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Bryson, Robert

From: Janet Zweig [janetzweig@earthlink.net] **Sent:** Tue 2/24/2009 9:09 AM
To: Bryson, Robert
Cc: Luca Rodaro
Subject: Fwd: Offer, with spares
Attachments:  Offer 90027-B.pdf(81KB)  Summary Milwaukee 090223.pdf(71KB)

Hello Bob Bryson,

As we discussed this morning, I have a final offer from Solari di Udine in Italy for all the mechanical elements of the 5 kiosks as well as a spare set, many spare flaps, and a 16 month warranty. The offer and description is attached here.

I am cc'ing Luca Rodaro at Solari with whom I have been working in case there is anything you want to ask him directly. Hopefully we can send this 50% downpayment soon and get the fabrication moving ahead. Since I have worked with Solari previously, I am confident that their work will be excellent and that they will deliver what they have specified.

Payment can be made directly to Solari, or to me and I will pay them, whichever fits my contract with you for this project.

Best regards,
Janet Zweig

At 10:05 AM +0100 2/24/09, Luca Rodaro wrote:

>Hello Janet,
>glad to have the agreement with you.
>Please note that the delivery deadline (end of July) is reasonable
>provided that the paperwork is done quickly (that is your signed
>confirmation) and that the preliminary payment is done (50%).
>This way I can give the kick-off officially.
>
>I give here the bank coordinates for the payment:
>The bank account of Solari di Udine spa has code "IBAN"
>(international code) as follows:
>IT51P 06340 12300 07404239104L
>the bank name is
>"Cassa di risparmio del Friuli Venezia Giulia".
>Alternative possible way it's via "SWIFT code":
>IBSPIT2U
>
>If you need more info do not hesitate to contact us.
>Kind regards,
>
>
>Luca Rodaro
>Area Manager
>Solari di Udine
>via Gino Pieri 29

>33100 Udine Italy
>mob: +39.335.7776634
>tel: +39.0432.497290
>fax: +39.0432.480160
>mail: luro@solari.it

>From: "Luca Rodaro" <luro@solari.it>
>To: Janet Zweig <janetzweig@earthlink.net>
>Date: Mon, 23 Feb 2009 08:41:20 +0100
>Subject: Offer, with spares

>
>
>

>Here you are, madam.
>Now you should have everything.
>We keep in touch,

>
>

>Luca Rodaro
>Area Manager
>Solari di Udine
>via Gino Pieri 29
>33100 Udine Italy
>mob: +39.335.7776634
>tel: +39.0432.497290
>fax: +39.0432.480160
>mail: luro@solari.it

>

Milwaukee museum

Kits for flap boards

OFFER: 90027-B
DATE: 23/2/2009
CURRENCY: USD DOLLARS

ITEM	DESCRIPTION	QTY	UNIT PRICE DOLLARS	TOTAL PRICE DOLLARS
	KITS for flap boards <ul style="list-style-type: none"> As per attached document "Summary Milwaukee 090223" 	5	-	
TOTAL VALUE - DOLLARS				50.000

Conditions of supply

A. Validity of the offer

Two months

B. Time Of Delivery

End of July 2009

C. Prices

Included transport to U.S.A.

D. Warranty

The Standard Warranty is included in the above prices (12 months from installation or max. 16 months from the shipment).

E. Payments

50% of the price at the order. 50% at factory acceptance before delivery.

F. Inclusions

The above prices include:

- Development of software as per document "Summary Milwaukee 090223"
- Development of communication with sensor of motion
- Delivery to U.S.A.

F. Exclusions

VAT - Import duties - other taxes - installation and commissioning of devices - cable supply and laying - any good or service not explicitly included in this offer

SOLARI DI UDINE S.p.A.

Luca RODARO

Luca Rodaro

Area Manager

Supply of five kits for flap boards, as follows.

Each kit has :

- three flap units, class 60mm, 4-modules, 80 flaps each, black drum;
- for each unit, three sets of white empty flaps (=3x3x80=720 flaps per board)
- one SBC : controlling device;
- necessary power supplies (U.S. mains), for flap units and for SBC;
- Cpu with embedded software (on chip-on-disk), capable of controlling the sequence of animation [*] ;

The customer will take care of :

- silkscreening on the flaps;
- mounting the flaps on the flap units;
- external box (see drawing "Milwaukee_Plan_2.18.pdf"), lights, glass;
- physical installation on site and connection to existing mains;
- optional : sensor of motion that activates the animation when somebody is nearby ;

Solari will give to the customer the necessary technical suggestions for engineering for outdoors conditions (heating, ventilation, glass enclosures, lighting), for installation at selected site.

Solari supplies also additional spareparts (1 kit electronic parts, 3 flap units).

[*

On the Cpu, there is a layer of software able to give basic commands to the three flap units.

The sequence of movements (animation of the three units) can be codified in a simple configurable file (simple ascii text, for example), a sort of "sheet of music". This must be done in a very simple language, like "complete turn unit1, pause 2 seconds, half turn unit2, half turn unit3..." etc.

Then the real programming for the customer means only to write correctly this file (and load it into the sign).

The customer will be enabled to load on it a simple file with the program (the 'sheet of music'); this can be done with a temporary network connection from another computer via cable (with a file transfer).

]