

FN 060412

MENOMONEE VALLEY PROSPECT DATA SHEET

SECTION I-PROSPECT/APPLICANT INFORMATION	
Legal Name:	Caleffi North America, Inc.
Trade Name:	Caleffi Hydronic Solutions
Address:	9850 South 54 th Street
City, State, Zip:	Franklin, WI 53132
SIC or NAICS	333414
SECTION II-BUSINESS INFORMATION	
Primary Product or Service:	Hydronic heating and cooling products
Total Company Employment:	12
Part Time:	1
Total Wisconsin Employment:	9
Part Time:	0
Total Project Location Employment at Occupancy:	9
Full Time:	9
Part Time:	0
SECTION III-MARKET INFORMATION	
Three Major Customers In Southeastern Wisconsin:	% OF SALES
1. MBA Corp (Milwaukee, WI)	8%
2.	
3.	
Three Major Customers Outside Of Southeastern Wisconsin:	% OF SALES
1. Belimo Automation (Danbury, CT)	23%
2. IPEX Inc. (Toronto, Canada)	8%
3. First Co. (Texas)	7%
Three Major Suppliers	Location (City and State):
1. Hansen Corporation	Princeton, IN
2. Lineburg Manufacturing	Ham Lake, MN
3. The Molding Group	Kenosha, WI
Brief Market Position Description:	
SECTION IV-PROJECT INFORMATION	
Acreage of Project:	2.6
Square Footage of Project Facility:	35,000 S.F. Phase 1/70,000 S.F. Phase 2
Brief Project Summary (including proportions of manufacturing and office uses on property):	
Phase 1 – 5,000 office/30,000 Mfg., Lab	
Phase 2 – Additional 5,000 office, 30,000 Mfg.	
Break ground by:	September 2006
Begin production by:	July 2007
Have you identified any members of your project construction team? (Construction firm, architect, etc.)	
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
If yes, please list and indicate if any members of the team are LEED™ certified. (For info see www.usgbc.org/LEED/)	
<p>Although Briohn Building Corporation and Briohn Design Group, LLC is not LEED Certified, they were actively involved in the LEED Certification evaluation process in the design and construction of the Department of Public Works Tower Site Building Project for the City of Milwaukee. Briohn along with the City of Milwaukee officials and consultants determined that although the DPW Tower Site building met many of the criteria for LEED certification and general green building principles, the city opted not to follow through with the LEED certification process. Briohn's involvement with the DPW Tower Site Building supports that they have the experience necessary to design and construct with LEED principles and general green building concepts and will apply concepts as they pertain to the proposed project.</p>	

SECTION VI-PROJECTED EMPLOYMENT							
Full Time Positions Only (2,080 hours/year)							
Existing Positions		Position Title	Positions Created				
Avg. Hourly	Number of Existing		Avg. Starting Hourly	Year One Number Created	Year Two Number Created	Year Three Number	Total Number Created
\$92,000 per year	8	Office management					
\$17.84	1	Warehouse coordinator					
\$11.75	3	Assembler	\$11.00	3	3	2	8
		Assembly Supervisors	\$18.00	1			1
		Engineering/Mfg. Professional	\$55,000 per year	1	2		3
		Office professional	\$39,000 per year			2	2
		TOTAL		6	6	4	16
		Weighted Average Wage (Existing / Year One)					

SECTION VII-BENEFIT INFORMATION

Check the Health Insurance Provided to Employees: None Individual Family

Percent of Health Insurance Premium Paid by Company: None 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%

Other Benefits Provided to the Majority of the Workforce:
 Life Insurance Pension 401(k) Childcare Tuition Reimbursement Other: (Specify)

Flexible spending account match up to \$500/ 401k match up to 4% income

Will new employees be provided with substantially the same benefits as described above:
 Yes No

Brief description of any training or internal advancement programs you have to develop your workforce.

No formal education or career development in place yet. This is part of our 5-year plan.