

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Sole Source Contract
Contract #E0000017797**

Background:

User Department:	Assessor's Office
Purchasing Agent:	Diana Herrejon
Contract Description:	Vendor Service Contract for Street Level Imagery Services
Vendor Name and Location:	Cyclomedia Technology, Inc. (Middleton, WI)
Contract Term:	Two (2) years from date of award (12/01/2020 through 11/30/2022)
Requisition # and Date Received:	0000020377 & 04/03/2024
Original Contract Amount:	\$409,452.00
Expenditures to Date:	\$130,951.80
Current Contract Amount:	\$409,452.00

History of Contract Amendments:

Date	Item	Term	Cost
01/13/2021	Original Vendor Service Contract for Street Level Imagery Services F&P Waiver Presentation Date: 01/13/2021	12/01/2020 through 11/30/2022	\$409,452.00
01/19/2021	Amendment #1: Add two (2) additional services without exceeding the original contract amount of \$409,452.00. F&P Waiver Presentation Date: Not Required	N/A	N/A
10/06/2023	Amendment #2: Add and immediately extend the contract term from 12/01/2022 through 04/01/2024. F&P Waiver Presentation Date: Not Required	12/01/2022 through 04/01/2024	N/A
Pending	Amendment #3: Add and immediately extend the contract term from 04/02/2024 through 10/31/2024, and increase the contract total by \$11,990.00 from \$409,452.00 to \$421,442.00.	04/02/2024 through 10/31/2024	\$11,990.00
Total (including the pending amendment)			\$421,442.00

Purpose of Amendment:

The purpose of this amendment is to allow the City of Milwaukee Assessor's Office to amend the existing Sole Source Vendor Service Contract for Street Level Imagery Services with Cyclomedia Technology, Inc. by adding and immediately extending the contract term from 04/02/2024 through 10/31/2024, and by increasing the contract total by \$11,990.00 from \$409,452.00 to \$421,442.00.

Justification for Waiver:

Cyclomedia Technology, Inc. offers an image capture solution that is unique and protected by a patent and only available from Cyclomedia Technology, Inc. There are other companies that capture images but none can provide a solution that is tailored to the Milwaukee Assessor's requirements. Their product is a unique mix of data and software that will further enable the City to provide the highest quality of services to its citizens. Cyclomedia's pixel resolution is unmatched in the industry.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

DocuSigned by:

Rhonda U. Kelsey

City Purchasing Director
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5/17/2024

Date

F&P Waiver Presentation Date: 06/05/2024

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Sole Source Contract
Contract # E0000020267**

Background:

User Department:	Department of Public Works – Fleet
Purchasing Agent:	Michael Siler
Contract Description:	Service Contract for a 5-Year Service Rebuild for a Long Line Paint Striper
Vendor Name and Location:	M-B Co., Inc. dba M-B Companies, Inc. (New Holstein, WI)
Contract Term:	For the completion of performance as contained herein
Requisition # and Date Received:	0000020267 & 02/26/2024
Original Contract Amount:	\$189,911.24
Expenditures to Date:	n/a
Current Contract Amount:	\$189,911.24

Purpose of Contract/Amendment:

The purpose of this contract is to allow the Department of Public Works-Fleet (DPW) to dispense with the City’s competitive bidding process and enter into a Sole Source Service Contract and Purchase Order for a 5-Year Service Rebuild for a Long Line Paint Striper with M-B Co., Inc. dba M-B Companies, Inc. (M-B Companies). The contract total is \$189,911.24 for the completion of performance as contained herein.

Justification for Waiver:

The five-year service was last completed in 2015 since the service in 2020 was deferred due to budget constraints. Thus, several high-cost mechanical components need to be replaced with this rebuild. M-B Companies is the original equipment manufacturer and the sole source of parts and repairs for this proprietary and highly specialized equipment.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

DocuSigned by:

Rhonda U. Kelsey

City Purchasing Director
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5/14/2024

Date

F&P Waiver Presentation Date: 06/05/2024

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
for Sole Source Contract
Contract #E0000020253**

Background:

User Department:	DOA-Info, Tech. Management Division (ITMD) (Citywide)
Purchasing Agent:	Marina Litvinets
Contract Description:	Vendor Service Contract for Laredo Connect Licenses
Vendor Name and Location:	County of Milwaukee (Milwaukee, WI)
Contract Term:	Two (2) years from 04/01/2024 through 03/31/2026 with the option to extend annually upon mutual agreement
Requisition # & Date Received:	Requisition #0000020253 & Date Received 02/19/2024
Original Contract Amount:	\$172,800.00
Expenditures to Date:	\$0.00
Current Contract Amount:	\$172,800.00

Purpose of Contract:

The City of Milwaukee is seeking to enter into a Citywide Vendor Service Contract for Laredo Connect Licenses with the Milwaukee County Register of Deeds Office for two (2) years from 04/01/2024 through 03/31/2026 with the option to extend annually upon mutual agreement. Laredo is a subscription-based service with a monthly fee paid to the Milwaukee County Register of Deeds for unlimited access to only Milwaukee County Real Estate Records.

The Milwaukee County Register of Deeds holds these real estate records and requires the use of a monthly subscription service. Services were previously provided under the contract E0000018141 by Milwaukee County. This is a citywide contract under the auspices of ITMD. The various city departments as referenced in Table (1) below will use this contract at \$800.00 for the first (1st) subscription and \$400.00 per month for each additional subscription.

Table (1)

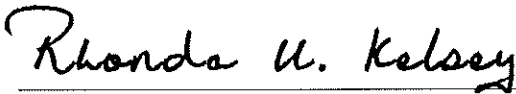
Laredo License Accounts						
Department	Courtesy Subscription	First Subscription	First Subscription Monthly Fee	Additional Subscription(s)	Monthly Fees for Additional Subscription(s)	Total Monthly Fees
City of Milwaukee Assessor	9	-	-	-	-	-
City Attorney	-	1	\$800.00	-	-	\$800.00
City of Milwaukee Department of City Development	-	1	\$800.00	-	-	\$800.00
City of Milwaukee Department of Neighborhood Services	-	1	\$800.00	9	\$3,600.00	\$4,400.00

City of Milwaukee Treasurer	7	-	-	-	-	-
City of Milwaukee Water Works	-	1	\$800.00	1	\$400.00	\$1,200.00
Monthly Totals						\$7,200.00
Annual Totals						\$86,400.00

Justification for Waiver:

County of Milwaukee services are proprietary; therefore, for this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

DocuSigned by:



City Purchasing Director
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5/29/2024

Date

F&P Waiver Presentation Date: 06/05/2024

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Sole Source Contract
Contract #E0000011612**

Background:

User Department:	DOA – ITMD
Purchasing Agent:	Marina Litvinets
Contract Description:	Vendor Service Contract for GeoCortex Licensing, Maintenance, Training and Support
Vendor Name and Location:	VertiGIS North America, Ltd. (Victoria, British Columbia, Canada)
Contract Term:	One (1) year from 05/11/2012 – 05/10/2013
Requisition # and Date Received:	0000020440 & Rec'd 04/24/2024
Original Contract Amount:	\$31,090.00
Expenditures to Date:	\$103,694.00 (\$42,190 used via POs pre-2020)
Current Contract Amount:	\$103,694.00

History of Contract Amendments:

Date	Item	Term	Cost
05/11/2012	Original Contract E11612 – Vendor Service Contract for GeoCortex Licensing, Maintenance, Training, and Support. F&P Waiver Presentation Date: Not Required	05/11/2012 to 05/10/2013	\$31,090.00
05/23/2013	Amendment #1: Increased the contract total by \$5,550.00 from \$31,090.00 to \$36,640.00 and extended the contract term for one (1) year, from 06/21/2013 through 06/20/2014. F&P Waiver Presentation Date: Not Required	06/21/2013 to 06/20/2014	\$5,550.00
06/05/2014	Amendment #2: Increased the contract total by \$5,550.00 from \$36,640.00 to \$42,190.00, extended the contract term for one (1) year, from 06/21/2014 through 06/20/2015, and incorporated the option to extend annually, as needed. F&P Waiver Presentation Date: Not Required	06/21/2014 to 06/20/2015	\$5,550.00
04/08/2015	Amendment #3: Increased the contract total by \$5,550.00 from \$42,190.00 to \$47,740.00 and extended the contract term for one (1) year, from 06/21/2015 through 06/20/2016, exercising the option to extend annually, as needed. F&P Waiver Presentation Date: Not Required	06/21/2015 to 06/20/2016	\$5,550.00
04/07/2016	Amendment #4: Increased the contract total by \$5,550.00 from \$47,740.00 to \$53,290.00 and extended the contract term for one (1) year, from 06/21/2016 through 06/20/2017, exercising the option to extend annually, as needed. F&P Waiver Presentation Date: 04/07/2016	06/21/2016 to 06/20/2017	\$5,550.00
07/07/2017	Amendment #5: Increased the contract total by \$5,550.00 from \$53,290.00 to \$58,840.00 and extended the contract for term one (1) year, from 06/21/2017 through 06/20/2018, exercising the option to extend annually, as needed. F&P Waiver Presentation Date: 07/07/2017	06/21/2017 to 06/20/2018	\$5,550.00

06/13/2018	Amendment #6: Increased the contract total by \$7,000.00 from \$58,840.00 to \$65,840.00 and extended the contract term for one (1) year, from 06/21/2018 through 06/20/2019, exercising the option to extend annually, as needed. F&P Waiver Presentation Date: 06/13/2018	06/21/2018 to 06/20/2019	\$7,000.00
05/22/2019	Amendment #7: Increased the contract total by \$7,000.00 from \$65,840.00 to \$72,840.00 and extended the contract term for one (1) year, from 06/21/2019 through 06/20/2020, exercising the option to extend annually, as needed. F&P Waiver Presentation Date: 05/22/2019	06/21/2019 to 06/20/2020	\$7,000.00
05/19/2020	Amendment #8: Increased the contract total by \$7,210.00 from \$72,840.00 to \$80,050.00 and extended the contract term for one (1) year, from 06/21/2020 through 06/20/2021, exercising the option to extend annually, as needed. F&P Waiver not required: One-time contract amendment \$10,000 or less.	06/21/2020 to 06/20/2021	\$7,210.00
11/18/2020	Amendment #9: Incorporated a vendor name change from Latitude Geographics Group Ltd. to VertiGIS North America Ltd. F&P Waiver Presentation Date: Not Required	n/a	n/a
06/30/2021	Amendment #10: Increased the contract total by \$7,426.00 from \$80,050.00 to \$87,476.00 and extended the contract term for one (1) year, from 06/21/2021 through 06/20/2022, exercising the option to extend annually, as needed. F&P Waiver Presentation Date: 06/30/2021	06/21/2021 to 06/20/2022	\$7,426.00
06/15/2022	Amendment #11: Increased the contract total by \$7,797.00 from \$87,476.00 to \$95,273.00 and extended the contract term for one (1) year, from 06/21/2022 through 06/20/2023, exercising the option to extend annually, as needed. F&P Waiver Presentation Date: 06/15/2022	06/21/2022 to 06/20/2023	\$7,797.00
05/03/2023	Amendment #12: Increased the contract total by \$8,421.00 from \$95,273.00 to \$103,694.00 and extended the contract term for one (1) year, from 06/21/2023 through 06/20/2024, exercising the option to extend annually, as needed. F&P Waiver Presentation Date: 05/03/2023	06/21/2023 to 06/20/2024	\$8,421.00
Pending	Amendment #13: Increase the contract total by \$9,095.00 from \$103,694.00 to \$112,789.00 and extend the contract term for one (1) year, from 06/21/2024 through 06/20/2025, exercising the option to extend annually, as needed.	06/21/2024 to 06/20/2025	\$9,095.00
Total (including the pending amendment)			\$112,789.00

Purpose of Amendment:

The purpose of this amendment is to extend the contract term for GeoCortex Licensing, Maintenance, Training and Support with VertiGIS North America, Ltd. for one (1) year, from 06/21/2024 through 06/20/2025, exercising the option to extend annually, as needed. Also, to increase the contract total by \$9,095.00 from \$103,694.00 to \$112,789.00 to cover the annual software maintenance.

Justification for Waiver:

GeoCortex Essentials Software provides tools, processes, and features, which integrate with and add to the functionality of Environmental Systems Research Institute, Inc. (ESRI) ArcGIS (Geographic Information System) Software that is used with the City's Map Milwaukee, COMPASS, PlatMilwaukee, and Community Mapping applications. DOA-ITMD continues to use VertiGIS's GeoCortex Essentials product to build the applications that City employees and the public access through the Map Milwaukee web portal. It integrates with the existing ESRI GIS infrastructure and therefore eliminates the need for custom coding to build web applications.

VertiGIS North America, Ltd. is the sole developer and distributor of GeoCortex Essentials Software. GeoCortex Essentials Software is proprietary and is not available through other software resellers or vendors.

For this reason, and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

DocuSigned by:

Rhonda U. Kelsey

City Purchasing Director
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5/19/2024

Date

F&P Waiver Presentation Date: 06/05/2024

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
for Sole Source Contract
Contract #E0000018771**

Background:

User Department:	Milwaukee Police Department
Purchasing Agent:	Marina Litvinets
Contract Description:	Vendor Service Contract for Maintenance and Support of Integrated Security System
Vendor Name and Location:	Paul and Tracey Tikalsky dba PAT Sales Company, LLC (Sherwood, WI)
Contract Term:	One (1) year from 01/01/2022 through 12/31/2022
Requisition # and Date Received:	0000020439 & 04/24/2024
Original Contract Amount:	\$45,405.00
Expenditures to Date:	\$103,988.00
Current Contract Amount:	\$104,088.00

History of Contract Amendments:

Date	Item	Term	Cost
03/17/2022	Original Contract: VSC for Maintenance and Support of Integrated Security System. F&P Approval Not Required	01/01/2022 through 12/31/2022	\$45,405.00
05/24/2023	Amendment #1: Incorporated a vendor name change from Paul Tikalsky dba Legacy Communications, LLC to Paul and Tracey Tikalsky dba PAT Sales Company, LLC; added the option to extend the contract term annually upon mutual agreement and immediately exercised this option by extending the contract term for one (1) year, from 01/01/2023 through 12/31/2023; and increased the contract total by \$58,683.00 from \$45,405.00 to \$104,088.00. Waiver Presented to F&P Committee on: 05/24/2023	01/01/2023 through 12/31/2023	\$58,683.00
Pending	Amendment #2: Extend the contract term for one (1) year, from 01/01/2024 through 12/31/2024, exercising the option to extend annually upon mutual agreement; and increase the contract total by \$68,646.00 from \$104,088.00 to \$172,734.00.	01/01/2024 through 12/31/2024	\$68,646.00
Total (including the pending amendment)			\$172,734.00

Purpose of Contract/Amendment:

The purpose of this amendment is to extend the contract term for one (1) year, from 01/01/2024 through 12/31/2024, exercising the option to extend annually upon mutual agreement; and increase the contract total by \$68,646.00 from \$104,088.00 to \$172,734.00, in accordance with the Contractor's Service Agreement dated 08/28/2023 and Service Price Request dated 08/04/2023.

Justification for Waiver:

PAT Sales Company, LLC has provided support and maintenance to the Milwaukee Police Department's security system at the Police Administration Building, including the jail system. Contractor has engineered the control system, related servers, control equipment, microphones, cameras, control panels, intercom controllers, network video recorders, and speakers.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

DocuSigned by:

Rhonda U. Kelsey

City Purchasing Director
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5/15/2024

Date

F&P Waiver Presentation Date: 06/05/2024