost savings) negotiated discount off of original retail price for the original contract.


| | Original Quoted Price | Negotiated Price | Cost Savings |
|--------------|-----------------------|---------------------|--------------------|
| Year 1 Costs | \$16,155.00 | \$19,314.40 | (\$3,159.40) |
| Year 2 Costs | \$62,940.00 | \$56,680.80 | \$6,259.20 |
| Year 3 Costs | \$62,940.00 | \$56,680.80 | \$6,259.20 |
| Year 4 Costs | \$62,940.00 | \$56,680.80 | \$6,259.20 |
| Year 5 Costs | \$62,940.00 | \$56,680.80 | \$6,259.20 |
| Total | \$267,915.00 | \$246,037.60 | \$21,877.40 |

As with the products and services obtained with the existing contract, this purchase delivers the following:

- All technology is integrated and on the same lifecycle upgrade. MPD receives Taser Assurance Plan (TAP) refresh built in at no cost for equipment (next generation body camera and software) replacement at thirty (30) months into the contract.
- All digital video evidence combined into a single platform to provide the same user experience by each system.
- Integration between Body Camera and Axon Fleet Systems. Axon Body Cameras are automatically turned on when the Axon Fleet In-Car System is engaged ensuring that both systems are operating in sync with one another.

Justification for Waiver:

Axon Enterprise, Inc. products and services are proprietary; therefore, for this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.



City Purchasing Director

11.30.2018
Date

F&P Waiver Presentation Date: 12/12/2018

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
Sole Source Contract
Contract #E13336**

Background:

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|-------------------------------|--|
| User Department: | Milwaukee Police Department |
| Purchasing Agent: | Nathan Churchill |
| Contract Description: | VSC for Enhanced 911 System Maintenance Services |
| Vendor Name and Location: | SBC Global Services, Inc. dba AT&T Global Services (Milwaukee, WI) |
| Contract Term: | 11/15/2014 through 11/14/2017 with annual option to extend |
| Requisition # and Date Rec'd: | Req #16455 Rec'd 11/08/2018 |
| Original Contract Amount: | \$826,745.10 |
| Expenditures to Date: | \$917,726.38 |
| Current Contract Amount: | \$1,158,860.37 |

History of Contract Amendments:

| Date | Item | Term | Cost |
|--|--|-------------------------------------|-----------------------|
| 07/16/2014 | Original Contract: VSC for Enhanced 911 System Maintenance Services Approved by F&P Committee on: 07/16/2014 | 09/24/2014 through 09/23/2017 | \$826,745.10 |
| 12/20/2017 | Amendment #1: Added one (1) option to extend upon mutual consent; increased the estimated contract total by \$332,115.27 from \$826,745.10 to \$1,158,860.37; extended the contract term from 11/15/2017 through 12/31/2018, exercising the one (1) new option to extend upon mutual consent. Waiver Presented at F&P Committee Meeting on: 12/20/2017 | 11/15/2017 through 12/31/2018 | \$332,115.27 |
| Pending | Amendment #2: Incorporate the option to extend annually upon mutual consent; immediately exercise the option to extend annually from 01/01/2019 through 12/31/2019 upon mutual consent; and increase the estimated contract total by \$307,614.89 from \$1,158,860.37 to \$1,466,475.26. | 01/01/2019 through 12/31/2019 | \$307,614.89 |
| Total (including the pending amendment) | | | \$1,466,475.26 |

Purpose of Contract/Amendment:

The purpose of this amendment is to allow the Milwaukee Police Department (MPD) to add the option to extend annually upon mutual consent to continue to provide hardware maintenance and software support to the Milwaukee Police Department for the E9-1-1 System awarded to AT&T in 2010 from RFP 2245.

This amendment will also increase the estimated contract total by \$307,614.89 from \$1,158,860.37 to \$1,466,475.26 and extend the contract term for one (1) year from 01/01/2019 through 12/31/2019.

Justification for Waiver:

The hardware maintenance and software support are both proprietary to AT&T, and therefore, no other vendor is able to provide these services.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

City Purchasing Director

12-3-2018
Date

F&P Waiver Presentation Date: 12/12/2018

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Single Source Contract
Contract #E12775 / E12775-MPD**

Background:

| | |
|---|---|
| User Department: | Milwaukee Fire Department (MFD) |
| Purchasing Agent: | Matt Donath |
| Contract Description: | VSC for Telestaff Software Maintenance, Support, & Service |
| Vendor Name and Location: | Kronos Incorporated (Chelmsford, MA) |
| Contract Term: | 01/01/2014 through 12/31/2016 with the Option to Extend for Two (2) Additional One (1) Year Terms upon Mutual Agreement |
| Requisition # and Date Received: | Requisition #16278, Received 9/27/2018 |
| Original Contract Amount: | \$140,000.00 |
| Expenditures to Date: | \$224,067.49 |
| Current Contract Amount: | \$230,704.99 (MFD) \$326,401.90 Total |

Purpose of Contract/Amendment:

The purpose of this amendment is to extend the Milwaukee Fire Department (MFD) contract for Telestaff software maintenance with Kronos Inc. for one year, from 1/1/2019 – 12/31/2019, exercising the annual option to extend. The amendment will also increase the estimated contract total by \$30,615.02, from \$230,704.99 to \$261,320.01 to cover the annual service fees. The combined total for both MFD and MPD will be \$357,016.92

This software assists both MFD and Milwaukee Police Department (MPD) with tracking personnel and managing automated scheduling for special assignments, and shift changes. Milwaukee Police Department piggybacks off this contract and has not requested additional funds for an upgrade at this time.


Justification for Waiver:

Workforce Telestaff Software is proprietary and Kronos, Inc. is the sole manufacturer and maintenance provider.

For this reason, and in accordance with City Charter 16.05-4a Finance and Personnel Committee approval is waived.



City Purchasing Director



Date

F&P Waiver Presentation Date: 12/12/2018

History of Contract Amendments:

| Date | Item | Term | Cost |
|------------|--|-------------------------------|--------------|
| 10/30/2013 | <p><u>Original Contract:</u> VSC for Workforce TeleStaff Safety and Utility Scheduling Software Maintenance and Support for a period of two (2) years from 01/01/2014 through 12/31/2016 with the option to extend for two (2) additional one (1) year terms upon mutual agreement and an estimated contract total of \$140,000.00.</p> <p>E0000012775 (Milwaukee Fire Department)</p> <p>Year 1: 01/01/2014 – 12/31/2014 - \$37,992.98 Year 2: 01/01/2015 – 12/31/2015 - \$39,080.70 Year 3: 01/01/2016 – 12/31/2016 - \$40,325.20</p> <p>*Kronos Custom Configuration - \$22,601.12</p> <p>Contract Total: \$140,000.00</p> <p>Waiver Presented: 10/30/2013</p> | 01/01/2014 through 12/31/2016 | \$140,000.00 |
| 09/16/2015 | <p><u>Amendment #1:</u> Incorporate the Milwaukee Police Department (MPD) as a user department on this contract for a period of one (1) year from 09/26/2015 through 09/25/2016 and increase the estimated contract total by \$22,939.03 from \$140,000.00 to \$162,939.03 to cover MPD expenditures.</p> <p>E0000012775-MPD (Milwaukee Police Department)</p> <p>Contract Total: \$22,939.03</p> <p>Waiver Presented: 09/16/2015</p> | 09/26/2015 through 09/25/2016 | \$22,939.03 |
| 09/14/2016 | <p><u>Amendment #2:</u> Increase the estimated contract total by \$23,386.24 from \$162,939.03 to \$186,325.27 and extend the contract for one (1) year from 09/26/2016 through 09/25/2017 to cover MPD expenditures.</p> <p>E0000012775-MPD (Milwaukee Police Department)</p> <p>Year 1: 09/26/2015 – 09/25/2016 - \$22,939.03 Year 2: 09/26/2016 – 09/25/2017 - \$23,386.24</p> <p>Contract Total: \$46,325.27</p> | 09/26/2016 through 09/25/2017 | \$23,386.24 |

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|------------|---|-------------------------------------|-------------|
| | Waiver Presented: 09/14/2016 | | |
| 11/30/2016 | <p><u>Amendment #3:</u> Increase the estimated contract total by \$35,492.16 from \$186,325.27 to \$221,817.43 to cover Milwaukee Fire Department expenditures, extend contract E0000012775 for one (1) year from 01/01/2017 through 12/31/2017, exercising the first (1st) of two (2) options to extend for one (1) year upon mutual agreement.</p> <p>E0000012775 (Milwaukee Fire Department)</p> <p>Year 1: 01/01/2014 – 12/31/2014 - \$37,992.98 Year 2: 01/01/2015 – 12/31/2015 - \$39,080.70 Year 3: 01/01/2016 – 12/31/2016 - \$40,325.20 Year 4: 01/01/2017 – 12/31/2017 - \$35,492.16</p> <p>* 2013-2014 Kronos Custom Configuration - \$22,601.12</p> <p>Contract Total: \$175,492.16</p> <p>Waiver Presented: 12/07/2016</p> | 01/01/2017 through 12/31/2017 | \$35,492.16 |
| 09/20/2017 | <p><u>Amendment #4:</u> Increase the estimated contract total by \$24,321.69 from \$221,817.43 to \$246,139.12 and extend the contract for one (1) year from 09/26/2017 through 09/25/2018 to cover MPD expenditures.</p> <p>E0000012775-MPD (Milwaukee Police Department)</p> <p>Year 1: 09/26/2015 – 09/25/2016 - \$22,939.03 Year 2: 09/26/2016 – 09/25/2017 - \$23,386.24 Year 3: 09/26/2017 – 09/25/2018 - \$24,321.69</p> <p>Contract Total: \$70,646.96</p> <p>Waiver Presented: 09/20/2017</p> | 09/26/2017 through 09/25/2018 | \$24,321.69 |
| 02/22/2018 | <p><u>Amendment #5:</u> Increase the estimated contract total by \$29,608.46 from \$246,139.12 to \$275,747.58 to cover Milwaukee Fire Department expenditures, extend contract E0000012775 for one (1) year from 01/01/2018 through 12/31/2018, exercising the second (2nd) of two (2) options to extend for one (1) year upon mutual agreement.</p> <p>E0000012775 (Milwaukee Fire Department)</p> <p>Year 1: 01/01/2014 – 12/31/2014 - \$37,992.98 Year 2: 01/01/2015 – 12/31/2015 - \$39,080.70</p> | 01/01/2018 through 12/31/2018 | \$29,608.46 |

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| | <p>Year 3: 01/01/2016 – 12/31/2016 - \$40,325.20 Year 4: 01/01/2017 – 12/31/2017 - \$35,492.16 Year 5: 01/01/2018 – 12/31/2018 - \$29,608.46</p> <p>* 2013-2014 Kronos Custom Configuration - \$22,601.12</p> <p>Contract Total: \$205,100.62</p> <p>Waiver Presented: 02/22/2018</p> | | |
| 06/21/2018 | <p>Amendment #6: Increase the estimated contract total by \$25,604.37 from \$275,747.58 to \$301,351.95 to cover Milwaukee Fire Department expenditures for Kronos Upgrade.</p> <p>E0000012775 (Milwaukee Fire Department)</p> <p>Year 1: 01/01/2014 – 12/31/2014 - \$37,992.98 Year 2: 01/01/2015 – 12/31/2015 - \$39,080.70 Year 3: 01/01/2016 – 12/31/2016 - \$40,325.20 Year 4: 01/01/2017 – 12/31/2017 - \$35,492.16 Year 5: 01/01/2018 – 12/31/2018 - \$29,608.46</p> <p>* 2013-2014 Kronos Custom Configuration - \$22,601.12 *2018 – Kronos Upgrade from TeleStaff v2.x to Workforce TeleStaff v6 – \$25,604.37</p> <p>Contract Total: \$230,704.99</p> <p>Waiver Presented: 07/03/2018</p> | n/a | \$25,604.37 |
| 7/03/2018 | <p>Amendment #7: Incorporate the option to extend annually upon mutual consent; immediately exercise the option to extend for one (1) year from 09/26/2018 through 09/25/2019; and increase the estimated contract total by \$25,049.95 from \$301,351.95 to \$326,401.90.</p> <p>E0000012775-MPD (Milwaukee Police Department)</p> <p>Year 1: 09/26/2015 – 09/25/2016 - \$22,939.03 Year 2: 09/26/2016 – 09/25/2017 - \$23,386.24 Year 3: 09/26/2017 – 09/25/2018 - \$24,321.69 Year 4: 09/26/2018 – 09/25/2019 - \$25,049.95</p> <p>Contract Total: \$95,696.91</p> <p>Waiver Presented : 09/19/2018</p> | 09/26/2018 through 09/25/2019 | \$25,049.95 |

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|---|---|----------------------------|----------------------------|
| <p>Pending</p> | <p>Amendment #8: Exercise the annual option to extend E12775 (MFD) for one (1) year, from 1/1/2019-12/31/2019, and increase the estimated contract total by \$30,615.02, from \$230,704.99 to \$261,320.01.</p> <p>The combined total (MFD+MPD) will be \$357,016.92.</p> <p>E0000012775 (Milwaukee Fire Department)</p> <p>Year 1: 01/01/2014 – 12/31/2014 - \$37,992.98 Year 2: 01/01/2015 – 12/31/2015 - \$39,080.70 Year 3: 01/01/2016 – 12/31/2016 - \$40,325.20 Year 4: 01/01/2017 – 12/31/2017 - \$35,492.16 Year 5: 01/01/2018 – 12/31/2018 - \$29,608.46 Year 6: 01/01/2019 – 12/31/2019 - \$30,615.02</p> <p>Contract Total: \$261,320.01 (MFD)</p> | <p>1/1/2019-12/31/2019</p> | <p>\$30,615.02</p> |
| <p>Total (including the pending amendment)</p> | | | <p>\$357,016.92</p> |

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Sole Source Contract
Contract #E8944**

Background:

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|---|---|
| User Department: | Milwaukee Health Department (MHD) |
| Purchasing Agent: | Cassandra Fawley |
| Contract Description: | VSC for Computer Hardware and Software Maintenance of Laboratory Information System (LIS) |
| Vendor Name and Location: | Soft Computer Consultants, Inc. (Clearwater, FL) |
| Contract Term: | 03/20/2009 through 03/19/2012 with the option to extend on a yearly basis as needed |
| Requisition # and Date Received: | 16270 & 09/17/2018 |
| Original Contract Amount: | \$63,700.00 (PARTIALLY GRANT-FUNDED) |
| Expenditures to Date: | \$778,693.04 |
| Current Contract Amount: | \$849,699.79 |

Purpose of Amendment:

The purpose of this amendment is to increase the estimated contract total by \$30,075.00 from \$849,699.79 to \$879,774.79. This addition of funds will allow for the installation of a new Abbott Architect i1000SR and the SoftBillPlus module.

The Abbott Architect i1000SR will enable the MHD to automatically enter results regarding sexually transmitted disease – specifically syphilis and Human Immunodeficiency Virus (HIV) – screening, minimizing the probability of error and ensuring accurate results for clients. The Abbott Architect i1000SR (\$10,875.00) and corresponding software will be purchased utilizing funding from the State of Wisconsin's Department of Health Service's 2018 Sexually Transmitted Diseases Grant.

The SoftBillPlus module will allow billing to be conducted internally by the MHD. The purchase of this module will eliminate the need to extend the current Vendor Service Contract for Laboratory Billing Services with RCM Enterprises, Inc. (E11493), which has been in place from 01/01/2012 through 12/31/2018 and has an estimated contract expenditure total of \$53,165.38. Furthermore, internally processing billing will centralize the billing methods of the MHD and allow for invoices to be issued both electronically and manually.

Justification for Waiver:

In 1995, the MHD Lab purchased the LIS and, to date, this system has been successful for the MHD Lab and utilized for ordering, recording, testing, and reporting patient test results. This is proprietary software that can only be purchased, maintained, and supported by Soft Computer Consultants, Inc. Additionally, the use of the State of Wisconsin's Department of Health Service's 2018 Sexually Transmitted Diseases Grant for the purchase of the Abbott Architect i1000SR was approved by the Finance and Personnel Committee on 12/19/2017 (resolution #171202).

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.



City Purchasing Director

10-28-2018

Date

F&P Waiver Presentation Date: 12/12/2018

History of Contract Amendments:

| Date | Item | Term | Cost |
|--|---|-------------------------------|---------------------|
| 04/08/2009 | Original Contract – Vendor Service Contract for Computer Hardware and Software Maintenance of Laboratory Information System (LIS) | 03/20/2009 through 03/19/2012 | \$63,700.00 |
| 05/23/2010 | Amendment #1: Increased the estimated contract total by \$66,720.12 from \$63,700.00 to \$130,420.12. | N/A | \$66,720.12 |
| 12/29/2010 | Amendment #2: Increased the estimated contract total by \$127,355.38 from \$130,420.12 to \$257,775.50. | N/A | \$127,355.38 |
| 04/25/2012 | Amendment #3: Increased the estimated contract total by \$64,247.18 from \$257,775.50 to \$322,022.68 and extended the contract for one (1) year from 03/20/2012 through 03/19/2013. | 03/20/2012 through 03/19/2013 | \$64,247.18 |
| 01/17/2013 | Amendment #4: Increased the estimated contract total by \$71,403.12 from \$322,022.68 to \$393,425.80 and extended the contract for one (1) year from 03/20/2013 through 03/19/2014. Waiver presented to F&P Committee on: 01/30/2013 | 03/20/2013 through 03/19/2014 | \$71,403.12 |
| 04/03/2014 | Amendment #5: Increased the estimated contract total by \$78,611.07 from \$393,425.80 to \$472,036.87 and extended the contract for one (1) year from 03/20/2014 through 03/19/2015. This amendment was <u>not</u> presented to F&P Committee. | 03/20/2014 through 03/19/2015 | \$78,611.07 |
| 02/18/2015 | Amendment #6: Increased the estimated contract total by \$73,587.66 from \$472,036.87 to \$545,624.53 and extended the contract for one (1) year from 03/20/2015 through 03/19/2016. Waiver presented to F&P Committee on: 02/25/2015 | 03/20/2015 through 03/19/2016 | \$73,587.66 |
| 01/28/2016 | Amendment #7: Increased the estimated contract total by \$76,623.72 from \$545,624.53 to \$622,248.25 and extended the contract for one (1) year from 03/20/2016 through 03/19/2017. Waiver presented to F&P Committee on: 02/03/2016 | 03/20/2016 through 03/19/2017 | \$76,623.72 |
| 03/15/2017 | Amendment #8: Increased the estimated contract total by \$84,051.56 from \$622,248.25 to \$706,299.81 and extend the contract for one (1) year from 03/20/2017 through 03/19/2018. Waiver presented to F&P Committee on: 03/22/2017 | 03/20/2017 through 03/19/2018 | \$84,051.56 |
| 10/25/2017 | Amendment #9: Increased the estimated contract total by \$60,000.00 from \$706,299.81 to \$766,299.81. (This specific amendment was funded by the 2017-18 Epidemiology and Laboratory Capacity (ELC) - Building and Strengthening Epidemiology, Laboratory and Health Information Systems Capacity grant from the Department of Health Services – Resolution #170760.) Waiver presented to F&P Committee on: 11/01/2017 | N/A | \$60,000.00 |
| 02/13/2018 | Amendment #10: Increased the estimated contract total by \$83,399.98 from \$766,299.81 to \$849,699.79 and extended the contract for one (1) year from 03/20/2018 through 03/19/2019. Waiver presented to F&P Committee on: 03/21/2018 | 03/20/2018 through 03/19/2019 | \$83,399.98 |
| Pending | Amendment #11: Increase the estimated contract total by \$30,075.00 from \$849,699.79 to \$879,774.79. | N/A | \$30,075.00 |
| Total (including the pending amendment) | | | \$879,774.79 |

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Sole Source Contract
Contract #E12072**

Background:

| | |
|---|---|
| User Department: | Milwaukee Health Department (MHD) |
| Purchasing Agent: | Cassandra Fawley |
| Contract Description: | VSC for On-Site Support and Maintenance of Q-MATIC Customer Flow Management System Software |
| Vendor Name and Location: | Q-MATIC Corporation (Duluth, GA) |
| Contract Term: | 1/1/2013 through 12/31/2013 with the option to extend annually |
| Requisition # and Date Received: | 16214 & 8/2/2018 |
| Original Contract Amount: | \$11,107.86 (GRANT-FUNDED) |
| Expenditures to Date: | \$58,904.98 |
| Current Contract Amount: | \$58,904.98 |

Purpose of Amendment:

The purpose of this amendment is for the City of Milwaukee's Health Department to extend the Vendor Service Contract for On-Site Support and Maintenance of Q-MATIC Customer Flow Management System Software with Q-MATIC Corporation for a period of one (1) year from 01/01/2019 through 12/31/2019 and to increase the estimated contract total by \$11,669.72 from \$58,904.98 to \$70,574.70.

Justification for Waiver:

The Q-MATIC Corporation was initially selected to provide the Customer Flow Management System for the City of Milwaukee Health Department in November 2009 due to their previous experience with providing similar databases for local entities, including the Women, Infants, and Children (WIC) Clinic located at the Sixteenth Street Community Center and the Milwaukee County Department of Health Services. As they had already worked within the community, it was determined that Q-MATIC Corporation had extensive experience not only installing and maintaining customer flow systems, but also overseeing the unique characteristics and unique challenges presented within our community. It was later determined that it was important to continue to work with a company with the proven ability to be successful in supporting and maintaining the systems locally. Since the time of the initial purchase of the Q-MATIC Customer Flow Management System, the onsite support and maintenance has been budgeted for annually in the Milwaukee Health Department's Grant Budget for the WIC Grant from the State of Wisconsin Department of Health Services. Since the previous contract extension in January 2018, the Q-MATIC Customer Flow Management System has monitored statistics regarding the average wait times and average customer flow for over 25,000 patients at the Southside Health Center, the Northwest Health Center, and the Keenan Health Center.

The Q-MATIC Corporation's software is a proprietary software. For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.



City Purchasing Director

11-27-2018

Date

F&P Waiver Presentation Date: 12/12/2018

History of Contract Amendments:

| Date | Item | Term | Cost |
|--|--|-------------------------------------|--------------------|
| 01/11/2013 | Original Contract – Vendor Service Contract for On-Site Support and Maintenance of Q-MATIC Customer Flow Management System Software <i>Approval by F&P Committee not required, as the contract total was less than \$50,000.00.</i> | 01/01/2013 through 12/31/2013 | \$11,107.86 |
| 11/11/2013 | Amendment #1 – Extended the contract for one (1) year from 01/01/2014 through 12/31/2014 and increased the estimated contract total by \$11,107.86 from \$11,107.86 to \$22,215.72. <i>Approval by F&P Committee not required, as the contract total was less than \$50,000.00.</i> | 01/01/2014 through 12/31/2014 | \$11,107.86 |
| 12/23/2014 | Amendment #2 – Extended the contract for one (1) year from 01/01/2015 through 12/31/2015 and increased the estimated contract total by \$11,528.93 from \$22,215.72 to \$33,744.65. <i>Approval by F&P Committee not required, as the contract total was less than \$50,000.00.</i> | 01/01/2015 through 12/31/2015 | \$11,528.93 |
| 10/09/2015 | Amendment #3 – Extended the contract for one (1) year from 01/01/2016 through 12/31/2016 and increased the estimated contract total by \$2,160.79 from \$33,744.65 to \$35,905.44. <i>Approval by F&P Committee not required, as the contract total was less than \$50,000.00.</i> | 01/01/2016 through 12/31/2016 | \$2,160.79 |
| 12/15/2016 | Amendment #4 – Extended the contract for one (1) year from 01/01/2017 through 12/31/2017 and increased the estimated contract total by \$11,329.82 from \$35,905.44 to \$47,235.26. <i>Approval by F&P Committee not required, as the contract total was less than \$50,000.00.</i> | 01/01/2017 through 12/31/2017 | \$11,329.82 |
| 02/02/2018 | Amendment #5 – Extend the contract for one (1) year from 01/01/2018 through 12/31/2018 and increase the estimated contract total by \$11,669.72 from \$47,235.26 to \$58,904.98. <i>Approval waived by F&P committee on 03/21/2018.</i> | 01/01/2018 through 12/31/2018 | \$11,669.72 |
| Pending | Amendment #6 – Extend the contract for one (1) year from 01/01/2019 through 12/31/2019 and to increase the estimated contract total by \$11,669.72 from \$58,904.98 to \$70,574.70. | 01/01/2019 through 12/31/2019 | \$11,669.72 |
| Total (including the pending amendment) | | | \$70,574.70 |

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
Sole Source Contract
Contract #E11244**

Background:

| | |
|---|--|
| User Department: | City-Wide |
| Purchasing Agent: | Matt Donath |
| Contract Description: | VSC for Bentley-Related Computer-Aided Dispatch (CAD) Design Upgrades, Support and Maintenance Products and Services |
| Vendor Name and Location: | Bentley Systems, Inc. (Exton, PA) |
| Contract Term: | 01/01/2012 through 12/31/2014 with annual options to extend by mutual consent |
| Requisition # & Date Received: | Requisition #16461, Received 11/19/2018 |
| Original Contract Amount: | \$350,000.00 |
| Expenditures to Date: | \$683,858.28 |
| Current Contract Amount: | \$705,000.00 |

Purpose of Amendment:

This amendment will increase the estimated contract total by \$150,000.00 from \$705,000.00 to \$855,000.00 and extend the contract for one (1) year, from 1/1/2019-12/31/2019. The purpose of this contract is to continue to provide ongoing upgrades, annual support, hardware, software and maintenance services for Bentley Systems, Inc. CAD Design System, MicroStation and LEAP Bridge Precast, ProjectWise and InRoads Software Subscriptions.

Justification for Waiver:

In 2012, a request for an exception to the City's bidding process was recommended to award Bentley Systems Inc. a City-Wide Vendor Service Contract for the upgrades, support, hardware, software and maintenance of the CAD Design System, MicroStation and LEAP Bridge Precast, ProjectWise and InRoads Software Subscriptions on a sole-source basis. This software is utilized by the Information Technology Management Division (ITMD), various departments within the Department of Public Works (DPW), the Department of Neighborhood Services (DNS), the Milwaukee Metropolitan Sewerage District (MMSD), and the Port of Milwaukee.

The software is proprietary and can only be purchased, upgraded, supported and maintained by the manufacturer, Bentley Systems, Inc. The manufacturer does not allow their distributors to provide services in this region of the country.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.



City Purchasing Director

11-29-2018
Date

F&P Waiver Presentation Date: 12/12/2018

History of Contract Amendments:

| Date | Item | Term | Cost |
|--|---|---|---------------------|
| 03/05/2012 | Original Contract E11244 – Vendor Service Contract for Bentley-Related Upgrades, Support, and Maintenance Products and Services | 01/01/2012 through 12/31/2014 with annual options to extend | \$350,000.00 |
| 10/29/2014 | Amendment #1: Increased the estimated contract total by \$20,000.00 from \$350,000.00 to \$370,000.00 and extended the contract term one (1) year from 01/01/2015 through 12/31/2015. Waiver presented at F&P Committee Meeting on 10/29/2014 | 01/01/2015 through 12/31/2015 | \$20,000.00 |
| 2/18/2015 | Amendment #2: Increase the estimated contract total by \$30,000.00 from \$370,000.00 to \$400,000.00 to ensure adequate funding through the term of the contract. Waiver presented at F&P Committee Meeting on 2/25/2015 | N/A | \$30,000.00 |
| 9/15/2015 | Amendment #3: Increase the estimated contract total by \$50,000.00 from \$400,000.00 to \$450,000.00 and extend the contract term one (1) year from 01/01/2016 through 12/31/2016. Waiver presented at F&P Committee Meeting on 10/7/2015 | 01/01/2016 through 12/31/2016 | \$50,000.00 |
| 02/19/2016 | Amendment #4: Increase the estimated contract total by \$75,000.00 from \$450,000.00 to \$525,000.00 to ensure adequate funding through the term of the contract. Waiver presented at F&P Committee Meeting on 03/23/2016 | N/A | \$75,000.00 |
| 10/12/2016 | Amendment #5: Increase the estimated contract total by \$100,000.00 from \$525,000.00 to \$625,000.00 and extend the contract term one (1) year from 01/01/2017 through 12/31/2017 to ensure adequate funding through the term of the contract. Waiver presented at F&P Committee Meeting on 11/14/2016. | 01/01/2017 through 12/31/2017 | \$100,000.00 |
| 04/12/2017 | Amendment #6: Increase the estimated contract total by \$30,000.00 from \$625,000.00 to \$655,000.00 to ensure adequate funding through contract end date of 12/31/2017. Waiver presented at F&P Committee Meeting on 04/12/2017. | N/A | \$30,000.00 |
| 1/1/2018 | Amendment #7: Increase the estimated contract total by \$50,000.00 from \$655,000.00 to \$705,000.00 and extend the contract term one (1) year from 01/01/2018 through 12/31/2018 to ensure adequate funding through the term of the contract. Waiver presented at F&P Committee Meeting on 1/31/2018. | 01/01/2018 through 12/31/2018 | \$50,000.00 |
| Pending | Amendment #8: Increase the estimated contract total by \$150,000.00 from \$705,000.00 to \$855,000.00 and extend the contract for one (1) year, from 1/1/2019-12/31/2019. | 1/1/2019 through 12/31/2019. | \$150,000.00 |
| Total (including the pending amendment) | | | \$855,000.00 |