

**Richard M. Lundt**  
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## **PROFESSIONAL SUMMARY:**

- Autograph Collection Best Hotel Opening 2023
- Vice President Frisco Convention and Visitors Bureau
- Embassy Suites Circle of Leadership
- General Manager of the Year –Crestline Hotels and Resorts
- Sales Team of the Year –Crestline Hotels and Resort
- Omaha Convention and Visitors Bureau Advisory Board
- President of the Omaha Hotel Association

## **Professional Experience:**

### **NCG Hospitality**

#### **Regional Director of Operations**

05/25-Present

- ✓ Directed operations across a portfolio of full-service and lifestyle hotels under leading brands (Hilton and Marriott). Provided strategic oversight and support for three hotels currently in development, collaborating with development teams to guide pre-opening preparations, brand compliance, and seamless transitions to operational readiness.
- ✓ Led regional performance initiatives, including budgeting, revenue management, sales strategies, and team leadership, to drive profitability, guest satisfaction, and operational excellence across multiple properties in diverse markets.

#### **Area General Manager**

02/22-05/25

- The Trade Milwaukee
  - ✓ Opening 207 room 4 Diamond Autograph collection hotel
  - ✓ CRAFT and Solomon's as distinct Food & Beverage Outlets
  - ✓ Partnership with the Milwaukee Bucks

### **Atrium Hospitality/John Q Hammons Hotels and Resorts**

#### **General Manager**

- Embassy Suites Frisco, Convention Center & Spa 03/13-01/22  
330 room hotel with 90,000 square feet of meeting space
  - ✓ Helped develop Lead AV as part of project to bring all audio visual in-house.
  - ✓ Training hotel for Central Region Food and Beverage Managers
  - ✓ Cultivated relationships with the Dallas Cowboys, Dallas Stars, FC Dallas, and the Frisco Roughriders
- Marriott Pyramid Albuquerque North 09/09-03/13  
310 room hotels with 27,000 square feet of meeting space

- ✓ Consistently improved hotel margins by implementing labor management and cost controls
- ✓ Increased market penetration with numerous revenue management techniques
- ✓ Re-engineered hotel restaurant and banquet menus, while maintaining exceptional food and beverage costs

**Crestline Hotels & Resorts**

**General Manager**

- Marriott Plaza San Antonio Hotel 11/07-09/09  
252 room hotel with 17,000 square feet of meeting space
- Omaha Marriott 08/05-11/07  
301 room hotel with 12,000 square feet of meeting space

**North Central Management**

**Regional Manager/General Manager, Omaha, NE**

- Hilton Garden Inn- Omaha Downtown 08/01-08/05
  - ✓ Supported four additional hotels as part of regional manager responsibilities.
  - ✓ Managed Nick & Tony's Italian Chophouse as part of Hilton Garden Inn

**Lodgian Hotels**

**General Manager**

- Holiday Inn, Wichita, KS 08/00-08/01
- Hilton Garden Inn, Rio Rancho, NM 02/00-08/00

**Sheraton Omaha Hotel**

**Director of Rooms** 10/98-02/00  
**Senior Sales Manager** 1996-1998

**Red Lion Hotel Omaha, NE**

**Sales Manager** 95-97  
**Guest Service Manager** 92-95

**Education:** Grace University, Omaha, NE  
**Bachelor of Science Degree**  
*References furnished upon request.*