

Mark A. Wagner

Objective

To provide the most qualified real estate service and management for my staff and company. To be a positive motivator and trainer for my business, association and my community. To be able to give back to my business and the community I live in, to help make both better for my being there.

Work experience

Feb. 1999 to present Ogden – The Real Estate Company Bayside, WI
Administrative Director Ogden Home Services Division

- Oversee and Manage the Residential, Relocation, Condominium Divisions and Craftmasters Contractors.

1995 to Feb. 1999 Better Homes & Gardens/First Realty Wauwatosa, WI
Manager Wauwatosa & Lake Country Branches

- Open new office and build production, sales staff and systems. Work 4 person Office to a staff of 70 with new office added in 1996.

1991 to 1995 Famous Homes Realty Greenfield, WI
General Manager

- Work with existing staff of small company and build into a productive, Dynamic market sensitive office.

1990 to 1991 Better Homes & Gardens/First Realty Milwaukee, WI
Manager Milwaukee Branch

- Open new office on Milwaukee's South Side and build sales team and a Productive real estate office.

1983 to 1991 Merrill Lynch Realty Milwaukee, WI
Assistant Manager became Prudential Preferred Properties
Executive Sales Associate

- Work with existing office group to motivate and train new agents. Develop New systems and help build technology base for office.

1982 to 1983 Salico's Catering & Restaurant Milwaukee, WI
General Manager

- Take a small catering business with one restaurant and build into a large Catering business with 8 restaurants and 10 halls, plus the Eagles Club.